

# Memphis Sealcoat

## Our Process

01

### Initial Contact

Upon customer inquiry, Memphis Sealcoat responds by collecting pertinent project details like area size, service type, and specific concerns.



02

### Consult & Assess

During the site visit, our rep inspects the pavement condition, measuring the area, assessing damage, and identifying challenges, followed by discussing the customer's needs, expected outcomes, budget constraints, payment, and planning based on the scope of work, ultimately providing recommendations for necessary services aligned with the pavement's condition and customer goals within given constraints.



03

### Quote Preparation

Our company calculates the cost of recommended services based on factors like materials, labor, prep work, and special requirements, then presents a detailed quote to the customer, encompassing scope of work, timeline, and total cost.



04

### Agreement

Following quote review and discussion of concerns or adjustments, an agreement is reached between the customer and the company, followed by signing a contract detailing terms of service, payment, and other legalities.



05

### Preparation for Services

Memphis Sealcoat schedules service dates in coordination with the customer, considering site usage and weather dependency, then proceeds with site preparation, including cleaning, debris removal, and traffic management, followed by organizing material and equipment delivery and setup for the project.



06

### Service Execution

Our team commences scheduled work, performing essential pavement services such as crack filling, sealant application, and line striping, while implementing quality control measures to adhere to industry standards and contract specifications throughout the process.



07

### Project Completion

Following completion of the work, a final inspection is conducted to ensure quality and completeness, followed by a customer walk-through for satisfaction confirmation, with potential follow-up by Memphis Sealcoat to address any concerns and ensure long-term pavement performance and customer relationships.

