```
In [1]:
          import numpy as np
          import pandas as pd
          import matplotlib.pyplot as plt
          import warnings
          warnings.filterwarnings('ignore')
In [2]:
          bank = pd.read_csv('bank-full.csv')
          bank
Out[2]:
                 age
                              job
                                    marital
                                            education default balance housing
                                                                                  loan
                                                                                         contact day
                                                                                                       month
              0
                  58
                                                                   2143
                                                                                        unknown
                                                                                                    5
                      management
                                    married
                                               tertiary
                                                           no
                                                                             yes
                                                                                    no
                                                                                                          may
                                     single
                                                                                                    5
              1
                  44
                         technician
                                             secondary
                                                                     29
                                                                             yes
                                                                                        unknown
                                                           no
                                                                                   no
                                                                                                          may
              2
                                                                                                    5
                  33
                      entrepreneur
                                    married
                                             secondary
                                                                      2
                                                                             yes
                                                                                        unknown
                                                           no
                                                                                   yes
                                                                                                          may
              3
                                                                   1506
                                                                                                    5
                  47
                        blue-collar
                                    married
                                              unknown
                                                                                        unknown
                                                                             yes
                                                           no
                                                                                   no
                                                                                                          may
              4
                  33
                         unknown
                                      single
                                              unknown
                                                                      1
                                                                                        unknown
                                                                                                    5
                                                           no
                                                                              no
                                                                                    no
                                                                                                          may
                                                                     ...
                                                            •••
          45206
                  51
                         technician
                                                                    825
                                                                                          cellular
                                                                                                   17
                                    married
                                               tertiary
                                                                                                          no۱
                                                           no
                                                                              no
                                                                                    nο
         45207
                  71
                            retired divorced
                                               primary
                                                                   1729
                                                                                          cellular
                                                                                                   17
                                                                                                          no۱
                                                           no
                                                                              no
                                                                                    no
         45208
                  72
                            retired
                                                                   5715
                                                                                          cellular
                                                                                                   17
                                    married
                                             secondary
                                                           no
                                                                                                          no۱
                                                                              no
                                                                                   no
          45209
                  57
                        blue-collar
                                                                   668
                                                                                       telephone
                                                                                                   17
                                    married
                                             secondary
                                                           no
                                                                              no
                                                                                                          no۱
                                                                                    no
         45210
                  37
                      entrepreneur
                                    married
                                             secondary
                                                                   2971
                                                                                          cellular
                                                                                                   17
                                                            no
                                                                              no
                                                                                    no
                                                                                                          no۱
        45211 rows × 17 columns
In [3]:
          df = bank.copy()
In [4]:
          bank.info()
         <class 'pandas.core.frame.DataFrame'>
         RangeIndex: 45211 entries, 0 to 45210
         Data columns (total 17 columns):
                           Non-Null Count Dtype
          #
               Column
          0
               age
                           45211 non-null
                                             int64
          1
               job
                           45211 non-null
                                             object
          2
               marital
                           45211 non-null
                                             object
          3
               education
                           45211 non-null
                                             object
          4
               default
                           45211 non-null
                                             object
          5
               balance
                           45211 non-null
                                             int64
          6
               housing
                           45211 non-null
                                             object
          7
               loan
                           45211 non-null
                                             object
          8
               contact
                           45211 non-null
                                             object
          9
                                             int64
               day
                           45211 non-null
          10
               month
                           45211 non-null
                                             object
```

```
duration
                            45211 non-null
           11
                                               int64
           12
               campaign
                            45211 non-null
                                               int64
           13
               pdays
                            45211 non-null
                                               int64
           14
               previous
                            45211 non-null
                                               int64
           15
               poutcome
                            45211 non-null
                                               object
           16
                            45211 non-null
                                               object
               У
         dtypes: int64(7), object(10)
         memory usage: 5.9+ MB
In [5]:
           #EDA
          bank.isnull().sum()
                         0
         age
Out[5]:
          job
                         0
         marital
                         0
         education
                         0
         default
                         0
         balance
                         0
                         0
         housing
                         0
         loan
         contact
                         0
         day
                         0
         month
                         0
         duration
                         0
         campaign
                         0
         pdays
                         0
                         0
         previous
         poutcome
         У
                         0
         dtype: int64
In [6]:
           bank[['y','housing','default','loan']] = bank[['y','housing','default','loan']].replace
           bank
Out[6]:
                 age
                               job
                                     marital
                                              education default balance housing
                                                                                     loan
                                                                                             contact day
                                                                                                           month
              0
                   58
                       management
                                     married
                                                 tertiary
                                                               0
                                                                     2143
                                                                                  1
                                                                                        0
                                                                                           unknown
                                                                                                        5
                                                                                                             may
              1
                   44
                                              secondary
                                                               0
                                                                       29
                                                                                  1
                                                                                                        5
                          technician
                                       single
                                                                                        0
                                                                                           unknown
                                                                                                             may
              2
                   33
                       entrepreneur
                                     married
                                              secondary
                                                               0
                                                                        2
                                                                                  1
                                                                                        1
                                                                                           unknown
                                                                                                        5
                                                                                                             may
              3
                   47
                                                                     1506
                                                                                  1
                                                                                                        5
                         blue-collar
                                     married
                                               unknown
                                                               0
                                                                                        0
                                                                                           unknown
                                                                                                             may
              4
                   33
                          unknown
                                               unknown
                                                               0
                                                                        1
                                                                                  0
                                                                                        0
                                                                                           unknown
                                                                                                        5
                                       single
                                                                                                              may
              •••
                                                               ...
                                                                                 ...
                                                                                       • • • •
          45206
                   51
                          technician
                                                               0
                                                                      825
                                                                                  0
                                                                                        0
                                                                                             cellular
                                                                                                       17
                                     married
                                                 tertiary
                                                                                                              no۱
          45207
                                                                                  0
                   71
                            retired
                                    divorced
                                                primary
                                                               0
                                                                     1729
                                                                                        0
                                                                                             cellular
                                                                                                       17
                                                                                                              no۱
          45208
                                                               0
                                                                                  0
                                                                                        0
                                                                                             cellular
                                                                                                       17
                   72
                            retired
                                              secondary
                                                                     5715
                                     married
                                                                                                              no۱
          45209
                   57
                         blue-collar
                                                               0
                                                                      668
                                                                                  0
                                                                                        0
                                                                                           telephone
                                                                                                       17
                                     married
                                              secondary
                                                                                                              nov
          45210
                                                               0
                                                                     2971
                                                                                  0
                                                                                       0
                                                                                             cellular
                                                                                                       17
                   37 entrepreneur
                                     married
                                              secondary
                                                                                                              nov
```

