

# Big Data Primer

Introducing:

- Technology Association of Oregon's event  
Case Studies in Big Data

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# What is Data Science?

“Delivering on the promise of big data.” - Predictive Analytics World

“Making data work” - Strata Conference

“Almost like a Renaissance individual who really wants to learn and bring change to an organization.” - IBM

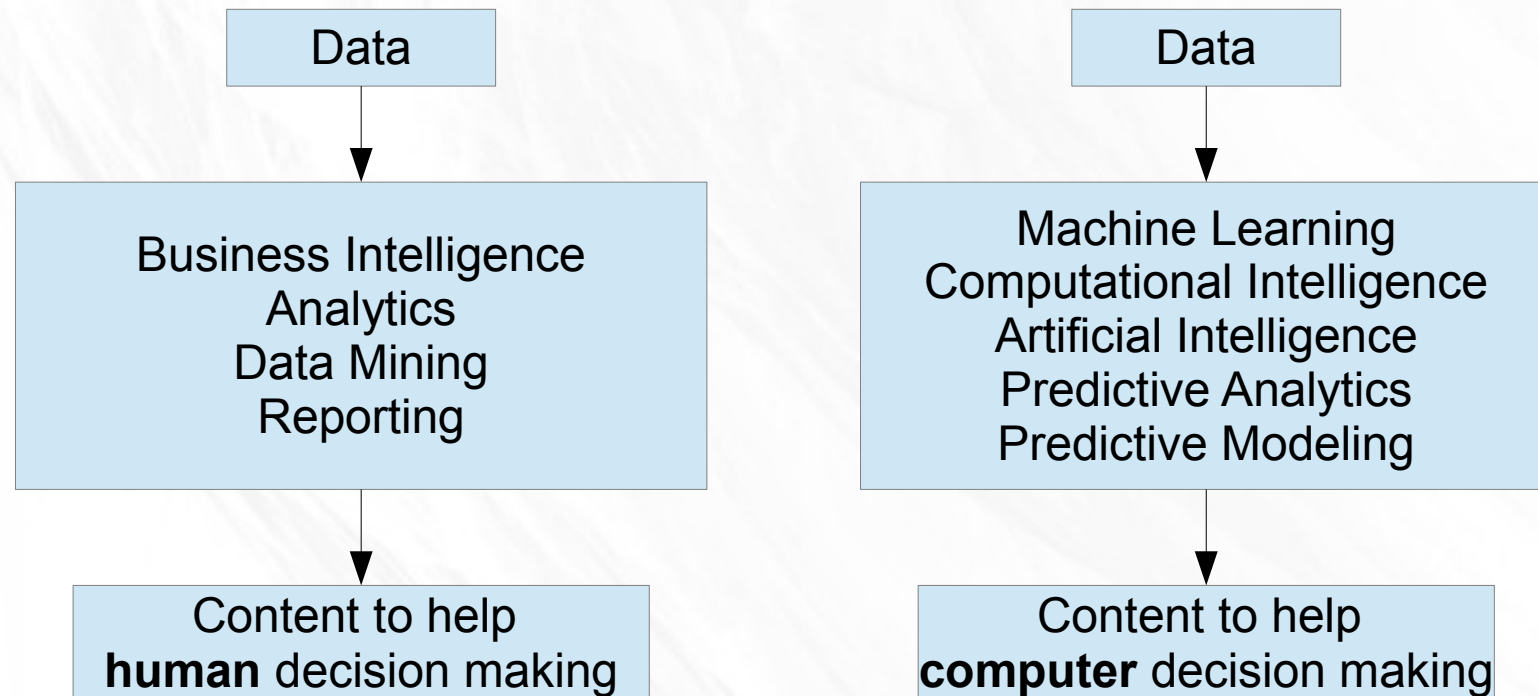
“The study of the generalizable extraction of knowledge from data” - Wikipedia

“Have a deep passion for applying advanced analytic approaches, an eagerness to dig into the data, and a vision for turning disparate data streams into a cohesive view of our global consumers” - Nike job description



