

# Eric DeWald

St Paul, Minnesota, United States



eric.l.dewald@gmail.com



[linkedin.com/in/eric-dewald-0a8643b5](https://www.linkedin.com/in/eric-dewald-0a8643b5)

## Summary

Are you looking for a someone to add to your sales team? I am a Sales Professional with a broad range of skills. I want to you to have a strong sales team that can help your clients. They need the products you have to solve their problems. Connect with me so we can see if we are a good fit.

## Experience



### Enrollment Specialist

Robert Half

Sep 2019 - Apr 2020 (8 months)

Updated member information in multiple healthcare software tools to reflect eligibility. Worked to reconcile eligibility reports in the customer database on a daily basis. Handled inbound calls and inquiries from customer service to external clients on the Enrollment Hotline. Worked to reconcile eligibility reports in the customer database on a daily basis.



### Line Cook

Asmodee North America

Mar 2018 - Mar 2019 (1 year 1 month)

I was responsible for setting up the prep station, stocking inventory, and maintaining sanitation standards. Prepare simple components of each dish on the menu by chopping vegetables, cutting meat, and preparing sauces. Reported to the executive chef and follow instructions. Made sure food preparation and storage areas meet health and safety standards. Clean prep areas and take care of leftovers. Stocked inventory and supplies. Cooked menu items with the support of the kitchen staff.



### Author/Illustrator/Designer

Self Employed

2008 - Mar 2018 (10 years 3 months)

Children's Books:

- Beaver Master Builder, 9/2016
- The Night That Was Not Quite Right, 2/2015

Illustrated and authored books using digital painting techniques in Photoshop. Storyboarded projects to create a cohesive narrative. Used printing software to edit and adjusted layout and images. Refined images to print without color discrepancies.



### Inside Sales Representative

Helgeson/Platzke Real Estate Team

Mar 2017 - Feb 2018 (1 year)

Maintained customer data and contact via several CRM programs. Interface with customers via telephone and email. Routed qualified opportunities to the appropriate sales agents for further development and closure. Sourced new sales opportunities through inbound lead follow-up and

outbound calls and emails.



## **Sales Associate**

Barnes & Noble, Inc.

Mar 2015 - Mar 2017 (2 years 1 month)

Used department specific technology such as CORE or Intrepid to answer questions, recommend products, place orders, locate items, search inventory. Assisted with processing sales transactions involving cash, credit, or financial aid payments. Hang, fold, shelve, peg merchandise to a particular standard using a planogram or general merchandising guidelines.

## **Education**



### **University of Minnesota Boot Camps**

Full Stack Web Development, Computer Science

Dec 2021 - Mar 2022



### **University of Wisconsin-River Falls**

Bachelor of Science (B.S.), Liberal Arts and Sciences/Liberal Studies

2003 - 2008

## **Skills**

Social Media • Leadership • Digital Illustration • Customer Service • Sales • Children's Books • Cold Calling • Cooking • Inside Sales • Python (Programming Language)