bank-churn-kaggle-competition

March 10, 2024

1 Binary Classification with a Bank Churn Dataset

1.1 Overview

Welcome to the 2024 Kaggle Playground Series! Happy New Year! This is the 1st episode of Season 4. We plan to continue in the spirit of previous playgrounds, providing interesting an approachable datasets for our community to practice their machine learning skills, and anticipate a competition each month.

1.2 Your Goal:

this task is to predict whether a customer continues with their account or closes it (e.g., churns).

1.2.1 Importing libraries

```
# Data packages
import pandas as pd
import numpy as np

# Machine Learning / Classification packages
from sklearn.metrics import roc_auc_score
from sklearn.model_selection import train_test_split
from sklearn.dummy import DummyClassifier

# Visualization Packages
from matplotlib import pyplot as plt
import seaborn as sns
%matplotlib inline
```

```
[2]: import scipy.stats as stats
from sklearn.preprocessing import LabelEncoder
from sklearn.model_selection import train_test_split, RandomizedSearchCV
from sklearn.metrics import recall_score, accuracy_score,
classification_report, confusion_matrix
from sklearn.linear_model import LogisticRegression
from sklearn.neighbors import KNeighborsClassifier
```

```
from sklearn.ensemble import RandomForestClassifier, GradientBoostingClassifier
from sklearn.tree import DecisionTreeClassifier
from sklearn.feature_selection import SelectKBest
```

1.2.2 Load the datasets

```
[3]: url_train = r'/content/drive/MyDrive/train_kaggle_2024.csv'
url_test = r'/content/drive/MyDrive/test_kaggle_2024.csv'
```

```
[4]: # loading the train data
train_df = pd.read_csv(url_train)
print('train_df Shape:', train_df.shape)
train_df.head()
```

train_df Shape: (165034, 14)

[4]:	id	CustomerId	Surname	${\tt CreditScore}$	Geography	Gender	Age	Tenure	\
0	0	15674932	Okwudilichukwu	668	France	Male	33.0	3	
1	1	15749177	Okwudiliolisa	627	France	Male	33.0	1	
2	2	15694510	Hsueh	678	France	Male	40.0	10	
3	3	15741417	Kao	581	France	Male	34.0	2	
4	4	15766172	Chiemenam	716	Spain	Male	33.0	5	

	Balance	${\tt NumOfProducts}$	HasCrCard	${\tt IsActiveMember}$	${ t Estimated Salary}$	\
0	0.00	2	1.0	0.0	181449.97	
1	0.00	2	1.0	1.0	49503.50	
2	0.00	2	1.0	0.0	184866.69	
3	148882.54	1	1.0	1.0	84560.88	
4	0.00	2	1.0	1.0	15068.83	

Exited

0 0

1 0

2 0

3 0

4 0

the train dataset have about 165,034 rows and about 14 columns

```
[5]: # loading the test datasets
  test_df = pd.read_csv(url_test)
  print('test_df Shape:', test_df.shape)
  test_df.head()
```

test_df Shape: (110023, 13)

[5]:		id	CustomerId	Sur	name	Credi	tScore	Geography	Gender	Age	Tenure	\
	0	165034	15773898	Lucc	hese		586	France	Female	23.0	2	
	1	165035	15782418		Nott		683	France	Female	46.0	2	
	2	165036	15807120		K?		656	France	Female	34.0	7	
	3	165037	15808905	0'Don	nell		681	France	Male	36.0	8	
	4	165038	15607314	Hig	gins		752	Germany	Male	38.0	10	
		Balanc	e NumOfPro	ducts	HasC	rCard	IsActi	veMember	Estimate	dSalar	У	
	0	0.0	00	2		0.0		1.0	16	0976.7	5	
	1	0.0	00	1		1.0		0.0	7	2549.2	7	
	2	0.0	00	2		1.0		0.0	13	8882.0	9	
	3	0.0	00	1		1.0		0.0	11	3931.5	7	
	4	121263.6	52	1		1.0		0.0	13	9431.0	0	

the test dataset contain 110023 rows and 13 columns

1.2.3 performing data cleaning on the train_df datasets

[6]: train_df.info()

