

# Console title activity trends: June 2023 Subscription services increasingly key to user acquisition

Ampere Games team

July 2023

#### The Ampere Games portfolio of services covers three key areas



# Ampere Games – Consumer

#### Consumer research

- 22 markets
- 46,000 respondents annually
- 13–64-year-olds
- Nationally representative (16–64year-olds)
- Consumer profiling of gamer types, attitudes and habits



# Ampere Games – Markets

#### Games market data & forecasts

- Strategic and planning data for the global games market
- Device, monetisation and country level data
- Console data spotlight
- Subscription service spotlight
- M&A, funding and company earnings



# Ampere Games – Analytics

#### Title-level data

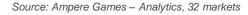
- Console & PC title activity data PlayStation, Xbox & Steam
- Multi-game subscription catalogue title tracking
- Ampere's proprietary title Popularity ranking
- Comprehensive title metadata

## Most popular titles across PlayStation and Xbox, June 23: No sign of weakness from Fortnite

PlayStation title	Parent publisher	MAUs (m) (vs. prior month)
Fortnite	Epic Games	26.0 (+0.7)
FIFA 23	Electronic Arts	17.1 (+/-0)
Grand Theft Auto V	Take-Two	15.3 (+1.3)
Call Of Duty: Modern Warfare II (inc. Warzone 2.0)	Activision Blizzard	12.3 ( <b>-0.3</b> )
Rocket League	Epic Games	9.3 (+0.3)
Minecraft	Microsoft	9.7 (+0.9)
NBA 2K23	Take-Two	8.3 (+3.8)
Apex Legends	Electronic Arts	6.3 (-0.5)
Fall Guys	Epic Games	6.2 (+0.4)
FIFA 22	Electronic Arts	4.8 (-0.3)

Xbox Title	Parent publisher	MAUs (m) (vs. prior month)
Fortnite	Epic Games	10.1 (+0.5)
Call Of Duty: Modern Warfare II (inc. Warzone 2.0)	Activision Blizzard	7.3 (+/-0)
Grand Theft Auto V	Take-Two	7.2 (+1.1)
Minecraft	Microsoft	6.7 (+1.2)
Roblox	Roblox	5.1 (+0.7)
Rocket League	Epic Games	4.2 (+0.3)
Apex Legends	Electronic Arts	3.5 (-0.2)
Tom Clancy's Rainbow Six Siege	Ubisoft	4.1 (+0.3)
Forza Horizon 5	Microsoft	3.0 (+1.0)
FIFA 23	Electronic Arts	2.9 (+0.2)

Source: Ampere Games – Analytics, 45 markets



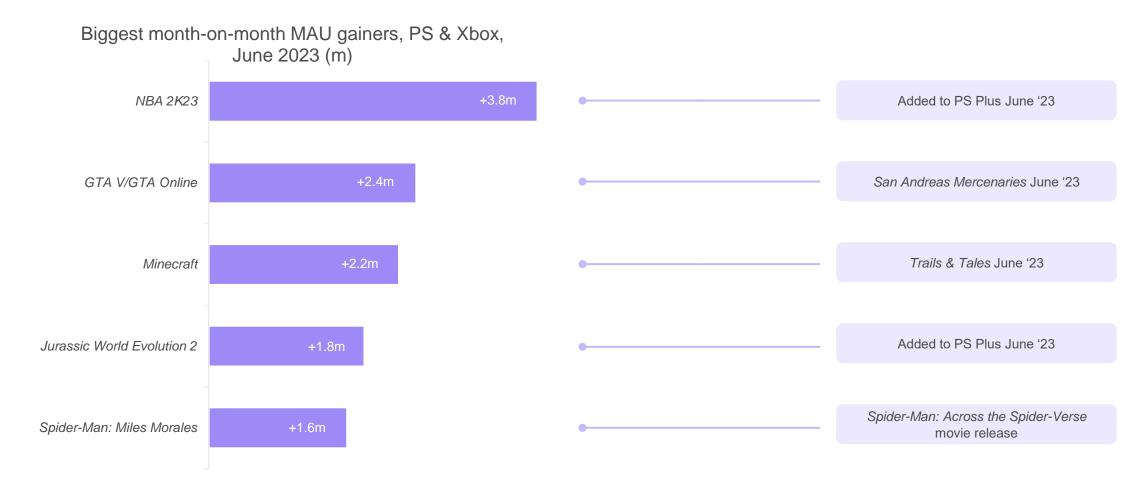


#### Diablo IV & FFXVI deliver robust performance; Street Fighter 6 selling more quickly than SF5



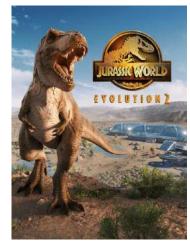
\*\*new release on Xbox Series Source: Ampere Games - Analytics