45211 rows × 17 columns

```
In [7]:
           bank[['y','housing','default','loan']] = bank[['y','housing','default','loan']].astype(
 In [8]:
           bank.info()
          <class 'pandas.core.frame.DataFrame'>
          RangeIndex: 45211 entries, 0 to 45210
          Data columns (total 17 columns):
                           Non-Null Count Dtype
           #
               Column
                           _____
                                           int64
           0
               age
                           45211 non-null
           1
               job
                           45211 non-null object
           2
               marital
                           45211 non-null
                                           object
           3
               education 45211 non-null
                                           object
           4
               default
                          45211 non-null int32
           5
               balance
                           45211 non-null
                                           int64
           6
               housing
                          45211 non-null
                                           int32
           7
               loan
                           45211 non-null
                                           int32
           8
               contact
                          45211 non-null
                                           object
           9
                          45211 non-null
               day
                                           int64
           10
               month
                          45211 non-null
                                           object
           11
               duration
                          45211 non-null int64
           12
                          45211 non-null
                                           int64
               campaign
           13
               pdays
                           45211 non-null
                                           int64
           14
               previous
                           45211 non-null
                                           int64
           15
               poutcome
                           45211 non-null
                                           object
           16
                           45211 non-null
                                           int32
          dtypes: int32(4), int64(7), object(6)
          memory usage: 5.2+ MB
 In [9]:
           bank['month'].unique()
          array(['may', 'jun', 'jul', 'aug', 'oct', 'nov', 'dec', 'jan', 'feb',
 Out[9]:
                         'apr', 'sep'], dtype=object)
In [10]:
           bank.shape
          (45211, 17)
Out[10]:
In [11]:
           bank.head()
Out[11]:
             age
                         job
                              marital
                                      education default balance housing loan
                                                                               contact day
                                                                                            month dura
          0
              58
                  management
                              married
                                         tertiary
                                                     0
                                                           2143
                                                                      1
                                                                              unknown
                                                                                          5
                                                                                              may
          1
              44
                                      secondary
                                                     0
                                                             29
                                                                      1
                    technician
                               single
                                                                              unknown
                                                                                          5
                                                                                              may
          2
                                                     0
              33
                  entrepreneur
                                      secondary
                                                             2
                                                                      1
                              married
                                                                              unknown
                                                                                          5
                                                                                              may
          3
              47
                                                     0
                    blue-collar
                                                           1506
                                                                      1
                                                                                          5
                              married
                                       unknown
                                                                              unknown
                                                                                              may
                                                     0
                                                                      0
                                                                                          5
              33
                     unknown
                               single
                                       unknown
                                                             1
                                                                              unknown
                                                                                              may
In [12]:
```

```
bank1 = pd.concat([bank.iloc[:,0:1],bank.iloc[:,4:8],bank.iloc[:,9:10],bank.iloc[:,11:1
bank1
```