# Data is Potential Action

# Buzzwords, and Where Data Helps



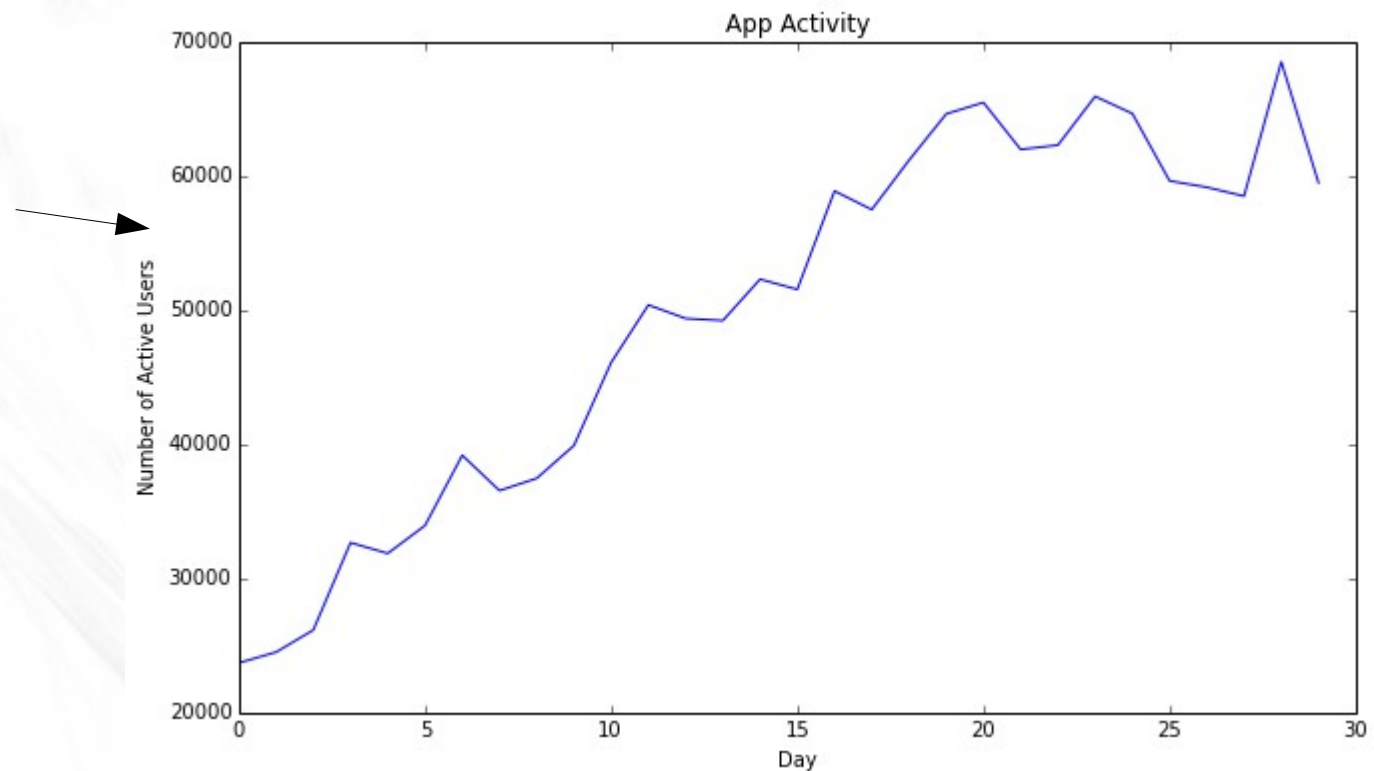
# Data Science Roles

- Liaison between machine learners and business people
- Integrate and use disparate data sources
- Manage / manipulate big data
- Data savvy product manager

