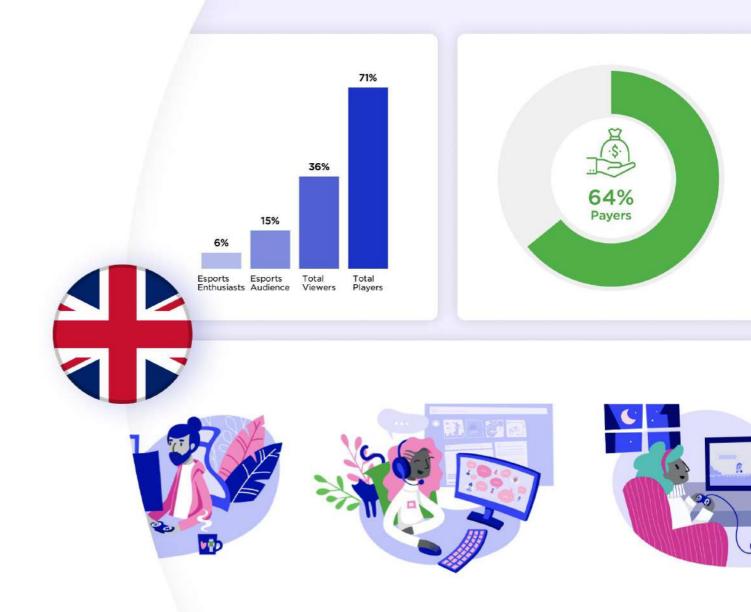


Key Insights Into U.K. Gamers



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Consumer Insights - Games & Esports

The most comprehensive global consumer research on the gaming landscape and gaming audiences

Global Consumer Insights

- Global coverage with **36 markets**
- Dozens of KPIs including more than 200 variables capturing 360-degree gaming landscape and audience insights
- More than 75,000 respondents surveyed on their gaming behavior and attitudes
- 60+ franchises covered, including funnel metrics and audience profiles
- Easy-to-use consumer insights dashboard access

Covering 36 markets:

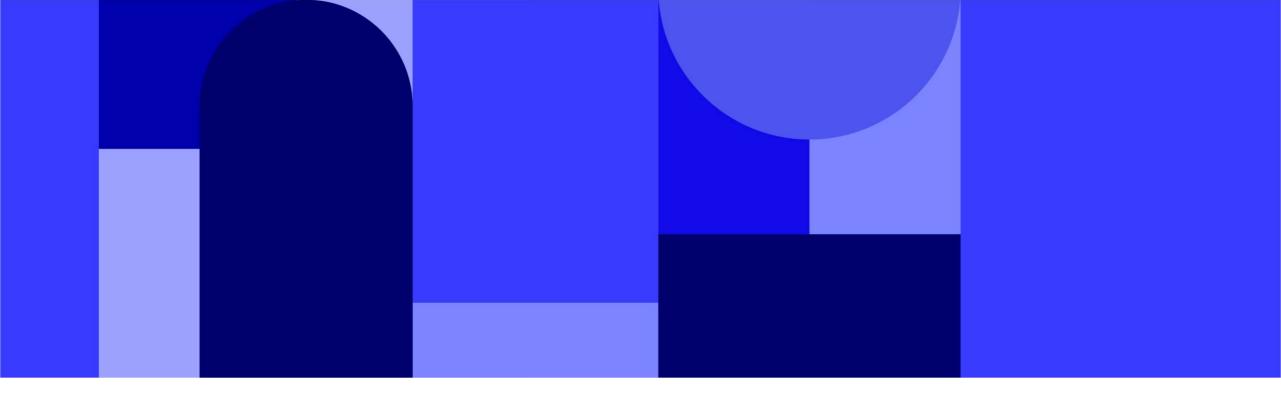




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Interested? Email us at: questions@newzoo.com



Foreword

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Welcome to our market insights report series!

Gaming is among the world's biggest entertainment and media platforms. An in-depth understanding of the complex gaming landscape is crucial to identify the most valuable opportunities gaming audiences have to offer. This understanding is not only important for game publishers and developers but also for any company wanting to reach and authentically engage with the broadest and most diverse subset of the world's population.

