BUILD AN EVENT MANAGEMENT SYSTEM USING SALES FORCE

INTRODUCTION

1.1 Overview

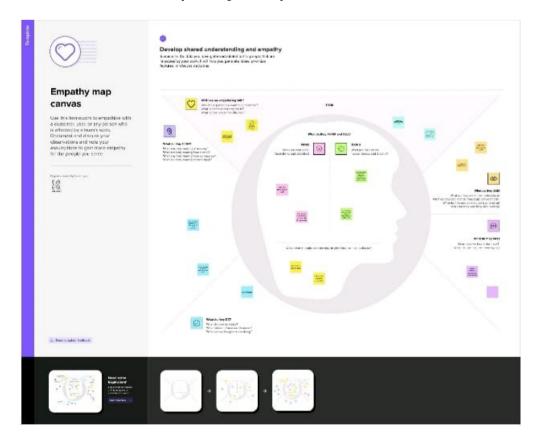
Event Management with Salesforce How to create an event

1.2 Purpose

Before you can start creating events using the Event Management Application on Salesforce CRM, make sure you have followed the installation and instructions:

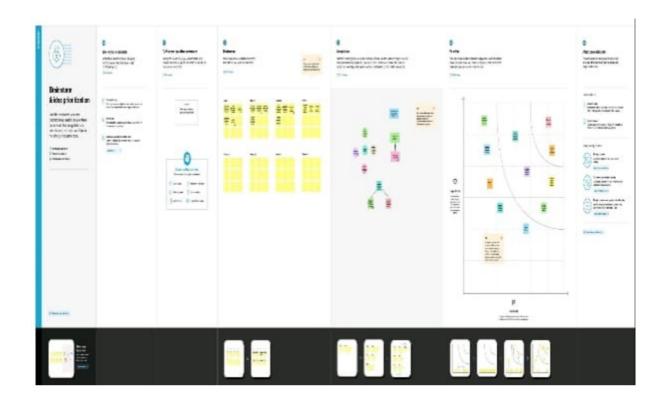
Problem Definition & Design Thinking

2.1 Empathy Map



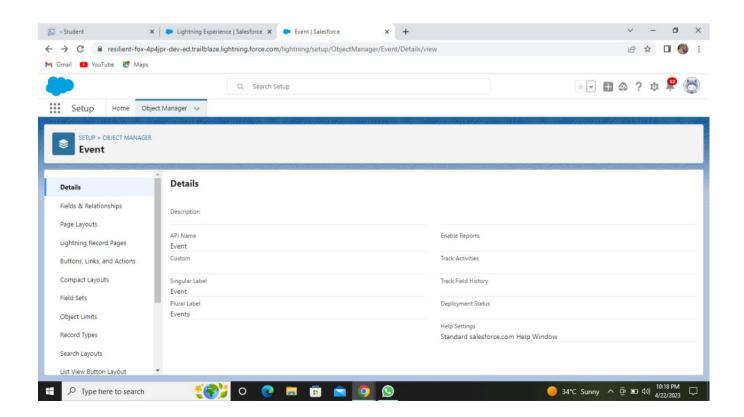


2.2 Ideation & Brainstorming Map



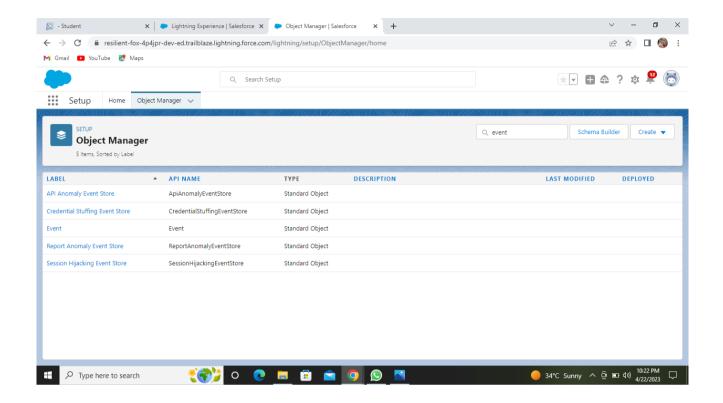
3.2 Activity & Screenshot

OBJECT MANAGER

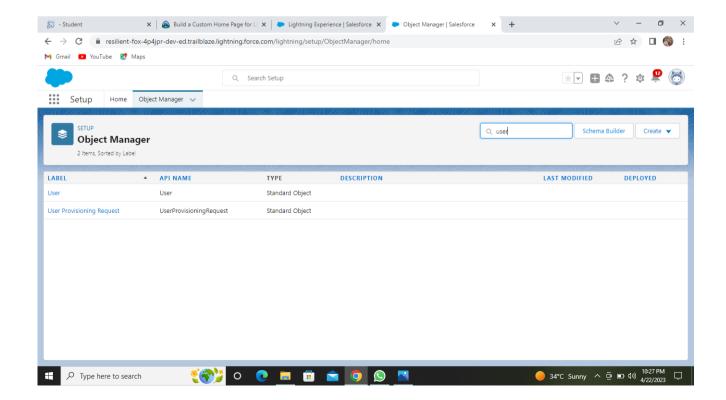




OBJECT MANAGER

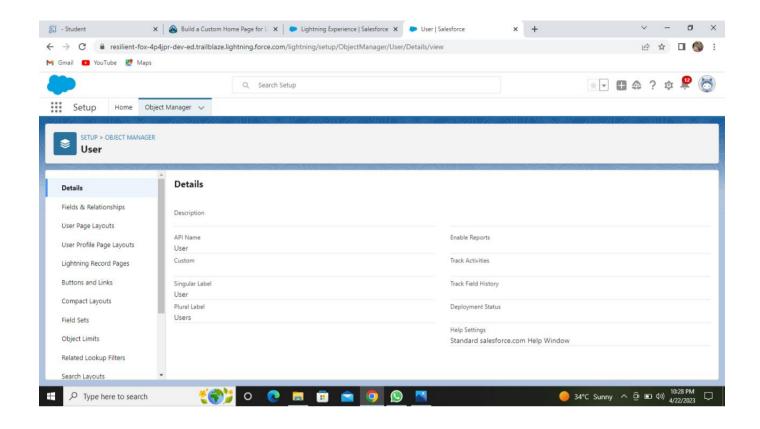


OBJECT MANAGER

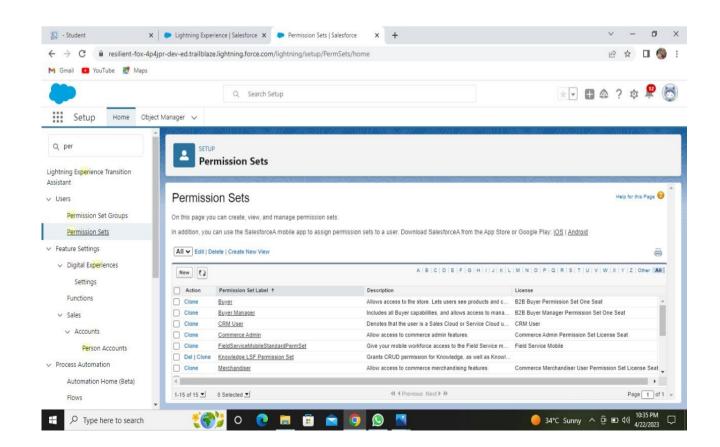




USERS

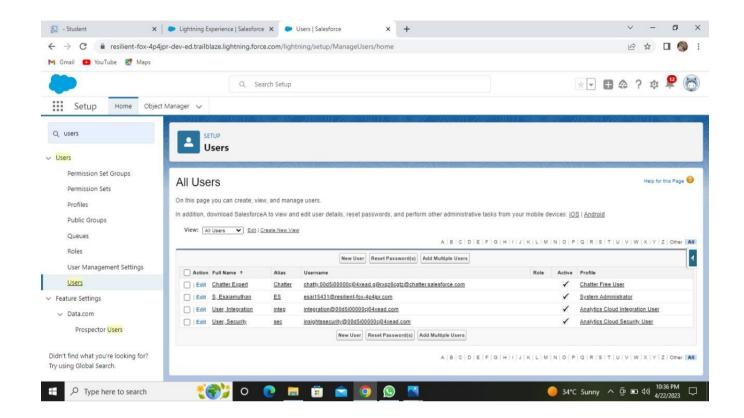


PERMISSION SETS