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 165034 entries, 0 to 165033

Data columns (total 14 columns):

#	Column	Non-Null Count	Dtype
0	id	165034 non-null	int64
1	CustomerId	165034 non-null	int64
2	Surname	165034 non-null	object
3	CreditScore	165034 non-null	int64
4	Geography	165034 non-null	object
5	Gender	165034 non-null	object
6	Age	165034 non-null	float64
7	Tenure	165034 non-null	int64
8	Balance	165034 non-null	float64
9	NumOfProducts	165034 non-null	int64
10	HasCrCard	165034 non-null	float64
11	IsActiveMember	165034 non-null	float64
12	EstimatedSalary	165034 non-null	float64
13	Exited	165034 non-null	int64
dt vn	es: $float64(5)$ i	n+64(6) object((3)

dtypes: float64(5), int64(6), object(3)

memory usage: 17.6+ MB

we can see that the columns are in their right format

```
[7]: # checking for duplicate values train_df.duplicated().sum()
```

[7]: 0

their are no duplicates in the datasets

[8]:	# let check for missing values
	<pre>train_df.isnull().sum()</pre>

[8]:	id	0
	CustomerId	0
	Surname	0
	CreditScore	0
	Geography	0
	Gender	0
	Age	0
	Tenure	0
	Balance	0
	NumOfProducts	0
	HasCrCard	0
	IsActiveMember	0
	EstimatedSalary	0
	Exited	0
	dtype: int64	

non of the columns contain missing values

it appears that our datasets is free from duplicates, missing values and the columns are formatted correctly $\frac{1}{2}$

1.3 Exploratory Data Analysis

[9]: train_df.describe().T

[9]:		count	mea	n std	min	\
[0].	id	165034.0	8.251650e+0		0.00	`
	CustomerId	165034.0	1.569201e+0		15565701.00	
	CreditScore	165034.0	6.564544e+0	2 80.103340	350.00	
	Age	165034.0	3.812589e+0	1 8.867205	18.00	
	Tenure	165034.0	5.020353e+0	0 2.806159	0.00	
	Balance	165034.0	5.547809e+0	4 62817.663278	0.00	
	NumOfProducts	165034.0	1.554455e+0	0 0.547154	1.00	
	HasCrCard	165034.0	7.539537e-0	1 0.430707	0.00	
	IsActiveMember	165034.0	4.977702e-0	1 0.499997	0.00	
	EstimatedSalary	165034.0	1.125748e+0	5 50292.865585	11.58	
	Exited	165034.0	2.115988e-0	1 0.408443	0.00	
		2	5% 5	0% 75%	max	
	id	41258.	25 82516	.5 1.237748e+05	165033.00	
	CustomerId	15633141.	00 15690169	.0 1.575682e+07	15815690.00	
	CreditScore	597.	00 659	.0 7.100000e+02	850.00	
	Age	32.	00 37	.0 4.200000e+01	92.00	

```
3.00
Tenure
                                     5.0 7.000000e+00
                                                              10.00
Balance
                        0.00
                                     0.0 1.199395e+05
                                                          250898.09
NumOfProducts
                        1.00
                                     2.0 2.000000e+00
                                                               4.00
HasCrCard
                                     1.0 1.000000e+00
                                                               1.00
                        1.00
IsActiveMember
                        0.00
                                     0.0 1.000000e+00
                                                               1.00
                    74637.57
                                117948.0 1.551525e+05
EstimatedSalary
                                                          199992.48
Exited
                        0.00
                                     0.0 0.000000e+00
                                                               1.00
```

```
[10]: # count the occurrences of each unique value in the 'Churn' column
    churn_counts = train_df['Exited'].value_counts()

# Calculate the churn rate
    total_customers = train_df['Exited'].count()
    churn_rate = churn_counts[1] / total_customers

# Print out the descriptive statistics
    print("Descriptive Statistics for Exited:")
    print(churn_counts)
    print(f"churn Rate: {churn_rate:.2%}")
```