# Example: Your App

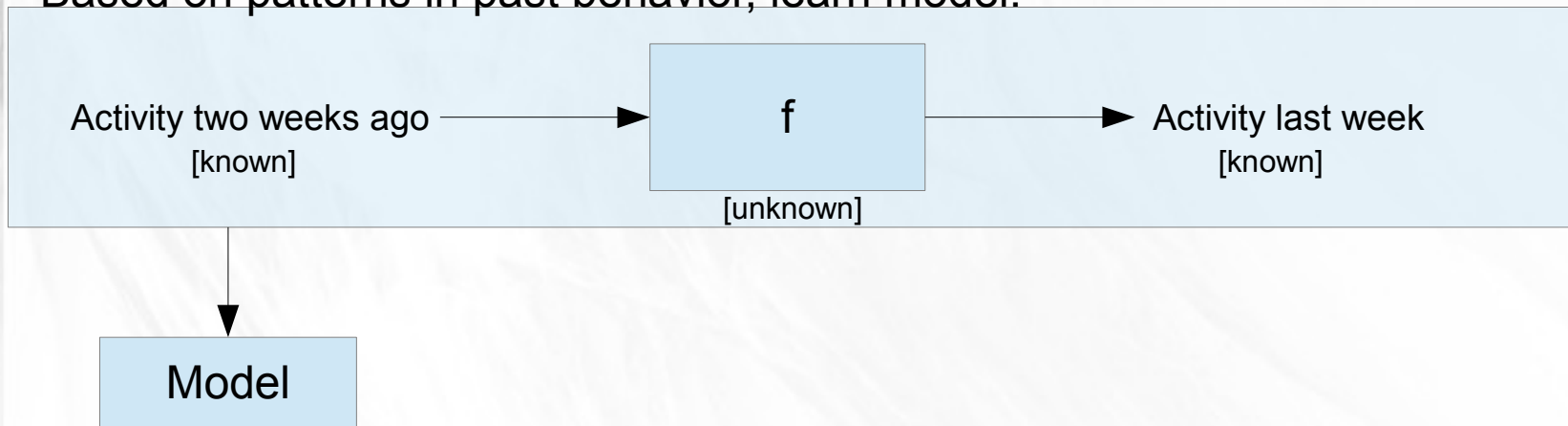
Raw data:

| user | date |
|------|------|
| 1    | 5/1  |
| 1    | 5/1  |
| 1    | 5/1  |
| 1    | 5/4  |
| 1    | 5/5  |
| 1    | 5/6  |
| 2    | 5/3  |
| 2    | 5/3  |
| 3    | 5/2  |
| 3    | 5/3  |
| ...  | ...  |

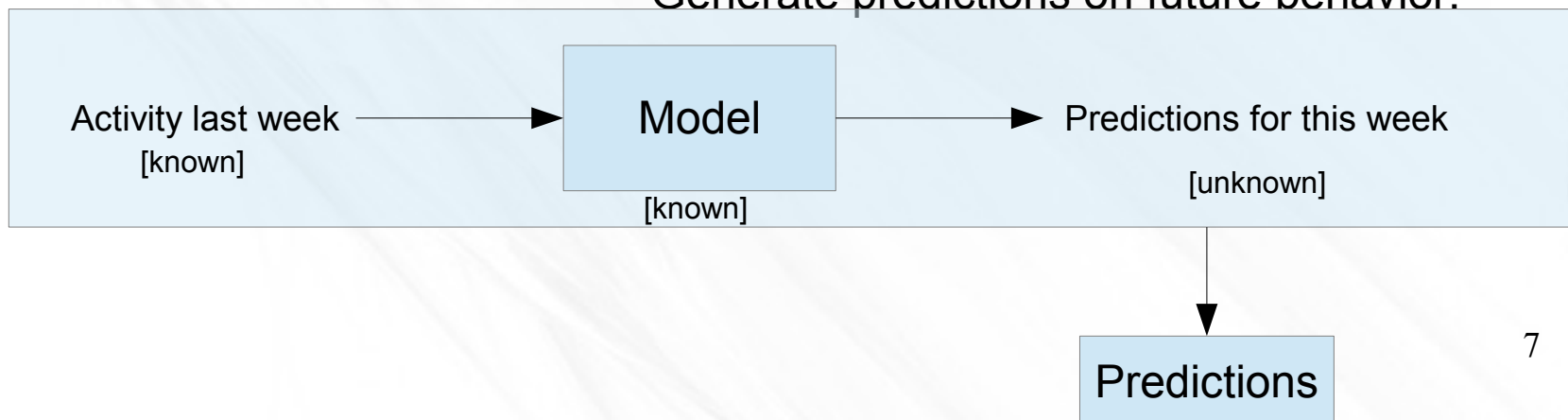


# Churn Prediction

Based on patterns in past behavior, learn model:



Generate predictions on future behavior:



# AB Testing

Determine the best action to take for a specific group:

Looking only at users likely to leave:

