

Data4220ProjectPart2

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2024-05-01

```
library(readr)
library(dplyr)
```

```
##
## Attaching package: 'dplyr'

## The following objects are masked from 'package:stats':
##
##   filter, lag

## The following objects are masked from 'package:base':
##
##   intersect, setdiff, setequal, union
```

```
library(ggplot2)

df = read.csv("campaign_responses.csv")
df = na.omit(df)
```

```
df$Response <- ifelse(df$responded == "Yes", 1, 0)
df$Gender <- ifelse(df$gender == "Female", 1, 0)
df$Income_log <- log(df$annual_income)
```

```
df
```

```
##   customer_id age gender annual_income credit_score employed marital_status
## 1           1  35  Male       65000         720       Yes      Married
## 2           2  28 Female       45000         680        No       Single
## 3           3  42  Male       85000         750       Yes      Married
## 4           4  31 Female       55000         710       Yes      Single
## 5           5  47  Male       95000         790       Yes      Married
## 6           6  25 Female       38000         630        No       Single
## 7           7  39  Male       72000         740       Yes      Married
## 8           8  33 Female       48000         670       Yes      Single
## 9           9  51  Male      110000         820       Yes      Married
## 10          10  27 Female       40000         620        No       Single
## 11          11  44  Male       90000         780       Yes      Married
## 12          12  30 Female       52000         690       Yes      Single
## 13          13  36  Male       75000         730       Yes      Married
```

