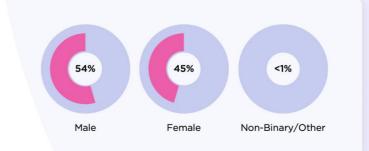


Key Insights Into German Gamers









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Consumer Insights - Games & Esports

The most comprehensive global consumer research on the gaming landscape and gaming audiences

Global Consumer Insights

- Global coverage with **36 markets**
- Dozens of KPIs including more than 200 variables capturing 360-degree gaming landscape and audience insights
- More than 75,000 respondents surveyed on their gaming behavior and attitudes
- 60+ franchises covered, including funnel metrics and audience profiles
- Easy-to-use consumer insights dashboard access

Covering 36 markets:

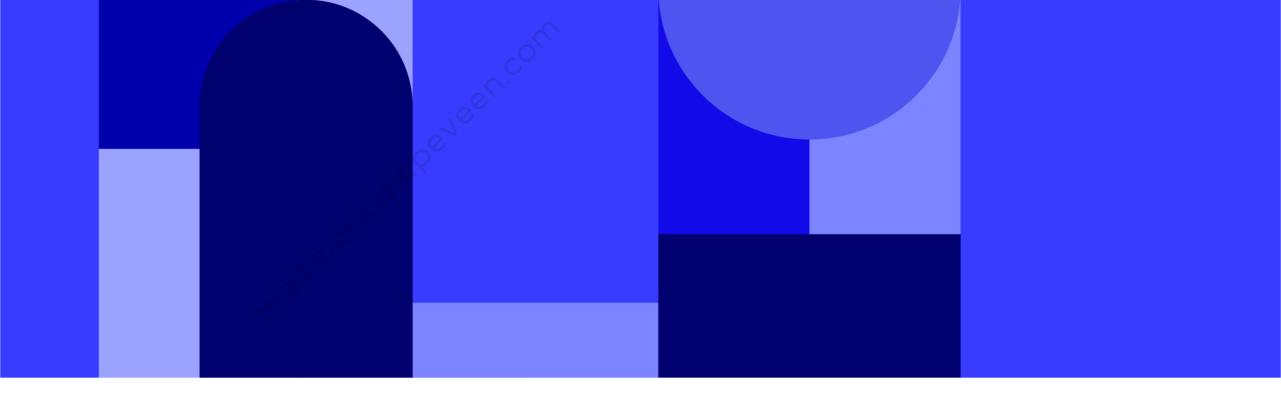




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Interested? Email us at: questions@newzoo.com



Foreword

Foreword

Welcome to our market insights report series!

Gaming is among the world's biggest entertainment and media platforms. An in-depth understanding of the complex gaming landscape is crucial to identify the most valuable opportunities gaming audiences have to offer. This understanding is not only important for game publishers and developers but also for any company wanting to reach and authentically engage with the broadest and most diverse subset of the world's population.

In each of these reports, we will dive into one of the markets covered in our <u>Consumer Insights</u> - <u>Games & Esports</u> research, which covers 36 diverse markets around the globe. This series of reports will include some high-level takeaways from this research along with insights taken from our <u>Global Games Market Report</u> and <u>Newzoo Expert</u>.

The data contained in these reports is a snapshot of the much broader scope of data we cover on global gamers. Please <u>contact us</u> if you would like to learn more about <u>Newzoo Consumer Insights – Games & Esports</u> or any of the other products covered in this report.

We hope you enjoy the report!



Jutta Jakob, Head of Consumer Insights Newzoo





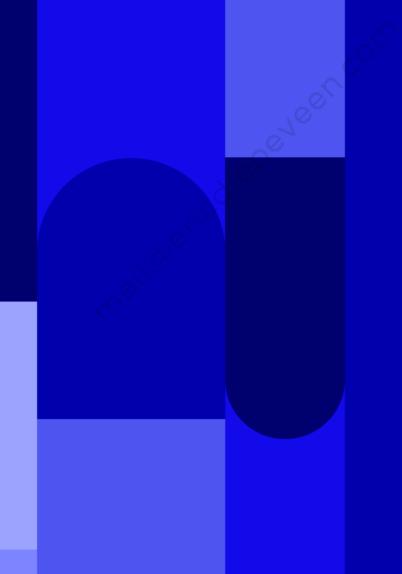
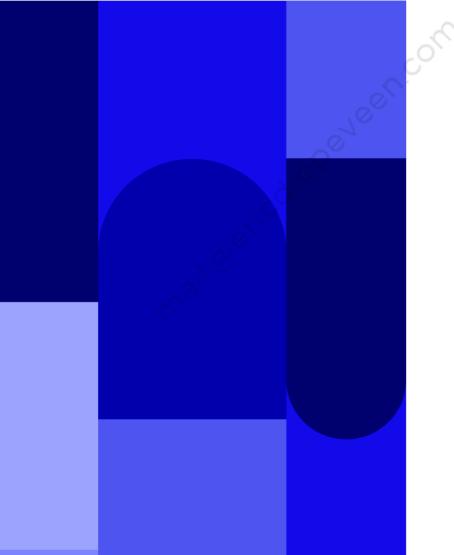


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49.8MPlayers in 2022

#12 in the world



\$6.6Bn
Game Revenues 2022

#5 in the world



Market estimates and forecasts are included for **Top 100** markets/countries.

