

EDUARDO SALVADOR

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EDUCATION

Virginia Polytechnic Institute & State University:

May 2022

- Candidate for **Industrial and Systems Engineering**
- Minor in **Economics**

EF Educational First

- Standard and Advance English

PROFESSIONAL EXPERIENCE

PetScreening: North Carolina, Mooresville

July 2022- Current

Data & Product Associate

- Expertly utilized SQL, Snowflake, Tableau, API Integrations, and R programming to analyze data, optimize processes, and drive business growth at a dynamic startup.
- Implemented HighTouch reverse ETL and API POST requests, expediting lead distribution and bolstering e-commerce efficiency while collaborating with international developers.
- Created KPI dashboards, automated data workflows, and implemented a data cleaning process using R programming reducing a 20-hour manual process to just 2 hours, and developed custom tools that improved cross-functional project execution

Kennametal: North Carolina, Asheboro

August 2021-May 2022

Data Visualization Specialist

- Expertly created over 10 advanced interactive dashboards using Power BI and Tableau to validate machine data and support the transition towards SMART factories.
- Consistently presented the dashboards to executives in scheduled weekly meetings, providing valuable insights and recommendations.
- Utilized Excel to manipulate and clean data, uncovering key data points to identify potential problems and develop effective solutions.

KPMG: Virtual Internship

Fall 2021

Data Science Intern

- Generated actionable business recommendations by designing and utilizing a macro-enabled Excel workbook to process and analyze data.
- Presented valuable insights to key stakeholders regarding attributes and customer demographics.
- Developed visually compelling data representations in Tableau to effectively communicate complex analysis results to a wide range of audiences.

Copa Airlines: Panama City, Panama

Summer 2021

Data Science Intern

- Successfully reduced decision-making errors by 30% and maximized profits by creating high-level interactive dashboards in Tableau to prevent overselling or underselling of plane tickets based on data.
- Acted as a bridge between technology and business by initiating the development of an app by creating mock-ups and prototypes.
- Uncovered valuable insights and patterns in fare value data using Tableau, which helped understand the differences between various tariffs and inform business decisions.

MMG Bank: Panama City, Panama

Summer 2019

Summer Analyst, Investment Banking

- Provided valuable insights and updates to executives of several companies by creating one-page summary fact sheets using Excel and analyzing key financial data points
- Developed a comprehensive Obligation Matrix for all Panamanian clients in Excel, bringing increased visibility and understanding of important points involved in their contracts.
- Earned the trust and responsibility to develop presentations to clients, utilizing PowerPoint and Google Slides, showcasing crucial information about companies as investment recommendations.

C.U.S.A Constructora Urbana S.A: Panama City, Panama

Summer 2018

Entry Level Engineering Assistant

- Revised inventory arrival and departure accurateness by comparing documents with Excel sheets.
- Constantly visiting ongoing projects, making sure everything went according to the deadlines.
- Helped analyzed and test different materials of distinct concrete plants to assure their criteria were met.

SweetWaters Securities: Panama City, Panama

Summer 2017

Administrative Assistant

- Organized the file-based data management system utilizing Excel.
- Accurately file documents in existing participant folders.
- Provided help on the move towards a computerized data management system.

AWARDS, SKILLS, AND INTERESTS

Skills & Interests:

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|------------------------|---------------------------|---------------------------|
| ▪ Six Sigma Green Belt | ▪ Tableau & Power Bi | ▪ SQL & Snowflake |
| ▪ Sendgrid | ▪ Aha! Product Management | ▪ Postman & API |
| ▪ Zapier Webhooks | ▪ R & Python & HTML/CSS | ▪ Piano & Acoustic Guitar |
| ▪ Hightouch | ▪ Bilingual | ▪ Soccer & Basketball |

