



#### **Dietary Supplements**

- -Health
- Well Being
- Fitness



### **Nootropics**

- -Brain boosting,
- -Memory
- -Cognition/Learning

## **Synopsis**

- Supplement Industry is a 37 Billion a year Business (National Institute of Health)
- Nootropics Industry comprises 1.34 billion of that today
- Nootropics are expected to grow to 8 billion by 2024
- Nootropics are a fast growing segment
- Increased media and startups in sector

#### **Problem statement:**

How can we parse out these

2 online communities?

Lot of overlap



#### Methodology:

- 1. Web Scrape (Reddit)
- 2. Analyzing word counts



3. Create a Machine Learning Model

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## **Scraping and Analyzing**



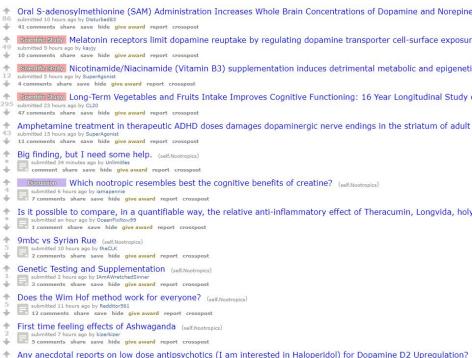
#### **Reddit Supplement**

#### 876 Posts Scrapped

#### Recommendations Supplementing for eczema and have a few questions. (Very new to this.) submitted an hour ago by lucyandlinus94 11 comments share save hide give award report crosspost ♦ Vitamin K the new fad? (self, Supplements) 22 submitted 9 hours ago \* by Teleswagz 29 comments share save hide give award report crosspost Anyone ever supplement laxogenin? (self.Supplements) submitted 7 hours ago by Whitestmold045 2 comments share save hide give award report crosspost General Question Trying to name a supplement for treating Raynaud's Syndrome/poor blood cir submitted 5 hours ago by Tassiii 6 comments share save hide give award report crosspost Anyone know how to supplement on ALA? (self, Supplements) submitted 5 hours ago \* by 1PsychoMan1 5 comments share save hide give award report crosspost General Question Any positive or negative effects on blood pressure while taking gelatinized Bla submitted 11 hours ago by fog1026 3 comments share save hide give award report crosspost Experience Optimum nutrition gold standard isolate (self.Supplements) submitted 9 hours ago by amwfhunter 5 comments share save hide give award report crosspost How is Swanson as a company, assuming I'm getting a patented ingredient in the product submitted an hour ago by smartified 2 comments share save hide give award report crosspost Sublingual tablets (self.Supplements) submitted 8 hours ago \* by Arenet comment share save hide give award report crosspost 20 white UK male university student, eating a gluten and dairy free diet (self.Supplements) submitted 15 hours ago by asasasasas98 submitted 4 hours ago by HaxusPrime 17 comments share save hide give award report crosspost

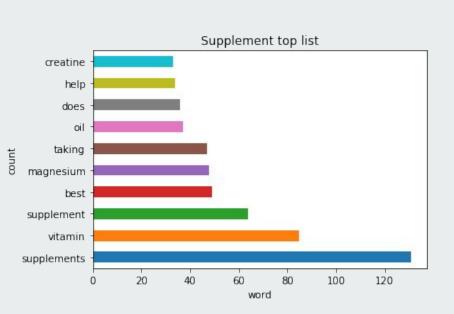
#### **Reddit Nootropic**

#### 759 Posts Scrapped

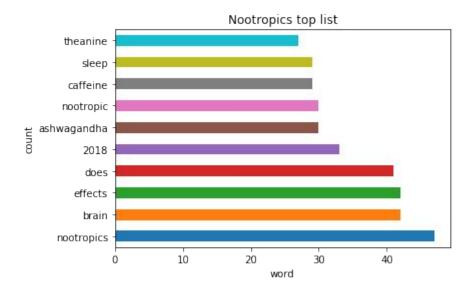


Guesses on what words Most indicative of the Online communities?

### **Reddit Supplement**



#### **Reddit Nootropic**



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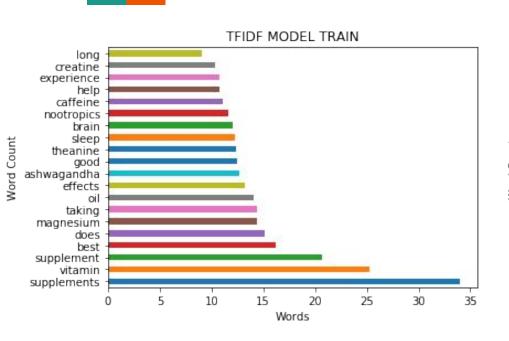
# **Model Preparation**

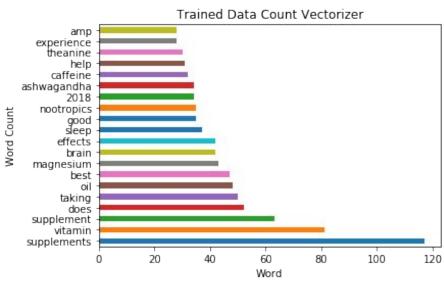


#### Weight Choice? TF-IDF vs Count Vectorizer

- TF-IDF weights less frequent more
- Count Vectorizer weights word counts (simplified)

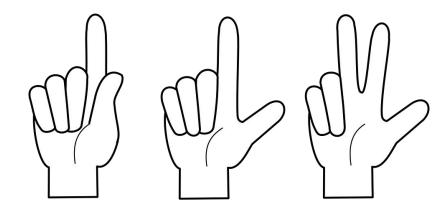
#### **Similar**





### Ran both through multiple classification models

Count Vectorizer has better baseline and test scores. (small margin 1-2%) Which means regular weighted counts are likely more predictive in this case.





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#### **Models with Score**

Logistic Regression

Base accuracy = 96%

Test accuracy = 77%

Random Forest Classifier

Base Accuracy = 0.9626016260162602

Test Score = 0.7341463414634146

Naive Bayes

Base Accuracy = 0.9292682926829269 Test Score = 0.7682926829268293

**KNN Classifier** 

Base Accuracy = 0.5682926829268292 Test Score = 0.5560975609756098

Support Vector Model

Base Accuracy = 0.9292682926829269

Test Score = 0.7536585365853659



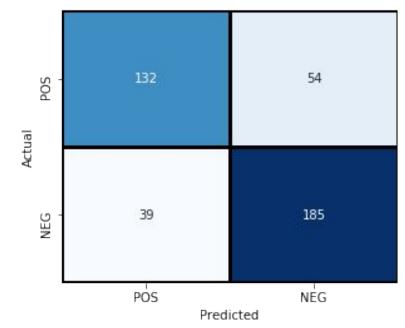
Logistic Regression

Base accuracy = 0.9585365853658536

Test accuracy = 0.7731707317073171

## **Confusion Matrix for Logistic Regression**

Value
0.8259
0.7097
0.7741
0.7719
0.2903
0.2259
0.1741
0.7732



#### **Conclusions**

77% Test Accuracy - We likely need more data or scraping (Unfortunately limited) We will need to revisit subreddit when it grows.

Potential to look at the most profitable Nootropics and supplements (Magnesium, Ashwagandha, and Theanine) These 3 supplements may indicate a general deficiency among population? Possibly signaling larger symptomatic health issues. All are related to anxiety. Potential for sector growth.

Topics are similar but vocabulary used is different (eg. using Nootropic vs Supplement). They have very