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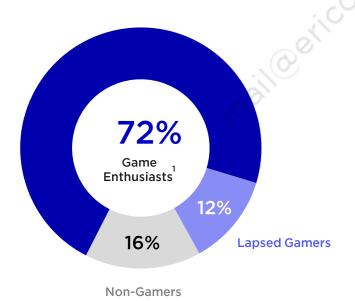


Source: Newzoo Global Games Market Report | November 2022

7 in 10 Germans are Game Enthusiasts



Share of Game Enthusiasts¹



How Germans Engage with Games





Source: Consumer Insights - Games & Esports 2022 **Base:** Total online population aged 10-65 (n=2,057)

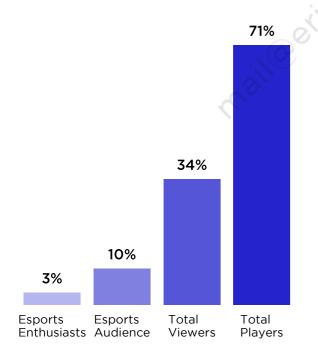
¹ Game Enthusiasts are consumers who engage with gaming through playing, viewing, owning, and/or social behavior.

² Other gaming engagement includes visiting online gaming communities, discussing video games with family and friends, listening to gaming podcasts, and attending large in-person gaming conventions.

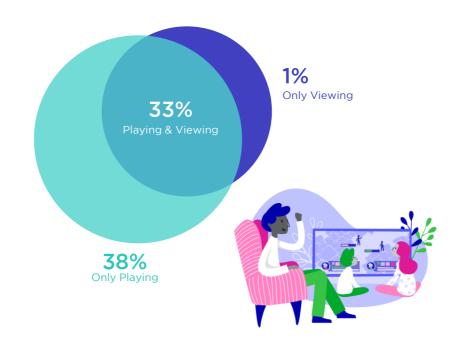
A Third of Germans Play Games and Also Watch Gaming Content



Share of Players & Viewers



Playing and Viewing Overlap



Over a third of the German online population aged 10-65 view gaming video content (34%), with 1 in 10 watching esports content.

Although playing video games and viewing gaming video content is popular (33%), it is marginally more common to play video games and not view gaming video content within this market (38%).

Source: Consumer Insights - Games & Esports 2022 **Base:** Total online population aged 10-65 (n=2,057) Viewers are those that watch live-streamed or pre-recorded gaming video content in the past 12 months.

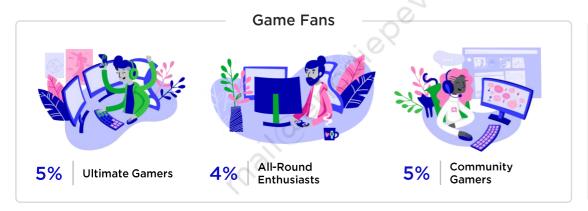
Esports Audience are those that watch professional competitive gaming (esports) video content in the past 12 months.

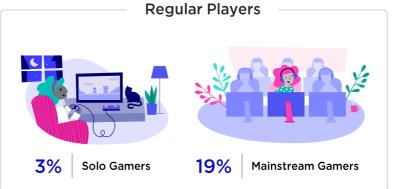
Esports Enthusiasts are those that watch gaming (esports) video content once a month or more.

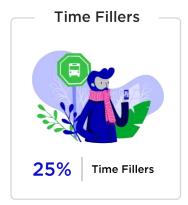
A Quarter are Time Fillers While Nearly a Fifth are Mainstream Gamers

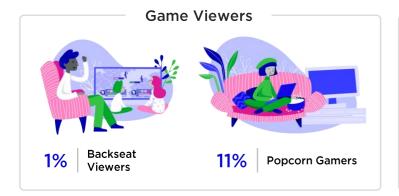


Gaming Persona Distribution in Germany













All Newzoo gaming personas are covered within the German online population, however, Time Fillers and Mainstream Gamers stand out as most common.

