#### Michael L. Hamilton

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**Employment** 

University of Pittsburgh, Pittsburgh, PA

Summer 2019 -

Katz Graduate School of Business Area: Business Analytics and Operations

Title: Assistant Professor

Education

Columbia University, New York, NY

Fall 2014 - Spring 2019

Ph.D. in Operations Research

• Thesis: Pricing Tools and Analysis for Emerging e-Commerce Technologies

Rutgers University, New Brunswick, NJ

Fall 2010 - Spring 2014

B.S. in Mathematics

• Minors in Computer Science and Operations Research

Working Papers Note: Author ordering on all papers is alphabetical, as is convention in OR/MS.

- 1. Hamilton, M., Singal, R., Churning while Learning: Maximizing User Engagement in a Recommendation System.
  - Submitted.
- 2. DiChristofano, A., Hamilton, M., Linardi, S., McCloud, M. Project 412Connect: Bridging Students to Communities.
  - Engaged Scholarship Development Initiative Grant Winner (Amount: \$3000).
  - Submitted.
- 3. Hamilton, M., Feature-Based Market Segmentation and Pricing.
  - To be submitted.

# Published Papers

- 1. Chen, N., Elmachtoub, A., Hamilton, M., Lei, X., Loot Box Pricing and Design. Management Science (Dec. 2020).
  - Accepted to the  $21^{st}$  ACM Conference on Economics and Computation (EC), 2020
  - Winner, 2019 IBM Best Student Paper Award in Service Science
  - Invited to present at the Federal Trade Commission (FTC) Workshop on Consumer Issues Related to Loot Boxes, 2019.
- 2. Elmachtoub, A., Gupta, V., Hamilton, M., The Value of Personalized Pricing. Management Science (April 2021).
  - Accepted to the  $15^{th}$  Conference on Web and Internet Economics (WINE), 2019
  - Finalist, INFORMS Service Science Best Cluster Paper Competition, 2018
- 3. Elmachtoub, A., Hamilton, M., The Power of Opaque Products in Pricing. Management Science (Jan. 2021).

•	Accepted to t	the $13^{th}$	Conference of	n Web ar	nd Internet	Economics	(WINE),
	2017						

#### Previous **Papers**

- 4. Hoang, P., Hamilton, M., Murray, J., Stafford, C., & Tran, H. A Dynamic Feature Selection Based LDA Approach to Baseball Pitch Prediction. Trends and applications in knowledge discovery and data mining (2015), 125-137.
- 5. Hamilton, M., Hoang, L. Layne, J. Murray, D. Padget, C. Stafford, & H. Tran. Applying Machine Learning Techniques to Baseball Pitch Prediction. Proc. of the 3rd Int. Conf. on Pattern Recognition Applications and Methods (2014).

#### Prior Experience

#### MediaMath, New York, NY Research Science Intern

Summer 2017

Amazon Research, Seattle WA.

Summer 2016

Research Science Intern

# North Carolina State University, Raleigh, NC

Summer 2013

May 2018

Oct. 2018

Undergraduate Researcher

### Presentations

Notes: (\*) symbol implies talk was given by a coauthor. The (C) implies the talk was either cancelled due to Covid-19 or given online.

"Feature-Based Market Segmentation and Pricing"

• INFORMS Annual Conference 2021, Anaheim CA.	Oct. 2021
• RMP Section Conference 2021, Remote Conference. (C)	July 2020

• CORS Annual Conference 2021, Remote Conference. (C) June 2021

"Loot Box Pricing and Design"

• A	CM EC Conference	e 2020, Remot	e Conference.	$(C^*)$	July 2020
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• POMS Annual Conference 2020, Minneapolis MN. (C) May 2020

• INFORMS Annual Conference 2019, Seattle WA. (\*) Oct. 2019

• Federal Trade Commission (FTC) Workshop on Consumer Issues, Sept. 2019 Washington D.C. (\*)

"The Value of Personalized Pricing"

•	WINE Conference 2019, New York NY.	Dec. 2019
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• MSOM Conference 2018, Dallas TX. July 2018

• RMP Section Conference 2018, Toronto CN. (\*) June 2018

• INFORMS Annual Meeting 2019, Seattle WA. Oct. 2019

• INFORMS Annual Meeting 2017, Houston TX. Oct. 2017

"The Power of Opaque Products in Pricing"

• POMS Annual Conference 2018, Houston TX.

