

# Anurag Mishra

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## CAREER OBJECTIVE

I am a multifaceted individual with a passion for real estate, business, and entrepreneurship, with a passion for turning impactful ideas into scalable ventures. I thrive on solving real-world problems & leading cross-functional remote teams.

## WORK EXPERIENCE

### Partnerships Manager • Internship

Apr 2025 - Present

Indian Institute of Management Bangalore, Virtual

1. Initiated and secured partnerships with 10+ startups, accelerators, and edtech firms to enrich the BBA program's industry integration and student exposure.
2. Conceptualized and launched collaborative modules with ecosystem partners, increasing student engagement in real-world projects by 35%.
3. Acted as the key liaison between academic leadership and external partners, ensuring alignment on shared goals, deliverables, and co-branded initiatives.

### Incubatee

Mar 2025 - Present

NSRCEL, IIM Bangalore, Virtual

1. Incubated for EntreConnect under NSRCEL's Launchpad, recognized for pioneering execution-first cohort models for student entrepreneurs.
2. Refined value proposition, GTM strategy, and monetization frameworks through 1:1 mentorship and feedback from NSRCEL advisors and ecosystem leaders.
3. Participated in masterclasses, founder circles, and milestone reviews, enhancing strategic thinking and scaling capabilities in a startup environment.

### Founder & CEO

Nov 2024 - Present

EntreConnect, Virtual

1. Launched EntreConnect, a cohort-based learning platform supporting 15+ early-stage entrepreneurs with hands-on learning, live mentorship, and execution-first frameworks.
2. Managed a remote team across product, content, and operations, reducing cohort & community launch time by 30% while ensuring scalable and modular delivery.
3. EntreConnect was incubated at NSRCEL, IIM Bangalore, positioning it among India's top campus-led entrepreneurship platforms.

### Co-Founder & Managing Director

Jun 2021 - Present

Raj & Raj Associations Pvt. Ltd., Asansol

1. Led a team of 7 professionals, & 23+ laborers fostering a high-performance culture, and improving team productivity by 18% through performance monitoring and regular skill development training.
2. Built and executed the operational strategy for the company, driving a 25% improvement in project delivery efficiency through streamlined processes and optimized resource allocation.
3. Conceptualized and implemented business development initiatives, introduced attractive plans for clients, increasing annual revenue by 30% within the first year through key partnerships and market expansion.

## EDUCATION

### Bachelor of Business Administration (B.B.A.), Digital Business And Entrepreneurship

2024 - 2027

Indian Institute of Management Bangalore

CGPA: 9.26/10

### Senior Secondary (XII), CISCE

2024

Commerce

St. Vincent High And Technical School

Percentage: 93.00%

### Secondary (X), ICSE

2022

St. Vincent High And Technical School

## PROJECTS

### [Resume Website Development ↗](#)

Apr 2025

Designed and deployed a personal resume website to showcase academic, entrepreneurial, and creative pursuits using HTML, CSS & JS.

### [Rs. 250 Venture ↗](#)

Jan 2025 - Feb 2025

Conceptualized and launched a profitable micro-business with just ₹250 capital within a limited timeframe as part of an entrepreneurial sprint at IIM Bangalore.

### [Rs. 0 Venture ↗](#)

Apr 2025

Ideated and executed a zero-investment business model focusing on service-based revenue generation using only existing resources as a part of the Venturing on a budget project at IIM Bangalore.

### **Local Business Website Development**

Apr 2025 - Present

Developed a functional website for a second hand car dealer to boost digital visibility, leveraging user-centric design and SEO fundamentals.

## SKILLS

- Operations
- Effective Communication
- Process Management
- Blender 3D
- English Proficiency (Written)
- Human Resources
- Business Management
- Community Management
- Business Development
- Canva
- Negotiations
- Networking
- Web development
- English Proficiency (Spoken)

## EXTRA CURRICULAR ACTIVITIES

- Speaker and Host at EntreConnect leading panel discussions, fireside chats, and event launches.
- Lead Guitarist of the school rock band where I performed at multiple inter-school events and led musical compositions.
- Squad Leader of the school marching band where I trained and directed 90+ students for state-level performances.

## ADDITIONAL DETAILS

- Incubated at NSRCEL, the startup hub of IIM Bangalore, for EntreConnect in the year 2025, selected among top early-stage ventures.
- 2nd Position at Eureka Junior organized by IIT Bombay in the year 2022, among thousands of national-level participants.
- Top 10 Finalist at Young Tycoon Business Challenge, organized by Wadhvani Foundation in the year 2022, recognized for innovation, social impact and pitch quality.
- Received Certificate of Excellence in National Entrepreneurship Olympiad conducted by IIT Bombay in the year 2021.