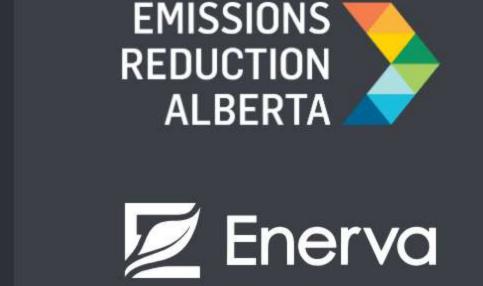
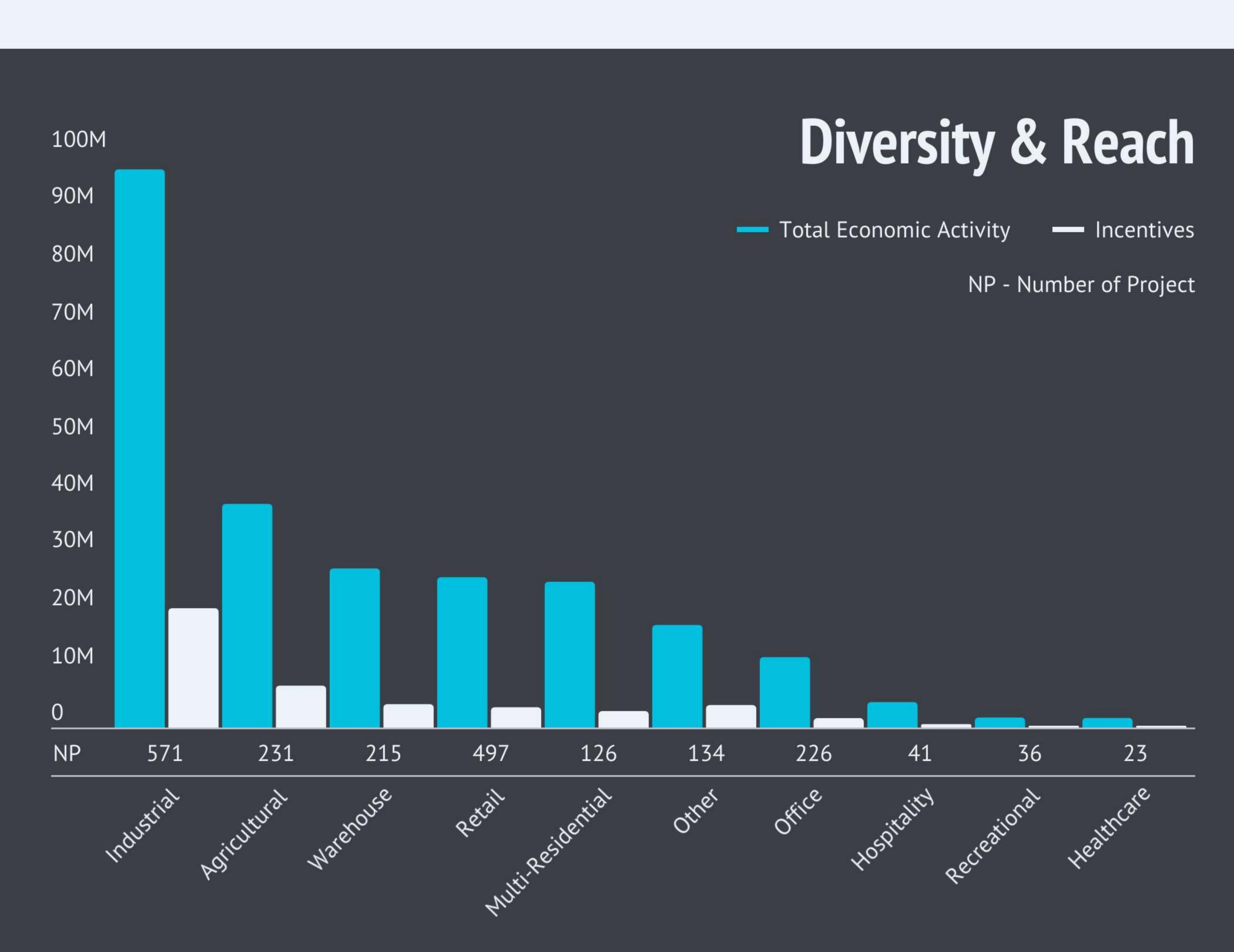
## ERA's Energy Savings for Business Program Portfolio