Descriptive Statistics for Exited:

0 130113 1 34921

Name: Exited, dtype: int64

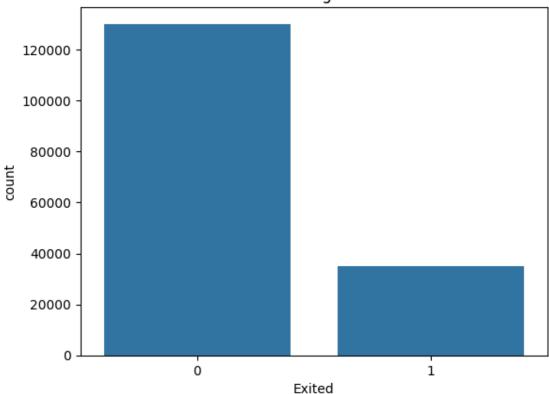
churn Rate: 21.16%

from the above information we can conclude that the train datasets contain 130113 non_churn customers and 34921 churn customer.

the churn rate i.e the rate at which customers close their bank account is about 21.16%

```
[11]: # we visualize this using a bar plot
sns.countplot(data= train_df, x='Exited')
plt.title("count of exiting customers")
plt.show()
```





1.3.1 Seperating numerical columns and categorical columns

```
print(f'Categorical feature are:\n {categorical_feature}')
     Count of Categorical feature: 3
     Categorical feature are:
      {'Surname', 'Gender', 'Geography'}
     we have 3 columns that are categorical
[15]: from scipy import stats
      # Plotting numerical feature with probability distribution and checking outlier
      for feature in numerical feature:
          if feature != 'id':
              plt.figure(figsize=(15,7))
              plt.subplot(1, 3, 1)
              sns.distplot(train_df[feature], bins=30, kde=True)
              plt.title('Histogram')
              plt.subplot(1, 3, 2)
              stats.probplot(train_df[feature], dist="norm", plot=plt)
              plt.ylabel('RM quantiles')
              plt.subplot(1, 3, 3)
              sns.boxplot(x=train_df[feature])
              plt.title('Boxplot')
      plt.show()
     <ipython-input-15-f319914515a4>:8: UserWarning:
```

`distplot` is a deprecated function and will be removed in seaborn v0.14.0.

Please adapt your code to use either `displot` (a figure-level function with similar flexibility) or `histplot` (an axes-level function for histograms).