• INFORMS Annual Meeting 2018, Phoenix AZ.

• UCLA, Anderson School of Management, Los Angeles, CA. Feb. 2019

• University of Pittsburgh, Katz Graduate School of Busine	ess, PA. Jan. 2019
• WINE Conference 2017, IIS, Bangalore, India.	Dec. 2017
• MSOM Conference 2017, UNC, Chapel Hill NC.	June 2017
• POMS Annual Conference 2017, Seattle WA.	May 2017
• INFORMS Annual Meeting 2018, Phoenix AZ.	Oct. 2018
• INFORMS Annual Meeting 2016, Nashville TN.	Nov. 2016
- RMP Section Conference 2016, NYU, New York NY.	June 2016
"Applying Machine Learning Techniques to Baseball Pitch Pred	diction"
• JMM, MAA Undergraduate Student Poster Session	Jan. 2014
University of Pittsburgh, Pittsburgh, PA	
Instructor	
• BUSQOM 1080 Data Analysis for Business F	'all 2019, 2020, 2021
Columbia University, New York, NY Teaching Assistant	
	l 2017 - Spring 2018
• IEOR 8100 Learning and Optimization.	Spring 2016
<u> </u>	Fall 2015, Fall 2016
• IEOR 4106 Stochastic Models.	Spring 2015
	1 0
Rutgers University, New Brunswick, NJ  Positation Montae (Creder	
Recitation Mentor/Grader  • CS 111, Introduction to Computer Science. Spring	2013 - Spring 2014
	Fall 2012 - Fall 2014
• MITTI 101/102, Calculus I & II	an 2012 - Fan 2014
Engaged Cabalanchia Davalanceant Initiative Curanson Design E	ellow 2021
Engaged Scholarship Development Initiative Summer Design F Winner, IBM Best Student Paper Award in Service Science (to	
Finalist, Service Science Best Cluster Paper Competition	2018
JMM Outstanding Poster Presentation Winner	2014
High Honors in Mathematics (Top 4), Rutgers University	2014
Weill Scholarship	2013 - 2014
SAS Excellence Award, The Harry J. Riskin Scholarship	2012 - 2014
Scarlet Scholarship	2010 - 2014
Dean's Scholarship	2010 - 2014
Rutgers Mathematics Honors Track	2013 - 2014
Rutgers School of Arts and Sciences Honors Program	2010 - 2014

# Professional Activities & Service

 $\begin{array}{l} \textbf{Honors \&} \\ \textbf{Awards} \end{array}$ 

Teaching Experience

## Ad-Hoc Reviewer

- Journals: IISE Transactions, Naval Research Logistics, Management Science, Production and Operations Management, Computational Management Science.
- Conferences: ACM Economics and Computation (EC) (2020, 2021), ACM Equity and Access in Algorithms, Mechanisms, and Optimization (EEAMO) (2021).

#### **Session Chair**

-INFORMS Annual Meeting, Anaheim, 2021

#### **Program Committee**

-ACM Equity and Access in Algorithms, Mechanisms, and Optimization (EEAMO) (2021)

# University Service

- Coach for  $1^{st}$  Katz Super Analytics Challenge (SAC), 2021 (Pitt)
- CAASI Spring 2021 Reading Group Organizer (Pitt)
- Co-organizer, Discussant Lead for the  $50^{th}$  NBER Decentralization Conference: Mechanism Design for Vulnerable Populations
- Faculty Mentor for ACM Economics and Computation (EC) (2020).
- 2018 Academic Job Market Panel Organizer (Columbia)
- 2017 IEOR-DRO Seminar Student Organizer (Columbia)

Misc. Languages: Python, R, Julia, Matlab, Java, LATEX

Volunteering: School 2 Career (S2C) Tutor, Grief to Action (G2A) Member

Citizenship: USA

References are available by request.