

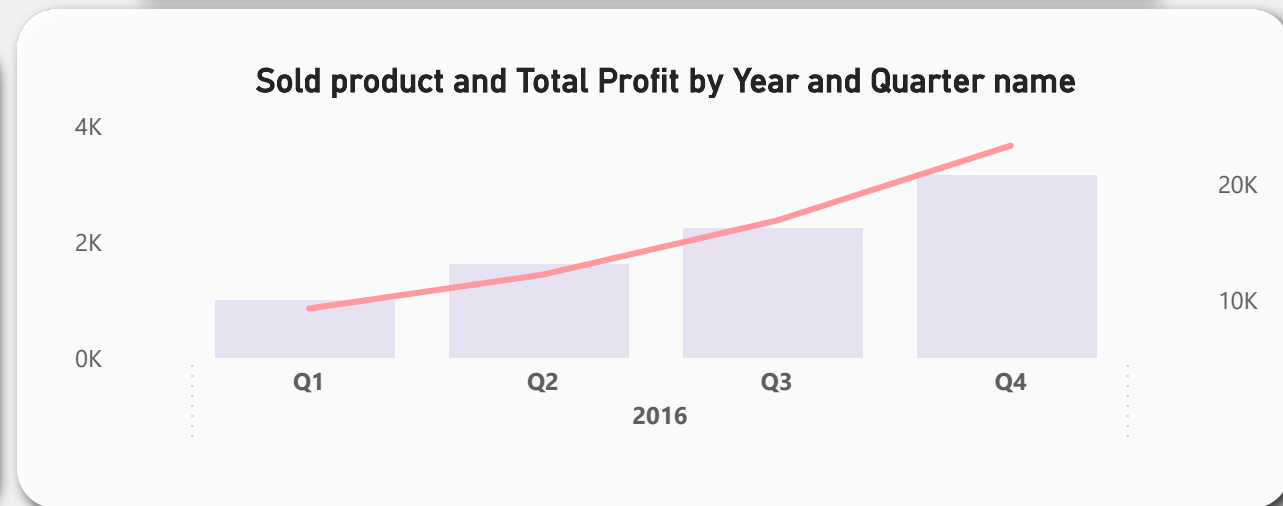
Sales and Discount by Category

Category	Sales (K)	Discount (K)
Furniture	170.5	76.3
Technology	162.8	51.9
Office Supplies	137.2	198.9

Sales and Total Profit by Category

Category	Sales (K)	Total Profit (K)
Furniture	170.5	3.0
Technology	162.8	33.5
Office Supplies	137.2	25.1

Discount	Sales	Total Profit
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CUSTOMER ANALYSIS

