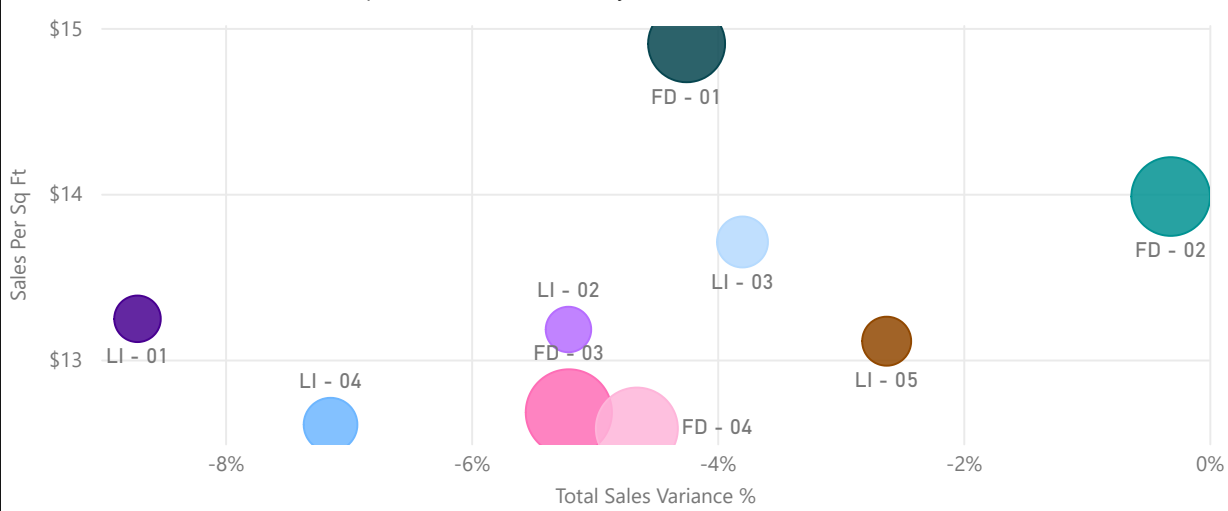
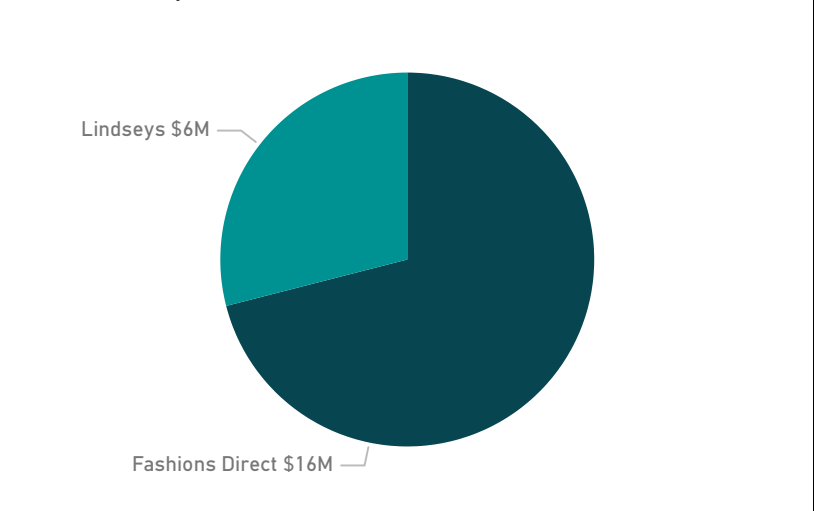


