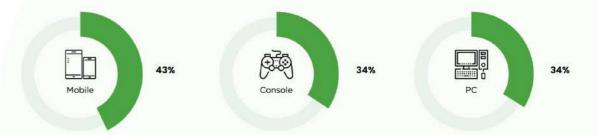
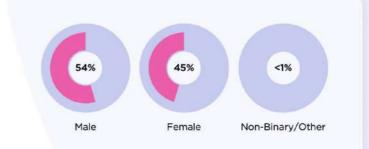


# Key Insights Into German Gamers









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Consumer Insights - Games & Esports

The most comprehensive global consumer research on the gaming landscape and gaming audiences

#### **Global Consumer Insights**

- Global coverage with 36 markets
- Dozens of KPIs including more than 200 variables capturing 360-degree gaming landscape and audience insights
- More than 75,000 respondents surveyed on their gaming behavior and attitudes
- 60+ franchises covered, including funnel metrics and audience profiles
- Easy-to-use consumer insights dashboard access

#### Covering 36 markets:

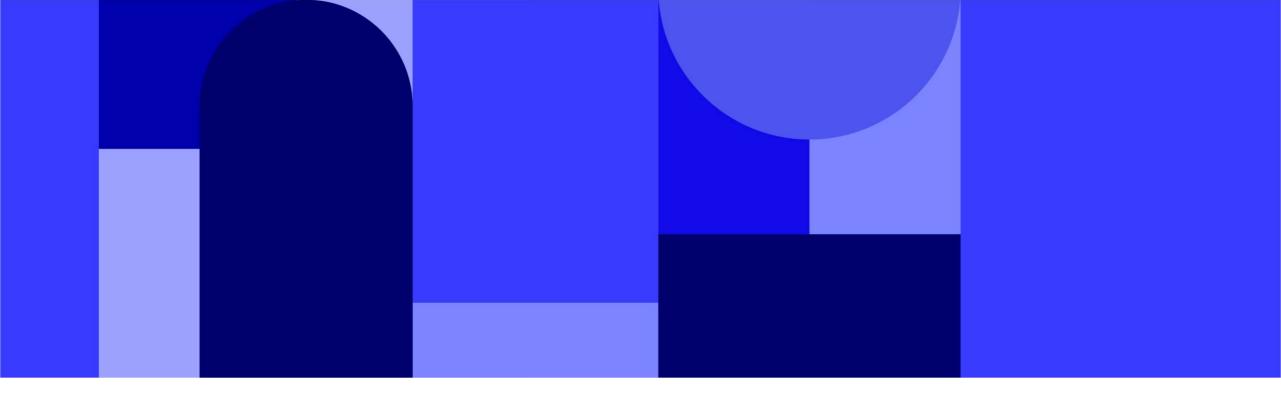




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Interested? Email us at: questions@newzoo.com



# **Foreword**

### **Foreword**

Welcome to our market insights report series!

Gaming is among the world's biggest entertainment and media platforms. An in-depth understanding of the complex gaming landscape is crucial to identify the most valuable opportunities gaming audiences have to offer. This understanding is not only important for game publishers and developers but also for any company wanting to reach and authentically engage with the broadest and most diverse subset of the world's population.

In each of these reports, we will dive into one of the markets covered in our <u>Consumer Insights</u> - <u>Games & Esports</u> research, which covers 36 diverse markets around the globe. This series of reports will include some high-level takeaways from this research along with insights taken from our <u>Global Games Market Report</u> and <u>Newzoo Expert</u>.

The data contained in these reports is a snapshot of the much broader scope of data we cover on global gamers. Please <u>contact us</u> if you would like to learn more about <u>Newzoo Consumer Insights – Games & Esports</u> or any of the other products covered in this report.

