# **Analysising the Gender Pay Gap In The U.S Workplace**

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## **Github repo link:**

https://github.com/ErdongZ/Sta304---Final-Project.git

#### **Abstract**

The gender pay discrepancy is a social problem that is shown as a gender imbalance in the workplace's payments. This study applies the approach of propensity score matching and suits a linear regression model to find out the difference of gender income in the U.S. workplace. The result is significant and reveals that holding age, race, state of residence, education attainment, hours of work, and worker fixed class. The man, on average, continues to receive a 37.3% higher annual pre-tax income than the female. The outcome shows that gender wage inequality is sexism against women in the workplace and the implications of the disparity in different ways impact the U.S. economy and the lives of women.

## **Keywords**

Gender pay gap, propensity score matching, Discrimination, Disparity

#### Introduction

The U.S used to be a pioneer in tackling gender income inequality. Of the rich countries, it was the first country to pass laws restricting occupational gender inequality. However, it currently has a more significant gender pay gap than most OECD countries (Glynn, 2018). Additionally, Glynn (2018) notes that the prevalence of wage disparity between men and women would directly and implicitly impact the U.S economy. In addition, she suggests that the gender wage gap decreases family wealth, weakens spending power, and directly impacts single-parent families with

low and medium incomes. Moreover, Farrell and Glynn (2013) identify many factors. For instance, differences in work experiences, occupations, and industries could explain a portion of the wage disparity. They stress, though that nearly half of the reasons related to gender wage inequality are not measurable, and may be overt bias or unconscious prejudice against women that prohibits them from bargaining in the workplace for a better payment. Hence, drawing a causal inference in this context is the key to uncover the unobservables and discover the impact of gender discrimination on wage disparities in the U.S workplace. One way to determine the causal inference is the propensity score matching method. Propensity score matching is a popular, powerful, and robust method for determining the causal effect on observational data (Arbour et al., 2014). This report adopts the propensity score matching method. It complies with the latest U.S microdata that aims to justify that gender discrimination is pervasive in the U.S current work environment and causes vast income disparity between men and women. Since the last century, the U.S government has implemented laws and regulations to address the gender pay gap issue and improve the corresponding legislation. However, the pay gap has not been significantly narrowed so far. According to Bleiweis (2020), "the gender pay gap has only closed by 4 cents for every \$1 earned by men in more than a decade." Also, she points out that absent any reforms in current legislations, closing the gender pay gap is infeasible in the next forty years. Thus, by precisely specify the causal effect between gender discrimination and the gender pay gap, this report also suggests that the U.S government should take further measures to eliminate gender discrimination and protect females' equality in the workplace. The following Methodology section contains Data and Model subsections. The Data section provides information regarding data collection and a baseline characteristic table of the data. The model section shows the specific equations of the model and discusses relevant features that enter the model. The result of the propensity score analysis is provided in the Result section. Interpretations of the result and further discussions related to the gender pay gap are in the Discussion section.

# Methodology

#### **Data**

This report uses the 2019 American Community Survey (ACS) dataset retrieved from Integrated Public Use Microdata Series (IPUMS-USA). IPUMS-USA provides easily accessible U.S census microdata that consists of abundant demographic and economic variables. According to the ACS information guide (United States Census Bureau, 2017), the data is collected through the following approaches: The United States Census Bureau randomly selects household addresses across the country with each has 1/480 probability of been determined, and the same household should not be chosen more than once every five years. The majority of the data is collected via mailing the letters to the randomly selected addresses that invite people living in the address to participate in an online survey. If the Census Bureau does not receive a completed response in a few weeks, the Census Bureau will send

an additional paper questionnaire to the address. Besides, the Census Bureau will conduct a personal interview survey for people living in group housing such as nursing homes, prisons, and college dormitories. To deal with non-respondents or uncompleted surveys, the Census Bureau (1) sends a field representative to conduct a personal interview with the address that did not respond to the survey online or through the mail. (2) conducts a telephone follow-up. The data used in this report contains 31437 randomly selected observations from the 2019 ACS dataset. It has eight variables, which are age, sex, race, educational attainment, state of residence, class of worker, weeks of working last year, and annual pre-tax personal income (will be referred to as personal income for simplicity), where sex, race, educational attainment, state of residence, and a class of worker are categorical variables; age, weeks of working, and personal income are numerical variables. A new variable called treatment is created to determine the propensity score to perform the propensity score matching method to achieve the propensity score matching method. The variable treatment is a dummy variable with a value of 1 if the sex is female and equal to 0 if the sex is male. Table 1 provides a baseline characteristics table of the data. It shows the mean and standard deviations of the variables, which aims to provide a general overview of the data.