# Store Sales Overview

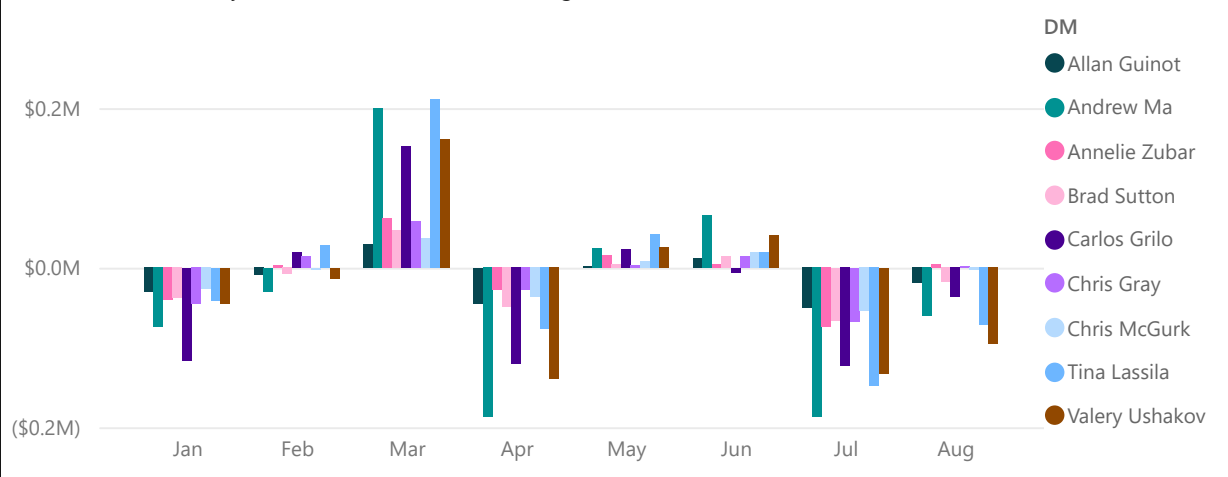
Total Sales Variance %, Sales Per Sq Ft and This Year Sales by District and District



