



Miriam Engel

15.07.1993 on Sylt/Germany

International Relationship Manager

Graduate M.Sc. BLC - Business & Development Studies

Copenhagen DK

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LANGUAGES

GERMAN ● ● ● ● ●

ENGLISH ● ● ● ● ●

DANISH ● ● ● ● ●

FRENCH ● ● ● ● ●

SPANISH ● ● ● ● ●

SWEDISH ● ● ● ● ●

KEY SKILLS

ANALYTICAL &
INDEPENDENT

LEADERSHIP & PROJECT
MANAGEMENT

COMMUNICATIVE &
PROACTIVE

INTERNATIONAL
ORIENTATION

INTERESTS

Reading

Ballet
Dancing

Painting

EDUCATION

M.Sc. Business & Development Studies, Copenhagen Business School

AUGUST 2018 - JUNE 2021

- M.Sc. in Business, Language & Culture - Business & Development Studies, German Track: Management and strategy related to the interaction between international business and economic development with a focus on developing countries and emerging markets.

APRIL 2019

- Field-Study-Research in Kampala, Uganda: Entrepreneurship and Private Sector Development in Uganda, in cooperation with Makerere University Business School; Improvement of teamwork and research skills.

Certificate: Economics of Money and Banking, Columbia University

AUGUST 2020

- Coursera Certificate for Economics of Money and Banking by Columbia University

Electives Political Science, University of Copenhagen

SEPTEMBER 2019 - JANUARY 2020

- Electives in Political Science: The Politics of Crisis and Austerity, Transformation of the Public-Private Divide

B.Sc. Courses Economics, Paderborn University

APRIL 2018 - AUGUST 2018

- B.Sc. Courses in Economics

B.A. Business Administration, Westcoast University of Applied Sciences, Heide

2014 - 2017

- B.A. in Business Administration; Focus on Marketing; Public Services & Management. Overall Grade: 1.8

PROFESSIONAL QUALIFICATIONS

International Relationship Manager at Danske Bank, Copenhagen

SINCE FEBRUARY 2023

- Relationship and portfolio management for the European non-resident corporate customer segment Global Subsidiaries, Germany.
- Assuming additional responsibilities in the Global Business Direct team, servicing a pan-Nordic customer segment for international corporate groups.

Assistant Relationship Manager at Danske Bank, Copenhagen

SEPTEMBER 2021 - JANUARY 2023

- Global Corporates: Pan-Nordic client responsibility for service offering towards international customer groups.
- Global Subsidiaries, Germany: European non-resident subsidiaries, mainly residing in Germany. Establishing a new customer service model in DK and PL; coordinating inquiries between service units; strengthening cross-country and departmental cooperation.

Intern Hanse-Office, Brussels

JANUARY 2019

- State representations of Hamburg and Schleswig-Holstein; Insights into the functioning of European institutions; Preparing briefing documents; Tracking, analyzing and reporting on relevant European economy and politics, e.g., in agricultural and regional and transport policies.

Regional Sales Consultant for Germany at Sensorist, Copenhagen

OCTOBER 2018 - MARCH 2019

- Focus on pharmacies; Client acquisition & service; Digital marketing; Assistance on building a local market.

Intern Representation of Schleswig-Holstein, Berlin

JANUARY 2018 - MARCH 2018

- Accompanying i.a. juridical subject specialists; Gaining insights into daily tasks; Preparing briefing documents; Attending relevant meetings, committees and plenary sessions in the Federal Council and the German parliament.

Intern Sylt Marketing GmbH, Sylt

MAY 2016 - AUGUST 2016

- Digital and social media marketing; Managing and organizing the information center; Planning and creating print means of communication; Event management; Carrying out promotion activities.

Intern Albrecht & Dill Cosmetics GmbH, Hamburg

APRIL 2016 - MAY 2016

- Digital & social media marketing; Event management; Carrying out promotion activities; Creating and writing creative content.

Bartender Restaurant Web Christel, Sylt

2013 - 2018

- Organizing and managing the bar; Skills in adaptability, teamwork, stress resilience, relationship building and customer service.



VOLUNTEER EXPERIENCE

Volunteer Chairman of the Hall, Håndværkerkollegiet

DECEMBER 2019 - JUNE 2021

- Chairman of the Hall & Council member at the dorm I lived in: Contact person for 20 residents; Organizing meetings; Conducting daily tasks.

CBS NMUN Delegate, Copenhagen Business School

OCTOBER 2019 - APRIL 2020 & OCTOBER 2018 - JANUARY 2019

- Delegate for CBS at the UN in NY: Improving UN knowledge and diplomatic, political and debating skills; Discussing sustainability, global economic & political issues.

Volunteer Study Board Member, Copenhagen Business School

AUGUST 2019 - DECEMBER 2019

- Study Board member of the study programme "Business, Language & Culture" at CBS; Representing students of the Master programme; Ensuring a lively and accommodating study environment.

Volunteer Intro Guide for M.Sc. Business, Language & Culture, Copenhagen Business School

MAY 2019 - AUGUST 2019

- Main person in charge of organization of the introduction week for new students; Contact person for five intro guides and CBS staff involved.