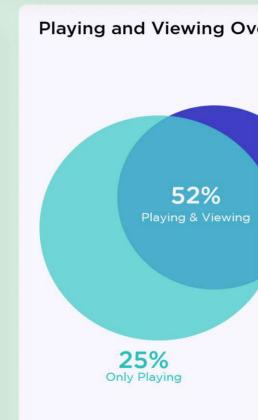




Key Insights Into Brazilian Gamers





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Consumer Insights - Games & Esports

The most comprehensive global consumer research on the gaming landscape and gaming audiences

Global Consumer Insights

- Global coverage with 36 markets
- Dozens of KPIs including more than 200 variables capturing 360-degree gaming landscape and audience insights
- More than 75,000 respondents surveyed on their gaming behavior and attitudes
- 60+ franchises covered, including funnel metrics and audience profiles
- Easy-to-use consumer insights dashboard access

Covering 36 markets:

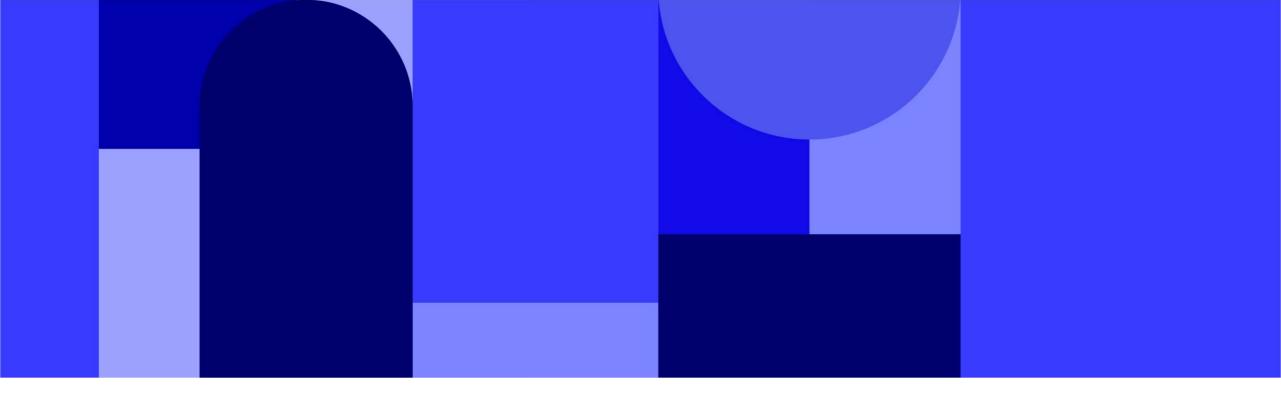




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Interested? Email us at: questions@newzoo.com



Foreword

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Welcome to the Brazilian edition of our free market insights report series!

Gaming is among the world's biggest entertainment and media platforms. An in-depth understanding of the complex gaming landscape is crucial to identify the most valuable opportunities gaming audiences have to offer. This understanding is not only important for game publishers and developers but also for any company wanting to reach and authentically engage with the broadest and most diverse subset of the world's population.

In each of these insights reports we will dive into one of the markets covered in our <u>Consumer Insights - Games & Esports</u> research which covers 36 diverse markets around the globe. This series of reports will include some high-level takeaways from this research along with insights taken from our <u>Global Games Market Report</u> and <u>Newzoo Expert</u>.

The data contained in these reports is a snapshot of the much broader scope of data we cover on global gamers. Please <u>contact us</u> if you would like to learn more about <u>Newzoo Consumer Insights – Games & Esports</u> or any of the other products covered in this report.

We hope you enjoy the report!