This Year Sales by Chain



Total Sales Variance by FiscalMonth and District Manager



\$23,132,601

Last Year Sales

\$22,051,952

This Year Sales

-4.67%

Total Sales Var %

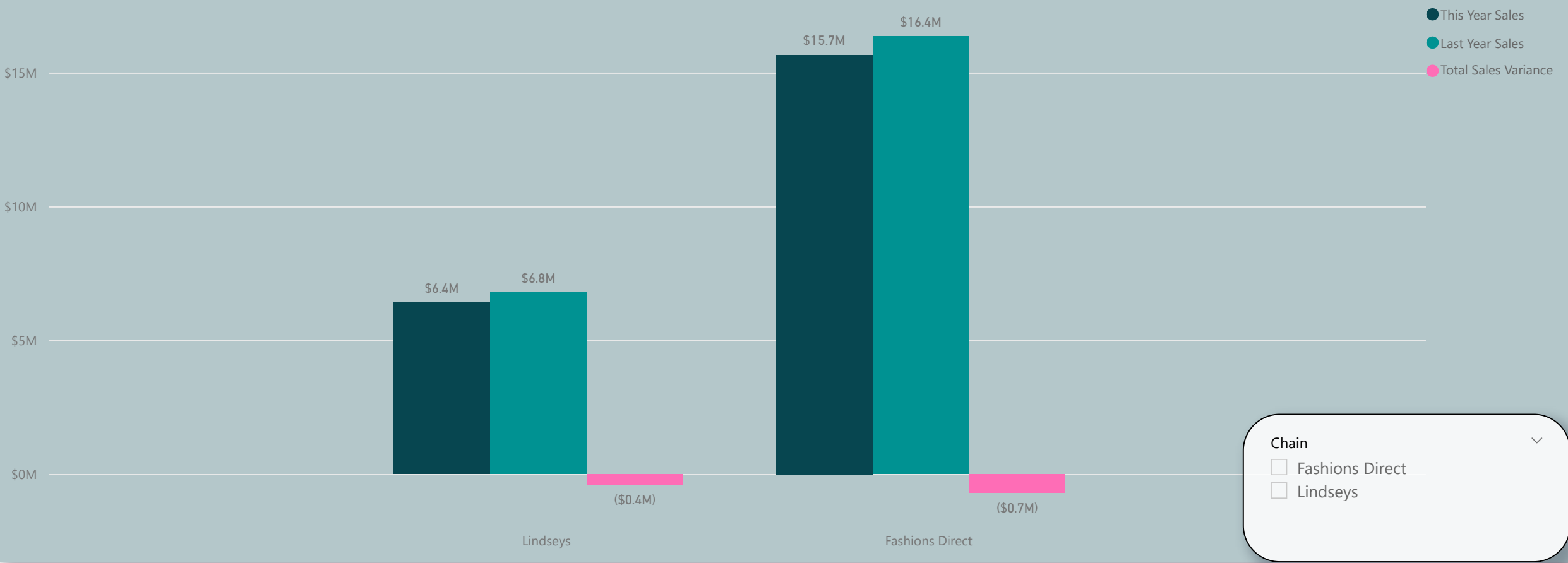
104

Total Stores

10

New Stores

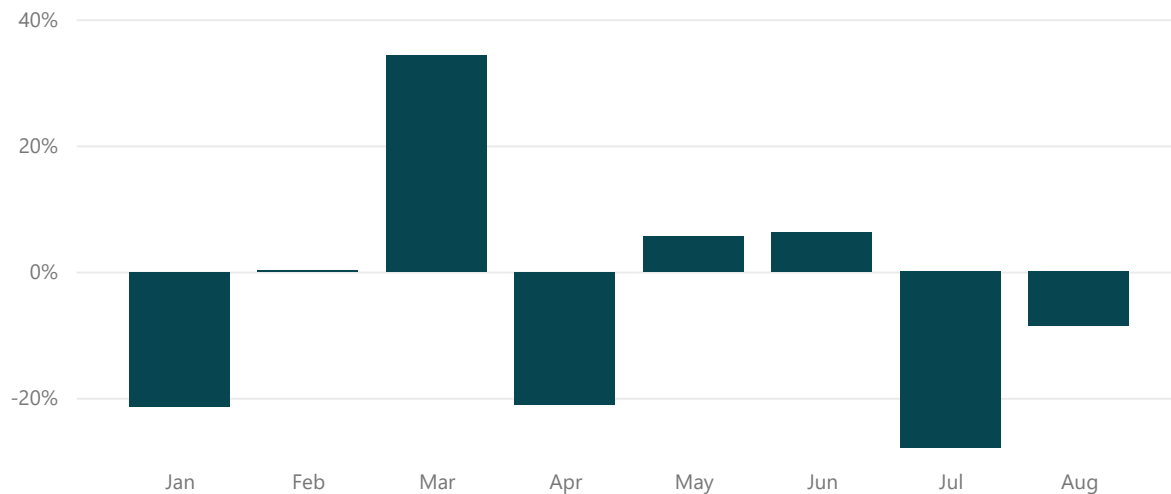
# This Year Sales, Last Year Sales and Total Sales Variance by Chain



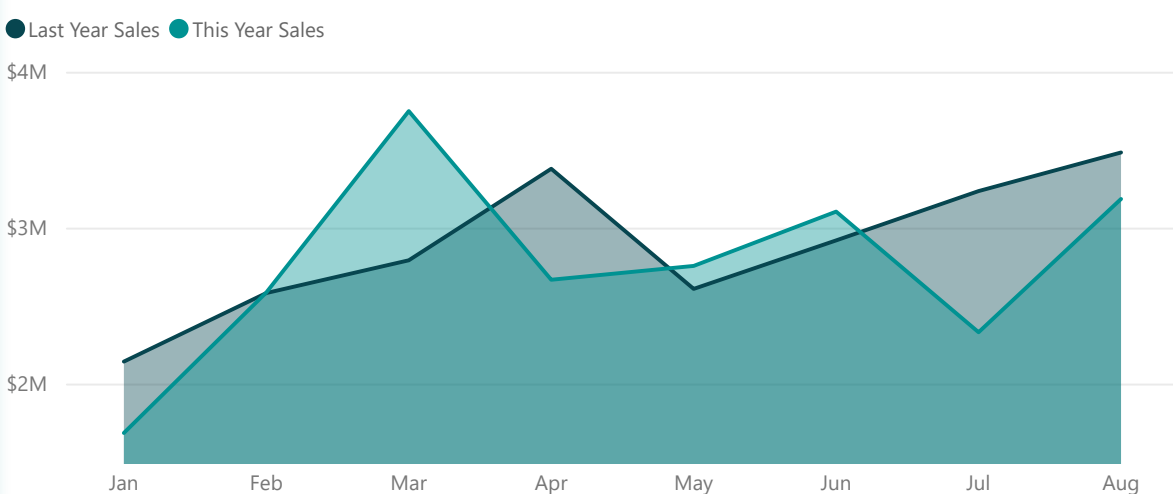
| Last Year Sales | This Year Sales |
|-----------------|-----------------|
| \$23,132,601    | \$22,051,952    |

