



# Eric Simmons

*Full Stack Web Developer*

## SUMMARY

Goal-oriented Web Developer with strong commitment to collaboration and solutions-oriented problem-solving. Use various web design software to develop customer-focused websites and designs. Committed to high standards of web design, user experience and usability for multiple types of end-users. A graphic design background results in judicious, creative, effective websites, apps and platforms, which propel competitive advantage and revenue growth.

## SKILLS

### Front End

- JavaScript [ES5, ES6]
- JQuery, AJAX
- HTML, CSS
- Bootstrap
- Most Talented Artist (2016)

### Back End

- Node, NPM
- Express
- SQL, Sequelize
- React
- MongoDB

### Misc

- Git
- Visual Studio
- Jest, Mocha
- Photoshop
- Illustrator
- Microsoft Suite
- Google Suite



615-481-3124



[Github.com/EricEnergy](https://github.com/EricEnergy)



[Linkedin.com/in/ericSimmonsNash](https://www.linkedin.com/in/ericSimmonsNash)



[EricNrgNash@gmail.com](mailto:EricNrgNash@gmail.com)

## EMPLOYMENT HISTORY

### Quality Control Specialist

HudsonYards - LSC Communications | Apr 2018 - Oct 2019

- Assist in developing and maintaining color corrections, retouching and QC standards for all clients.
- Responsible for marking up content for company wide employees work.
- Provide color correction, cut-out, banding solution, extension and background replacement service and expertise in concept development and realism.
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### Account Executive

Chyron Hego/Click Effects | Jan 2017 - Oct 2018

- Delegated the creation of \$30k - \$500k quotes.
- Generated & Sales of warranty deals from \$8k - \$100k.
- Responsible for coverage of all territories regarding Audio sales.
- 25% yearly audio sales growth.
- Develop new sales strategies for Audio, while identifying new business prospects.
- Manage prospective leads and existing accounts through the Salesforce CRM platform.

### Client Relations Specialist

Click Effects | Jan 2011 - Jan 2017

- Created over 200 quotes ranging from \$30k - \$500k
- Read diagrams and RFP's for current projects to delegate a client's needs.
- Generated sales leads through client outreach programs.
- Proactive customer support process leading to 98% approval and 84% client return.