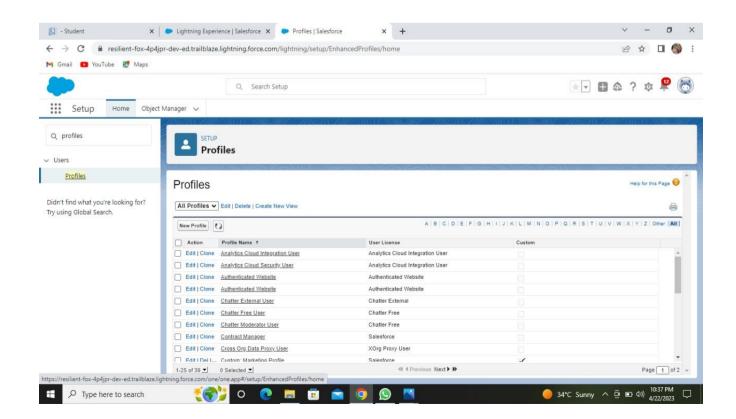




USERS



PROFILES





4.TRAILHEAD PROFILE PUBLIC URL:

TEAM LEAD. - https://trailblazer.me/id/esais3

TEAM MEMBER 1 - https://trailblazer.me/id/abinesh2

TEAM MEMBER 2 - https://trailblazer.me/id/mayac29

TEAM MEMBER 3 - https://trailblazer.me/id/aakar43

ADVANTAGES & DISADVANTAGE

The advantages of being an event manager can include:

1. Opportunities for creativity

As an event manager, you can use your creative skills and talents to coordinate the details of parties and celebrations. Your client base might prefer different party styles, allowing you to take creative approaches to each event. This might include determining the color scheme and decorations for an event. The daily routine of an event manager often changes and requires a unique and creative set of skills for these professionals to adapt.