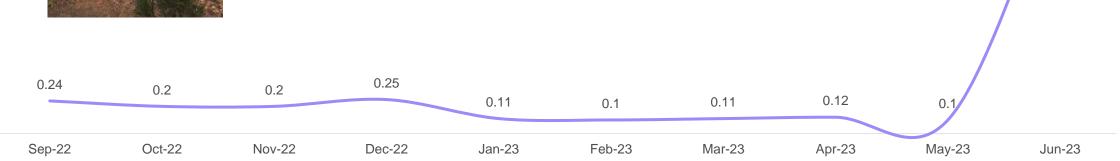
#### Biggest active user gains: PS Plus rivalling Game Pass as key user acquisition platform



## Jurassic World Evolution 2 increases MAUs by 19x following addition to PS Plus Essential



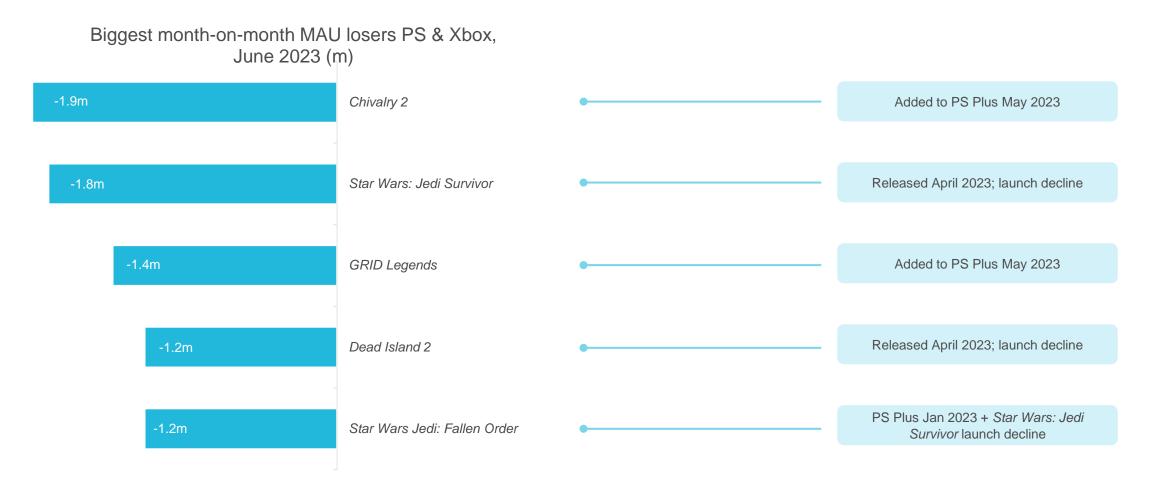




Source: Ampere Games - Analytics

1.93

#### Biggest active user declines: Big initial boost from subscription service results in inevitable drop off



#### Most engaging games across PlayStation and Xbox June 2023: Live service games dominate

- New release Diablo IV had very strong engagement over the month as would be expected from a highly-anticipated action role playing game (ARPG); having launched on 6<sup>th</sup> June, on average, players returned to the title 44% days of the month the title has been available
- Successful MMOs remain under-represented on console: Final
  Fantasy XIV Online and The Elder Scrolls Online display consistently
  high engagement, but there is likely more room for MMOs across this
  device category, with several MMOs earmarked for release on console
  currently in production
  - New, upcoming titles include Funcom's Dune Awakening, Mainframe Industries' Pax Dei, and Studio Wildcard's ARK 2
  - Final Fantasy XIV Online is currently only available on PlayStation, but it is confirmed to be launching on Xbox in 2024
- Of the top 10 most engaging games in June only four are free-to-play (Destiny 2, Genshin Impact, World of Warships: Legends and Fortnite); the mix of premium content and in-game monetisation remains strong in the console sector, and with subscription services acting as user acquisition platforms for premium content (as well as F2P titles), Ampere expects the console space to remain a mix of free and premium games

