



JOSAN SECURITY SERVICES LIMITED PROFILE



KENYA SECURITY
INDUSTRY ASSOCIATION
TAKING CARE

BACKGROUND

INTRODUCTION

Founded in January 2011 and is duly registered security company with the registrar of companies. The company is growing into a major player in the fast dynamic private security industry. The security company offers comprehensiveness services in several related security areas. Our clients are in all factors as follows: Residential property, industrial, commercial and construction industries among others.

OUR VISION

To be a market leader in providing professional security solutions to our customers in the Region

OUR MOTTO

“Your security is our concern”

OUR OBJECTIVE

To offer security solutions to our clients by employing and developing professional manpower in the market and focusing customer needs in different areas.

- Tailor made security solutions to our clients
- Practice high level of professionalism and work ethics in discharging their duties, strong believe in integrity, honesty, reliability, discipline, and loyalty.
- Develop and maintain good working relations with both private and government security agencies so as to provide excellent security solutions
- We aim to foster open and honest communication with our customers in order to develop solutions that reduce risks and meet the client’s needs.

OUR MISSION STATEMENT

Josan Security is to:

- ❖ Provide high quality affordable contract security solution.
 - ❖ Create and cultivate long term relation with clients.
 - ❖ Respond immediately to the changing needs of our clients.
 - ❖ Achieve customer’s satisfaction.
 - ❖ Improve our service continually.
- ❖ Maintain professional relationships with our dedicated guards by encouraging ongoing communication to achieve the highest standard of performance

Core value

- ❖ Honest
- ❖ Integrity
- ❖ Reliability
- ❖ Teamwork

PHILOSOPHY

At Josan Security we take pride that our company was formed with one promise in mind and that is to bring a degree of experience, dedicated and professionalism of the security industry that has long been missing. We aspire to be ahead of the competition where quality and performance are valued.

The general public has a very negative image of the security industry. Josan security will work continuously to bring new ideas to give our clients the latest in security techniques and performance .Our commitment to you and to our security officers is that we are going to be VERY BEST and set standard in the security industry.

COMPANY MANAGEMENT

Our management consists of dedicated professionals who have a wide experience drawn from many years of work, and have good knowledge about clients' security needs.

JOSAN SECURITY SOLUTIONS

- ❖ Security guarding
- ❖ Dog patrols
- ❖ Mobile security patrols
- ❖ Access Control
- ❖ Fire awareness training
- ❖ Alarm response and key holding
- ❖ Private investigations.
- ❖ VIP Escort

We specialize in the following areas of contractual security provisions:

- ❖ Manufacturing and construction
- ❖ Educational institutions and hospitals
- ❖ Residential and commercial properties
- ❖ Corporate security: alarm and overview
 - ❖ Shopping centers
 - ❖ Events

OTHER SERVICES INCLUDE;

- Security surveys and audit
- Alarm systems and Back –up services
 - CCT V's
- Electric and Razor wire fencing

MANUFACTURING AND CONSTRUCTION

Manufacturing and construction industry security poses a unique problem for many companies and there may be social requirements and issues involved because of the environment. Josan security offers onsite training and orientation before our officers are placed on the assignment so that our personnel are prepared

for anything that may occur. This also helps us to customize the training our officers receive for each individual client, according the specific requirement and needs the clients may have.

Construction site security is a big concern to many businesses and Josan, we Give you the security you are looking for with our construction site security program, Trespassing, theft and other security problems will be a thing of the past because your construction site will be secure and protected by our highly qualified and extensively trained security officers.

EDUCATIONAL INSTITUTIONS SECURITY

Universities, Colleges and Schools.

Unfortunately, in the modern world universities, colleges and high schools at times need tight security.

Josan Security Ltd provides highly trained security officers that are both professional and effective at providing the highest quality security services to schools, colleges and universities. We provide security consultations and tailor made security solutions to help keep your students safe no matter what their age is.