2. Ability to work on different events

An event manager often works on several types of events. For example, they might plan a business conference, holiday party, music festival or product launch. Because of this, an event manager often has an exciting career and interesting responsibilities. You can improve your management abilities with each kind of event you plan by gaining experience in different areas, like managing both corporate events and personal celebrations.

3. Chance to work with diverse clients

Event managers may travel and work with people in different areas to plan their parties and celebrations. You can meet a variety of clients from different backgrounds with unique goals for their events. This allows you to customize your skills and expertise when working with each customer. By working with a diverse group of people, you might improve your communication and social skills and learn new techniques to apply to future clients.

4. Collaborative work environment

Event managers often work on a team to manage and coordinate the details of their events. This can help you learn from other professionals in your field and try new approaches to event management. Collaboration may also make your work environment supportive. For instance, you might coordinate some events yourself or delegate tasks to team members that match their skills, knowledge and experience.

5. High projections for job growth

Event planners can expect high projections for job growth in their field. According to the U.S. Bureau of Labor Statistics, the employment of meeting, convention and event planners is likely to grow 18% from 2020-2030. This rate is much faster than the average growth for all occupations. Because of this projection, you may encounter several opportunities for employment as an event manager.

6. Few educational requirements

This profession has few educational requirements for event managers to start their careers. Some event management positions require applicants to hold bachelor's degrees in management, communications or business. Many event managers have high school diplomas and learn the required skills and knowledge by gaining experience in event planning.

Cons of being an event manager While there are many advantages of being an event manager, there are some disadvantages, including:

1. Unconventional work hours

Event managers often work nights and weekends to complete their responsibilities, sometimes in addition to normal office hours during the weekdays. Event planners may also work during holidays to coordinate seasonal parties and celebrations. While many jobs have a limit to the number of hours for employees to work each day or week, event planners might spend an unlimited amount of time completing their responsibilities. They might work shifts up to 15 hours compared to the traditional nine-hour shift for many professions.

2. Time away from family and friends

Event planners might travel often to manage their tasks. This can result in time spent away from friends and family members. It might be challenging to maintain relationships when you travel frequently. This profession may also require an event planner to balance their work responsibilities with their responsibilities at home.

Related: 13 Exciting Career Options for Event Planners

. Experience requirements

Event management positions often require applicants to have extensive experience in their field. When starting your career as an event manager, you might seek unpaid internships to gain this experience before advancing to paid positions. While establishing your career and earning experience, you might find little job stability. The experience requirements of a job in event management might cause professionals to begin their careers with unpaid opportunities.

4. Job instability

Event managers that provide their services through freelance opportunities instead of working through an event management company may encounter unstable job conditions. The level of stability for this profession often changes throughout the year. For example, an event manager might plan multiple parties during the holiday season but have fewer clients during the summer months. Consider growing your list of clients throughout your career and searching for new event management opportunities to help with this issue.

5. Multiple events at the same time

As an event manager, you might find yourself planning several events at the same time. You may also handle multiple clients with different needs and desires at once. It's important for event managers to keep an efficient schedule and manage communication with all their customers when planning multiple events. This can help them provide the same level of care and attention to each client and organize the details of each event.

6. High level of responsibility

Event managers are responsible for helping clients plan successful events. This includes resolving any problems that occur in the planning or execution of an event. For example, if a hired vendor is unable to perform their role in an event, you might help find a replacement. It's important for an event manager to stay calm in challenging situations and find solutions to any issues. Another responsibility is managing clients' budgets. Event planners attempt to fulfill their clients' requests while maintaining their monetary resources.

Smart Internz

CONCLUSION

Event Management and Planning For Me? Let us now address the primary question that is "Is Event Management and planning for me?".

Yes, it is.

The scope of event management as a career in India is vast. It's a thriving industry and is home to a million people. So, if you have a knack for creativity and want to redesign the perceptions of society, the event management industry is all for you.

Online Event Management Courses
Apart from the traditional institutes, there are several online courses available that provide the benefits of self-paced distance learning. Some of the topics which can be covered through online courses are as follows:

Principle of marketing event
Event risk management
Event Management Planning
Event Planning Documentation
Corporate Event Management
Organizing Conferences
Celebrity Events
Wedding planning
Role of an event manager