# Monthly Sales

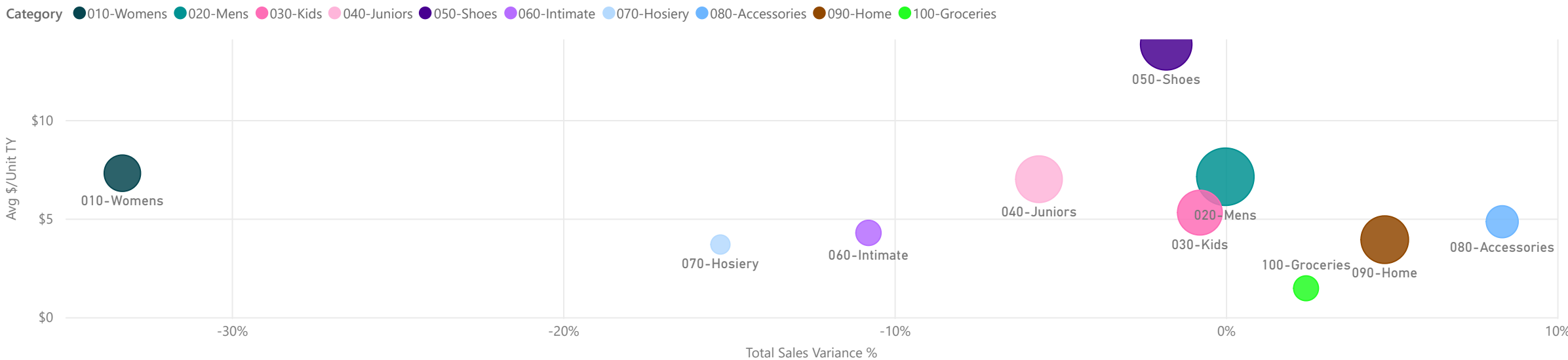
Total Sales Variance % by FiscalMonth



Last Year Sales and This Year Sales by FiscalMonth

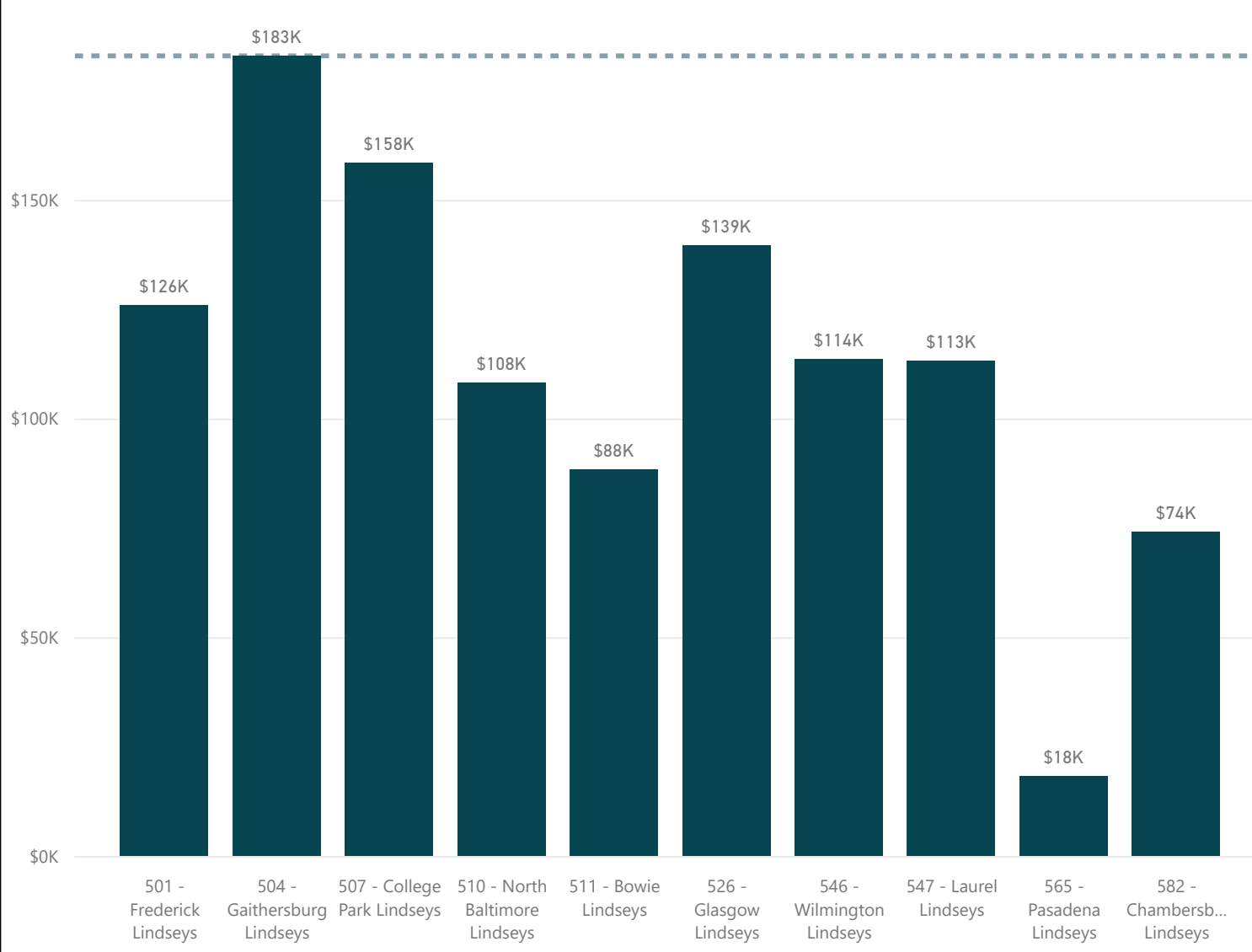


Total Sales Variance %, Avg \$/Unit TY and This Year Sales by Category and Category



