

Eriq Bush

Sales Professional

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EXPERIENCE

Collins Quarter Restaurant — General Manager

OCTOBER 2021 - July 2022

Responsible for overseeing all operations of Savannah's premier brunch destination. Trained and managed staff to accommodate daily record breaking sales of up to \$27k in the high tourist season of Spring 2022. Fostered positive relationships with a diverse group of employees and coworkers.

Cellular Sales Verizon — Sales Representative

AUGUST 2019 - AUGUST 2021

Responsible for sales, activation and setup of customer's devices. Resolved technical issues for customers, and ensured that customers understand their devices and billing.

Vaden Nissan Hinesville — BDC Director

DECEMBER 2017 - JULY 2018

Motivated BDC Agents to meet daily and monthly goals. Developed new and creative ways to drive business into the dealership and create new sales opportunities. Lead a department that was responsible for 60% of sold business in a 9 month period.

Savannah Toyota — Internet Sales Director

AUGUST 2018 - NOVEMBER 2018 & DECEMBER 2013 - JULY 2016

Managed the Internet Sales Department to meet daily and monthly goals. Utilized customer management and response software to track daily sales progress and drive business.

Boar's Head Grill & Tavern — General Manager

AUGUST 2009 - DECEMBER 2013 / ASSISTANT MANAGER/BARTENDER NOV 2004 - AUG 2009

Utilized knowledge of food and beverage to ensure customer satisfaction, while maximizing sales opportunity. Monitored cash flow responsibly, and correctly prepared nightly deposits. Created schedules to ensure sufficient staffing for all circumstances. Ordered and restocked beer, wine, and spirits.

SKILLS

Rapport building

Cost Control

Knowledge of food and beverage

Customer service

Business acumen

Understanding and adaptability to new technology

Accurate needs assessment

EDUCATION

Savannah College of Art and Design — BFA Sequential Art

1998 - 2002