#### Model

For the purpose of testing the hypothesis that there is a gender pay gap in the U.S. workplace, this report incorporates a logistic regression model and multiple linear regression model in computing the propensity score and ascertaining the gender effect on wages, respectively. Both models are run in the R-studio, more specifically, The logistic regression model to calculate the propensity score reads as:

$$\begin{split} log(\frac{p}{1-p})_i \\ &= \tilde{\beta}_0 + \tilde{\beta}_1 age_i + \tilde{\beta}_2 wkswork1_i + \tilde{\beta}_3 educd_i + \tilde{\beta}_4 stateicp_i + \tilde{\beta}_5 classwkrd_i \\ &+ \tilde{\beta}_6 race_i + \epsilon_i \end{split}$$

where p represents the probability of being assigned to the treatment group for each I in the sample. The estimated coefficient  $\tilde{\beta}_1$  captures the change in log odds for one year increasing in age and  $\tilde{\beta}_2$  represents the change in the log odds for each additional week of working. Besides,  $\tilde{\beta}_3$  to  $\tilde{\beta}_6$  represent the effect of a specific category on changes in log odds. Lastly,  $\epsilon$  is the error term. Since the dependent variable, treatment is a binary dummy variable. The logistic regression model will provide a more precise estimate for a binary dependent variable than other models such as linear regression models. It is the main reason for choosing the logistic regression model in determining the propensity score. After finishing calculating the propensity score for each individual in the sample and the pair matching process, this report proposes a multiple linear regression model to estimate the gender income disparity. The model has the following format:

$$log(inctot_i) \\ = \beta_0 + \beta_1 age_i + \beta_2 race_i + \beta_3 educd_i + \beta_4 stateicp_i + \beta_5 classwkrd_i + \beta_6 sex_i + u_i$$

where  $\beta_1$  represents the change in pre-tax annual personal income for the individual i in the sample as getting one year older.  $\beta_2$  to  $\beta_5$  specifies the magnitude effect of demographic and geographic factors on the pre-tax annual personal income for the individual i.  $\beta_6$  is the primary interest of the study in this report, which estimates the gender pay gap, and  $u_i$  is the error term of the linear regression. The model is well predicted and fits the data since it has an R-squared value of 0.529, and model diagnostic plots (See Figure 1) do not violate linear assumptions. Significantly, residuals are randomly spread out around a horizontal line without a distinct pattern, as shown in the residuals vs. fitted plot. Besides, the typical O-O plot indicates the assumption of residual normality is reasonable. Additionally, in the scale-location plot, dots are randomly equal spread out along the asymptotic horizontal line with a few outliers, suggesting the homoscedasticity of residual. Lastly, all the points inside the Cook's distance, including outliers in the residual vs. leverage plot, there is no influential sample that affects the model prediction. Overall, the multiple linear regression model is adequate for estimating and feasible determining the gender pay gap. Moreover, the report chooses to use the logarithm of personal income (log(inctot)) as the dependent variable instead of personal income. The log income's estimated coefficients can provide a more explicitly fraction form result to show that females tend to earn  $\beta_6$  cents less for every \$1 made by a male on average, holding age, race, educational attainment, state of residence, and a class of worker fixed.

#### Result

Statistical results of the multivariate analysis is presented below.