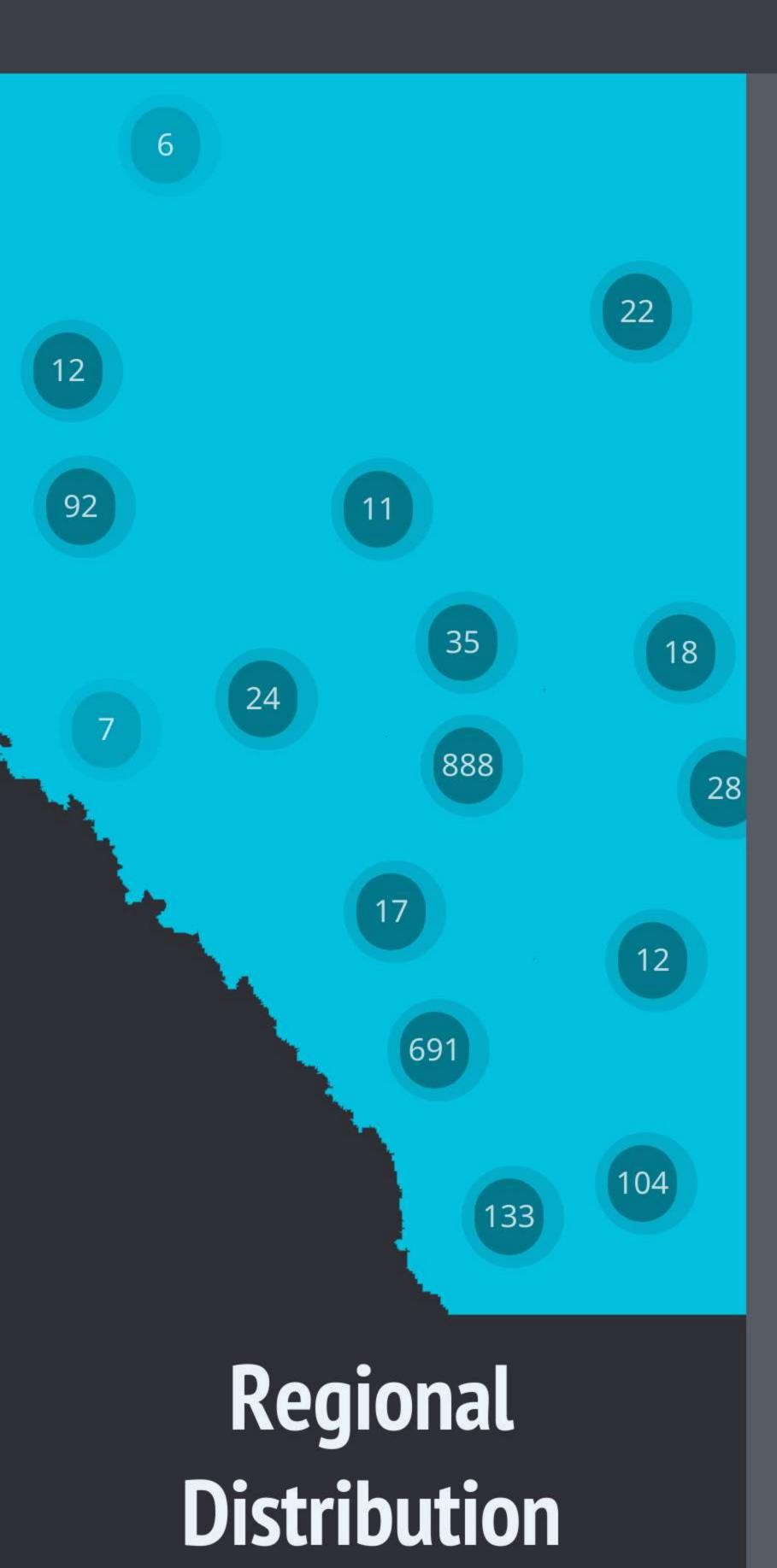


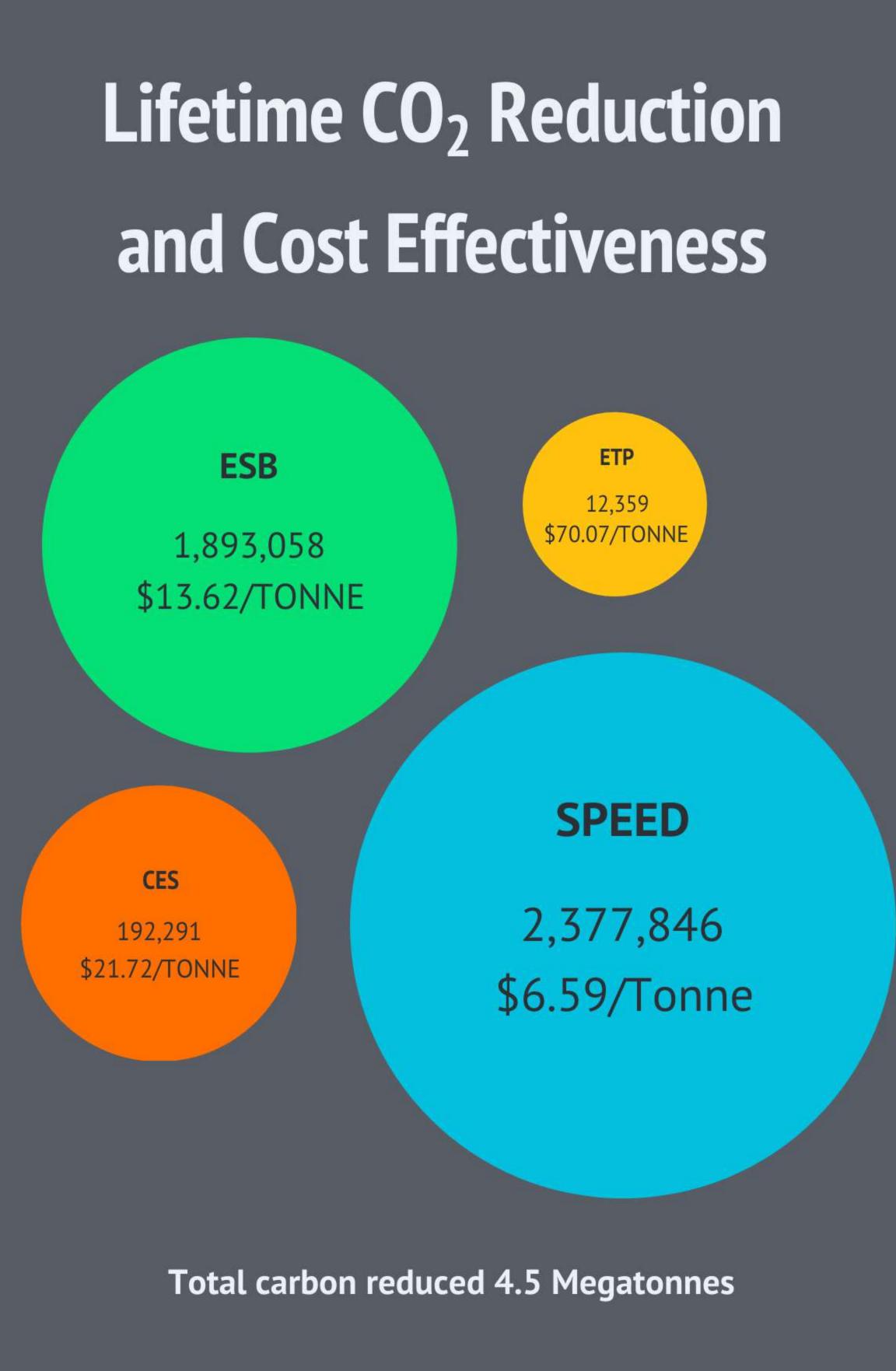


