Selling In King County

Eric Cusick

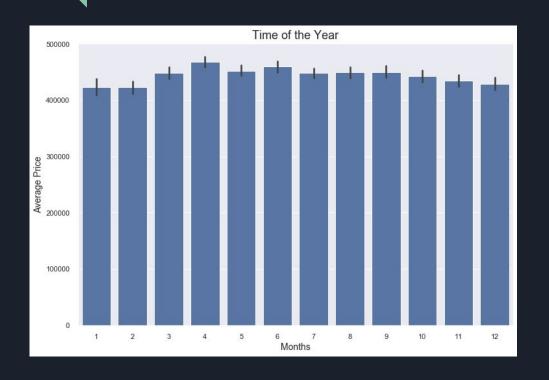
3 Import Features to Look at When Selling a House

• Time of the year

Renovation

Bathrooms

Best Time to Sell?

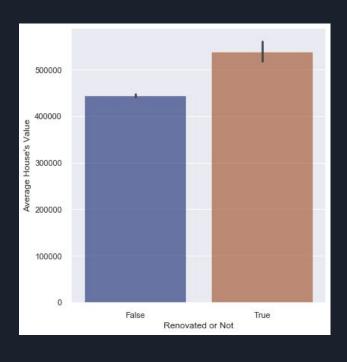


Slight Variation

• Best: Spring Season

Worst: Winter Season

Should I Renovate?

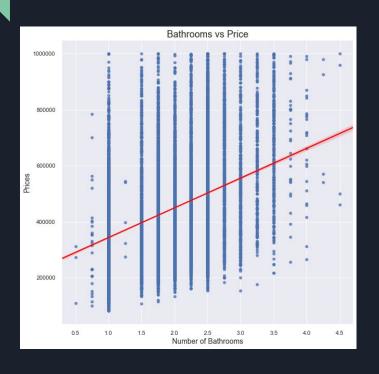


Good Investment

Update the House

More Appealing

Should I Add on a Bathroom?



Red Line Show Positive Trend

- Four Parts to a Bathroom:
 - Sink
 - Toilet
 - Shower
 - Bathtub

Sizable Increase in Overall Value

Recap/Recommendation

• Best Time to Sell is Spring Season, Avoid the Winter Season

Renovation is a Worthwhile Investment

Add on a Half Bathroom is a Good Idea, Space Permitting

Future Works

- Look more into zip codes via point of interests and vicinity of Seattle
- Improve bathrooms graph, include the mean/median on it for better readability
- Look into creating more features

Perform logarithmic transformation to improve the model

Thank You

Thank you for your time!