Segment

Year

Consumer

Corporate

Home Office

2016

2017

2018

Total Customers

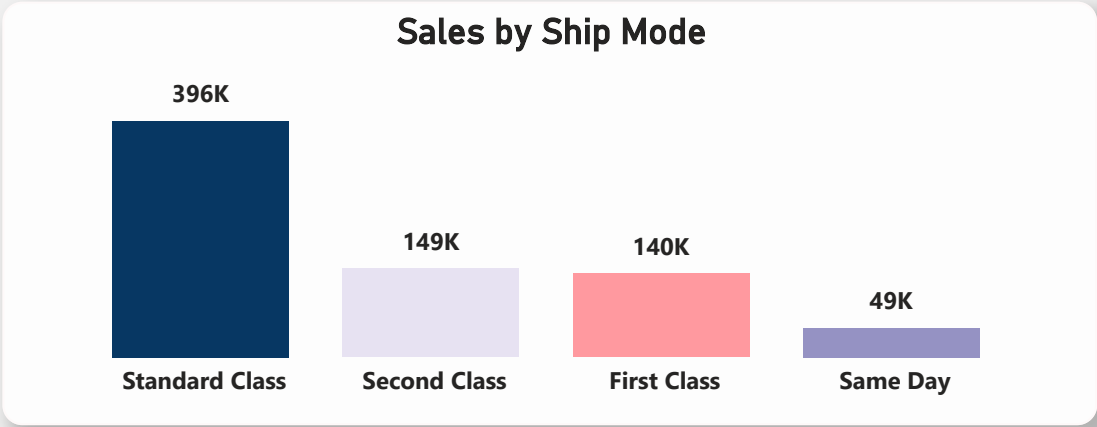
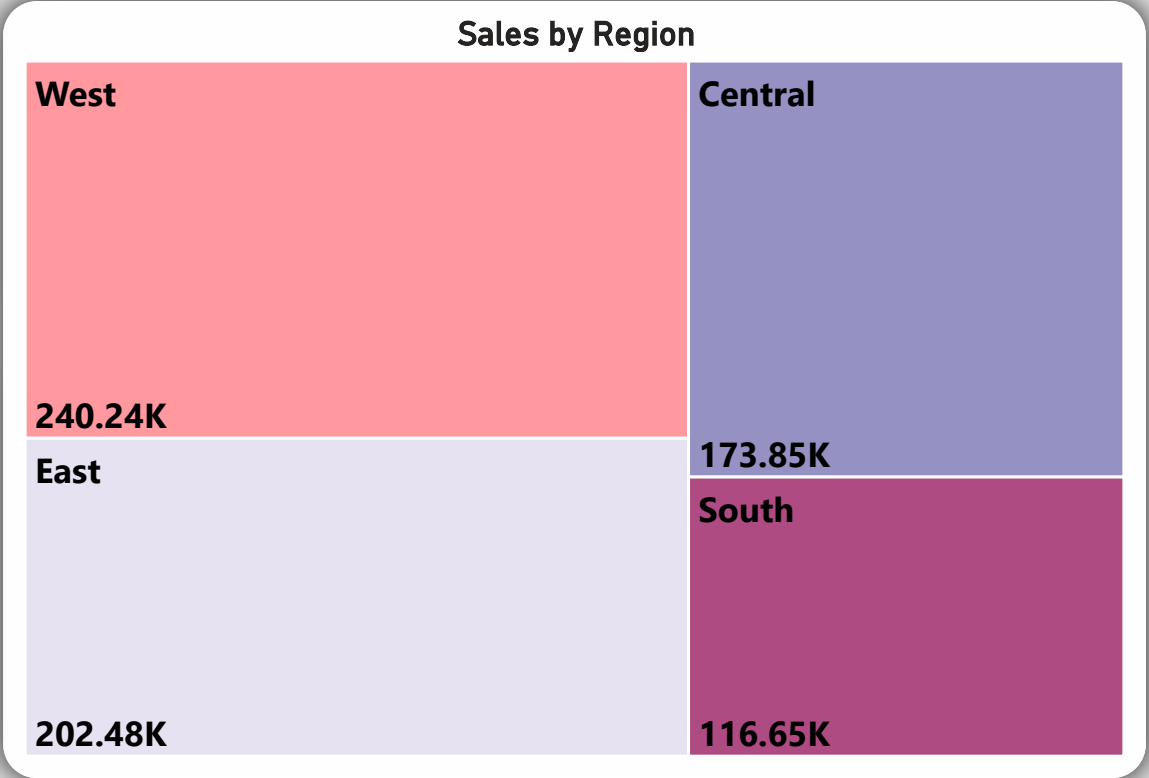
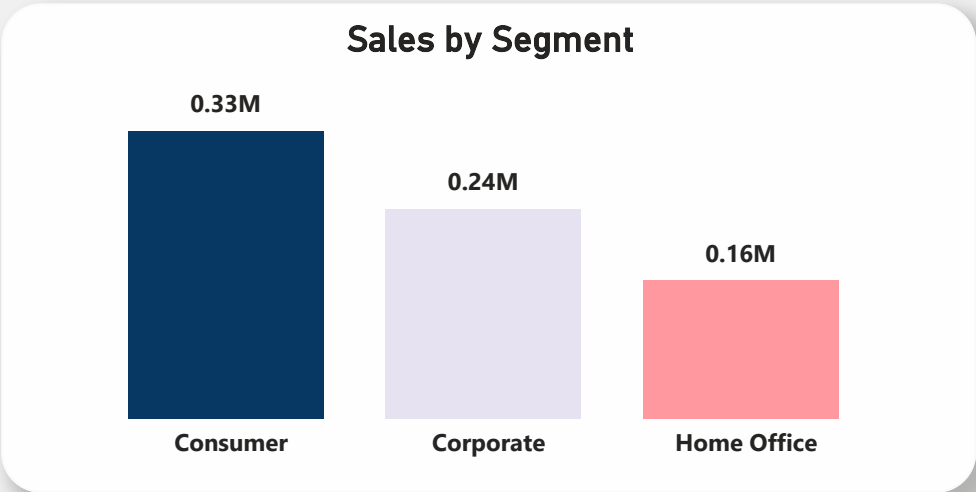
693

Total sold Product

12K

Number of Order

1687



Financial

Customer

Product

PRODUCT ANALYSIS

Category

Furniture

Office Supplies

Technology

Year

2016

2017

2018

Total sold Product

2437

Number of Order

564

Maximum Sales

4.42K

Minimum Sales

564

Category	Sales	Sold product
Furniture	215,387.27	2437
Bookcases	30,024.28	276
Chairs	95,554.35	674
Furnishings	28,915.09	1097
Tables	60,893.54	390
Total	215,387.27	2437

Sales by Product Name		
HON 5400 Series Task Chair...	7.2K	
Global Troy Executive Leath...	4.7K	
Hon 4070 Series Pagoda Ar...	4.3K	
Chromcraft Bull-Nose Wood...	3.6K	
Global Adaptabilites Bookca...	3.4K	
Hon 5100 Series Wood Tables	3.4K	
Global Commerce Series Lo...	3.3K	
Bretford Rectangular Confer...	3.3K	
Global Ergonomic Managers...	3.1K	
Global Leather and Oak Exe...	3.1K	

