

region All division All Customer All

Customer Net sales Performance All Values are in USD

Country	19	20	21	2021-Target	%
Australia	3.9 M	10.7 M	21.0 M	-2.2 M	-1 <mark>0.5%</mark>
Austria		0.1 M	2.8 M	-0.3 M	-11.7%
Bangladesh	0.5 M	2.3 M	7.0 M	-0.7 M	-1 <mark>0.3%</mark>
Canada	4.8 M	12.2 M	35.1 M	-5.1 M	-14.5%
China	1.4 M	5.4 M	22.9 M	-2.1 M	-9.0%
France	4.0 M	7.5 M	25.9 M	- 2.2 M	-8.4%
Germany	2.6 M	4.7 M	12.0 M	-1.5 M	-12.7%
India	30.8 M	49.8 M	161.3 M	-9.6 M	-5. <mark>9%</mark>
Indonesia	2.5 M	6.2 M	18.4 M	-2.4 M	12.9%
Italy	2.9 M	4.5 M	11.7 M	-1.0 M	-9.0%
Japan		1.9 M	7.9 M	-0.3 M	-4.1 <mark>%</mark>
Netherlands	0.2 M	3.4 M	8.0 M	-0.7 M	-8.2%
Newzealand		2.0 M	11.4 M	-1.4 M	-12.3%
Norway		2.5 M	13.7 M	-1.4 M	-1 <mark>0.5%</mark>
Pakistan	0.6 M	4.7 M	5.7 M	-0.5 M	-9.3%
Philiphines	5.7 M	13.4 M	31.9 M	-2.5 M	-7 <mark>.8%</mark>
Poland	0.4 M	2.8 M	5.2 M	-0.9 M	-18.1%
Portugal	0.7 M	3.6 M	11.8 M	-0.5 M	-4.3 <mark>%</mark>
South Korea	12.8 M	17.3 M	49.0 M	-4.4 M	-8.9%
Spain		1.8 M	12.6 M	-1.8 M	-14.1%
Sweden	0.1 M	0.2 M	1.8 M	-0.2 M	-11.1 <mark>%</mark>
United Kingdom	2.0 M	8.1 M	34.2 M	-3.0 M	-8.7%
USA	11.5 M	31.9 M	87.8 M	-10.2 M	- <mark>11.7%</mark>
Grand Total	87.5 M	196.7 M	598.9 M	-54.9 M	-9.2%