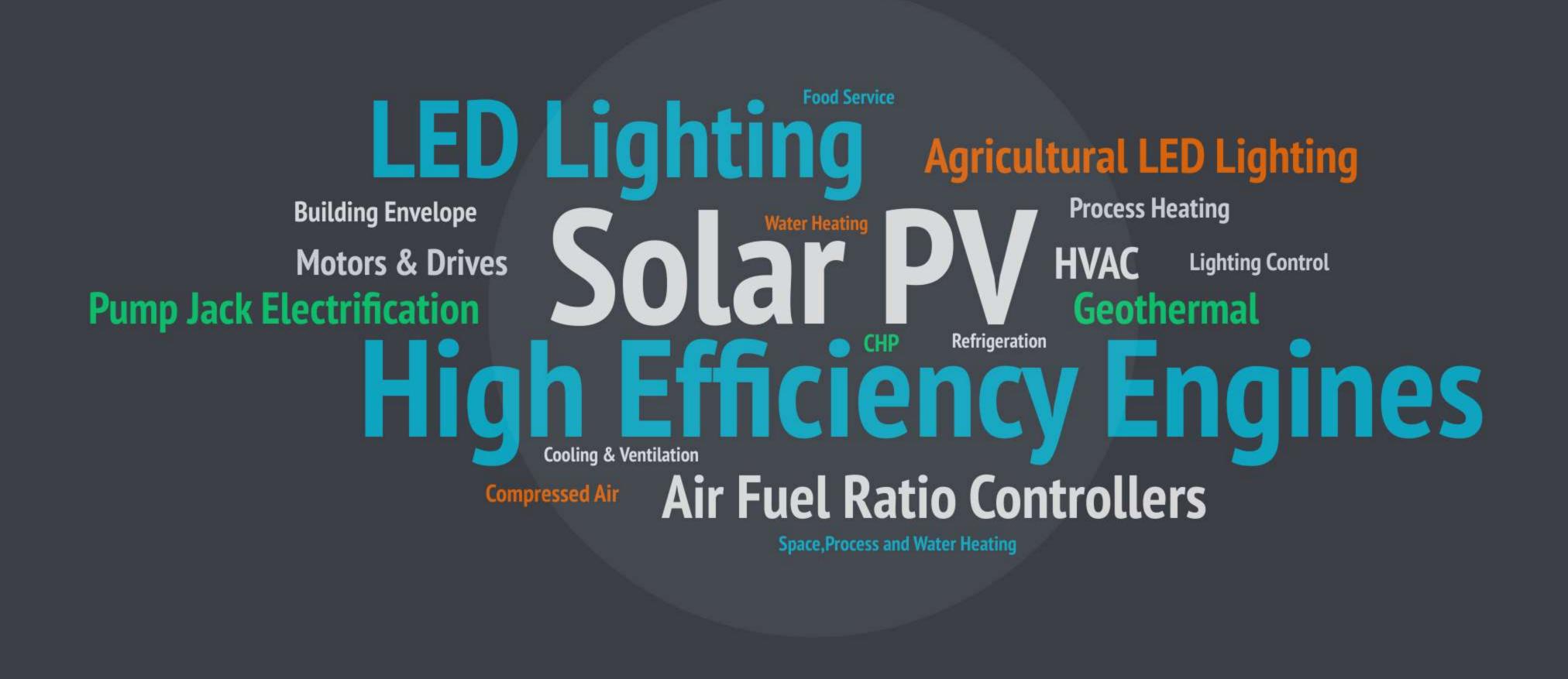
## Economic Development & Productivity Total economic activity \$253M \$207M