# District Manager Monthly Sales

This Year Sales by StoreNumberName

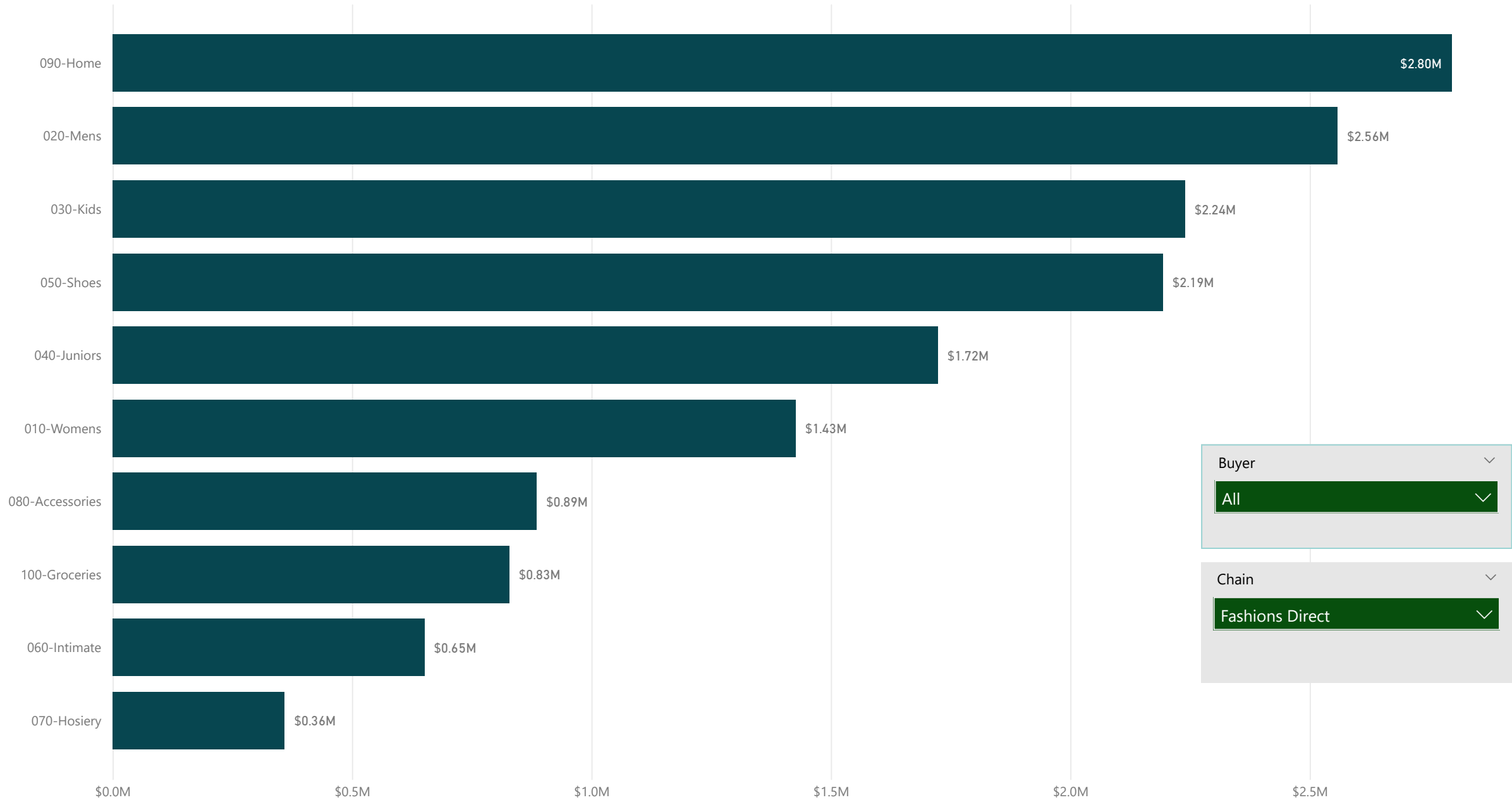


## District Manager

- Allan Guinot
- Andrew Ma
- Annelie Zubar
- Brad Sutton
- Carlos Grilo
- Chris Gray