Title	Parent publisher	User average days visited in the month
Diablo IV	Activision Blizzard	11.0
Final Fantasy XIV Online	Square Enix	8.9
FIFA 23	Electronic Arts	8.9
Destiny 2	Sony	8.4
MLB The Show 23	Sony	8.0
Genshin Impact	miHoYo	8.0
The Elder Scrolls Online	Microsoft	7.5
Monster Hunter Rise	Capcom	7.1
World of Warships: Legends	Wargaming	7.1
Fortnite	Epic Games	7.1

Source: Ampere Games - Analytics; Compiled from the top 200 games ranked by MAUs across PlayStation and Xbox consoles

#### Diablo IV console release dashboard, June 2023

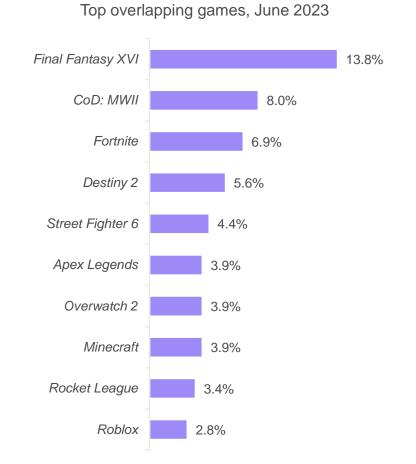


Release: June 6th

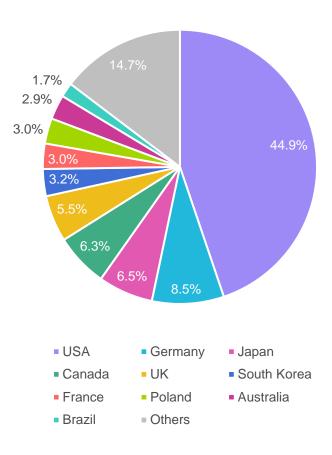
MAUs: 6.1m

Average game time: 55 hrs

Average days visited in June: 11



#### Active user country share, June 2023



#### Final Fantasy console release dashboard, June 2023 (PS5 exclusive)



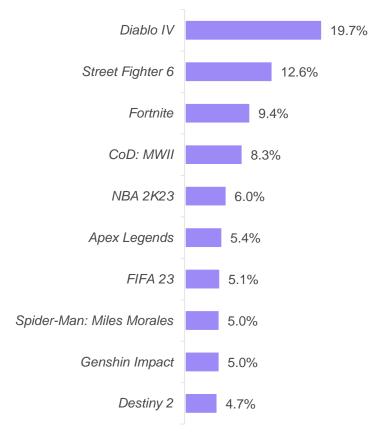
Release: June 22<sup>nd</sup>

MAUs: 4.3m (inc. demo)

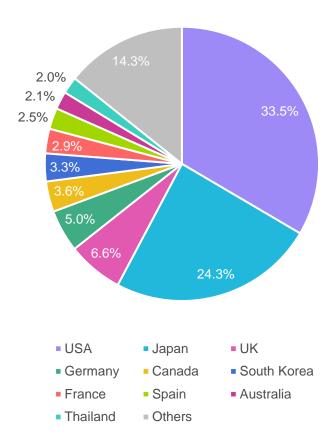
Average game time: 18.7 hrs

Average days visited in June: 4.4





#### Active user country share, June 2023



Note: \*PS5 only

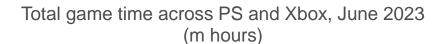
Note: Includes demo Source: Ampere Games – Analytics