Jutta Jakob, Head of Consumer Insights Newzoo





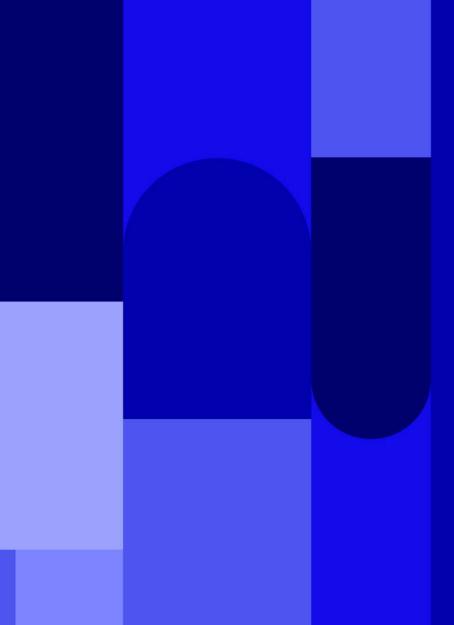


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#5 in the world



#10 in the world



Source: Newzoo Global Games Market Report | July 2022

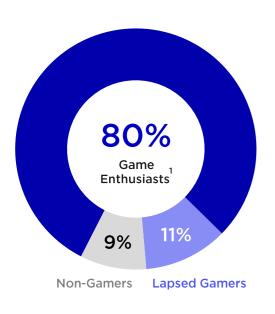




The Vast Majority of Brazilians are Game Enthusiasts



Share of Game Enthusiasts¹



How Brazilians Engage with Games



Source: Consumer Insights - Games & Esports 2022 Base: Active internet users in residential developed areas aged 10-65 (n=2,063)



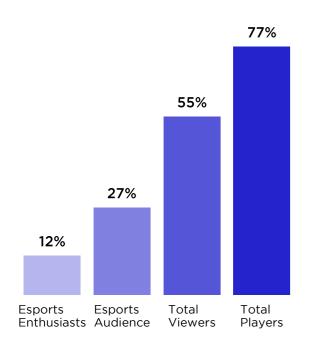
¹ Game Enthusiasts are consumers who engage with gaming through playing, viewing, owning, and/or social behavior

² Other gaming engagement includes visiting online gaming communities, discussing video games with family and friends, listening to gaming podcasts, and attending large in-person gaming conventions

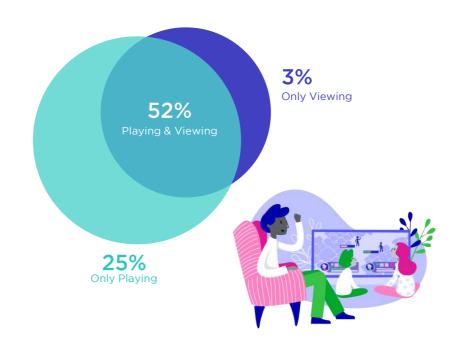
Over Half Play Video Games and View Gaming Video Content



Share of Players & Viewers



Playing and Viewing Overlap



Viewing gaming video content is a popular pastime in Brazil. More than half of the covered population watches gaming video content with over a quarter watching Esports content.

Those who play games but do not watch related content (25%) and those who watch related content but do not play games (3%) are in the minority.

Source: Consumer Insights - Games & Esports 2022

Base: Active internet users in residential developed areas aged 10-65 (n=2,063)

Viewers are those that watch live-streamed or pre-recorded gaming video content in the past 12 months

Esports Audience are those that watch professional competitive gaming (esports) video content in the past 12 months

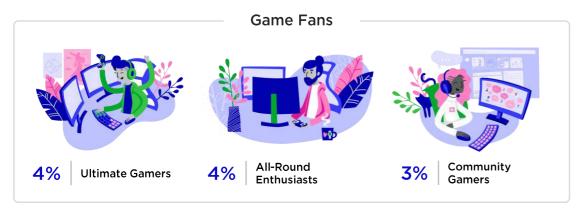
Esports Enthusiasts are those that watch gaming (esports) video content once a month or more