- Chris McGurk
- Tina Lassila
- Valery Ushakov

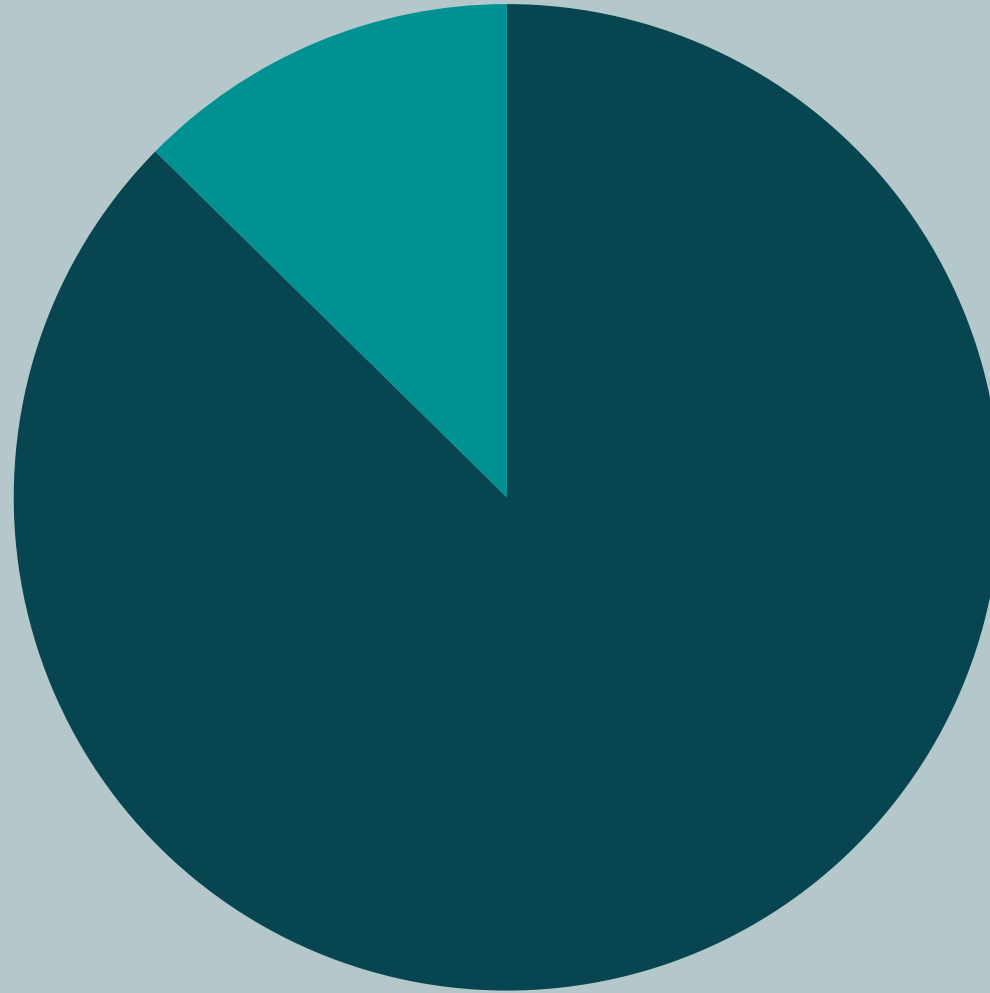
District Manager Allan Guinot achieved the highest sales from Gaithersby Lindeys, totaling \$183k, within a single month.