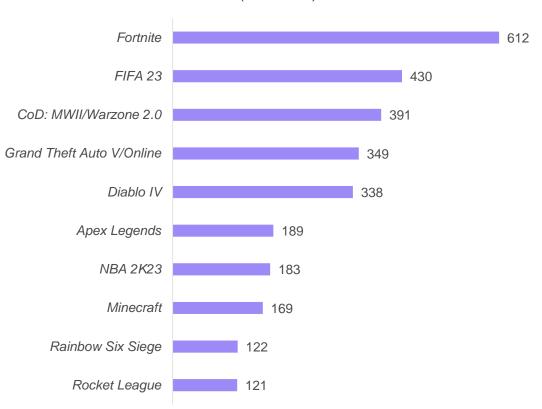


### Most played games across PlayStation and Xbox, June 2023: Fortnite top again

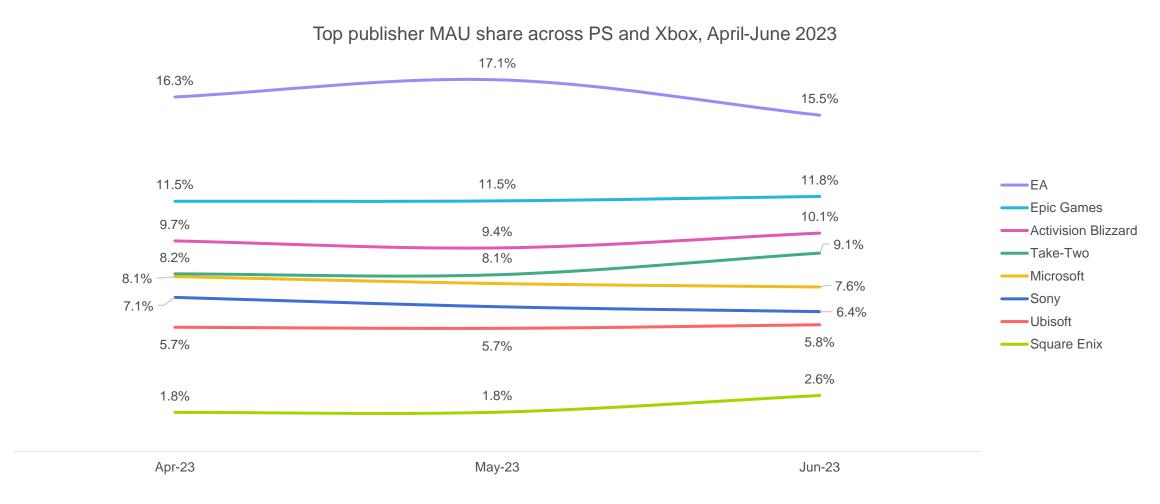
- Fortnite is, again, the most played game across PS and Xbox consoles with 612m hours, the equivalent of 70,000 years of playtime in a single month
- Grand Theft Auto 5/Online is the second ranked game in MAUs across PS and Xbox consoles, but only ranks 4<sup>th</sup> in terms of playtime

  – both FIFA 23 and CoD: MWII/Warzone 2.0 are stickier than GTA
- New release Diablo IV was the most played game in terms of average hours per active user in June, even beating Final Fantasy XIV Online the notoriously sticky MMO. Diablo IV also beats the launch month playtime performance of Hogwarts Legacy, even though sales were considerably smaller on console
- The entrenched nature of live service games on console makes competing for playtime increasingly challenging: Only the biggest new releases manage to disrupt the status quo across the top titles



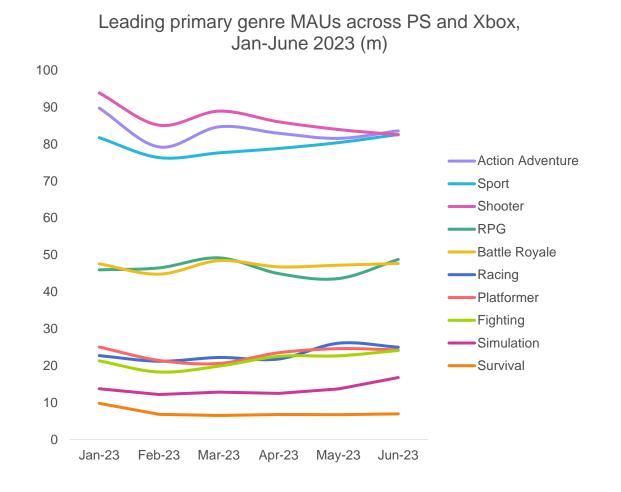


#### A combined Microsoft-Activision Blizzard will compete with EA for the biggest share of users

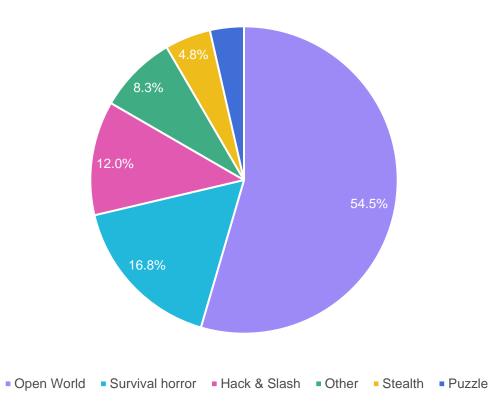




#### Action Adventure, Shooter and Sports titles maintain their dominance of console gaming



Action Adventure detailed genre MAU share, June 2023



# Any questions?

info@ampereanalysis.com







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