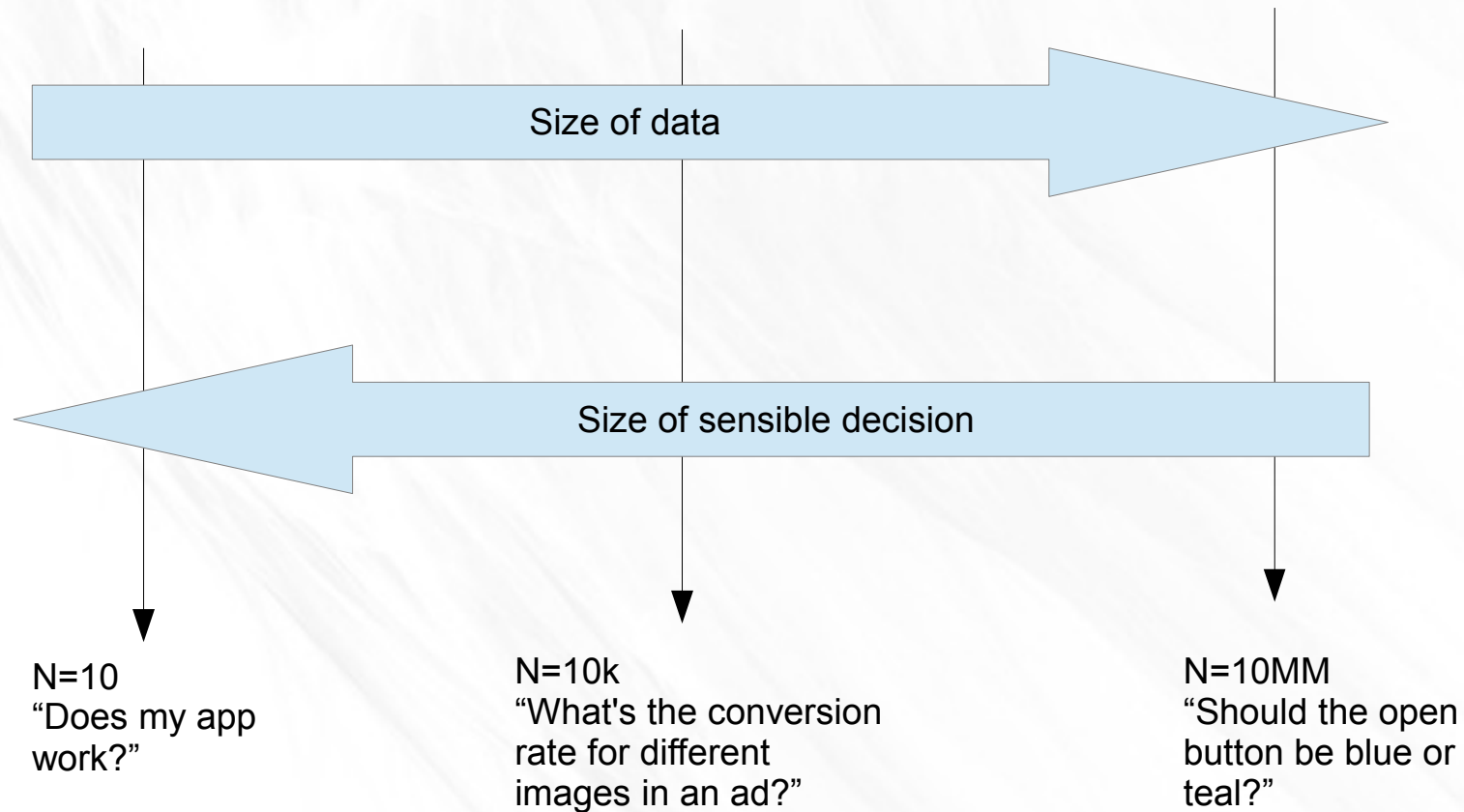
| Treatment: | Original Population: | Population Remaining |
|------------|----------------------|----------------------|
| Control    | 4000                 | 756                  |
| Email      | 4000                 | 642                  |
| Gift       | 4000                 | 1108                 |



# Other Examples (More Buzzwords)

- Behavior Prediction
- Ad Optimization
- Response Modeling
- Your credit score
- Cohort Analysis
- Clustering
- Time Series Forecasting
- Virality Modeling
- Natural Language Processing
- Fraud / Outlier Detection
- Failure Prediction

# Size of Data Needed



# For More Info...

Come to the Technology Associate of Oregon's event

- Case Studies in Big Data
- see [www.techoregon.org](http://www.techoregon.org) for the details

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