In each of these reports, we will dive into one of the markets covered in our <u>Consumer Insights</u> - <u>Games & Esports</u> research, which covers 36 diverse markets around the globe. This series of reports will include some high-level takeaways from this research along with insights taken from our <u>Global Games Market Report</u> and <u>Newzoo Expert</u>.

The data contained in these reports is a snapshot of the much broader scope of data we cover on global gamers. Please <u>contact us</u> if you would like to learn more about <u>Newzoo Consumer Insights – Games & Esports</u> or any of the other products covered in this report.

We hope you enjoy the report!



Jutta Jakob, Head of Consumer Insights Newzoo





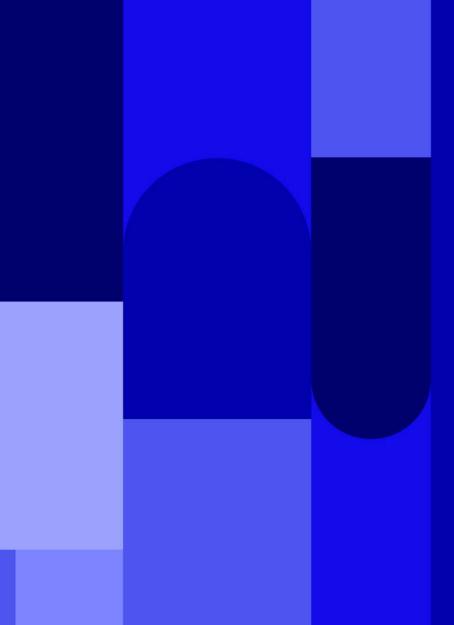


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39.1M Players in 2022

#18 in the world



\$5.5Bn
Game Revenues 2022

#6 in the world



Market estimates and forecasts are included for **Top 100** markets/countries.

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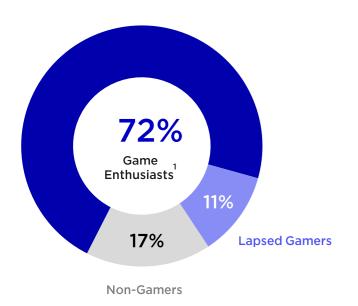


Source: Newzoo Global Games Market Report | November 2022

Nearly Three Quarters are Game Enthusiasts



Share of Game Enthusiasts¹







Source: Consumer Insights - Games & Esports 2022 Base: Total online population aged 10-65 (n=2,010)



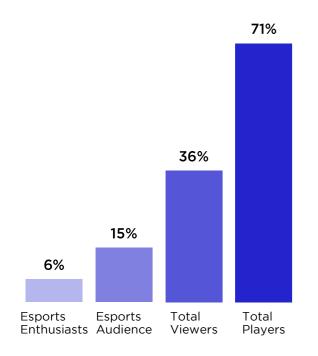
¹ Game Enthusiasts are consumers who engage with gaming through playing, viewing, owning, and/or social behavior.

² Other gaming engagement includes visiting online gaming communities, discussing video games with family and friends, listening to gaming podcasts, and attending large in-person gaming conventions.

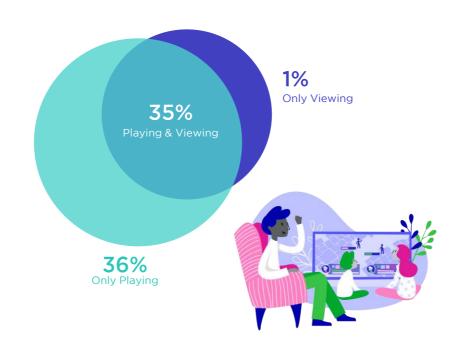
Over a Third View Gaming Video Content and Play Video Games



Share of Players & Viewers



Playing and Viewing Overlap



Over a third of the U.K. online population view gaming video content (36%), with 15% watching esports content.

A very similar share only play video games and don't view gaming video content (36%) to those who play and view (35%). On the other hand, just viewing gaming video content is not common (1%) in this market.

Source: Consumer Insights - Games & Esports 2022 **Base:** Total online population aged 10-65 (n=2,010)

Viewers are those that watch live-streamed or pre-recorded gaming video content in the past 12 months.

Esports Audience are those that watch professional competitive gaming (esports) video content in the past 12 months.