Out[12]:		age	default	balance	housing	loan	day	duration	campaign	pdays	previous	У
	0	58	0	2143	1	0	5	261	1	-1	0	0
	1	44	0	29	1	0	5	151	1	-1	0	0
	2	33	0	2	1	1	5	76	1	-1	0	0
	3	47	0	1506	1	0	5	92	1	-1	0	0
	4	33	0	1	0	0	5	198	1	-1	0	0
	•••	•••			•••				•••	•••		
	45206	51	0	825	0	0	17	977	3	-1	0	1
	45207	71	0	1729	0	0	17	456	2	-1	0	1
	45208	72	0	5715	0	0	17	1127	5	184	3	1
	45209	57	0	668	0	0	17	508	4	-1	0	0
	45210	37	0	2971	0	0	17	361	2	188	11	0

45211 rows × 11 columns

```
In [ ]:
In [13]:
          #select features and target
          x = bank1.drop('y',axis=1)
          y = bank1['y']
```

Out[13]:		age	default	balance	housing	loan	day	duration	campaign	pdays	previous
	0	58	0	2143	1	0	5	261	1	-1	0
	1	44	0	29	1	0	5	151	1	-1	0
	2	33	0	2	1	1	5	76	1	-1	0
	3	47	0	1506	1	0	5	92	1	-1	0
	4	33	0	1	0	0	5	198	1	-1	0
	•••		•••	•••	•••			•••		•••	
	45206	51	0	825	0	0	17	977	3	-1	0
	45207	71	0	1729	0	0	17	456	2	-1	0
	45208	72	0	5715	0	0	17	1127	5	184	3
	45209	57	0	668	0	0	17	508	4	-1	0
	45210	37	0	2971	0	0	17	361	2	188	11

45211 rows × 10 columns

In [14]: #train test spliting

from sklearn.model\_selection import train\_test\_split X\_train,X\_test,y\_train,y\_test = train\_test\_split(x,y,test\_size=0.25)

In [15]:

bank1.head()

Out[15]: default balance housing loan day duration campaign pdays previous y 0 0 -1 -1 0 0 -1 0 0 -1 0 0 -1 0 0

In [ ]:

In [16]:

X test

Out[16]:		age	default	balance	housing	loan	day	duration	campaign	pdays	previous
	18443	51	0	3029	1	1	31	118	2	-1	0
	31473	27	0	0	1	0	1	124	1	-1	0
	30988	26	0	1114	0	0	9	44	2	-1	0
	12874	32	0	-398	0	1	7	387	2	-1	0
	43295	42	0	16517	0	0	15	549	5	203	4
	•••		***	•••				•••	•••	•••	
	32800	34	0	520	1	0	17	401	1	248	4
	32969	31	0	505	1	0	17	218	4	329	2
	41541	67	0	708	0	0	11	96	2	-1	0
	43528	31	0	410	0	0	23	342	1	-1	0
	11764	43	0	584	0	0	20	27	1	-1	0

11303 rows × 10 columns

In [17]:

X\_train

Out[17]: age default balance housing loan day duration campaign pdays previous -1 -1 

	age	default	balance	housing	loan	day	duration	campaign	pdays	previous
3023	60	0	751	1	0	14	115	3	-1	0
32377	48	0	113	1	0	16	255	2	318	5
334	45	0	24598	1	0	5	313	3	-1	0
•••	•••	•••				•••	•••		•••	
6305	25	0	776	1	0	27	290	1	-1	0
36258	37	0	20	1	0	11	207	1	370	1
7361	34	0	500	1	0	29	399	1	-1	0
23167	40	0	6	0	0	27	26	16	-1	0
40796	24	0	2376	0	0	11	123	1	106	1