This Year Sales by Category



## Regular Sales and Markdown Sales Units

● Regular\_Sales\_Units ● Markdown\_Sales\_Units

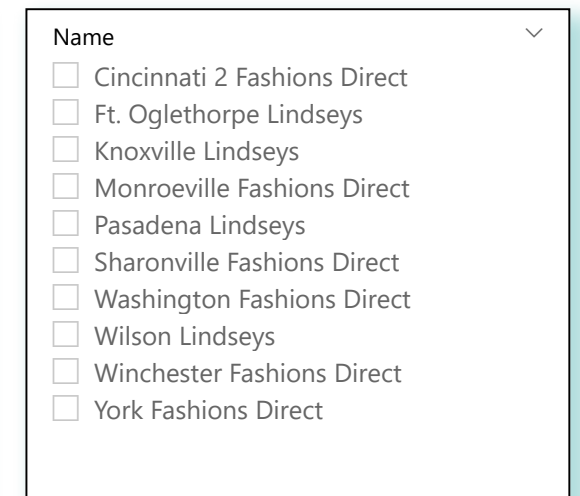
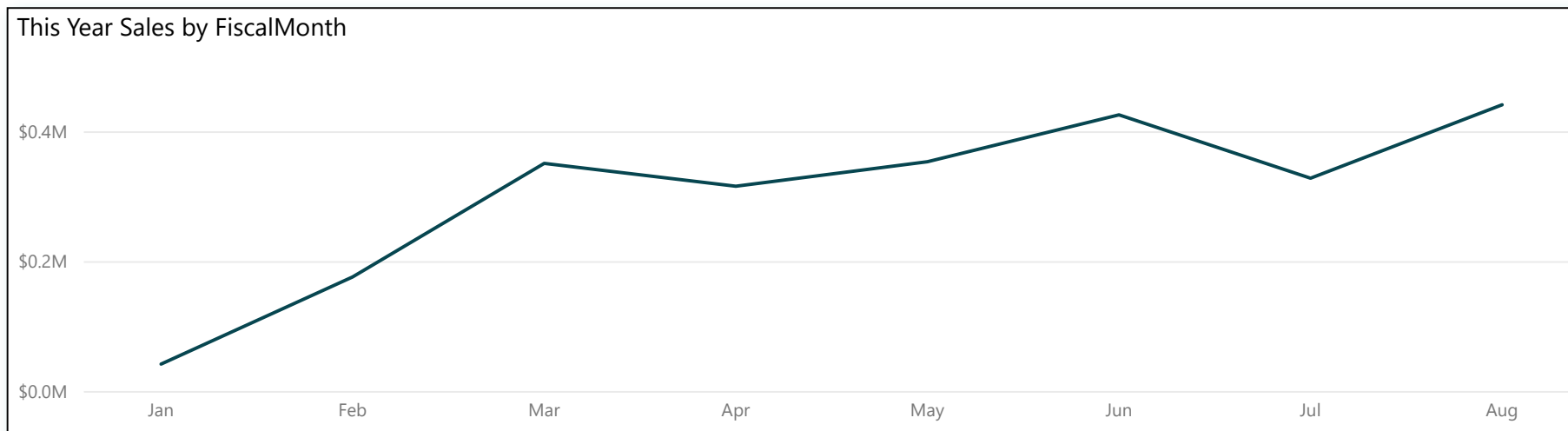