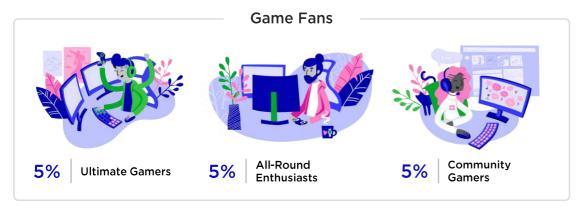
Esports Enthusiasts are those that watch gaming (esports) video content once a month or more.

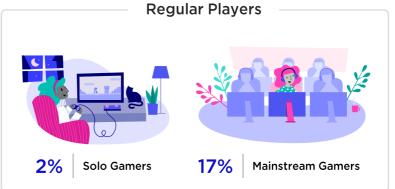


Time Fillers are the Most Common Persona

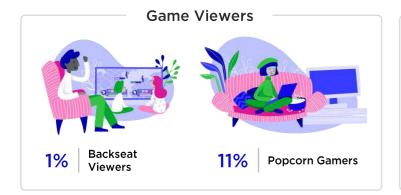


Gaming Persona Distribution in United Kingdom

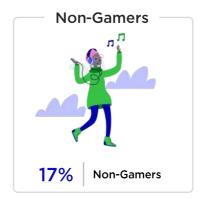












While all Newzoo gaming personas are represented, Time Fillers stand out as the most common persona followed by Mainstream Gamers.

Being the most common persona, Time Fillers are more casually engaged with playing and less interested in viewing, while Mainstream Gamers spend a significant amount of time playing and viewing gaming video content.

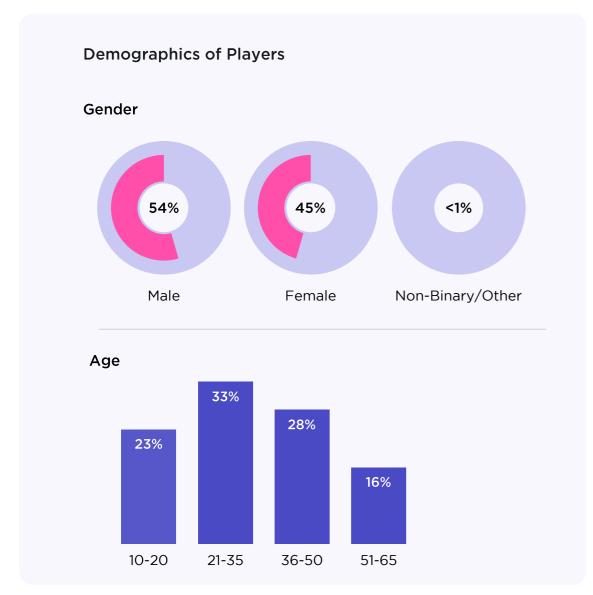
Source: Consumer Insights - Games & Esports 2022 **Base:** Total online population aged 10-65 (n=2,010)

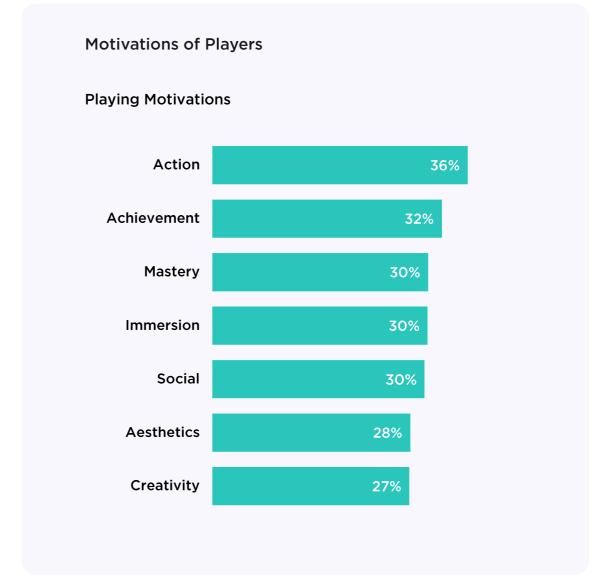
Newzoo's proprietary gamer segmentation wherein playing, viewing, owning, and socializing/other gaming engagement are the four main dimensions for classification.