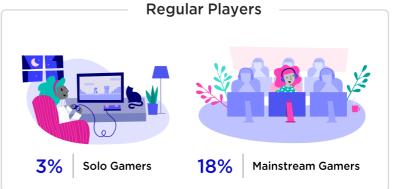


Popcorn Gamers and Time Fillers are the Most Common Personas

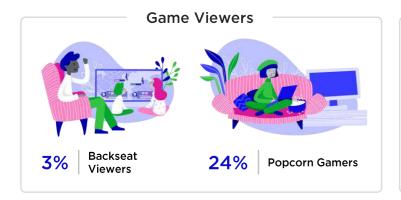


Gaming Persona Distribution in Brazil

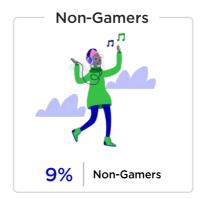












While every Newzoo Persona is represented, there are 3 that stand-out as most popular within this market: Popcorn Gamers, Time Fillers, and Mainstream Gamers.

The three top gamer personas listed have very different profiles - Mainstream Gamers spend significant time playing and viewing gaming video content, while Time Fillers are more casually engaged when it comes to playing and less interested in viewing. Meanwhile, Popcorn Gamers are more engaged with viewing than playing. The high share of Popcorn Gamers further demonstrates how popular viewing is in this market.

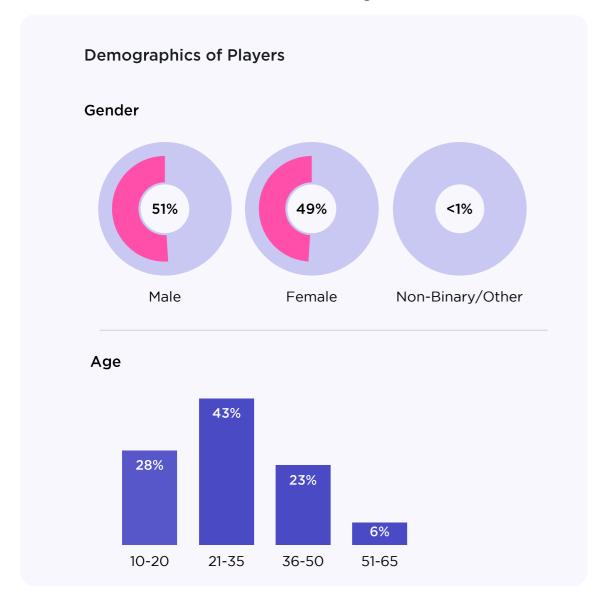
Source: Consumer Insights - Games & Esports 2022

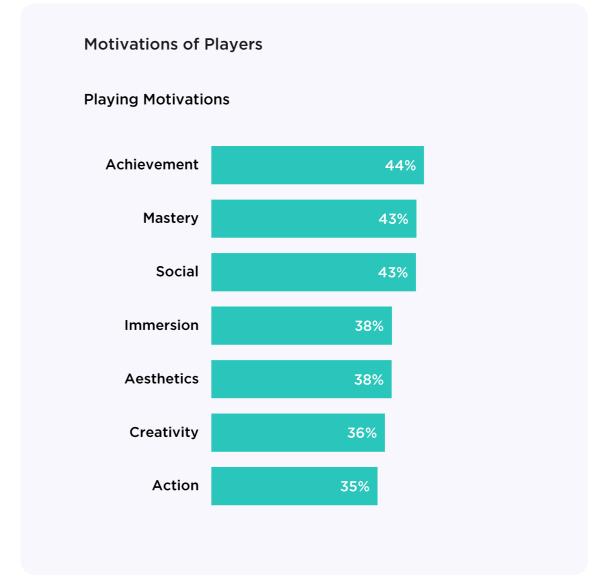
Base: Active internet users in residential developed areas aged 10-65 (n= 2,063)

Newzoo's proprietary gamer segmentation wherein playing, viewing, owning, and socializing/other gaming engagement are the four main dimensions for classification