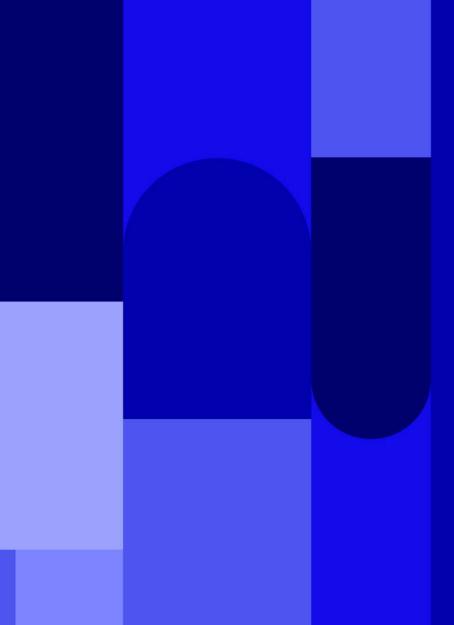
We hope you enjoy the report!



**Jutta Jakob**, Head of Consumer Insights Newzoo

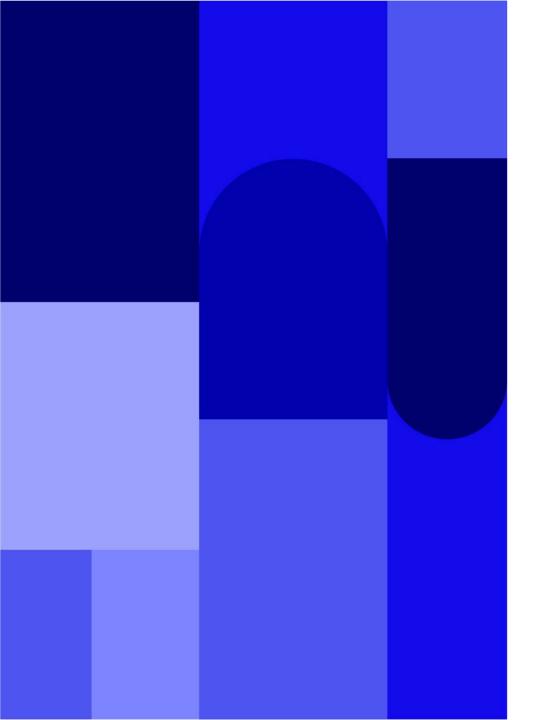






# **Table of Contents**

Players and Revenues in 2022	7
Gaming Engagement	8
Playing and Viewing Behavior	9
Gaming Persona Distribution	10
Demographics and Motivations to Play	11
Platform Play Behavior	12
Top Games & Genres	13
Payers and Paying Motivation	14
Looking for More Gamer Insights?	15
About Newzoo	17





**49.8M**Players in 2022

**#12** in the world



\$6.6Bn
Game Revenues 2022

**#5** in the world



Market estimates and forecasts are included for **Top 100** markets/countries.

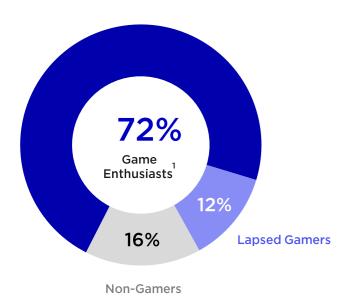
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### 7 in 10 Germans are Game Enthusiasts



#### Share of Game Enthusiasts<sup>1</sup>





**Source:** Consumer Insights - Games & Esports 2022 Base: Total online population aged 10-65 (n=2,057)



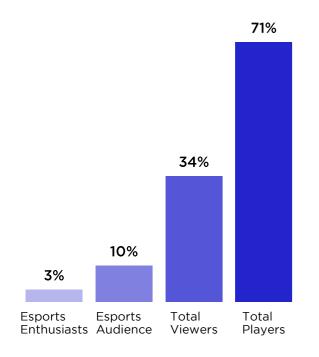
<sup>&</sup>lt;sup>1</sup> Game Enthusiasts are consumers who engage with gaming through playing, viewing, owning, and/or social behavior.

<sup>&</sup>lt;sup>2</sup> Other gaming engagement includes visiting online gaming communities, discussing video games with family and friends, listening to gaming podcasts, and attending large in-person gaming conventions.