Action is the Top Motivation for Playing Among U.K. Players





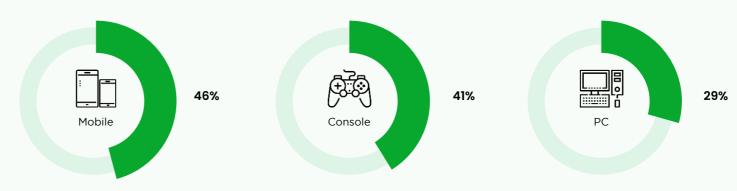


Mobile is the Top Platform Followed by Console



Share of Players per Platform

% Past 6 months players



Base: Total online population aged 10-65 (n=2,010)

Average Hours

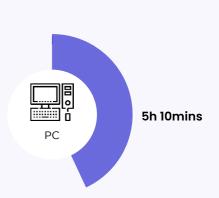
Played Each Week

Base: Players of each platform

(Past 6 months)



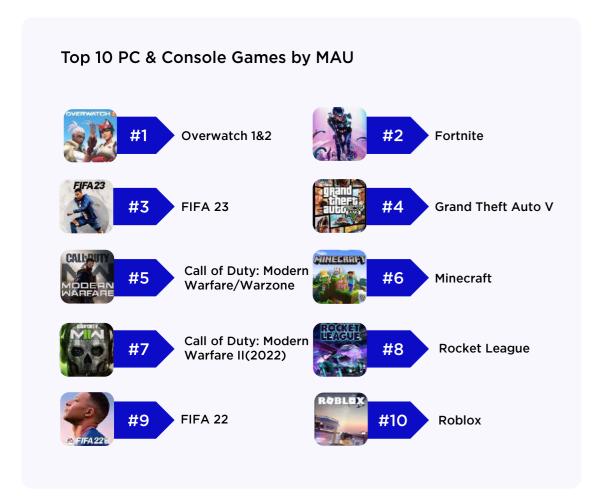


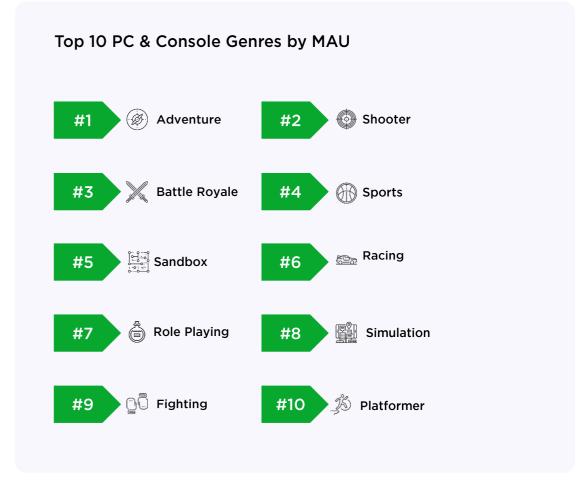


Base: Mobile players (n=905); Console players (n=806); PC players (n=569)

Keep a Pulse on Top Games in the U.K. Using Newzoo Expert







Source: Newzoo Expert - October 2022

 $\textbf{Platforms covered:}\ \ \mathsf{PC},\ \mathsf{PS4},\ \mathsf{PS5},\ \mathsf{Xbox\ One},\ \mathsf{Xbox\ Series\ X|S}$





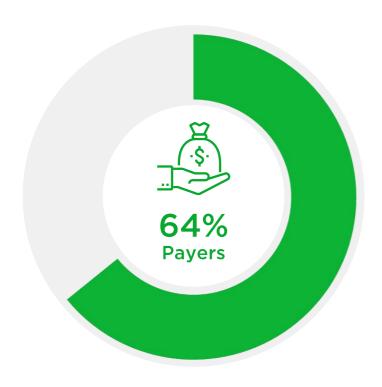


Nearly Two Thirds of U.K. Players Spend Money on Video Games



Share of Payers¹

Base: Players (past 6 months)



Top 5 Paying Motivations

Base: Total Payers (past 6 months)

For a sale / special offer / good price

29%

Play with friends or family

27%

Unlock extra / exclusive playable content

26%

Personalize characters or things built in-game

21%

Access a subscription

20%

1 Payers: Past 6 months players who, on average, spend money on a monthly basis on games on a PC, console, or mobile device. Spending money includes gifts, downloadable content, subscriptions, and other microtransactions.