33908 rows × 10 columns

```
In [18]:
          y_train
          4199
                   0
Out[18]:
          7504
                   0
          3023
                   0
          32377
                   0
          334
          6305
                   0
          36258
          7361
                   0
          23167
                   0
          40796
          Name: y, Length: 33908, dtype: int32
In [19]:
          y_test
          18443
                   0
Out[19]:
          31473
                   0
          30988
                   0
          12874
                   0
          43295
                   0
          32800
          32969
                   0
          41541
                   0
          43528
                   1
          11764
          Name: y, Length: 11303, dtype: int32
In [20]:
          #model creation
          from sklearn.linear_model import LogisticRegression
          model = LogisticRegression()
          model.fit(X_train,y_train)
         LogisticRegression()
Out[20]:
```

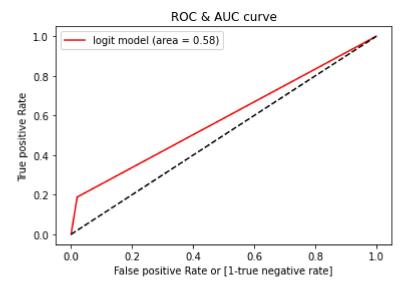
```
In [21]:
           #prediction
           y_pred = model.predict(X_test)
In [22]:
           pd.DataFrame({"Actual":y_test,"Prediction":y_pred})
Out[22]:
                 Actual Prediction
          18443
                     0
                                0
          31473
                     0
                                0
          30988
                                0
          12874
                                0
          43295
                                0
          32800
                     0
                                0
          32969
                                0
          41541
                                0
          43528
                                0
          11764
                     0
                                0
         11303 rows × 2 columns
 In [ ]:
In [23]:
           #Accuracy testing (confusion matrix)
           from sklearn.metrics import confusion_matrix, accuracy_score, classification_report
In [24]:
           cm = confusion_matrix(y_test,y_pred)
           \mathsf{cm}
          array([[9765,
                         199],
Out[24]:
                 [1087, 252]], dtype=int64)
In [25]:
           accuracy_score(y_test,y_pred)
          0.8862248960452977
Out[25]:
In [26]:
           print(classification_report(y_test,y_pred))
                         precision
                                      recall f1-score
                                                           support
                     0
                              0.90
                                         0.98
                                                   0.94
                                                              9964
                     1
                              0.56
                                                              1339
                                         0.19
                                                   0.28
```

```
0.89
                                                   11303
    accuracy
                    0.73
                                          0.61
                                                   11303
   macro avg
                               0.58
weighted avg
                    0.86
                               0.89
                                          0.86
                                                   11303
```

```
In [27]:
          #roc-auc curve
          from sklearn.metrics import roc_curve,roc_auc_score
```

```
In [28]:
          fpr, tpr, thresholds = roc_curve(y_test,y_pred)
          auc = roc_auc_score(y_test,y_pred)
```

```
In [29]:
          plt.plot(fpr, tpr, color='red', label='logit model (area = %0.2f)'%auc)
          plt.plot([0,1],[0,1],'k--')
          plt.title("ROC & AUC curve")
          plt.xlabel('False positive Rate or [1-true negative rate]')
          plt.ylabel('True positive Rate')
          plt.legend()
          plt.show()
```



```
In [45]:
           #user testing
           bank1.head()
```

Out[45]:		age	default	balance	housing	loan	day	duration	campaign	pdays	previous	У
	0	58	0	2143	1	0	5	261	1	-1	0	0
	1	44	0	29	1	0	5	151	1	-1	0	0
	2	33	0	2	1	1	5	76	1	-1	0	0
	3	47	0	1506	1	0	5	92	1	-1	0	0
	4	33	0	1	0	0	5	198	1	-1	0	0

```
In [40]:
          def user_testing(data):
              new = pd.DataFrame(data,index=[0])
```

```
result = model.predict(new)[0]
              if result==0:
                  print("yes, subscribed a term deposit")
              else:
                  print("Accepted!!")
In [46]:
          data = {"age":33,"default":0,"balance":2,"housing":1,"loan":1,"day":5,"duration":76,"ca
In [47]:
          user_testing(data)
         yes, subscribed a term deposit
In [ ]:
```