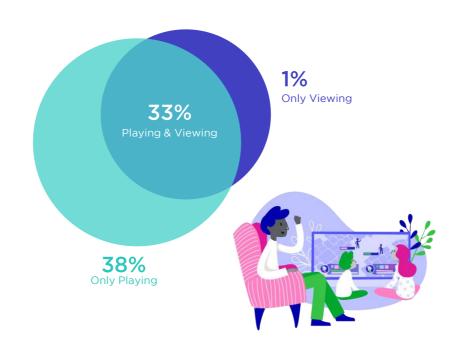
## A Third of Germans Play Games and Also Watch Gaming Content



#### **Share of Players & Viewers**



#### **Playing and Viewing Overlap**



Over a third of the German online population aged 10-65 view gaming video content (34%), with 1 in 10 watching esports content.

Although playing video games and viewing gaming video content is popular (33%), it is marginally more common to play video games and not view gaming video content within this market (38%).

**Source:** Consumer Insights - Games & Esports 2022 **Base:** Total online population aged 10-65 (n=2,057) Viewers are those that watch live-streamed or pre-recorded gaming video content in the past 12 months.

Esports Audience are those that watch professional competitive gaming (esports) video content in the past 12 months.

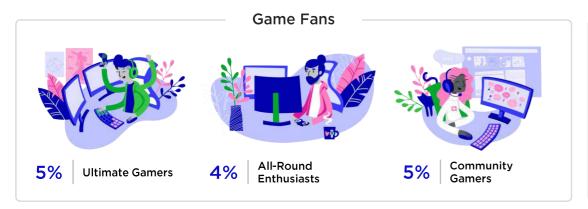
Esports Enthusiasts are those that watch gaming (esports) video content once a month or more.

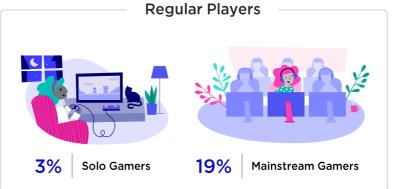


### A Quarter are Time Fillers While Nearly a Fifth are Mainstream Gamers —

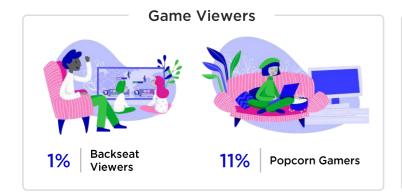


Gaming Persona Distribution in Germany













All Newzoo gaming personas are covered within the German online population, however, Time Fillers and Mainstream Gamers stand out as most common.

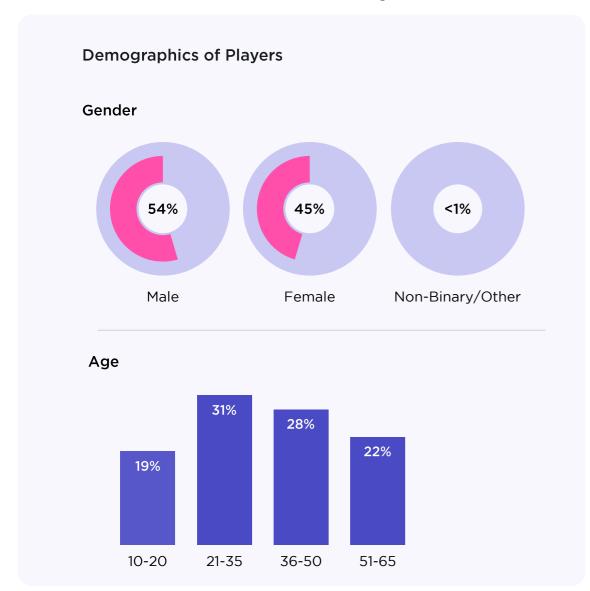
Both personas have notably different profiles with Time Fillers being more casually engaged with playing and less interested in viewing, while Mainstream Gamers spend a significant amount of time playing and viewing gaming video content.