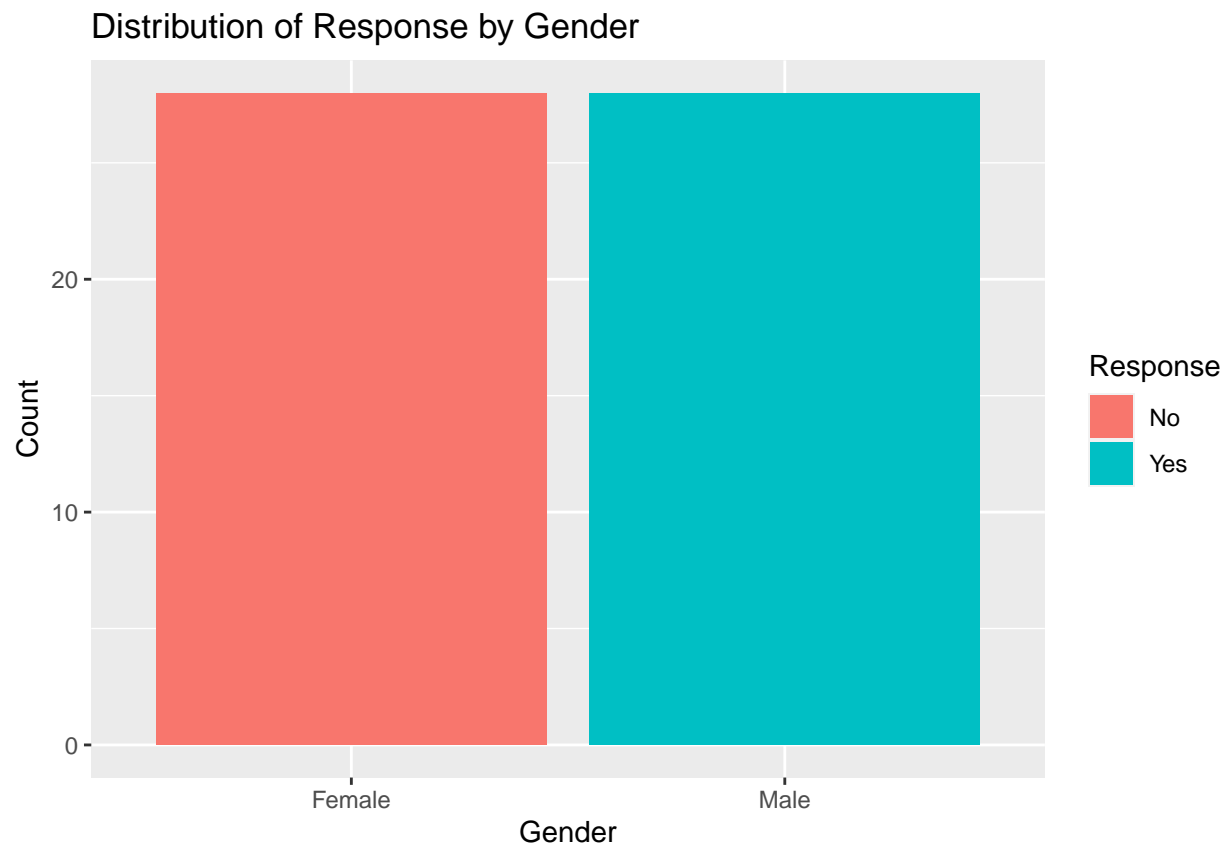
## 14	14	29	Female	45000	660	No	Single
## 15	15	49	Male	105000	800	Yes	Married
## 16	16	26	Female	36000	610	No	Single
## 17	17	41	Male	85000	760	Yes	Married
## 18	18	32	Female	54000	700	Yes	Single
## 19	19	37	Male	80000	740	Yes	Married
## 20	20	34	Female	60000	720	Yes	Single
## 21	21	43	Male	92000	770	Yes	Married
## 22	22	28	Female	42000	640	No	Single
## 23	23	38	Male	78000	750	Yes	Married
## 24	24	31	Female	48000	680	Yes	Single
## 25	25	45	Male	98000	790	Yes	Married
## 26	26	27	Female	40000	630	No	Single
## 27	27	40	Male	85000	760	Yes	Married
## 28	28	35	Female	62000	710	Yes	Single
## 29	29	46	Male	100000	800	Yes	Married
## 30	30	29	Female	44000	650	No	Single
## 31	31	42	Male	90000	780	Yes	Married
## 32	32	33	Female	56000	690	Yes	Single
## 33	33	39	Male	82000	750	Yes	Married
## 34	34	30	Female	50000	670	Yes	Single
## 35	35	48	Male	105000	810	Yes	Married
## 36	36	25	Female	35000	600	No	Single
## 37	37	41	Male	88000	770	Yes	Married
## 38	38	34	Female	58000	700	Yes	Single
## 39	39	43	Male	95000	780	Yes	Married
## 40	40	28	Female	43000	640	No	Single
## 41	41	37	Male	80000	750	Yes	Married
## 42	42	32	Female	52000	680	Yes	Single
## 43	43	45	Male	100000	800	Yes	Married
## 44	44	30	Female	46000	660	No	Single
## 45	45	40	Male	88000	770	Yes	Married
## 46	46	36	Female	64000	720	Yes	Single
## 47	47	47	Male	102000	790	Yes	Married
## 48	48	26	Female	38000	620	No	Single
## 49	49	42	Male	90000	760	Yes	Married
## 50	50	33	Female	54000	690	Yes	Single
## 51	51	39	Male	85000	750	Yes	Married
## 52	52	31	Female	50000	680	Yes	Single
## 53	53	46	Male	98000	800	Yes	Married
## 54	54	28	Female	42000	630	No	Single
## 55	55	41	Male	90000	770	Yes	Married
## 56	56	34	Female	60000	710	Yes	Single
##	no_of_children responded Response Gender Income_log						
## 1		2	Yes	1	0	11.08214	
## 2		0	No	0	1	10.71442	
## 3		3	Yes	1	0	11.35041	
## 4		1	No	0	1	10.91509	
## 5		2	Yes	1	0	11.46163	
## 6		0	No	0	1	10.54534	
## 7		2	Yes	1	0	11.18442	
## 8		0	No	0	1	10.77896	
## 9		3	Yes	1	0	11.60824	
## 10		0	No	0	1	10.59663	