For a guide to updating your code to use the new functions, please see https://gist.github.com/mwaskom/de44147ed2974457ad6372750bbe5751

```
sns.distplot(train_df[feature], bins=30, kde=True)
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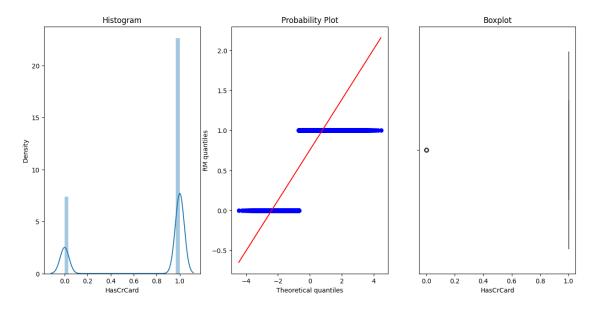
sns.distplot(train_df[feature], bins=30, kde=True)
<ipython-input-15-f319914515a4>:8: UserWarning:

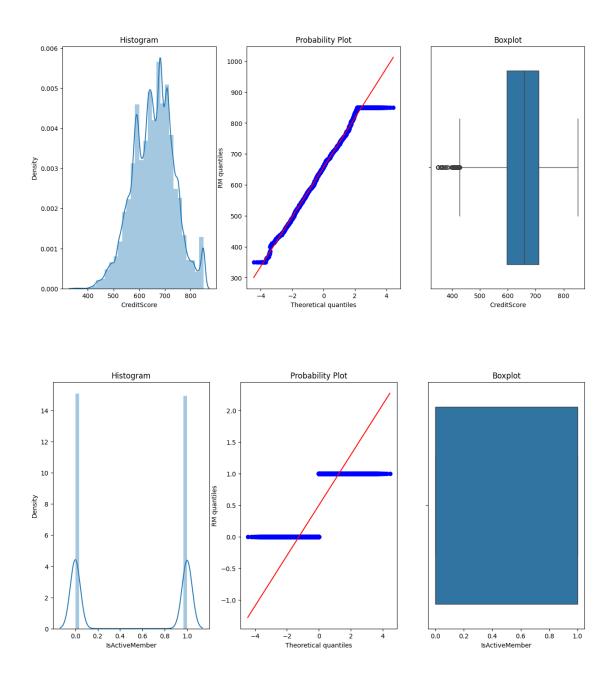
`distplot` is a deprecated function and will be removed in seaborn v0.14.0.

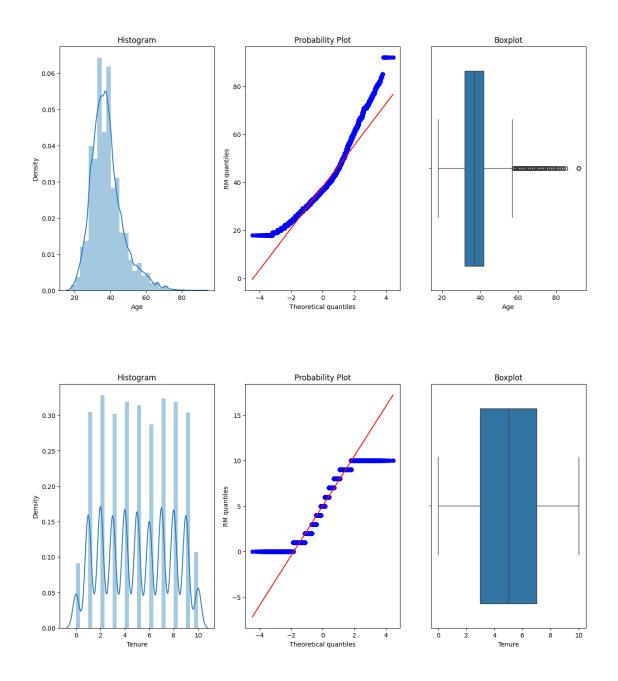
Please adapt your code to use either `displot` (a figure-level function with similar flexibility) or `histplot` (an axes-level function for histograms).

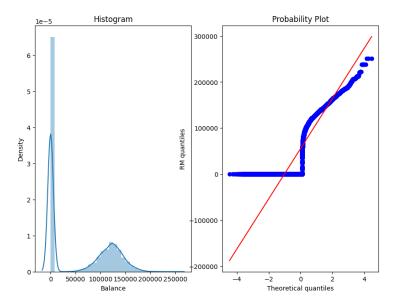
For a guide to updating your code to use the new functions, please see https://gist.github.com/mwaskom/de44147ed2974457ad6372750bbe5751

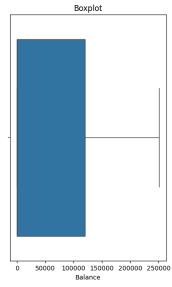
sns.distplot(train_df[feature], bins=30, kde=True)

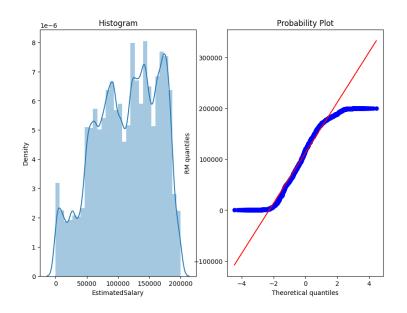


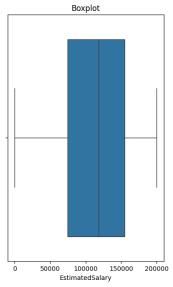


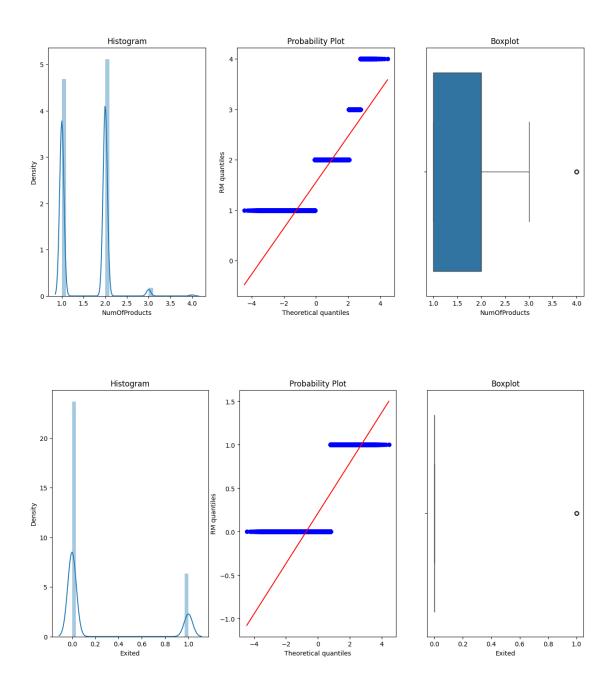












1.4 Univariante Data Visualizations

we will perform some visualisations to help us understand the datasets and the churn behaviour accross the varius variables