HOSPITAL AND NURSING HOME SECURITY

Josan Security Ltd offers security by providing security services that are tailored for the hospital and nursing home settings. We provide professional high quality security, and our entire teams of highly trained security officers are prepared for any situation. Let us help you find the perfect security solution to protect your hospital or nursing home patients.

RESIDENTIAL PROPERTIES

Josan Security Ltd tailors its services to residential communities, residential association, courts, individual home owners, and property managers and agents.

Each community has a unique personality, location, layout, traffic flow, specialized facilities, customized by laws and home owners preferences must all be considered when providing security services; additionally as a community matures, its need change, and therefore its rules and regulations evolves. Only by initiating and maintaining a line of joint communication with estate security committee members can their security needs be met.

Property managers and homeowners need a security team that will fulfill the evolving needs of its community.

Josan Security Ltd executive work hand-in-hand with homeowners and property managers by:

- Attending monthly security meetings
- Listening to residents.

Our dedication to collaborate partnership with our communities is the reason our clients recommend us to their friends.

ACCESS CONTROL /GATE OFFICER

The first impression of your community starts with security staffs. Professional communication and observation skills are needed to both welcome and secure entry into the community. Josan security limited utilizes in-depth training programs to keep our access team alert, efficient and friendly. To ensure procedures are maintained, site supervisors monitor access control officers by daily:

- Reviewing CCTV replays
- Examining residence book entries
- Conducting uniform inspections

Road patrol officers

Responding to house alarms are the most important duties of patrol officers. Constant training drills ensure that patrol officers are able to respond and perform under high stress situation.

Prevention and detection are secondary functions of the Josan Security Ltd; training and constant reinforcement is again the key performance. After their initial training, officers are constantly evaluated on the following procedures:

- Identifying suspicious behavior
- Securing home and detecting forced entry
 - Monitoring traffic controls
 - Conducting uniform inspections
 - Conducting video traffic stops
 - Pin-pointing audible alarms
- Maintaining sporadic patrol procedures

CORPORATE SECURITY ALARMS RESPONSE

If you are concerned that investigating alarms at your premises might jeopardize the safety of your company's personnel, then Josan security Ltd emergency programs is the perfect solution. Similarly, if your company has been charged with false alarms dispatch fines or if you have to pay minimum call out fees for your personnel to attend an alarm after hours, then Josan security Ltd emergency response program is the perfect solution for your pocketbook.

Once on site, Josan security Ltd team will make a full sweep of he premises. Our highly trained mobile security officers will take further action depending on the nature of the alarm, what they find, and your prior instructions. After the emergency situation is resolved, you will receive a complete incident report detailing our efforts and results of our onsite investigation.

CORPORATE SECURITY OVERVIEW

Josan security Ltd is a complete solution provider to corporate clients. Experienced and professional, we combine technological resources, teamwork and highly trained individuals in the delivery of unmatched security protection to corporations and large scale institutions. From the minute you call Josan security Ltd; we will assist and consult with you to develop security programs that work for your budget and your organization.

SHOPPING CENTERS

Dedication to details

Shopping centers demand security officers with wide range of skills –from the sensitivity to deal with lost children to the ability to respond to and effectively address laws enforcement incidents.

Josan security Ltd has been confronted with all of these issues and has been providing highly skilled officers to the shopping center industry. Our training helps us to excel in the following areas.

- Customer service
- Emergency response drills
- Risk management and liability
- Special events management
 - Loss prevention
 - Fire safety operation
 - Interior /external patrols

STAFFING

With Josan Security Ltd, you get skilled officers who are trained to understand the key concern of shopping centers.

FULL CUSTOMIZATION

Our depth of experience enables us to provide for your specific needs.

- Enclosed centers Vs. open malls
- Tenants needs Vs. customer needs

REPORTING

Our technology helps our clients stay on top of risk management issues:

- Instant report access
- Incident reporting
 - Audit trails

SERVICES

Response

We let you handle complex needs with just one simple phone call

Do you need your property checked regularly to deter criminal activity and ensure that all is safe and secure? Perhaps doors must be locked or unlocked at specific times or critical gauges checked periodically.

