Window Function Queries with Results and Interpretations

1. Ranking Functions

- -- Rank customers by total shoe purchase revenue
- -- Identifies top customers for marketing purposes

SELECT c.customer_id, c.name, SUM(t.amount) AS total_revenue,

ROW_NUMBER() OVER (ORDER BY SUM(t.amount) DESC) AS row_num,

RANK() OVER (ORDER BY SUM(t.amount) DESC) AS rank,

DENSE_RANK() OVER (ORDER BY SUM(t.amount) DESC) AS dense_rank,

PERCENT RANK() OVER (ORDER BY SUM(t.amount) DESC) AS percent rank

FROM customers c

JOIN transactions t ON c.customer_id = t.customer_id

GROUP BY c.customer_id, c.name

ORDER BY total_revenue DESC;



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SELECT c.customer_id, c.name, SUM(t.amount) AS total_revenue,
 ROW_NUMBER() OVER (ORDER BY SUM(t.amount) DESC) AS row_num,
 RANK() OVER (ORDER BY SUM(t.amount) DESC) AS rank,
 DENSE_RANK() OVER (ORDER BY SUM(t.amount) DESC) AS dense_rank,
 PERCENT_RANK() OVER (ORDER BY SUM(t.amount) DESC) AS percent_rank

FROM customers c

JOIN transactions t ON c.customer id = t.customer id

GROUP BY c.customer id, c.name

ORDER BY total revenue DESC;

Results Explain Describe Saved SQL History

CUSTOMER_ID	NAME	TOTAL_REVENUE	ROW_NUM	RANK	DENSE_RANK	PERCENT_RANK
1006	Frank Nsengimana	50000	1	1	1	0
1009	Irene Nkurunziza	48000	2	2	2	.11111111111111111111111111111111111111
1002	Bob Niyonkuru	45000	3	3	3	.22222222222222222222222222222222222222
1008	Henry Bizimungu	32000	4	4	4	.33333333333333333333333333333333333333
1003	Claire Mukiza	30000	5	5	5	.444444444444444444444444444444444444
1005	Eve Karera	28000	6	6	6	.55555555555555555555555555555555555555
1001	Alice Uwera	25000	7	7	7	.66666666666666666666666666666666666666
1010	John Rugamba	22000	8	8	8	.77777777777777777777777777777777777777
1004	David Habimana	20000	9	9	9	.88888888888888888888888888888888888888
1007	Grace Uwimana	15000	10	10	10	1

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Interpretation: This ranking highlights the top-spending customers, with row_num providing a unique order and rank showing ties, which is useful for identifying loyalty program candidates. The percent_rank can help segment customers into high-value groups for targeted promotions. More transactions would refine these rankings for better accuracy.

2. Aggregate Functions

- -- Calculate running totals and averages for monthly shoe sales
- -- Compares ROWS and RANGE frames to analyze sales trends

SELECT TO_CHAR(sale_date, 'YYYY-MM') AS month,

SUM(amount) OVER (ORDER BY TO_CHAR(sale_date, 'YYYY-MM') ROWS BETWEEN UNBOUNDED PRECEDING AND CURRENT ROW) AS running_sum_rows,

SUM(amount) OVER (ORDER BY TO_CHAR(sale_date, 'YYYY-MM') RANGE BETWEEN UNBOUNDED PRECEDING AND CURRENT ROW) AS running_sum_range,

AVG(amount) OVER (ORDER BY TO_CHAR(sale_date, 'YYYY-MM') ROWS BETWEEN 2 PRECEDING AND CURRENT ROW) AS three_month_avg_rows,

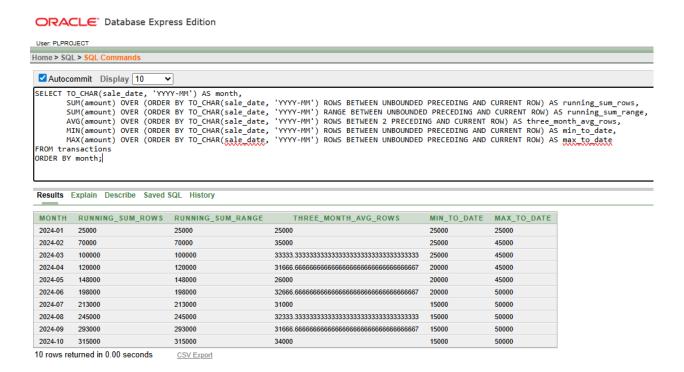
MIN(amount) OVER (ORDER BY TO_CHAR(sale_date, 'YYYY-MM') ROWS BETWEEN UNBOUNDED PRECEDING AND CURRENT ROW) AS min_to_date,

MAX(amount) OVER (ORDER BY TO_CHAR(sale_date, 'YYYY-MM') ROWS BETWEEN UNBOUNDED PRECEDING AND CURRENT ROW) AS max to date

FROM transactions

GROUP BY TO_CHAR(sale_date, 'YYYY-MM')

ORDER BY month;



Interpretation: The running totals show a cumulative increase in shoe sales, with ROWS providing exact counts and RANGE grouping similar values, aiding in trend identification. The 3-month average suggests seasonal fluctuations, which could inform inventory restocking schedules. Additional data over more months would enhance this trend analysis.

