Michael L. Hamilton

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Employment

University of Pittsburgh, Pittsburgh, PA

Summer 2019 -

Katz Graduate School of Business

Area: Business Analytics and Operations

Title: Assistant Professor

Education

Columbia University, New York, NY

Fall 2014 - Spring 2019

Department of Industrial Engineering and Operations Research

Ph.D. in Operations Research

• Thesis: Pricing Tools and Analysis for Emerging e-Commerce Technologies

Rutgers University, New Brunswick, NJ

Fall 2010 - Spring 2014

B.S. in Mathematics

• Minors in Computer Science and Operations Research

Papers

- 1. Chen, N., Elmachtoub, A., Hamilton, M., Lei, X., Loot Box Pricing and Design. Minor Revision at Management Science.
 - Accepted to the 21st ACM Conference on Economics and Computation (EC), 2020
 - Winner, 2019 IBM Best Student Paper Award in Service Science
 - Invited to present at the Federal Trade Commission (FTC) Workshop on Consumer Issues Related to Loot Boxes, 2019.
- 2. Elmachtoub, A., Gupta, V., Hamilton, M., *The Value of Personalized Pricing*. **Management Science** (Forthcoming).
 - Accepted to the 15th Conference on Web and Internet Economics (WINE), 2019
 - Finalist, INFORMS Service Science Best Cluster Paper Competition, 2018
- 3. Elmachtoub, A., Hamilton, M., *The Power of Opaque Products in Pricing.*Management Science (Forthcoming).
 - Accepted to the 13^{th} Conference on Web and Internet Economics (**WINE**), 2017

Previous Papers

Hoang, P., Hamilton, M., Murray, J., Stafford, C., & Tran, H. A Dynamic Feature Selection Based LDA Approach to Baseball Pitch Prediction. Trends and applications in knowledge discovery and data mining (2015), 125-137.

Hamilton, M., Hoang, L. Layne, J. Murray, D. Padget, C. Stafford, & H. Tran. *Applying Machine Learning Techniques to Baseball Pitch Prediction*. Proc. of the 3rd Int. Conf. on Pattern Recognition Applications and Methods (2014).

Professional Experience

MediaMath, New York, NY Research Science Intern

Summer 2017

Amazon Research, Seattle WA.

Summer 2016

Research Science Intern

North Carolina State University, Raleigh, NC

Summer 2013

Undergraduate Researcher

Presentations

Notes: (*) symbol implies talk was given by a coauthor. The (C) implies the talk was either cancelled due to Covid-19 or given online.

"Loot Box Pricing and Design"

• ACM EC Conference 2020, Remote Conference. (C*)	July 2020
• POMS Annual Conference 2020, Minneapolis MN. (C)	May 2020
• INFORMS Annual Conference 2019, Seattle WA. (*)	Oct. 2019
• Federal Trade Commission (FTC) Workshop on Consumer Issue Washington D.C. (*)	s, Sept. 2019
"The Value of Personalized Pricing"	
WINE Conference 2019. New York NY.	Dec. 2019

• WINE Conference 2019, New York NY.	Dec. 2019
• MSOM Conference 2018, Dallas TX.	July 2018
• RMP Section Conference 2018, Toronto CN. (*)	June 2018
• POMS Annual Conference 2018, Houston TX.	May 2018
• INFORMS Annual Meeting 2019, Seattle WA.	Oct. 2019
• INFORMS Annual Meeting 2018, Phoenix AZ.	Oct. 2018
• INFORMS Annual Meeting 2017, Houston TX.	Oct. 2017

[&]quot;The Power of Opaque Products in Pricing"

• UCLA, Anderson School of Management, Los Angeles, CA.	Feb. 2019
• University of Pittsburgh, Katz Graduate School of Business, PA.	Jan. 2019
• WINE Conference 2017, IIS, Bangalore, India.	Dec. 2017
• MSOM Conference 2017, UNC, Chapel Hill NC.	June 2017
• POMS Annual Conference 2017, Seattle WA.	May 2017
• INFORMS Annual Meeting 2018, Phoenix AZ.	Oct. 2018
• INFORMS Annual Meeting 2016, Nashville TN.	Nov. 2016
• RMP Section Conference 2016, NYU, New York NY.	June 2016

[&]quot;Applying Machine Learning Techniques to Baseball Pitch Prediction"

• JMM, MAA Undergraduate Student Poster Session Jan. 2014 **Outstanding Presentation Winner**

Teaching Experience

University of Pittsburgh, Pittsburgh, PA Instructor

• BUSQOM 1080 Data Analysis for Business Fall 2019

Columbia University, New York, NY

Teaching Assistant

Fall 2017 - Spring 2018• IEOR 4111 Operations Consulting. • IEOR 8100 Learning and Optimization. Spring 2016

• IEOR 4004 Optimization Models & Methods.	Fall 2015, Fall 2016
• IEOR 4106 Stochastic Models.	Spring 2015
Rutgers University, New Brunswick, NJ Recitation Mentor/Grader	
• CS 111, Introduction to Computer Science.	Spring 2013 - Spring 2014
\bullet MATH 151/152, Calculus I & II	Fall 2012 - Fall 2014

$\begin{array}{l} \textbf{Honors \&} \\ \textbf{Awards} \end{array}$

Winner, IBM Best Student Paper Award in Service Science (to X	Kiao Lei) 2019
Finalist, Service Science Best Cluster Paper Competition	2018
Weill Scholarship	2013 - 2014
SAS Excellence Award, The Harry J. Riskin Scholarship	2012 - 2014
Scarlet Scholarship	2010 - 2014
Dean's Scholarship	2010 - 2014
Rutgers Mathematics Honors Track	2013 - 2014
Rutgers School of Arts and Sciences Honors Program	2010 - 2014

University Service

2018 Academic Job Market Panel Organizer (Columbia) 2017 IEOR-DRO Seminar Student Organizer (Columbia)

 $\label{eq:constraints} \mbox{Journal reviewer for $\it IISE Transactions}.$

Conference reviewer for ACM Economics and Computation (EC) (2020).

Misc.

Languages: Python, R, Julia, Matlab, Java, LaTeX Volunteering: School 2 Career (S2C) Volunteer Tutor

Citizenship: USA

References available by request.