Achievement, Mastery, and Social Aspects Top Motivators for Playing





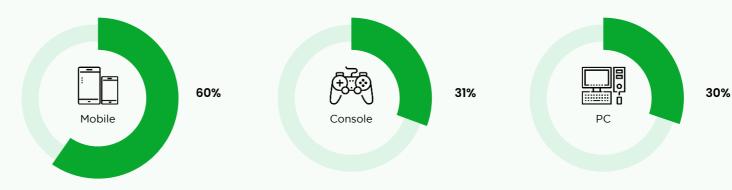


Mobile Top Platform but Console & PC Players More Dedicated



Share of Players per Platform

% Past 6 months players



Base: Active internet users in residential developed areas aged 10-65 (n=2,063)

Average Hours

Played Each Week

Base: Players of each platform

(Past 6 months)



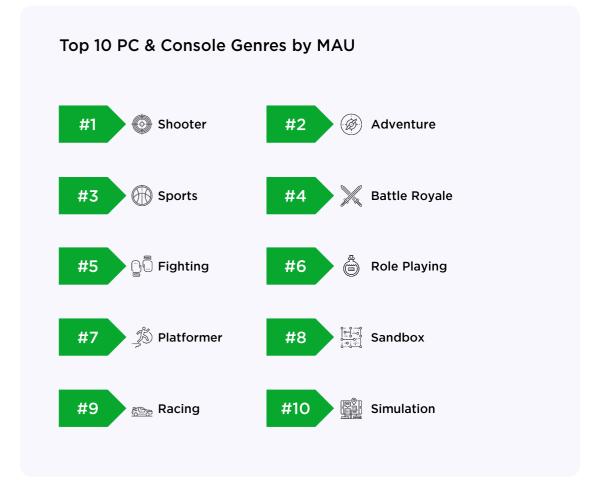
Base: Mobile players (n=1,261); Console players (n=810); PC players (n=795)

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Keep a Pulse on Top Games in Brazil Using Newzoo Expert







Source: Newzoo Expert - August 2022

 $\textbf{Platforms covered:} \ \ \mathsf{PC}, \ \mathsf{PS4}, \ \mathsf{PS5}, \ \mathsf{Xbox\ One}, \ \mathsf{Xbox\ Series\ X|S}$

Want more in-depth games data like DAU, game revenues, or time spent in game?

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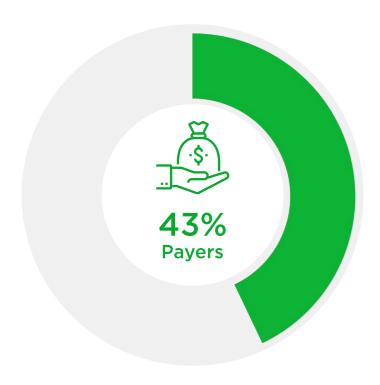


Just Over 4 in 10 Brazilian Players Spend Money on Video Games



Share of Payers¹

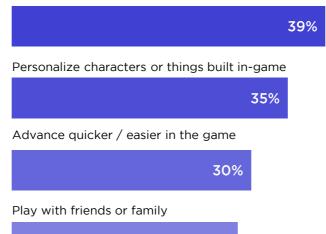
Base: Players (past 6 months)



Top 5 Paying Motivations

Base: Total Payers (past 6 months)

Unlock extra / exclusive playable content



Access a subscription

28%

28%

1 Payers: Past 6 months players who, on average, spend money on a monthly basis on games on a PC, console, or mobile device. Spending money includes gifts, downloadable content, subscriptions, and other microtransactions.

Source: Consumer Insights - Games & Esports 2022

Base: Those who have played video games on a PC, console, or mobile in the past 6 months (n=1,662), Total payers (past 6 months) (n=785)

The top motivation to spend money on games in Brazil is **unlocking extra/exclusive content** with nearly 4 in 10 of those who spend listing this as a motivator.