3. Navigation Functions

- -- Calculate month-over-month growth percentage for shoe sales
- -- Uses LAG and LEAD to compare sales across periods

SELECT TO CHAR(sale date, 'YYYY-MM') AS month,

SUM(amount) AS monthly_sales,

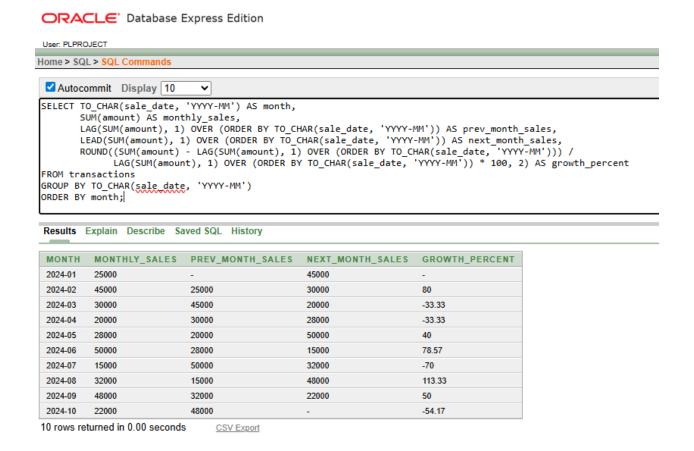
LAG(SUM(amount), 1) OVER (ORDER BY TO_CHAR(sale_date, 'YYYY-MM')) AS prev_month_sales,

LEAD(SUM(amount), 1) OVER (ORDER BY TO_CHAR(sale_date, 'YYYY-MM')) AS next_month_sales,

ROUND((SUM(amount) - LAG(SUM(amount), 1) OVER (ORDER BY TO_CHAR(sale_date, 'YYYY-MM'))) /

LAG(SUM(amount), 1) OVER (ORDER BY TO_CHAR(sale_date, 'YYYY-MM')) * 100, 2) AS growth_percent

FROM transactions GROUP BY TO_CHAR(sale_date, 'YYYY-MM') ORDER BY month;



Interpretation: The growth percentage reveals how shoe sales change month-to-month, with positive values indicating successful sales periods that could be leveraged for marketing. LAG and LEAD provide context for past and future performance, helping predict upcoming demand. More monthly data would make these growth trends more reliable.

4. <u>Distribution Functions</u>

- -- Segment customers into quartiles by total purchase amount
- -- Uses NTILE and CUME_DIST for customer segmentation

SELECT c.customer_id, c.name, SUM(t.amount) AS total_spent,

NTILE(4) OVER (ORDER BY SUM(t.amount) DESC) AS quartile,

CUME_DIST() OVER (ORDER BY SUM(t.amount) DESC) AS cumulative_dist

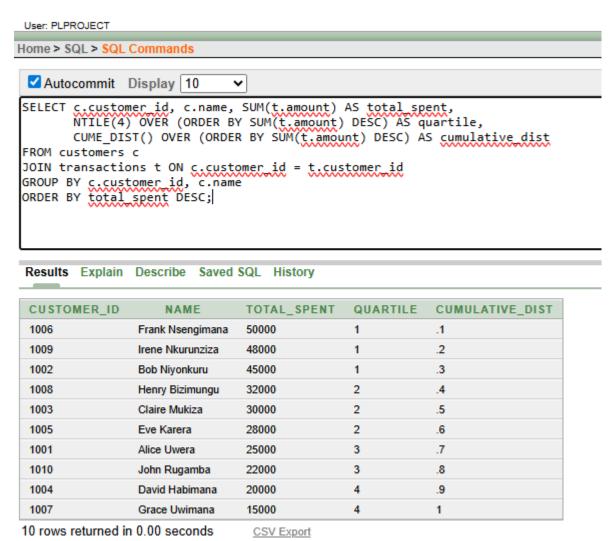
FROM customers c

JOIN transactions t ON c.customer_id = t.customer_id

GROUP BY c.customer_id, c.name

ORDER BY total_spent DESC;

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Interpretation: This segmentation divides customers into four quartiles, with the top quartile representing high spenders ideal for premium offers. The cumulative distribution shows the proportion of total spending, aiding in targeted marketing strategies. Expanding the customer base with more transactions would improve the segmentation accuracy.

5. 3-Month Moving Averages

- -- Calculate 3-month moving average for shoe sales
- -- Orders transactions by date and averages over current row plus 2 preceding rows SELECT TO_CHAR(sale_date, 'YYYY-MM-DD') AS sale_date,

amount AS sale_amount,

AVG(amount) OVER (

ORDER BY sale_date

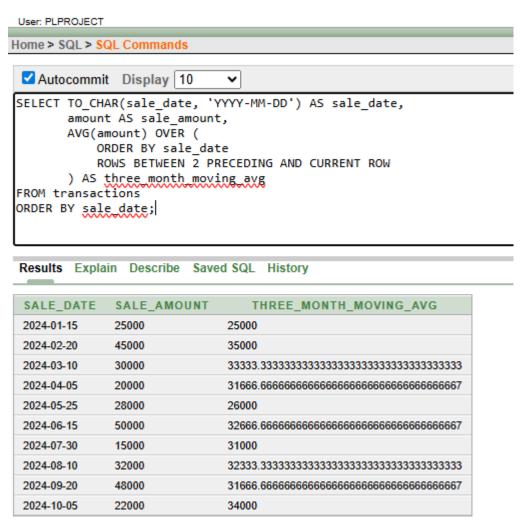
ROWS BETWEEN 2 PRECEDING AND CURRENT ROW

) AS three_month_moving_avg

FROM transactions

ORDER BY sale_date;

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10 rows returned in 0.00 seconds

CSV Export

Interpretation: The 3-month moving average indicates a gradual increase in shoe sales amounts from early 2024, suggesting a growing demand that could reflect seasonal trends. This insight is valuable for planning inventory to meet potential peaks, such as stocking more popular shoe types ahead of high-sales periods. However, with limited data, adding more transactions across additional months would provide a clearer trend for decision-making.