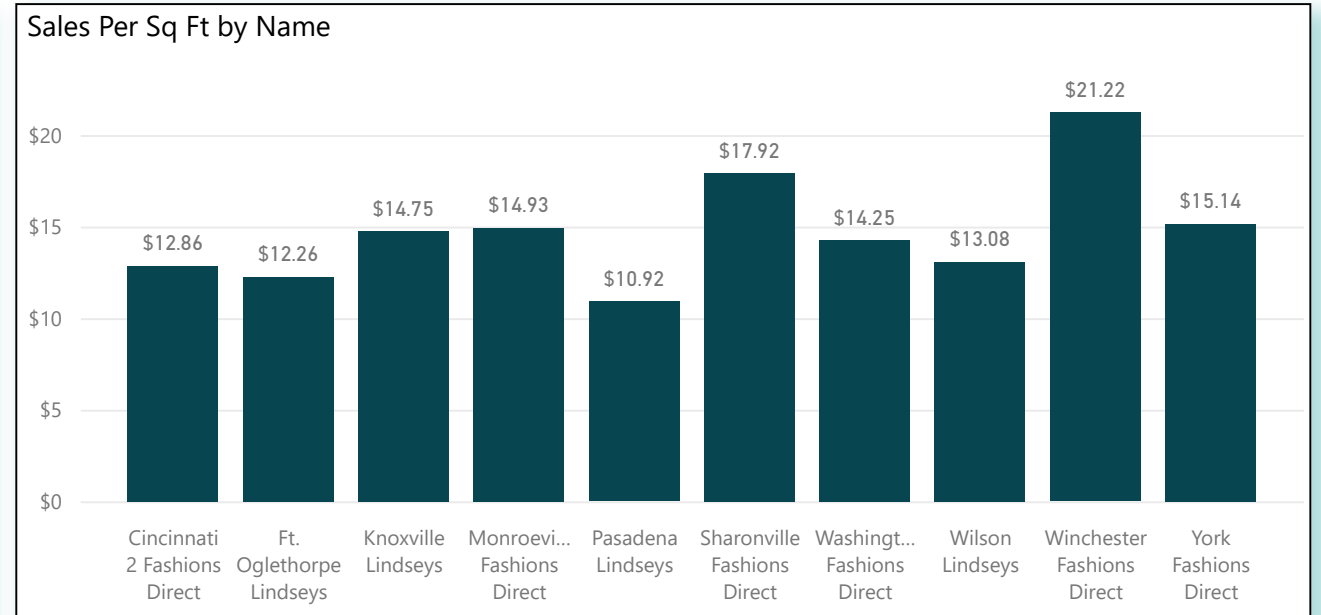
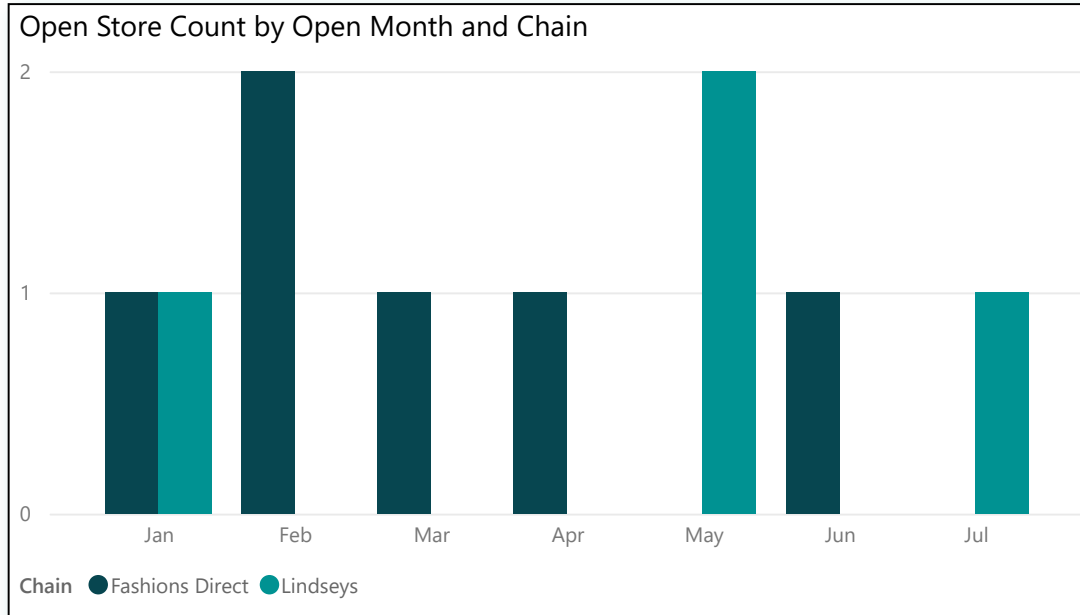


Chain

☐ Fashions Direct

☐ Lindseys

# New Stores Analysis



Total Stores by Territory

