

## Phase 3: Project Design Phase

### Functional Design & Process Mapping

| Field         | Details                      |
|---------------|------------------------------|
| Date          | 9 November 2025              |
| Team ID       | NM2025TMID02588              |
| Project Name  | Medical Inventory Management |
| Maximum Marks | 4 Marks                      |

#### Functional Design & Process Mapping

This step defines *how* the solution will look and work from the user's perspective, ensuring it maps to approved business requirements.

- **Future State Process Mapping:** Documenting the **new, optimized workflows** for inventory management within Salesforce.
  - *Examples:* Inventory Receiving Process Flow (including barcode scanning and Lot/Expiration capture), Surgical Kit Allocation Process, Stock Transfer Request & Approval Flow, Disposal/Write-off Process for expired items.
- **User Interface (UX/UI) Design:** Creating mockups and wireframes for key screens to ensure a positive user experience (UX) and high adoption.
  - *Focus:* Designing mobile-friendly layouts (via the Salesforce Mobile App or Field Service Mobile) for field/warehouse users to easily record consumption and view stock.
- **Security & Data Visibility Design:** Defining **Sharing Rules, Profiles, and Permission Sets** to ensure strict adherence to HIPAA and internal compliance rules, preventing unauthorized access to sensitive inventory or patient data.

#### Project Scope

- **Product Master Data Management:** Creating and maintaining a single source of truth for all medical products (SKU, description, vendor, unit of measure, location, cost, and classification, e.g., "A, B, or C" item).

- **Multi-Location/Warehouse Tracking:** Enabling real-time visibility and stock levels across multiple locations (main warehouse, satellite clinics, surgical carts, etc.).
- **Receiving:** System functionality to record incoming shipments, automatically update inventory levels, and capture **Lot Number, Serial Number, and Expiration Date** upon receipt.
- **Inventory Consumption/Issuance:** Implementing a quick, mobile-friendly method (e.g., barcode scanning via the Salesforce Mobile App) to track when items are consumed during patient care or transferred between locations.
- **Purchase Request Automation:** Triggering automated Purchase Requisition or Purchase Order (PO) creation when stock levels hit pre-defined minimum safety stock thresholds.
- **Reporting & Analytics:** Creating custom reports and dashboards within Salesforce to track KPIs like usage trends, expired stock risk, and supplier performance.
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## Project Objectives

| Category                          | Example Objective  | Key Metrics (KPIs)   |
|-----------------------------------|--|--|
| <b>Financial &amp; Efficiency</b> | <b>Reduce inventory carrying costs</b> by 15% within the first 12 months post-launch by optimizing reorder points and minimizing overstocking. | Inventory Carrying Cost Percentage, Inventory Turnover Rate. |
| <b>Safety &amp; Compliance</b>    | Achieve <b>100% real-time tracking</b> of all Class II/III medical devices by lot/batch number and expiration date to ensure audit readiness.  | Lot/Batch Traceability Rate, Expiration Waste Percentage.    |
| <b>Patient Care</b>               | <b>Eliminate stockouts</b> of all critical "Tier A" surgical and emergency supplies across all central distribution points.                    | Critical Stockout Rate, Order Time.                          |
| <b>Process Improvement</b>        | <b>Increase the accuracy of physical inventory counts</b> to 98% by implementing barcode/RFID  | Inventory Accuracy Percentage, Time                          |

| Category | Example Objective                                | Key Metrics (KPIs)        |
|----------|--|---------------------------|
|          | scanning processes in the new Salesforce system. | Spent on Physical Counts. |