## 11	2	Yes	1	0	11.40756
## 12	0	No	0	1	10.85900
## 13	1	Yes	1	0	11.22524
## 14	0	No	0	1	10.71442
## 15	3	Yes	1	0	11.56172
## 16	0	No	0	1	10.49127
## 17	2	Yes	1	0	11.35041
## 18	0	No	0	1	10.89674
## 19	2	Yes	1	0	11.28978
## 20	1	No	0	1	11.00210
## 21	3	Yes	1	0	11.42954
## 22	0	No	0	1	10.64542
## 23	2	Yes	1	0	11.26446
## 24	0	No	0	1	10.77896
## 25	3	Yes	1	0	11.49272
## 26	0	No	0	1	10.59663
## 27	2	Yes	1	0	11.35041
## 28	1	No	0	1	11.03489
## 29	3	Yes	1	0	11.51293
## 30	0	No	0	1	10.69194
## 31	2	Yes	1	0	11.40756
## 32	0	No	0	1	10.93311
## 33	2	Yes	1	0	11.31447
## 34	0	No	0	1	10.81978
## 35	3	Yes	1	0	11.56172
## 36	0	No	0	1	10.46310
## 37	2	Yes	1	0	11.38509
## 38	1	No	0	1	10.96820
## 39	3	Yes	1	0	11.46163
## 40	0	No	0	1	10.66896
## 41	2	Yes	1	0	11.28978
## 42	0	No	0	1	10.85900
## 43	3	Yes	1	0	11.51293
## 44	0	No	0	1	10.73640
## 45	2	Yes	1	0	11.38509
## 46	1	No	0	1	11.06664
## 47	3	Yes	1	0	11.53273
## 48	0	No	0	1	10.54534
## 49	2	Yes	1	0	11.40756
## 50	0	No	0	1	10.89674
## 51	2	Yes	1	0	11.35041
## 52	0	No	0	1	10.81978
## 53	3	Yes	1	0	11.49272
## 54	0	No	0	1	10.64542
## 55	2	Yes	1	0	11.40756
## 56	1	No	0	1	11.00210

Data Visualization

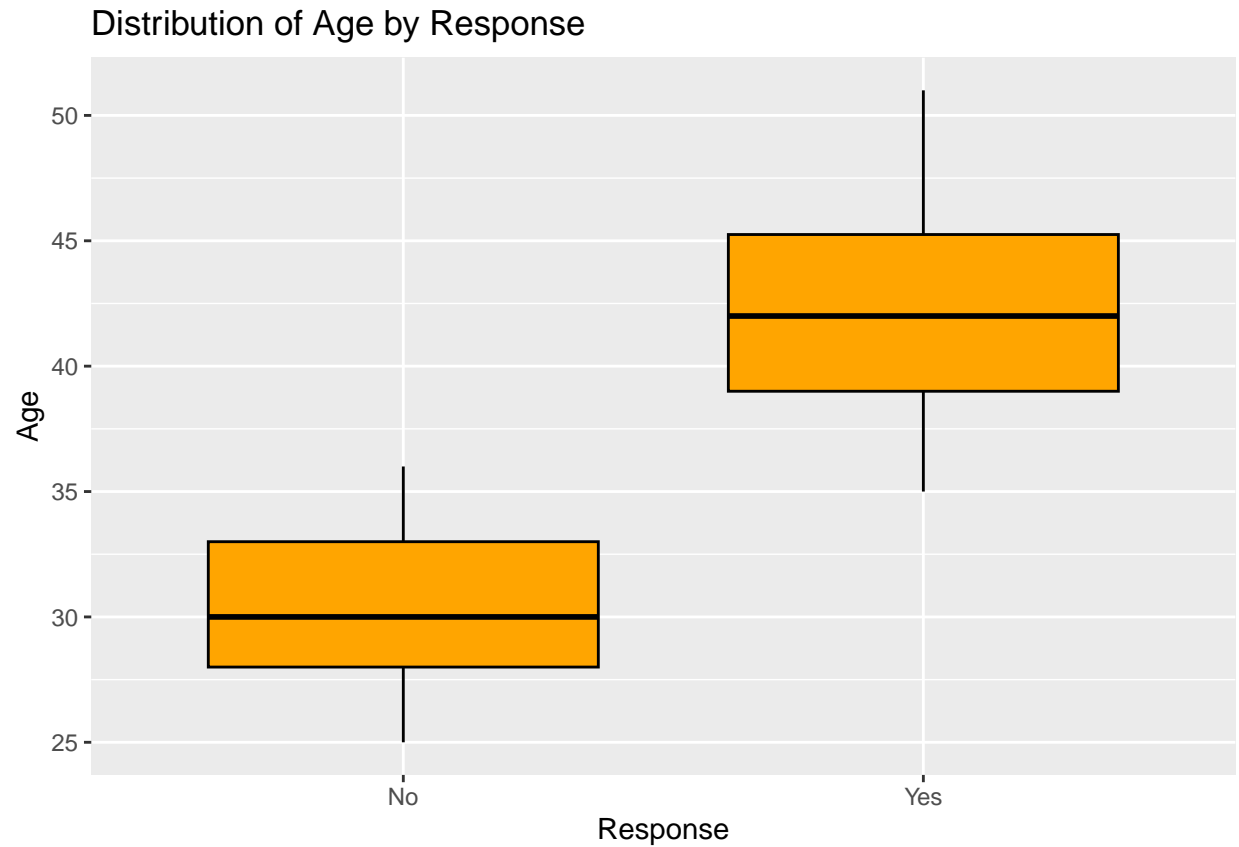
```
ggplot(df, aes(x = gender, fill = responded)) +  
  geom_bar() +
```

```
labs(x = "Gender", y = "Count", fill = "Response") +
ggtitle("Distribution of Response by Gender")
```