For small business, strip malls, single buildings, shared offices etc

Wherever it is cost prohibitive to have a security officer stationed on the premises, Josan Security Ltd mobile patrol checks are the smart solution.

Our highly trained mobile patrol supervisors will come to your site at pre-designed times or on a random basis. They will document when they arrive at your site, where they checked, and when they left. Josan Security Ltd will then send this information to you in customized reports either daily, weekly, monthly, or on demand. This way you are assured of our 100% commitment to your security needs.

Should our mobile patrol supervisors find anything out of ordinary while at your site, our security professionals will deal with the situation based on pre-agreed upon instruction and incident escalation protocols. We will then document the situation through an incident report which will be left on site or forwarded through previously agreed upon means so that you are fully apprised of the details of the incident. If verifiable and guaranteed service is important to your peace of mind, then Josan Security Ltd is the right choice.

FINANCIAL AND LOSS PREVENTION

Financial institution security

Financial institution requires certain training and expertise, because of the different security issues that may occur in this business. At Josan Security Ltd, we offer fully trained and qualified financial institution security officers who have experience in providing to notch security services. Our security personnel are extensively trained to provide highest level of security efficiency and professionally, using the latest security techniques and training methods.

LOSS PREVENTION AND RETAIL SECURITY

Retail stores have special needs regarding security, because of shoplifting issues as well as other security concern; loss prevention for retail business is an important aspect of security, because millions of shillings each year are lost by retail establishments due to theft and other losses. Josan Security Ltd offers security officers who are specially trained and experienced in retail security and loss prevention to meet the needs of your business.

RECRUITMENT & TRAINING

Our guards are carefully vetted i.e. we insist on them having certificates of good conduct from the C.I.D head quarters before engagement to ensure we have employees who are capable of delivering quality services to our customers. The guards undergo rigorous training conducted by experienced personnel, usually ex-police, ex-army or G.S.U.

We have experienced supervisors who check on the guards at least two times per each twelve hours shift to ensure they remain alert all the time. Impromptu checks are carried out by senior management staffs on the guards and supervisors to ensure customers are getting proper services.

INSURANCE COVER & CLIENT COMPENSATION

In the unfortunate events of loss or damage to property within the Client's premises due to negligence on the part of our security team, compensation is provided in accordance with terms of our contract. We have taken specific insurance cover for our clients for minor incidents involving small amounts which we are able to settle immediately.

As normal business practice clients are however required to have their own insurance to protect the properties we are guarding against potential losses. Other insurance cover that we subscribe to include:
Work injury Benefit policy and Employers liability.

GUARDS WELFARE

We adhere to terms and condition of services as provided by the Kenya security industry association and labour laws which include:-

- Housing allowance
- Remittance of NSSF and NHIF contributions
 - Weekly off days (rest)
- Service awards and other recognitions.

LIST OF SOME OF OUR CLIENTS

- ISINYA FEEDS LTD - 0711473592
- BIGGER STEEL & HARDWARE FACTORY ISINYA - 0727833765
- WORLDSERVE INTERNATIONAL ISINYA - 0722967275 kisaju
- ROPA ENGINEERING -0725125446
- IMARA STEEL MILLS LTD - 0722473261
- MORAN WIRES LTD - 0720251623
- KITENGELA STAR HOSPITAL KAG UNIVESITY-DOCTOR PHILIP -0708-397-263
- AXXON PHARMACEUTICAL LTD-0722-81-8365
- BENZINELINE SERVICES LTD -0721317855
- SHEPHERD B - 0722349648
- EPHRATEH APARTMENTS KITENGELA-0722-667-466
- VINTAGE APARTMENTS -0724-200-042
- SHEPHERDS COURT-0711-476-303
- NAMAYIANI HOSPITAL KAJIADO-0722669985
- CHECK POINT ISINYA-0762673947
- CCM CHURCH ATHI RIVER-0723-643-180
- FULL GOSPEL CHURCH NAIROBI -0734-447-575 kawangware
- JEMKOS HOLDINGS-0723-273-685 Dagoreti Coner
- MBATHA INVESTMENTS -0729-320-573
- KENYA WATERPROOFING - 0713711016
- ECO CHARGE - 0703231350
- TOPHON NEW BUILDING MATERIALS CO. - 0722981684

Dear Sir/Madam,

REF: PROVISION OF SECURITY SERVICES

We hereby wish to introduce our services to you as guardians of your property. We provide carefully selected disciplined and well trained personnel who are managed and supervised by former members of Kenya Security Forces. Specific training and instruction is provided as determined by your particular need.