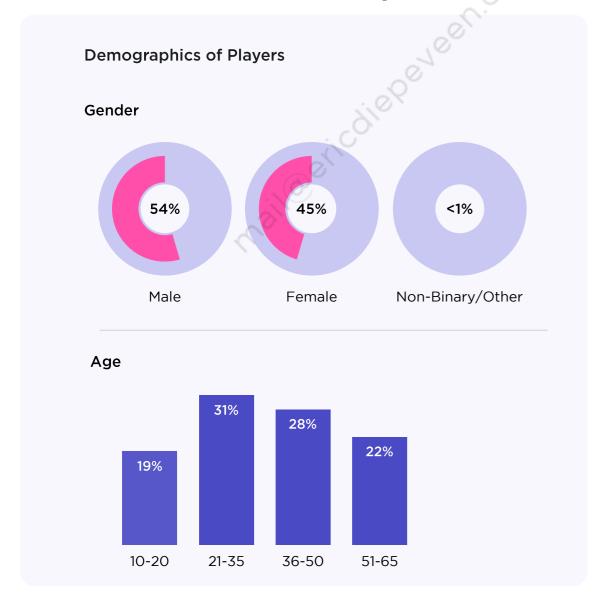
Both personas have notably different profiles with Time Fillers being more casually engaged with playing and less interested in viewing, while Mainstream Gamers spend a significant amount of time playing and viewing gaming video content.

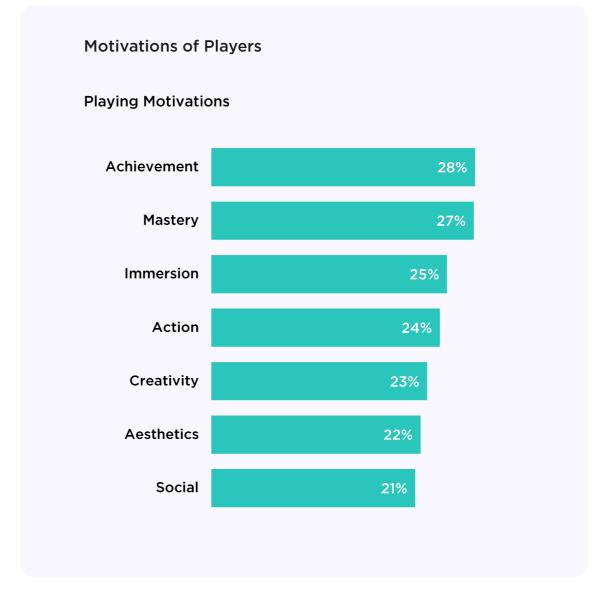
Source: Consumer Insights - Games & Esports 2022 **Base:** Total online population aged 10-65 (n=2,057)

Newzoo's proprietary gamer segmentation wherein playing, viewing, owning, and socializing/other gaming engagement are the four main dimensions for classification.

Achievement is the Top Motivation For Playing Followed by Mastery





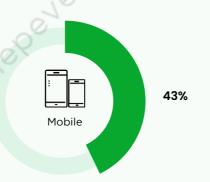


Mobile is the Top Platform While Console and PC are Equally Popular

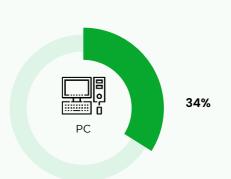


Share of Players per Platform

% Past 6 months players







Base: Total online population aged 10-65 (n=2,057)

Average Hours

Played Each Week

Base: Players of each platform

(Past 6 months)





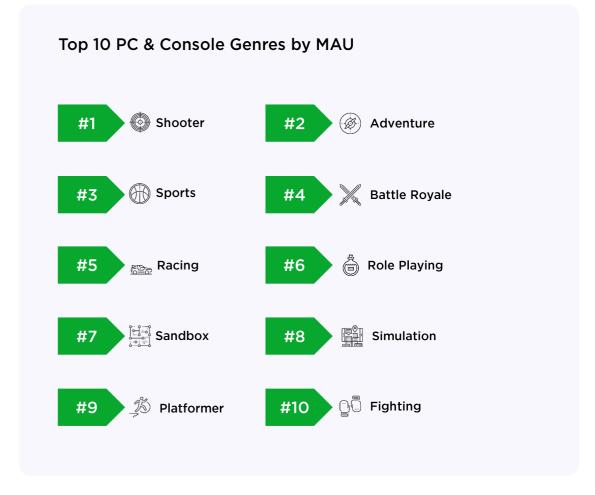


Base: Mobile players (n=879); Console players (n=699); PC players (n=692)

Keep a Pulse on Top Games in Germany Using Newzoo Expert







Source: Newzoo Expert - October 2022

Platforms covered: PC, PS4, PS5, Xbox One, Xbox Series X|S

Want more in-depth games data like DAU, game revenues, or time spent in game?

