

SATYAM GEHANI

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Profile

An ambitious Master's student with both a technical and operational business experience. Passionate about technology and corporate entrepreneurship, seeking to combine the two through a Graduate Programme. Possesses exceptional interpersonal and team working skills through a breadth of varying experiences. Creative and innovative problem solver capable of taking on a project from concept to completion. Previous academic and work experience enabled the development of both outstanding communication skills with abilities in numerous languages, as well as a commercial awareness and understanding of business environments.

Education and Qualifications

- Sept 2016 – Sept 2017 **Cranfield University, UK**
MSc Management and Entrepreneurship (Merit, 69.4%)
- The MSc in Management and Entrepreneurship is a CMI accredited course dedicated to entrepreneurship under the umbrella of Cranfield's MSc in Management courses, which were ranked #1 in the UK and #7 in the world by the Economist Which MBA? Masters in Management (MiM) 2017 ranking.
 - Modules include: Entrepreneurship, Entrepreneurial Finance, Managing Business Growth, Corporate Entrepreneurship, Managing Operations, Managing Profitability, Liquidity and Asset Utilisation, Managing People and Organisations, Marketing Strategy, Strategic Management and Disruptive Innovation among others.
 - Gained essential management skills, entrepreneurial qualities and developed knowledge on how innovation takes place within organisations.
 - Appointed course representative for the cohort.
 - Took the runners-up place in the Cranfield Social Venture Challenge.
- Sept 2013 – June 2016 **University of Nottingham, UK**
BEng (Hons.) Architectural Environment Engineering (3rd Class)
- Thorough foundations in built environment, design of energy efficient buildings and the use of sustainable materials.
 - Modules include Building Services Design, Management Studies, Engineering Mathematics, Differential Equations and Calculus for Engineers, Introduction to Renewable Energy, Sustainable Technology and Low Carbon Buildings.
 - Worked on numerous group projects, developing my communication skills as well as improving my ability to be an effective team player.
 - Assisted in developing a highly analytical approach to problem solving.
- Sept 2012 – June 2013 **University of Nottingham, UK**
Architecture and Environmental Design
- Sept 2011 – June 2012 **University of Nottingham, UK**
Engineering with Foundation Year
- Sept 2006 – July 2011 **Marina International School, The Gambia**
IGCSE (8 subjects) – Distinction (5 A's & 3 B's, including A's in Design and Technology, ICT, English Language, Literature and French; and B's in Mathematics, Physics and Economics)

Work Experience

- Aug 2014 – June 2018 **Sasco Import & Export Ltd., The Gambia** Recurring work during academic vacation
Management Trainee
- Gained wider knowledge of running a business from experience in front-desk sales and marketing to back-office accounting and finance.
 - Grasped the opportunity to handle incoming and outgoing shipments including preparing the necessary haulage documents and understanding the importance and role of logistics planning.

- Increased competence in interpreting market trends and accordingly learned how to cope with changes in demand and price sensitivity.

Nov 2017 –
Jan 2018

**John Lewis, Milton Keynes,
Part-Time Selling Assistant**

- Gained an understanding of people management and the importance of customer relationship management.
- Improved communication skills through customer and department team interactions, as well as raising retail commercial awareness.
- Developed an understanding and ability using of EPoS, CSS and stock management systems within a retail environment.
- Enhanced the ability of working under pressure through exposure during busy retail season as well as furthering time management skills.

Dec 2012 –
Dec 2016

Gifts “R” Us, The Gambia Recurring work during academic vacation
Sales Assistant

- Through the opportunity of working with finance personnel, grasped the widespread knowledge and techniques of product pricing and understand the fundamentals of costing methods.
- Assisted with social media marketing, advertising and learnt about the importance of product placement in retail.
- Exposed to various processes in relation to stock management, replenishment and ordering.

June 2015 –
July 2015

Construct Ltd., The Gambia (6 weeks)
Project Supervisor Trainee

- Involved in the implementation and construction stage of three large scale projects: two residential projects consisting of multi-story apartment blocks, bungalows and villas, and one shopping mall.
- Gained experience in fitting of drainage & plumbing systems, installation and wiring of electrical components as well as exposure to the specific techniques utilised in the construction projects.
- Participated in daily group meetings with the various sub teams involved in the construction, this provided me with experience of working and communicating in a team within a professional atmosphere.

Skills

Computer based:

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| • Microsoft Office | • MATLAB |
| • DesignBuilder | • Autodesk AutoCAD |
| • EnergyPlus Simulation | • Ecotect Analysis |
| • CFD Simulation Software (namely ANSYS) | |

Languages:

- Native: English
- Working proficiency: French, Hindi
- Basic proficiency: Spanish, Italian

Interests and Activities

- **Sports:** Team sports, namely Cricket and Football. Captain of the Cranfield Uni Management and Entrepreneurship football team. Playing team sports has given me valuable experience of working within a team in competitive environments, developing my organisational, planning and communication skills and resilience in high pressure situations.
- **Technology:** Continually staying curious and keeping up to date with cutting-edge innovations whether it be within mobile, automotive or cloud-based technology.
- **Travel:** Exploring new places feeds my interest in discovering different cultures and traditions, inspiring me to live in multiple countries.

References

Available on request.