<!DOCTYPE html>

<html lang="en">

<head>

<meta charset="UTF-8">

<meta name="viewport" content="width=device-width, initial-scale=1.0">

<title>Eslam Ezzat - CV</title>

<link rel="stylesheet" href="style.css">

</head>

<body>

<div class="container">

<header>

<h1>Eslam Ezzat</h1>

<p>Senior Business Developer</p>

<div class="contact-info">

<p><strong>Location:</strong> El Matarya - Cairo - Egypt</p>

<p><strong>Email:</strong> <a href="mailto:eslamezzzat96@gmail.com">eslamezzzat96@gmail.com</a></p>

<p><strong>Phone:</strong> 0114 559 8200</p>

<p><strong>LinkedIn:</strong> <a href="https://www.linkedin.com/in/esllam-ezzat/">linkedin.com/in/esllam-ezzat</a></p>

</div>

</header>

<section>

<h2>Summary</h2>

<p>

I am currently working on strategic initiatives and building relationships to support company growth.

My areas of expertise are communication, negotiation, and data analysis. Skilled at identifying customer

needs, crafting eye-catching messages, and using insights to guide decisions. I strive for excellence at

every stage, whether it is developing creative marketing plans or forming alliances that advance the

company's goals.

</p>

</section>

<section>

<h2>Work Experience</h2>

<div class="job">

<h3>Senior Business Developer - IMRSIV</h3>

<p><em>Nov 2023 - Present</em></p>

<ul>

<li>Identify and search for potential customers</li>

<li>Develop and maintain customer relationships</li>

<li>Coordinate with sales teams to develop mutually beneficial proposals</li>

<li>Negotiate contract terms with clients and stakeholders</li>

<li>Conduct market research and track sales opportunities</li>

<li>Manage the overall sales process and submit sales contracts</li>

</ul>

</div>

<div class="job">

<h3>Sales Team Leader - Black90</h3>

<p><em>Jan 2023 - Nov 2023</em></p>

<ul>

<li>Led market prospection and identified potential customers</li>

<li>Built and maintained strong relationships with customers</li>

<li>Presented and demonstrated products to customers</li>

<li>Prepared and delivered sales proposals and presentations</li>

<li>Negotiated and closed sales deals</li>

<li>Maintained accurate and up-to-date sales records</li>

</ul>

</div>

<div class="job">

<h3>Sales Acquisition - Paymob</h3>

<p><em>2022 - 2023</em></p>

<ul>

<li>Sold POS machines to clients and offered services</li>

<li>Followed up with clients and ensured smooth transactions</li>

<li>Provided technical support and system troubleshooting</li>

</ul>

</div>

<div class="job">

<h3>Direct Sales - National Bank of Egypt</h3>

<p><em>2020 - 2022</em></p>

<ul>

<li>Sold personal loans and credit cards</li>

<li>Scheduled meetings and solved client problems</li>

<li>Helped clients make financial decisions</li>

<li>Built and maintained relationships with clients</li>

</ul>

</div>

<div class="job">

<h3>Sales Supervisor - Abu Auf</h3>

<p><em>2015 - 2018</em></p>

<ul>

<li>Supervised sales of coffee and nuts at the branch</li>

<li>Promoted to supervisor within a year due to excellent sales performance</li>

</ul>

</div>

</section>

<section>

<h2>Education</h2>

<p><strong>Al-Alsun Higher Institute</strong> - Bachelor of Management Information Systems (2014 - 2018)</p>

<p><strong>Online Course:</strong> Digital Marketing (2023 - 2024)</p>

</section>

<section>

<h2>Skills</h2>

<ul>

<li>Business Development</li>

<li>Business Analysis</li>

<li>Account Management</li>

<li>Problem Solving</li>

<li>Digital Marketing</li>

<li>Negotiation</li>

<li>Adobe Photoshop</li>

</ul>

</section>

</div>

</body>

</html>