```
[16]: def bar_plot(data, group, target):
    """
    This function returns a bar plot.
    """
    fig, ax = plt.subplots(figsize=(12, 6))
```

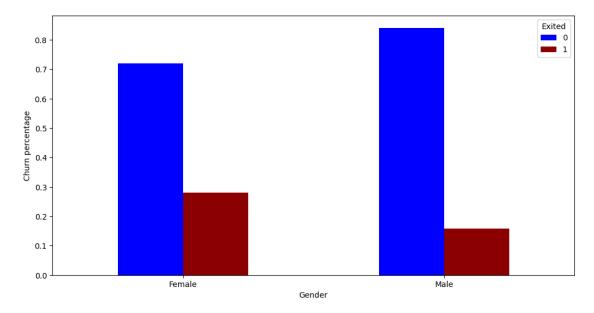
```
# This will create a pivot table to be plotted
temp_df = (data.groupby([group, target]).size() / data.

Groupby(group)[target].count()).reset_index().pivot(index=group,
Columns=target, values=0)

# We plot the stacked bar
temp_df.plot(kind='bar', stacked=False, ax=ax, color=["blue", "darkred",
Green"], legend=True)

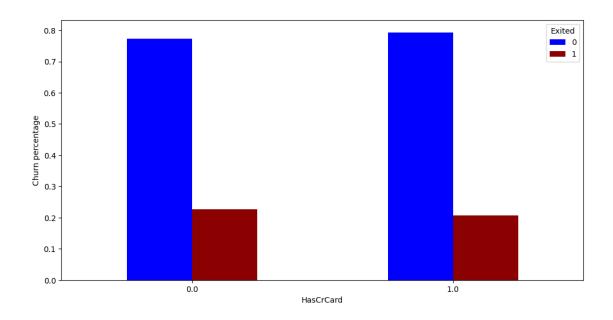
# Set labels and axis
ax.xaxis.set_tick_params(rotation=0)
ax.set_xlabel(group)
ax.set_ylabel('Churn percentage')
```

[17]: bar_plot(train_df, "Gender", "Exited")



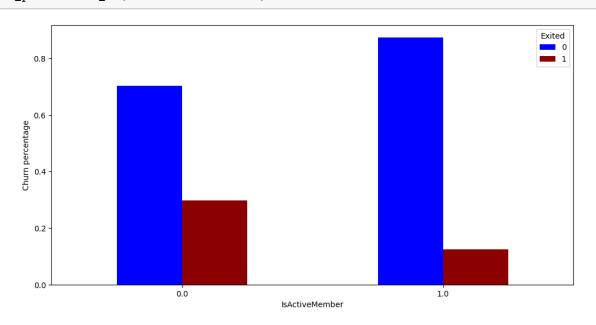
The gender distribution shows that there are more women Exiting/churning that is, closing up there bank accounts than men. although on a general scale the churning rate based on gender is small compared to non-churn