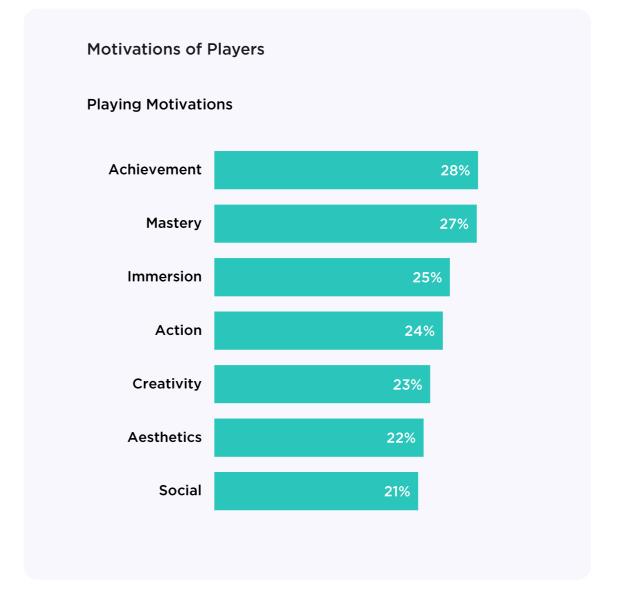
**Source:** Consumer Insights - Games & Esports 2022 **Base:** Total online population aged 10-65 (n=2,057)

Newzoo's proprietary gamer segmentation wherein playing, viewing, owning, and socializing/other gaming engagement are the four main dimensions for classification.

### Achievement is the Top Motivation For Playing Followed by Mastery





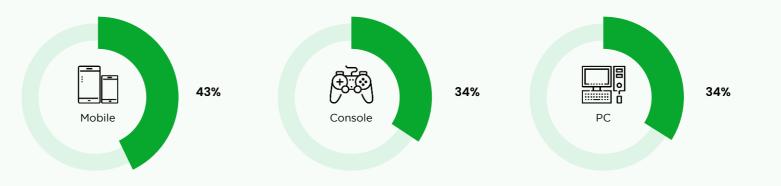


## Mobile is the Top Platform While Console and PC are Equally Popular



#### Share of Players per Platform

% Past 6 months players



Base: Total online population aged 10-65 (n=2,057)

### **Average Hours**

#### Played Each Week

Base: Players of each platform

(Past 6 months)







Base: Mobile players (n=879); Console players (n=699); PC players (n=692)

### Keep a Pulse on Top Games in Germany Using Newzoo Expert







Source: Newzoo Expert - October 2022

 $\textbf{Platforms covered:}\ \ \mathsf{PC},\ \mathsf{PS4},\ \mathsf{PS5},\ \mathsf{Xbox\ One},\ \mathsf{Xbox\ Series\ X|S}$ 





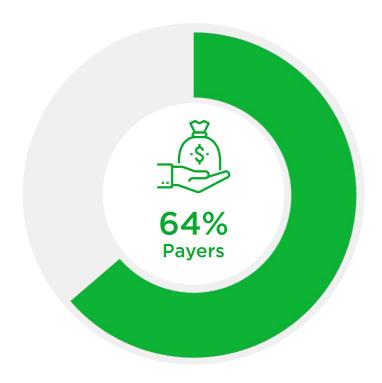


### 6 in 10 German Players Spend Money on Video Games



#### Share of Payers<sup>1</sup>

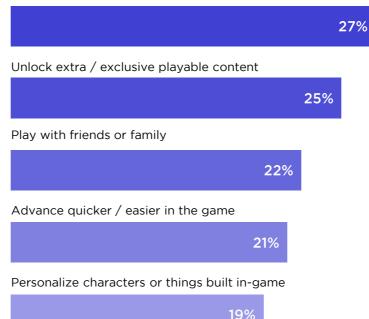
Base: Players (past 6 months)



#### **Top 5 Paying Motivations**

Base: Total Payers (past 6 months)

For a sale / special offer / good price



Among German players, the top motivator for spending money on games is **for a sale / special offer / good price.** 

Meanwhile, spending money to unlock extra/ exclusive playable content is also a notable motivator with a quarter of German players identifying it as a motivator.

1 Payers: Past 6 months players who, on average, spend money on a monthly basis on games on a PC, console, or mobile device. Spending money includes gifts, downloadable content, subscriptions, and other microtransactions.

Source: Consumer Insights - Games & Esports 2022

Base: Those who have played video games on a PC, console, or mobile in the past 6 months (n=1,456), Total payers (past 6 months) (n=922)

Unlock the **demographics and psychographics** of gamers in 36 key markets.