## # A tibble: 92 x 5			
## term	estimate	std.error	statistic
p.value			
## <chr></chr>	<dbl></dbl>	<db1></db1>	<dbl></dbl>
<db1></db1>			
## 1 (Intercept)	6.99	0.0791	88.4
0			
## 2 age	0.0235	0.000335	70.1
0	0 0242	0.0560	0.600
## 3 raceblack/african american/negro	0.0342	0.0562	0.609
0.542	0.156	0.0001	2 20
## 4 racechinese	0.156	0.0681	2.28
0.0224	0.0928	0 105	0.886
## 5 racejapanese 0.376	0.0928	0.105	0.000
## 6 raceother asian or pacific islander	0.121	0.0588	2.05
0.0403	0.121	0.0388	2.03
## 7 raceother race, nec	0.0928	0.0597	1.56
0.120	0.0520	0.0337	1.50
## 8 racethree or more major races	-0.0262	0.105	-0.248
0.804	0.0202	0.100	0.210

## 9 racetwo major races	0.162	0.0631	2.57	
0.0102				
## 10 racewhite		0.0537	4.00	
0.0000634				
## # with 82 more rows				

The model's estimate implies that assuming age, race, educational attainment, state of residence, class of worker, and weeks of working are equal, females on average tend to earn 37.3% less pre-tax annual income than males in the U.S workplace. The difference is statistically significant in a 1% significance level and also economically significant as females, in general, earn 37.3 cents less for every 1 dollar made by males under Ceteris paribus. The result is based on the propensity score matching method that applies the logistic regression to determine the propensity score and uses multivariate analysis based on the new sample that has been processed by the propensity score matching method. Besides, the estimate  $\beta_6$  has a p-value less than 0.01 implies the data provides sufficient pieces of evidence to conclude the gender pay gap does exist in the U.S. workplace

#### **Discussion**

The gender pay gap is a long-standing phenomenon that pervades the workplace in the United States, and since the last century, the appeal for wage equality has not ceased. Many factors cause the gender pay gap; this report interests the gender discrimination effect on income. Moreover, being able to derive a causal inference is essential for an analytical study. To establish the causal association between gender and income inequality, this study adopts the likelihood score matching process. Also, the data used in this report provide a significant advantage in deriving the causality as households are randomly selected by the Census bureau. Lastly, the information uses logistic regression to determine the propensity score and propose a multiple linear regression model to estimate the gender pay gap's magnitude. According to the propensity score analysis, holding age, race, education attainment, class of worker, and weeks of working the same, females on average earn 37.3% less than males in the U.S. workplace. It is a huge income gap in practice and has a vital statistical significance. In other words, the result justifies that overt sexism causes females to earn 37.3 cents less for every \$1 made by males. Therefore while legislation has been adopted by the U.S. government to reduce the gender wage differential created by gender inequality against women, the statistical outcome suggests that the U.S. government should take more steps to mitigate the impact of misogyny on wages. There may however be concerns of homogeneity in the sample that could theoretically influence the organization and the accuracy of calculating the gender wage difference. Due to privacy issues or other purposes, because much of the data is gathered from online surveys, participants could prefer to distort their personal details, especially income. Increasing the sample size would reduce bias due to misleading responses. Future studies could consider including interaction terms or analyzing the race income disparity.

# **Appendix**

Table 1: Baseline Characteristics Table

##		
## ##		Overall
##	n	31436
##	age (mean (SD))	43.53 (15.55)
##	sex = male (%)	16540 (52.6)
##	race (%)	
##	american indian or alaska native	272 ( 0.9)
##	black/african american/negro	2698 ( 8.6)
##	chinese	447 ( 1.4)
##	japanese	94 ( 0.3)
##	other asian or pacific islander	1371 ( 4.4)
##	other race, nec	1205 ( 3.8)
##	three or more major races	91 ( 0.3)
##	two major races	732 ( 2.3)
##	white	24526 (78.0)
##	educd (%)	
##	1 or more years of college credit, no degree	4731 (15.0)
##	12th grade, no diploma	522 ( 1.7)
##	associate's degree, type not specified	2877 ( 9.2)
##	bachelor's degree	7024 (22.3)
##	doctoral degree	515 ( 1.6)
##	ged or alternative credential	1081 ( 3.4)
##	grade 1	12 ( 0.0)