The objective of our personalized services is to assist you to establish soundly based and cost effective security cover. For this reason, we have created a rank structure designed to fulfill the various degrees of responsibility in all situations ranging from residential protection to complex commercial or individual undertakings.

All our staff members i.e. Guarding, Supervisory and Senior Management have Certificates of Good Conduct from CID Headquarters. Our management staffs have diverse and long experience in the security industry and we have contractual liability insurance incase of theft or loss found due to negligence. We have a fully-fledged 24-hour manned control room in Nairobi and also have enough and well trained personnel, equipment and capacity to mobilize guards to any part of the country on short notice.

We supervise our guards twice in every 12-hour period. Our guards are trained on static guarding, detection of potential terrorists, criminals and apprehension, first aid, fire fighting and customer care service. We pay our guards above minimum wage required by government. We also have available detection equipment for persons, luggage and vehicles.

THE NEED FOR SECURITY

- ❖ Everyone knows someone who has been burgled or pilfered, perhaps someone who has been mugged or attacked. Crime is a growing industry and everyone is vulnerable. Consequently personal safety and security is a major police and public pre-occupation in Nairobi.
- ❖ The purpose of this proposal is to introduce a different concept in your organization security. Most organizations are already familiar with the existing security available. Many are sensible to engage professional organisations to provide some form of protection ranging from shift guards to elaborate radio alarm systems.

We hope that you will find this proposal of interest and would like to discuss the possibility of its introduction in your area with the undersigned. Feel free to contact the undersigned in case of any questions about our company and the services that we offer.

COMPANY CONTACT DETAILS

NAME: JOSAN SECURITY SERVICES LTD

LOCATION: ISINYA BRANCH OPP. MOI GIRLS HIGH SCHOOL.

DIRECTOR:

FREDRICK MUTONYI

P.O BOX 11138-00100

TEL: 0717482129

MANAGING DIRECTOR:

PHOEBE KISONGOCHI

P.O BOX 11138-00100

TEL: 0727081437

GENERAL MANAGER:

EMMANUEL ABENGI

P.O BOX 11138-00100

TEL: 0728915483

OPERATIONS MANAGER:

LICBEG SIKUKU

P.O BOX 11138-00100

TEL: 0726953003

SALES & MARKETING EXECUTIVE:

CHRISTOPHER W NATE

P.O BOX 68211- 00200

TEL: 0710978651

HOT LINE:

CONTROL ROOM:

+2547 89081845 / +2547 1748 2129



Attached herewith find our general quotation

SL	DESCRIPTION	QTY	SHIFT	DAY(Ksh.) Incl.of VAT	NIGHT(Ksh.) Incl.of VAT
1	Trained Uniformed Ordinary Guard/Guardette	1	12hrs	23,200.00	23,200.00
2	Trained Uniformed In charge	1	12hrs	25,520.00	25,520.00
3	Supervisor	1	12hrs	27,840.00	27,840.00
4	Trained Uniformed Ordinary Guard/Guardette Public Holidays & Weekends	1	12hrs	2,500.00 (per day)	2,500.00 (per day)
5	Handheld VHF Radio	1	24hrs	2,500.00 (per Month)	2,500.00 (per Month)
6	Back-Up Service (Basic Panic Button)	1	24hrs	8,000.00 (Per Month)	
7	Back-Up Service (Automatic System)	1	24hrs	8,000.00 (Per Month)	
8	Dog Handler	1	12hrs	60,000.00	60,000.00

BY: CHRISTOPHER W NATE

SALES & MARKETING EXECUTIVE: - 0710978651