Source: Consumer Insights - Games & Esports 2022

Base: Those who have played video games on a PC, console, or mobile in the past 6 months (n=1,395), Total payers (past 6 months) (n=883)

For a sale / special offer / good price is the top motivator to spend money on games in the United Kingdom.

Meanwhile, over a quarter spend money on games to play with friends or family which highlights the importance of the social aspects of video games to payers in this market.

Unlock the **demographics and psychographics** of gamers in 36 key markets.

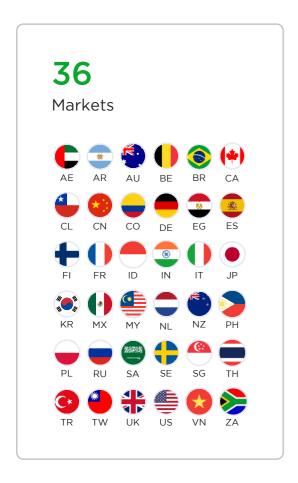
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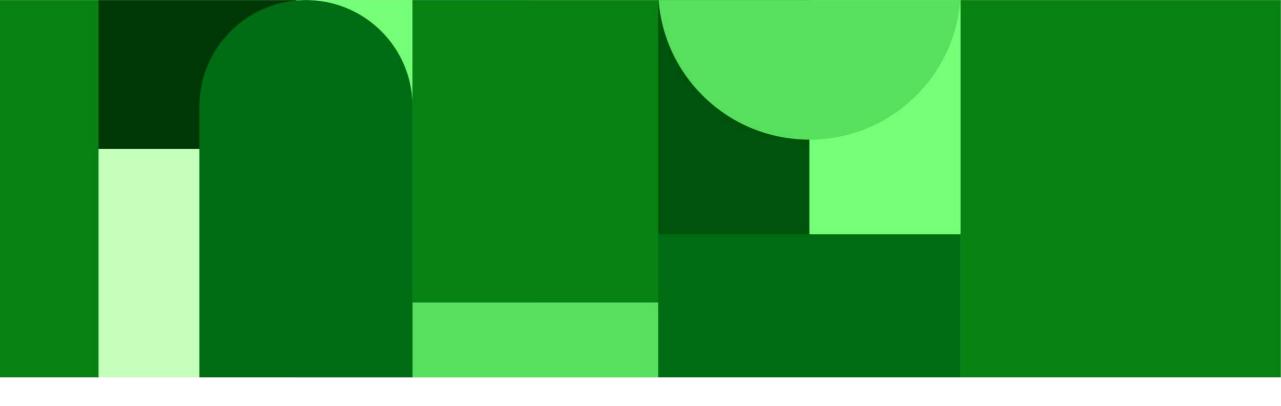
Upgrade to Newzoo Consumer Insights - Games & Esports

	This Free Report	Newzoo Consumer Insights – Games & Esports
Socio-Demographics	Limited	✓
Newzoo's Gamer Segmentation™ (gamer persona split)	Limited	✓
Behavior, Motivations & Attitudes towards Games and Gaming	Limited	✓
Gaming Video Content & Esports	Limited	✓
Spending Behavior & Motivations	Limited	~
Platform Deep Dives (incl. genres, game modes on PC, Console, Mobile)	Limited	~
Media Consumption & General Interests / Hobbies	×	~
Cellphone & Internet Usage	×	~
Consumer Brands (incl. attitudes)	×	~
Game Franchises (incl. franchise funnel)	×	~
Gaming Hardware and Peripherals	×	✓
Cloud Gaming	×	~

Learn more about Newzoo Consumer Insights







About Newzoo

Newzoo: Helping You Thrive in the Games Market

Newzoo Expert

Games & Market Engagement Data



How does my game benchmark and what other titles are my player base playing?

Covers 100+ metrics for Thousands of Games on PC, Console, and Mobile, including MAU, DAU, Lifetime Players, Revenues, Viewership

Consumer Insights

Player Demographics & Psychographic Data



What types of players are playing these games?

Over 75,000* consumers surveyed worldwide Motivations, drivers, playing behavior

*Based on Consumer Insights -Games & Esports 2022

Reports

Trends, Market Sizing, Forecast Data



What are the key metrics and trends, and how will they change in the future?

Global, regional, market key metrics Market sizing, trends, forecasts



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