```
[18]: bar_plot(train_df, "HasCrCard", "Exited")
```

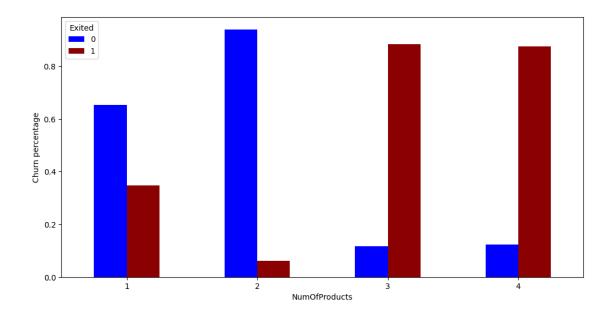


customers without card has the tendency of churning more than customers with cards

[19]: bar_plot(train_df, "IsActiveMember", "Exited")



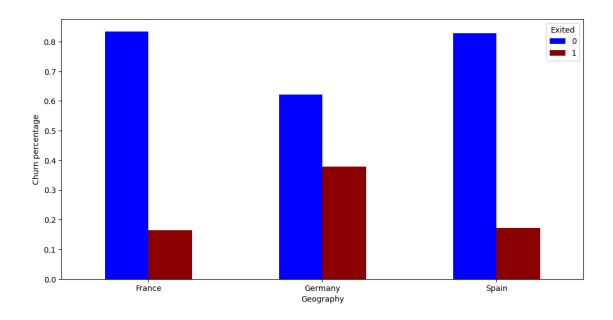
from the above plot, we can conclude that customers that are not active are more likly to churn or close their accounts than active customers



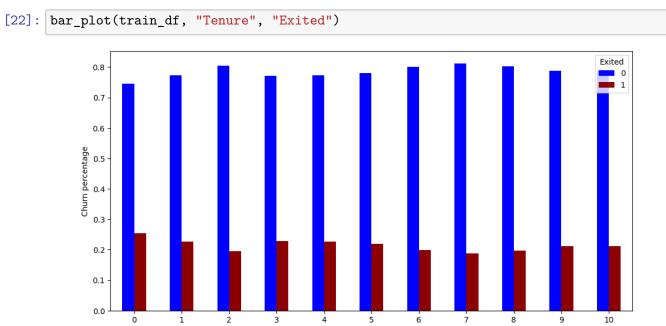
from the above plots, the following insights can be drawn from number of products based distribution:

- customers registered to only one product have more than 60% chance of keeping their accounts and more than 30% churning rate
- customers with 2 registered products tends to have about 96% chance of keeping their account and less than 4% tendency of churning
- for customers with 3 to 4 products, the rate at which customers close up their accounts tends to spike drastically. about 90% have the tendency to churn while only 10% keeps their account

