Emiliano Laino
Jr. Full-Stack Developer

After 14 years of experience in Comercial Area and with two personal entrepreneurship, i've decided i want to change my life and start coding. In the las year i've been studying Javascript and Python development, and i'm looking for my first experience as trainee or Jr. developer to put it in practice working on real projects.
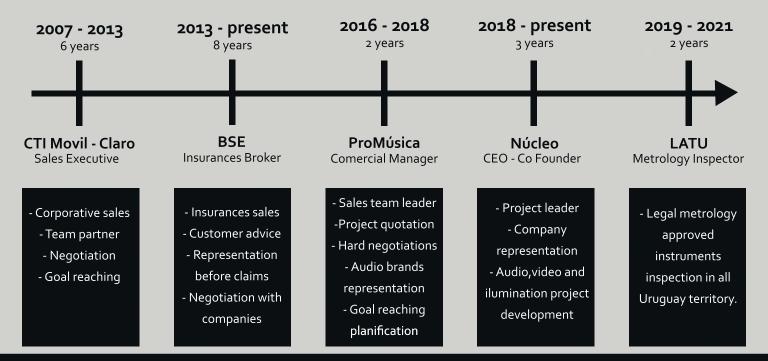
Personal Information

Birth: 20/10/1988
Residence: Montevideo, Uruguay
Citizenships: Uruguayan | Italian (EU)
E-mail: elaino@nucleo.uy
Phone: (+598) 92 985 639

Working Experience

2007 - 2013	2013 - present	2016 - 2018	2018 - present	2019 - 2021
6 years	8 years	2 years	3 years	2 years
CTI Movil - Claro	**BSE**	**ProMúsica**	**Núcleo**	**LATU**
Sales Executive	Insurances Broker	Comercial Manager	CEO - Co Founder	Metrology Inspector
- Corporative sales - Team partner - Negotiation - Goal reaching	- Insurances sales - Customer advice - Representation before claims - Negotiation with companies	- Sales team leader -Project quotation - Hard negotiations - Audio brands representation - Goal reaching planification	- Project leader - Company representation - Audio,video and ilumination project development	- Legal metrology approved instruments inspection in all Uruguay territory.

Studies

Python Developer
2021 | BIOS

Full Stack Developer Bootcamp
2020 - 2021 | The App Brewery

Comercial Management & Sales
2017 - 2018 | ADM

Executive Master in Marketing, Sales & Digital Estrategy
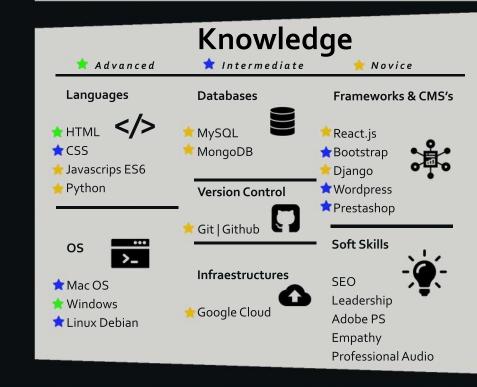2016 - 2017 | IEBS

Insurance Broker Technician
2012 - 2013 | UTU

Bachelor's Degree in Medicine
2010 - 2015 | Lic. N6.

Certificate in Advanced English
2002 - 2012 | Anglo

Goals & Objetives

Immediate: Start working on IT as trainee or jr. developer.
+1 year: Become a valuable developer for the company I belong to.
+5 years: Work as an experienced software engineer.
+10 years: Work on AI & Machine Learning projects.

Knowledge

★ *Advanced*   ★ *Intermediate*   ★ *Novice*

Languages
- ★ HTML
- ★ CSS
- ★ Javascrips ES6
- ★ Python

OS
- ★ Mac OS
- ★ Windows
- ★ Linux Debian

Databases
- ★ MySQL
- ★ MongoDB

Version Control
- ★ Git | Github

Infraestructures
- ★ Google Cloud

Frameworks & CMS's
- ★ React.js
- ★ Bootstrap
- ★ Django
- ★ Wordpress
- ★ Prestashop

Soft Skills
SEO
Leadership
Adobe PS
Empathy
Professional Audio

References

Ing. Daniel Rey
Jefe de Metrología Legal - LATU
(+598) 91 057 310
drey@latu.org.uy

Marianela Ricci
Director Anglo La Teja
(+598) 98 243 277
anglo.lateja@anglo.edu.uy

Silvana Baccino
Contract Execution Manager - Ericsson
(+598) 98 691 280

Languages

Spanish (native) | **English** (advanced) | **Portuguese** (basic)

Links

linkedin.com/in/emilaino

github.com/Emilai

www.emilai.nucleo.uy