

1 Characterisation Questionnaire

1) How many employees does your company employ? (Open question)

2) Which option best describes your company's main activity?

- Technical support, maintenance or other IT services
- Software development (on request)
- Software development (Non customisable)
- Software development (Customisable)
- IT consulting
- ISPs/ Other internet services
- Other

3) What is your target market? Please tick all that apply.

- Consulting and business services
- Education
- Financial services
- Government
- Healthcare/medical
- Insurance
- IT
- Logistic
- Manufacturing/industrial
- Nonprofit
- Retail
- e-commerce
- Telecommunications

- Agriculture
- City (i.e., government at the city level)
- Energy
- Other

4) What position do you work on in your company? (Open question)

5) How long has your company been established?

- Less than one year
- One year
- Two years
- Three to five years
- Six to Ten years
- More than 10 years

6) Would you like to be contacted to discuss the results of this survey in more detail? (If so, please leave your email)