Project Cost — Incentives



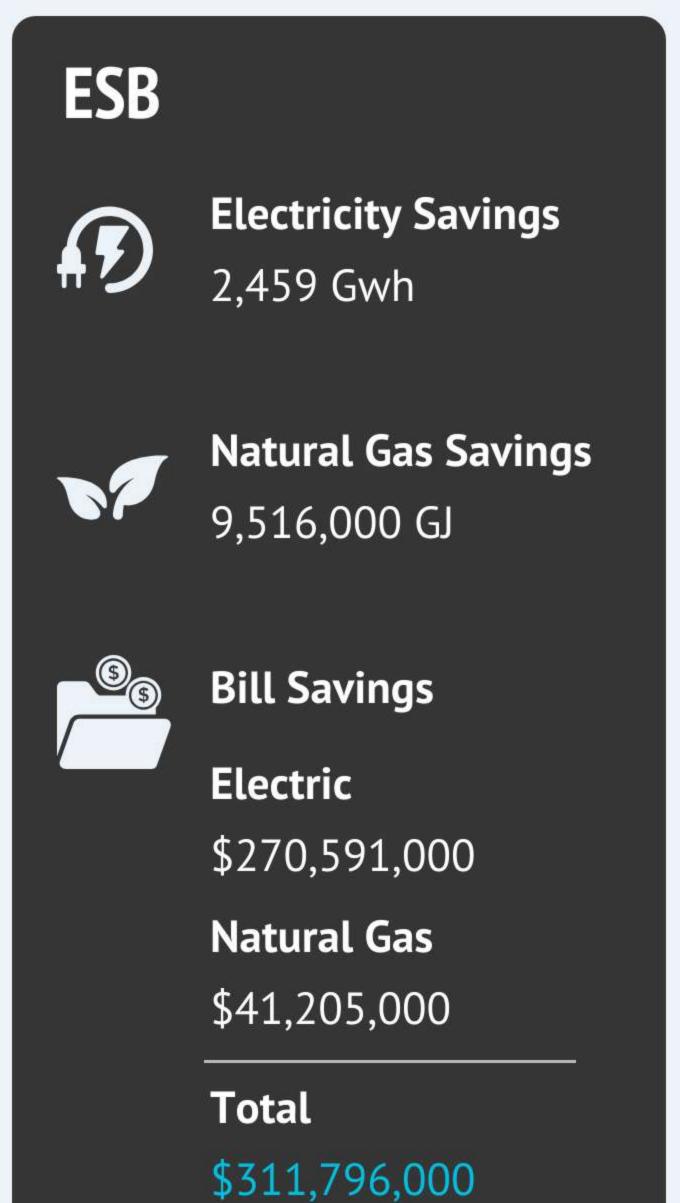


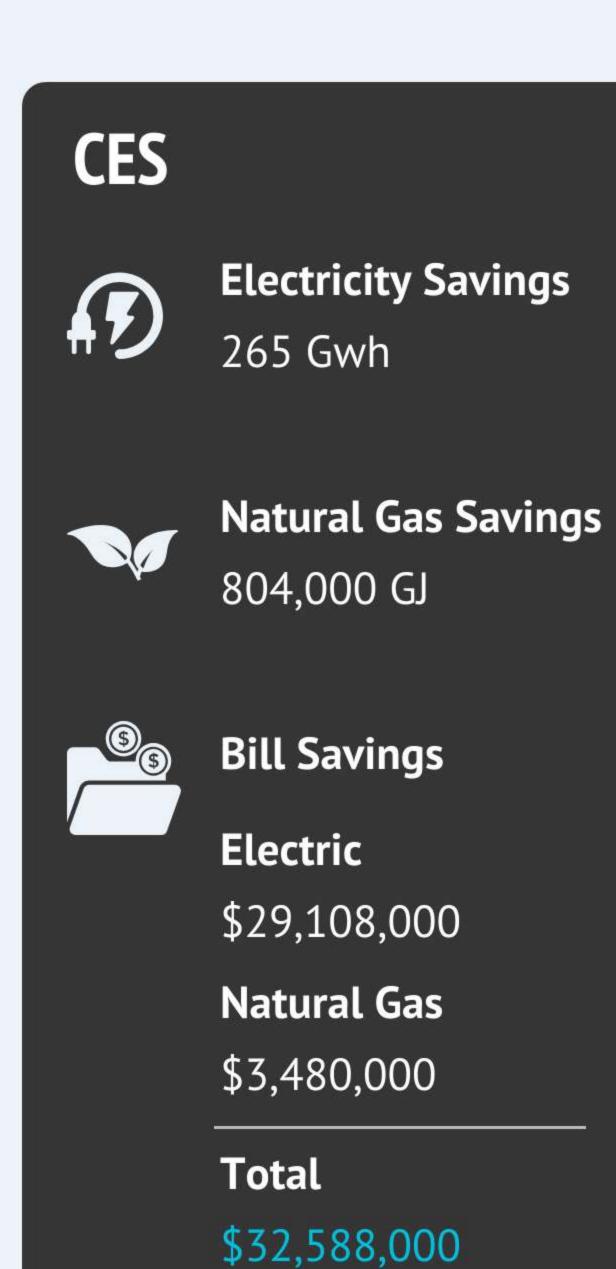


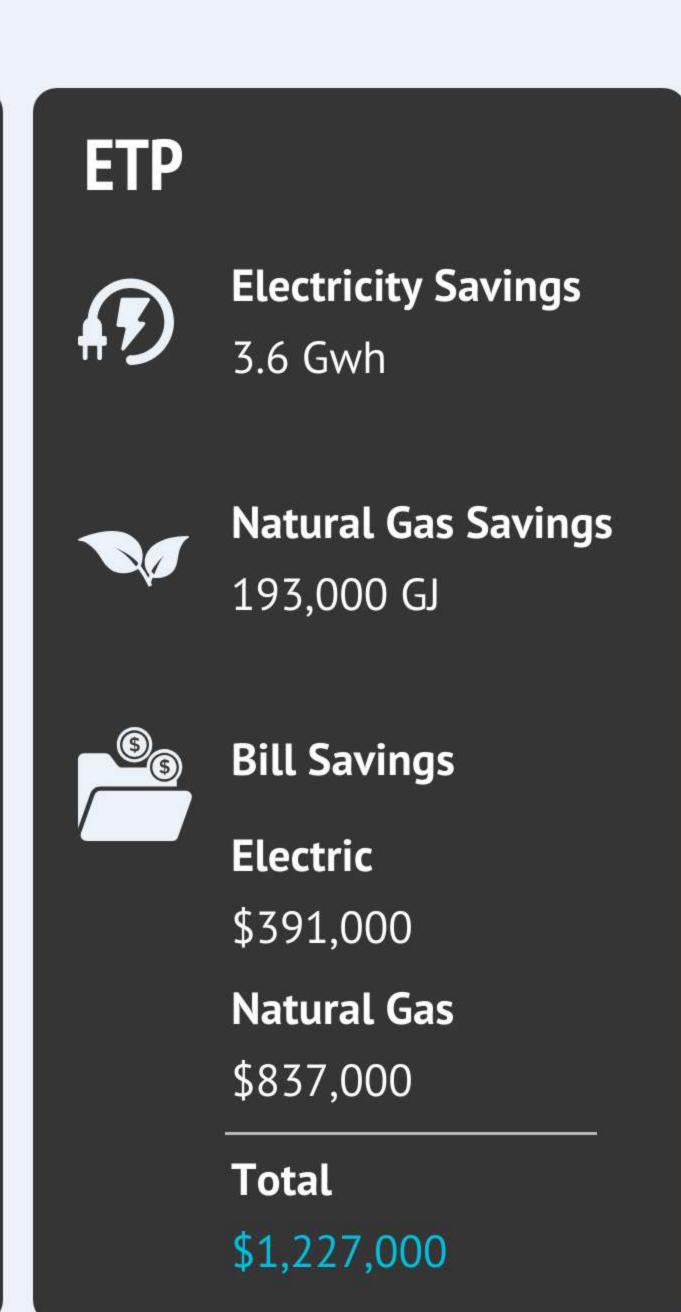


## Top Incentivized Measures

## Utility Bill Savings







Total Lifetime Bill Savings

\$345,611,000 \*SPEED is not included