```
[21]: bar_plot(train_df, "Geography", "Exited")
```



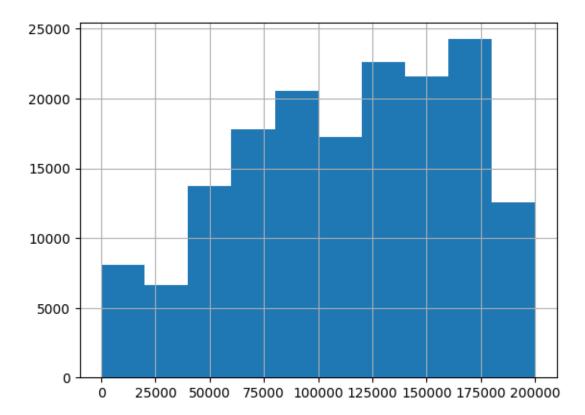
German customers possess the highest tendency to churn with close to 40% churning rate and 60% percent non-churning rate



although the churning rate is approximately same for the various number of tenures, new members tends to possess the highest tendency to churn

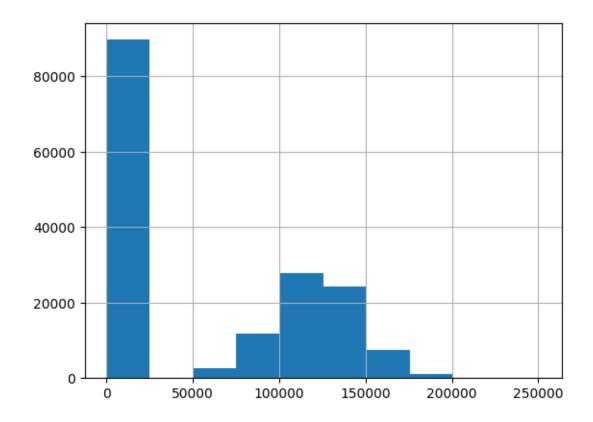
[23]: train_df.EstimatedSalary.hist()

[23]: <Axes: >



[24]: train_df.Balance.hist()

[24]: <Axes: >

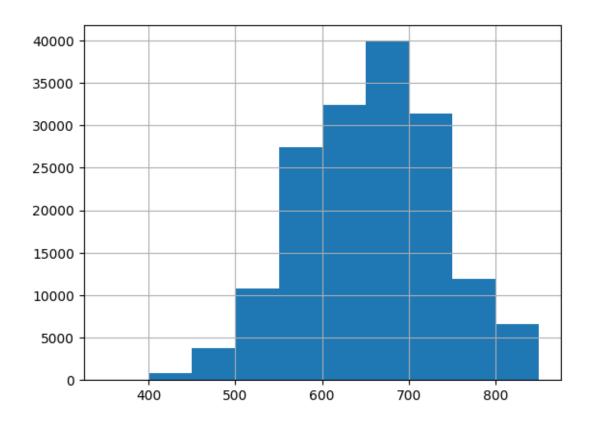


from the histogram of customer account balance, we can draw the following conclusion:

- more than \$5000 customers have less than \$25000 in their accounts
- About 24000 customers have \$100000 to \$150000 in their accounts
- Less than 17000 customers have \$50000 to \$100000 and \$150000 to \$200000 their accounts

[25]: train_df.CreditScore.hist()

[25]: <Axes: >



from the histogram plot of customer credit score, the following conclusion can be made:

- Customers with 400 to 500 credit scores are less than 5000
- $\bullet\,$ about 25000 to 40000 customers have credit scores from 550 to 750
- 40000 Customer have credit score ranging from 650 to 700

1.5 Encoding Categorical Features for Train_df

```
[26]: print(categorical_feature)
     {'Surname', 'Gender', 'Geography'}

[27]: # encoding categorical feature
     cat_encoder = LabelEncoder()
     for features in categorical_feature:
          train_df[features] = cat_encoder.fit_transform(train_df[features])

[28]: # let drop surname from the train_df
     train_df.drop(columns=['Surname'], inplace=True )