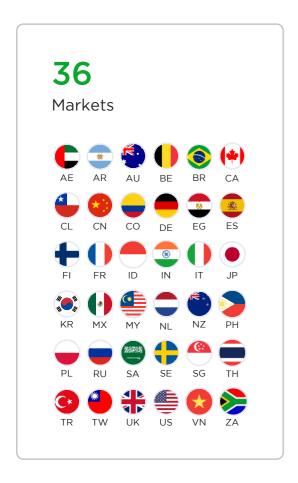
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### **Looking for More Global Gamer Insights?**

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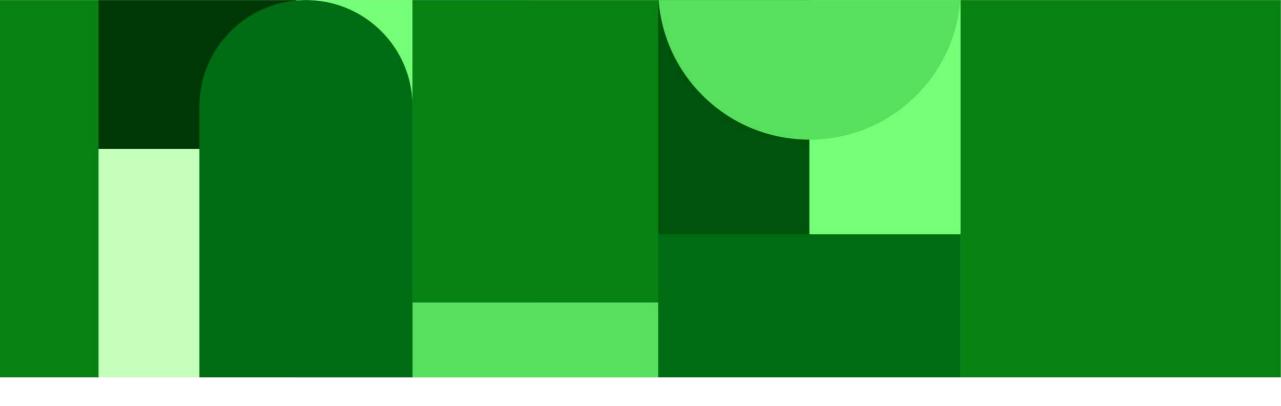
# **Upgrade to Newzoo Consumer Insights - Games & Esports**

	This Free Report	Newzoo Consumer Insights – Games & Esports
Socio-Demographics	Limited	<b>✓</b>
Newzoo's Gamer Segmentation™ (gamer persona split)	Limited	<b>✓</b>
Behavior, Motivations & Attitudes towards Games and Gaming	Limited	<b>✓</b>
Gaming Video Content & Esports	Limited	<b>✓</b>
Spending Behavior & Motivations	Limited	~
Platform Deep Dives (incl. genres, game modes on PC, Console, Mobile)	Limited	<b>~</b>
Media Consumption & General Interests / Hobbies	×	<b>~</b>
Cellphone & Internet Usage	×	<b>~</b>
Consumer Brands (incl. attitudes)	×	<b>~</b>
Game Franchises (incl. franchise funnel)	×	<b>~</b>
Gaming Hardware and Peripherals	×	<b>✓</b>
Cloud Gaming	×	<b>~</b>

Learn more about Newzoo Consumer Insights







# **About Newzoo**

### Newzoo: Helping You Thrive in the Games Market

### **Newzoo Expert**

Games & Market Engagement Data



How does my game benchmark and what other titles are my player base playing?

Covers 100+ metrics for Thousands of Games on PC, Console, and Mobile, including MAU, DAU, Lifetime Players, Revenues, Viewership

### **Consumer Insights**

Player Demographics & Psychographic Data



What types of players are playing these games?

Over 75,000\* consumers surveyed worldwide Motivations, drivers, playing behavior

\*Based on Consumer Insights -Games & Esports 2022

### **Reports**

Trends, Market Sizing, Forecast Data



What are the key metrics and trends, and how will they change in the future?

Global, regional, market key metrics Market sizing, trends, forecasts



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