

Total Sales

471K \$ ▼ -2.8%

Total Profit

62K \$ ▲ +24.4%

2014

2015

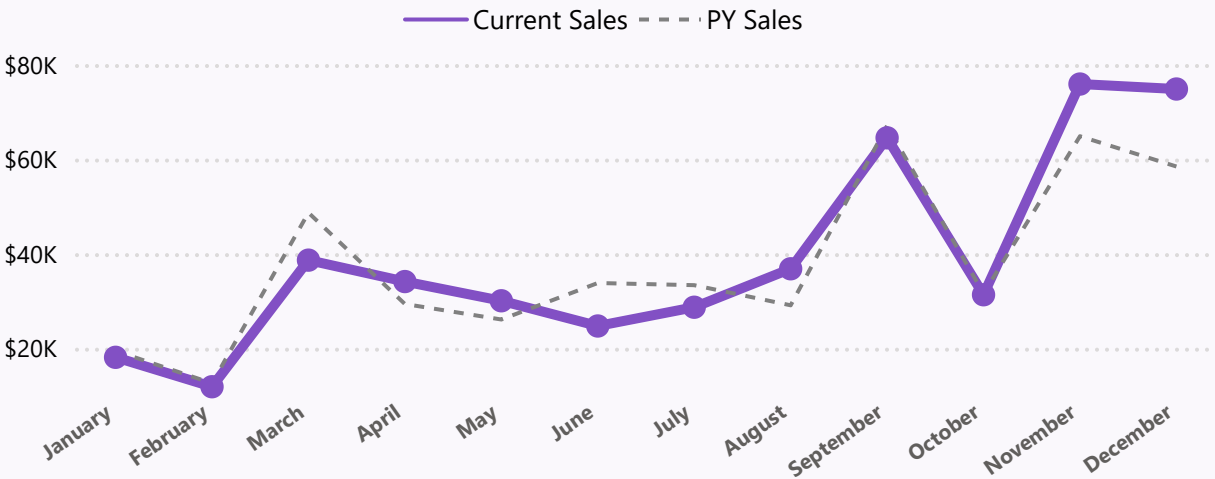
2016

2017

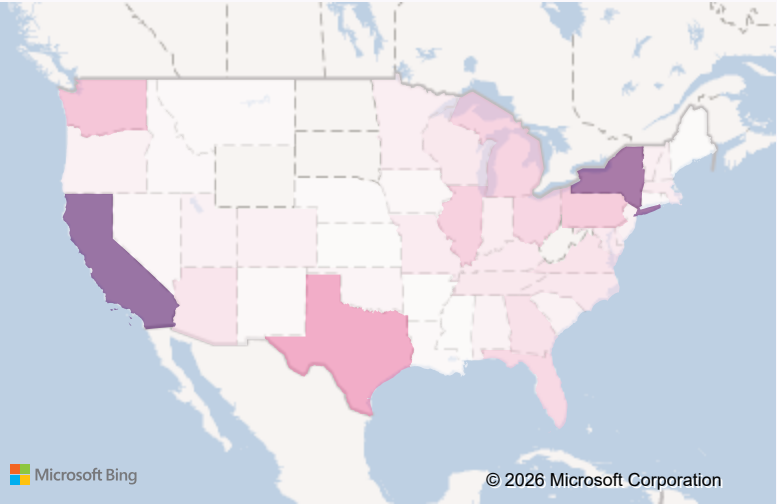
Region

- ☐ Central
- ☐ East
- ☐ South
- ☐ West

Monthly Sales Trend



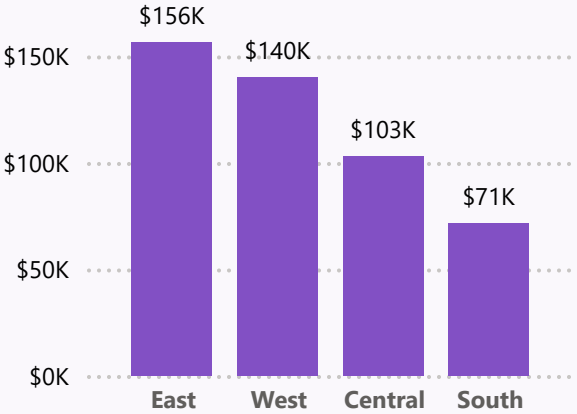
Geographic Sales Distribution



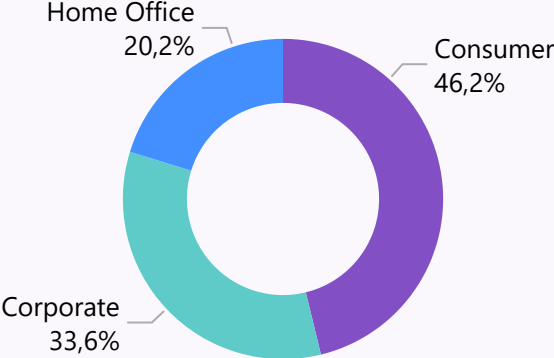
Segment

- ☐ Consumer
- ☐ Corporate
- ☐ Home Office

Regional Sales Performance



Profit Share by Segment



Main Profit Contributors