In addition, spending money on games to personalize characters or things built in-game is also notably motivating with over a third of those who spend listing this as a motivator to spend.

Unlock the **demographics and psychographics** of gamers in 36 key markets.

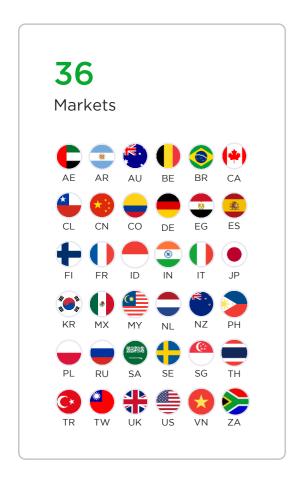
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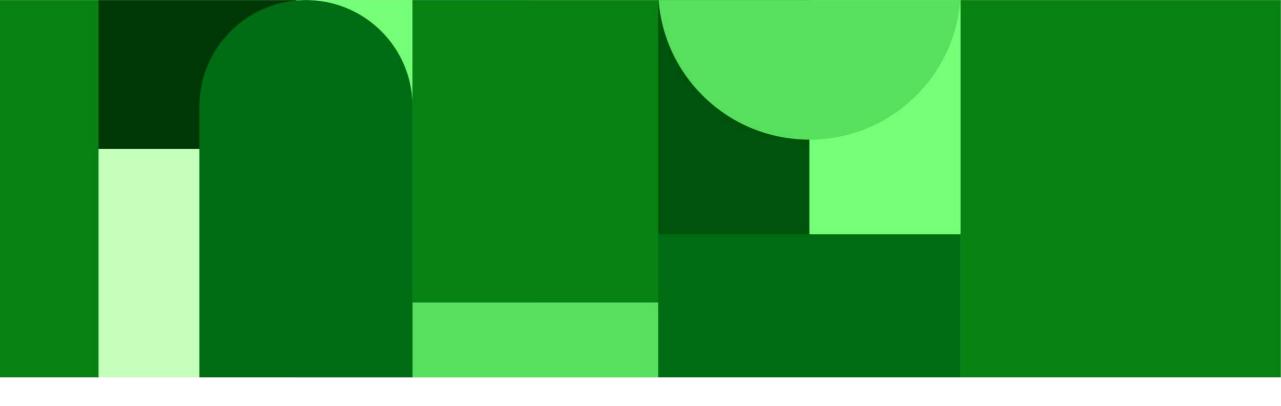
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	This Free Report	Newzoo Consumer Insights – Games & Esports
Socio-Demographics	Limited	~
Newzoo's Gamer Segmentation™ (gamer persona split)	Limited	~
Behavior, Motivations & Attitudes towards Games and Gaming	Limited	~
Gaming Video Content & Esports	Limited	~
Spending Behavior & Motivations	Limited	~
Platform Deep Dives (incl. genres, game modes on PC, Console, Mobile)	Limited	~
Media Consumption & General Interests / Hobbies	×	✓
Cellphone & Internet Usage	×	~
Consumer Brands (incl. attitudes)	×	~
Game Franchises (incl. franchise funnel)	×	~
Gaming Hardware and Peripherals	×	~
Cloud Gaming	×	~

Learn more about Newzoo Consumer Insights







About Newzoo

Newzoo: The Specialists in Games Data and Insights

Newzoo Expert

Games & Market Engagement Data



How does my game benchmark and what other titles are my player base playing?

Covers 100+ metrics for Thousands of Games on PC, Console, and Mobile, including MAU, DAU, Lifetime Players, Revenues, Viewership

Consumer Insights

Player Demographics & Psychographic Data



What types of players are playing these games?

75,000 Gamers surveyed worldwide Motivations, drivers, playing behavior

Reports

Trends, Market Sizing, Forecast Data



What are the key metrics and trends, and how will they change in the future?

Global, regional, market key metrics Market sizing, trends, forecasts



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