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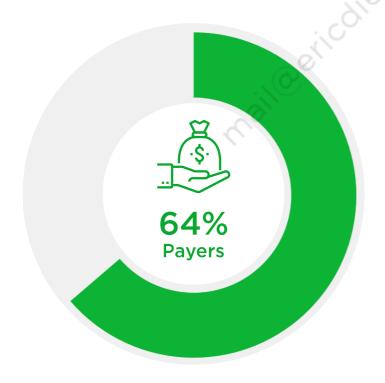


6 in 10 German Players Spend Money on Video Games



Share of Payers¹

Base: Players (past 6 months)



Top 5 Paying Motivations

Base: Total Payers (past 6 months)

For a sale / special offer / good price



Play with friends or family



Advance quicker / easier in the game



Personalize characters or things built in-game

19%

Unlock the **demographics and psychographics** of gamers in 36 key markets.

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Among German players, the top motivator for spending money on games is **for a sale** /

Meanwhile, spending money to unlock extra/ exclusive playable content is also a notable motivator with a quarter of German players

special offer / good price.

identifying it as a motivator.

1 Payers: Past 6 months players who, on average, spend money on a monthly basis on games on a PC, console, or mobile device. Spending money includes gifts, downloadable content, subscriptions, and other microtransactions.

Source: Consumer Insights - Games & Esports 2022

Base: Those who have played video games on a PC, console, or mobile in the past 6 months (n=1,456), Total payers (past 6 months) (n=922)



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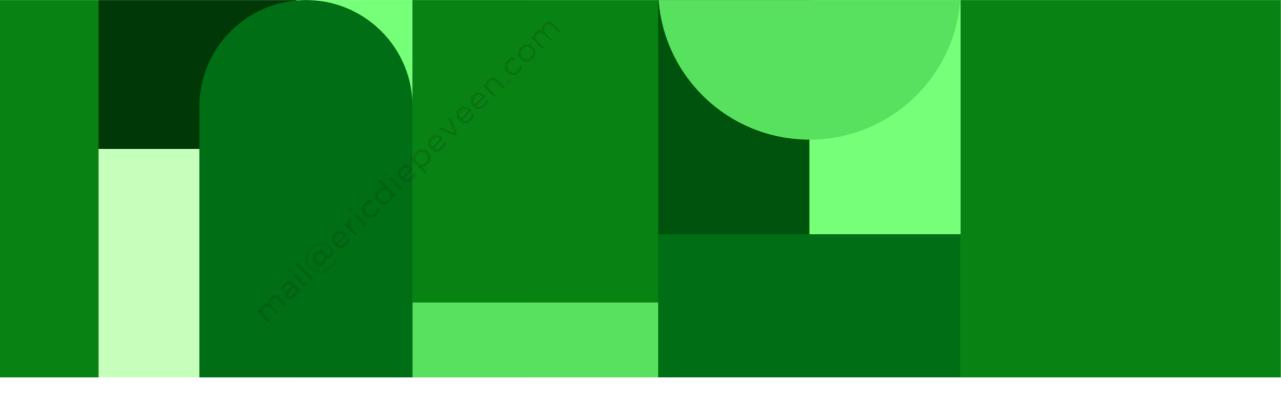
Upgrade to Newzoo Consumer Insights - Games & Esports

1100	This Free Report	Newzoo Consumer Insights - Games & Esports
Socio-Demographics	Limited	✓
Newzoo's Gamer Segmentation™ (gamer persona split)	Limited	✓
Behavior, Motivations & Attitudes towards Games and Gaming	Limited	✓
Gaming Video Content & Esports	Limited	✓
Spending Behavior & Motivations	Limited	~
Platform Deep Dives (incl. genres, game modes on PC, Console, Mobile)	Limited	✓
Media Consumption & General Interests / Hobbies	×	✓
Cellphone & Internet Usage	×	✓
Consumer Brands (incl. attitudes)	×	✓
Game Franchises (incl. franchise funnel)	×	✓
Gaming Hardware and Peripherals	×	✓
Cloud Gaming	×	✓

Learn more about Newzoo Consumer Insights







About Newzoo

Newzoo: Helping You Thrive in the Games Market

Newzoo Expert

Games & Market Engagement Data



How does my game benchmark and what other titles are my player base playing?

Covers 100+ metrics for Thousands of Games on PC, Console, and Mobile, including MAU, DAU, Lifetime Players, Revenues, Viewership

Consumer Insights

Player Demographics & Psychographic Data



What types of players are playing these games?

Over 75,000* consumers surveyed worldwide Motivations, drivers, playing behavior

*Based on Consumer Insights -Games & Esports 2022

Reports

Trends, Market Sizing, Forecast Data



What are the key metrics and trends, and how will they change in the future?

Global, regional, market key metrics Market sizing, trends, forecasts



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