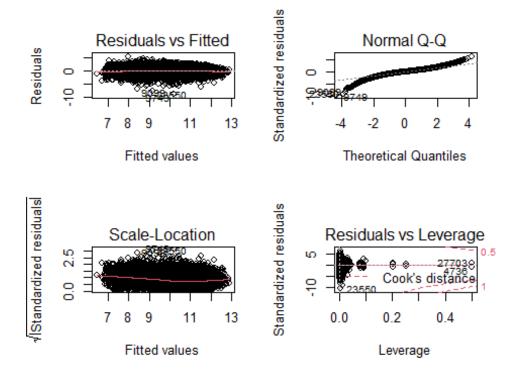
##	grade 10	469 ( 1.5)
##	grade 11	620 ( 2.0)
##	grade 2	23 ( 0.1)
##	grade 3	37 ( 0.1)
##	grade 4	26 ( 0.1)
##	grade 5	43 ( 0.1)
##	grade 6	151 ( 0.5)
##	grade 7	40 ( 0.1)
##	grade 8	196 ( 0.6)
##	grade 9	249 ( 0.8)
##	kindergarten	4 ( 0.0)
##	master's degree	3140 (10.0)
##	no schooling completed	283 ( 0.9)
##	nursery school, preschool	5 ( 0.0)
##	professional degree beyond a bachelor's degree	742 ( 2.4)
##	regular high school diploma	6406 (20.4)
##	some college, but less than 1 year	2240 ( 7.1)
##	stateicp (%)	
##	alabama	425 ( 1.4)
##	alaska	67 ( 0.2)
##	arizona	633 ( 2.0)
##	arkansas	280 ( 0.9)
##	california	3736 (11.9)
##	colorado	602 ( 1.9)

##	connecticut	363 ( 1.2)
##	delaware	96 ( 0.3)
##	district of columbia	91 ( 0.3)
##	florida	1851 ( 5.9)
##	georgia	996 ( 3.2)
##	hawaii	137 ( 0.4)
##	idaho	150 ( 0.5)
##	illinois	1272 ( 4.0)
##	indiana	691 ( 2.2)
##	iowa	302 ( 1.0)
##	kansas	322 ( 1.0)
##	kentucky	394 ( 1.3)
##	louisiana	399 ( 1.3)
##	maine	140 ( 0.4)
##	maryland	630 ( 2.0)
##	massachusetts	807 ( 2.6)
##	michigan	965 ( 3.1)
##	minnesota	568 ( 1.8)
##	mississippi	279 ( 0.9)
##	missouri	591 ( 1.9)
##	montana	98 ( 0.3)
##	nebraska	204 ( 0.6)
##	nevada	292 ( 0.9)
##	new hampshire	145 ( 0.5)

##	new jersey	819 ( 2.6)
##	new mexico	177 ( 0.6)
##	new york	1889 ( 6.0)
##	north carolina	994 ( 3.2)
##	north dakota	88 ( 0.3)
##	ohio	1175 ( 3.7)
##	oklahoma	331 ( 1.1)
##	oregon	403 ( 1.3)
##	pennsylvania	1313 ( 4.2)
##	rhode island	99 ( 0.3)
##	south carolina	457 ( 1.5)
##	south dakota	103 ( 0.3)
##	tennessee	645 ( 2.1)
##	texas	2619 ( 8.3)
##	utah	297 ( 0.9)
##	vermont	73 ( 0.2)
##	virginia	884 ( 2.8)
##	washington	774 ( 2.5)
##	west virginia	156 ( 0.5)
##	wisconsin	564 ( 1.8)
##	wyoming	50 ( 0.2)
##	classwkrd (%)	
##	federal govt employee	966 ( 3.1)
##	local govt employee	2437 ( 7.8)

##	self-employed, incorporated	1231 ( 3.9)
##	self-employed, not incorporated	1982 ( 6.3)
		,
##	state govt employee	1360 ( 4.3)
##	unpaid family worker	106 ( 0.3)
##	wage/salary at non-profit	2824 ( 9.0)
##	wage/salary, private	20530 (65.3)
##	wkswork1 (mean (SD))	45.86 (13.41)
## 24)	<pre>inctot (mean (SD))</pre>	59372.58 (76355.
##	treatment (mean (SD))	0.47 (0.50)

Figure 1: Model Diagnostic plots



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