

## **Challenge Statements**

### Challenge Statements

# 1 Challenge Title: SES Prediction

Challenge Statement: Identify SES (Socio-economic Status) on the basis of given person's home location and average monthly bill.

Background: Singapore is divided into different zones based on socio-economic parameters. Can we categorize our users into Low SES, Medium SES and High SES based on billing address?

Participants are encouraged to get creative in <u>using other features</u> about the customers as well, e.g. average monthly telco bill, et cetera.

Note: Only postal codes will be provided initially.

#### Dataset:

https://www.dropbox.com/s/8c330cnupajtnkw/Challenge%201\_SES%20prediction\_dataset.csv.encrypted .zip?dl=0

Password: circleshack19

## 2 Challenge Title: Personalization Engine

Challenge Statement: Convert polling game users towards becoming Discover Movies and Discover Events customers with a content-based personalization engine.

Background: Our polling game feature on the Circles.Life app collects a significant number of data points on user preferences every day. How can we leverage that information to nudge/channel/guide users towards becoming loyal customers of two other app features: Discover Movies and Discover Events?

Note: You may wish to download the Circles.Life app to browse the above features for this challenge.

#### Dataset:

https://www.dropbox.com/s/qfbdhukdytdmqjy/Challenge%202\_Personalization%20Engine\_polling\_game\_dataset.csv.encrypted.zip?dl=0

Password: circleshack19

### 3 Challenge Title: Being Smart about Managing Personal Finances

Challenge Statement: Create a fun and smart digital personal finance management system based on your spending behavior.

Background: You spend money across categories and pay from different sources: various bank accounts, cash or by using more than one credit card. At the end of the month, it can be challenging to analyze spending behavior. Think about creating a system (either app/service) to manage personal finances that is fun to use and can also offer insights and make intelligent recommendations.

Dataset: N/A