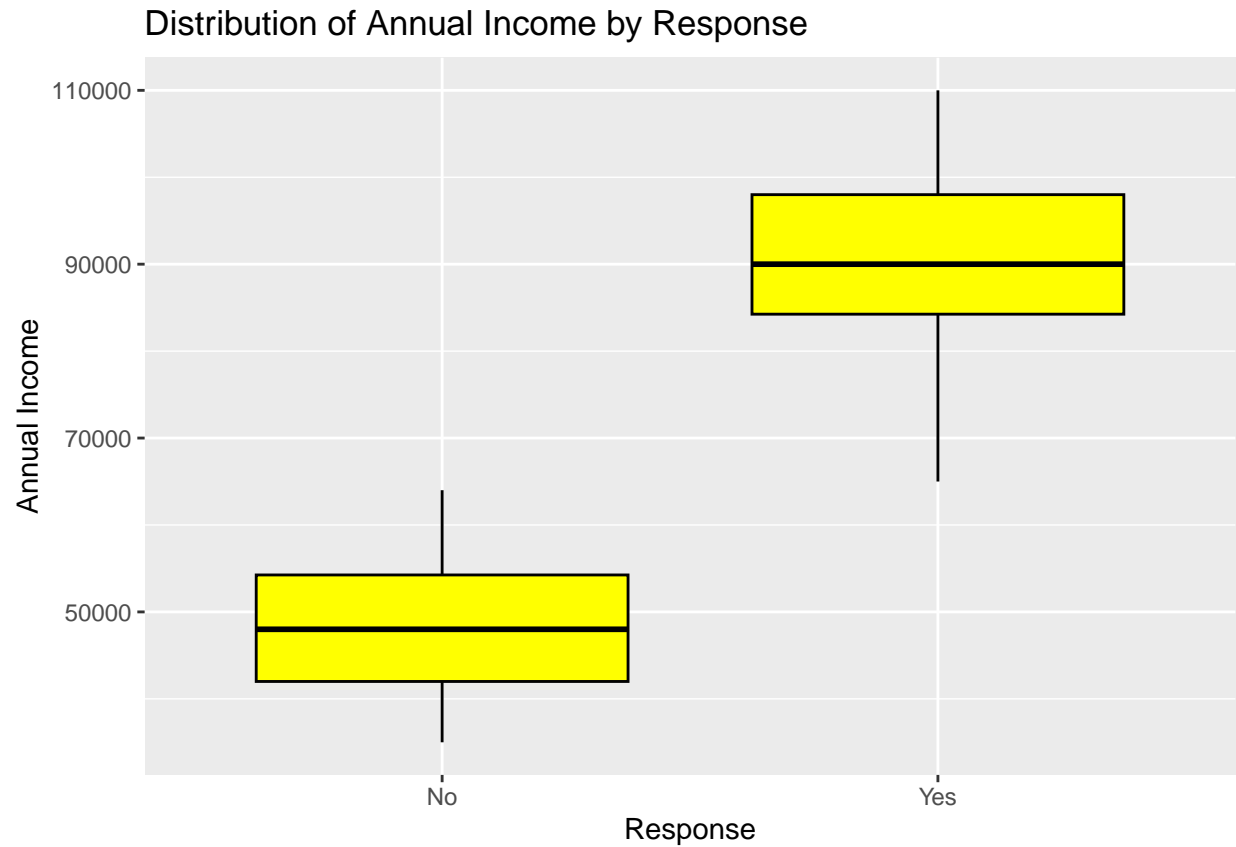


WE WILL NOT BE USING GENDER

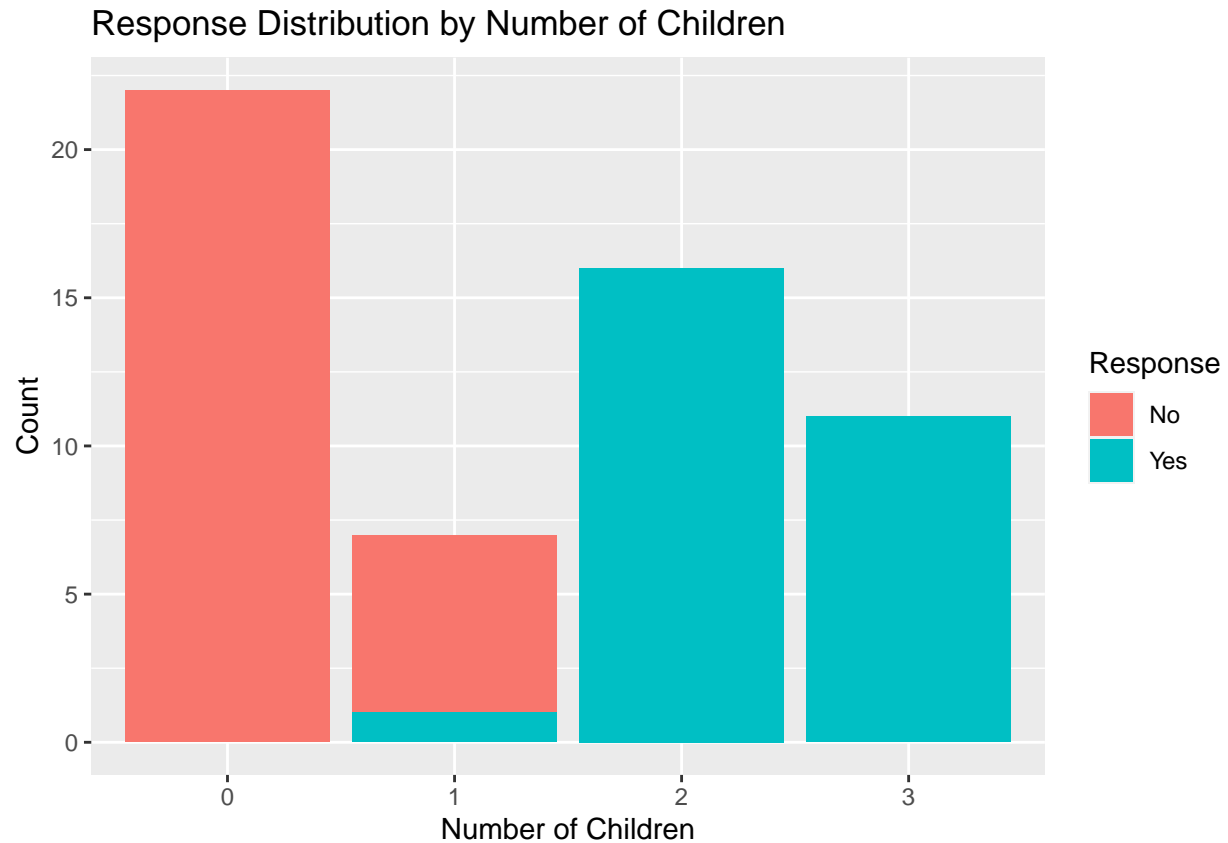
```
ggplot(df, aes(x = responded, y = age)) +
  geom_boxplot(fill = "orange", color = "black") +
  labs(x = "Response", y = "Age") +
  ggtitle("Distribution of Age by Response")
```



```
ggplot(df, aes(x = responded, y = annual_income)) +  
  geom_boxplot(fill = "yellow", color = "black") +  
  labs(x = "Response", y = "Annual Income") +  
  ggtitle("Distribution of Annual Income by Response")
```



```
ggplot(df, aes(x = as.factor(no_of_children), fill = responded)) +  
  geom_bar() +  
  labs(x = "Number of Children", y = "Count", fill = "Response") +  
  ggtitle("Response Distribution by Number of Children")
```



Model (all predictors)

```
model = glm(Response~no_of_children, data = df, family = binomial)
```

```
## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred
```

```
summary(model)
```

```
##
## Call:
## glm(formula = Response ~ no_of_children, family = binomial, data = df)
##
## Coefficients:
##              Estimate Std. Error z value Pr(>|z|)
## (Intercept)   -24.51    5210.22  -0.005   0.996
## no_of_children    22.72    5210.22   0.004   0.997
##
## (Dispersion parameter for binomial family taken to be 1)
##
##      Null deviance: 77.6325  on 55  degrees of freedom
## Residual deviance:  5.7416  on 54  degrees of freedom
## AIC: 9.7416
```

```
##  
## Number of Fisher Scoring iterations: 21
```