

JEAN-LUC KABORE-TURQUIN

SALESFORCE ADMINISTRATOR 1/2

ADMINISTRATOR SKILLS

Business Analysis
Executing tasks
Scripting & Coding

PERSONAL SKILLS

Team player
Fast learner

CONTACT

+49 (0) 1-6399-44820-05
turquinjl@gmail.com

LANGUAGES

French (N)
English (V.G)
German (G)
Spanish (C)
Polish (B)

PROFILE

Working on customizing and maintaining Salesforce consoles sums up the skills and strengths that Jean-Luc has refined over the years. He improved his communication and persuasive skills as a Sales, learned marketing, business development, and miscellaneous organizational structures while achieving his Bachelor's Degree in Business Administration, and ran throughout all aspects and specifications of the Salesforce Platform at FRG as a Salesforce Consultant and Specialists Recruiter.

Eager to work for others, he understands the importance of being reliable and achieving company goals.

Better than few words, this CV details some proven successful tracks that make Jean-Luc, the valuable asset your company requires.

RELEVANT EXPERIENCE

BUSINESS DEVELOPER / SALESFORCE ADMINISTRATOR

FRANKSMILE GmbH/ ROCKET INTERNET | May 2019 - Aug 2019

- Managing user profiles and permissions
- Customizing Sales Cloud licensed console
- Implementing modifications at a very fast pace
- Web integration with Zapier - Zendesk, Shopify
- Retrieving metadata using ANT Migration Tools (not coding API SOAP calls directly)
- Used Flow to translate pre-defined business process automation
- Setting behavioral emails with Process Builder

SALESFORCE SPECIALISTS RECRUITMENT CONSULTANT (360°)

Mason Frank International | April 2018 - April 2019

- Sourcing both clients & candidates and fostering long-term relationships
- Evaluating Resumes based on projects types and gathered experience
- Conducting pre-interview screening
- Cautiously sharing in-house defined intel between parties in order to optimizing chances of concluding deals
- Continuous learning with weekly classes and Trailhead hands-on

SALES MANAGER

Move24 GmbH | Jan 2016 - Nov 2016

While working as Sales, I volunteered to help building an SFDC console to efficiently organize customers data and drastically increase follow-ups conversion rate.

We've learned a lot by doing and also from our mistakes.

- Registered users and managed permission sets among the team
- Helped defining the Sales funnel, drawing then implementing a Sales Process.
- Imported contacts and leads from CSV files with Data Import Wizard.
- Prepared presentations to introduce SFDC to new users in the French team

JEAN-LUC KABORE-TURQUIN

SALESFORCE ADMINISTRATOR 2/2

SALESFORCE SKILLS

Validation Rules
Workflow Rules
Business Process
Custom Objects
Dashboards
Service Cloud

WEBSITE

<https://eskabore.github.io>

REFERENCES

RAY ALWANY

Co-founder at Klik2clean

MARION ESCUDE

JCustomer Success Manager at
Freshworks
+33 (0) 6 7822 87 07

CREDENTIALS

CERTIFICATIONS

- None

SUPERBADGES

- Business Administration Specialist
- Security Specialist
- Lightning Experience Reports & Dashboards Specialist
- Service Cloud Specialist
- Selling with Sales Cloud Specialist
- Process Automation Specialist
- Lightning Experience Specialist

SALESFORCE TRAILHEAD

Rank: "Double" Ranger

Relevant trails completed: Admin - Beginner; Admin - Intermediate, Admin - Advanced

EDUCATION

BACHELOR IN BUSINESS ADMINISTRATION

University of Athabasca | 2013 - 2017 (No major)

DIPLOME D'ETUDE COLLEGIAL - ARTS, LETTRES ET COMMUNICATION

College du Vieux Montréal | 2007 - 2009