[29]: train_df.head()
```

```
[29]:
              CreditScore Geography
                                        Gender
                                                                   Balance
                                                                             NumOfProducts
          id
                                                  Age
                                                        Tenure
           0
                       668
                                                 33.0
                                                             3
                                                                      0.00
      0
                                     0
                                              1
                                                                                          2
                       627
                                     0
                                                                      0.00
                                                                                          2
      1
           1
                                              1
                                                 33.0
                                                             1
      2
           2
                       678
                                     0
                                              1
                                                 40.0
                                                            10
                                                                      0.00
                                                                                          2
                                                             2
      3
           3
                       581
                                     0
                                              1
                                                 34.0
                                                                 148882.54
                                                                                          1
                                     2
                                                                                          2
      4
                       716
                                                 33.0
                                                             5
                                                                      0.00
         HasCrCard IsActiveMember EstimatedSalary
                                                          Exited
      0
                1.0
                                  0.0
                                              181449.97
                                                                0
                1.0
                                  1.0
                                               49503.50
                                                                0
      1
      2
                1.0
                                                                0
                                  0.0
                                              184866.69
      3
                1.0
                                  1.0
                                               84560.88
                                                                0
```

now we will check the correlation of the columns with the target column (Exited)

1.0

```
[30]: #Get Correlation of "Churn" with other variables:
   plt.figure(figsize=(10,6))
   train_df.corr()['Exited'].sort_values(ascending = False).plot(kind='bar')
```

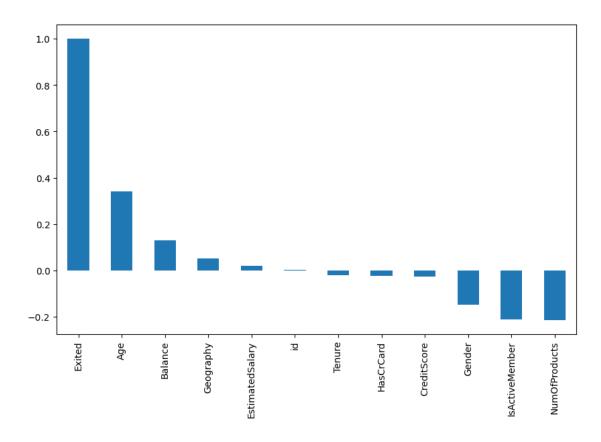
15068.83

0

[30]: <Axes: >

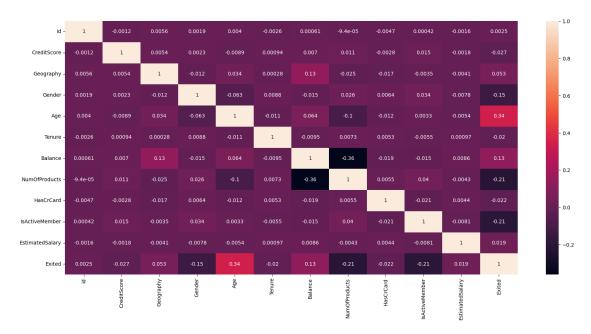
4

1.0



```
[31]: # Finding the correlation between the independent and dependent feature plt.figure(figsize=(20, 9)) sns.heatmap(train_df.corr(), annot=True)
```

[31]: <Axes: >



1.6 Encoding the test_df

[35]:		id	${\tt CreditScore}$	Geography	Gender	Age	Tenure	Balance	${\tt NumOfProducts}$	\
	0	0	189	0	0	5	2	0	1	
	1	1	286	0	0	31	2	0	0	
	2	2	259	0	0	17	7	0	1	
	3	3	284	0	1	19	8	0	0	
	4	4	355	1	1	22	10	10405	0	

	HasCrCard	IsActiveMember	EstimatedSalary
0	0	1	33249
1	1	0	9388
2	1	0	26856
3	1	0	19659
4	1	0	26934

1.7 Feature selection

spliting the train_df into dependent (Y) and independent variable(X)

```
[36]: X = train_df.drop(columns = 'Exited')
Y = train_df['Exited']
```

we will be selecting the best 7 features with the best correlation with the churn column

```
[37]: selection = SelectKBest(k=10)
X = selection.fit_transform(X,Y)
```

now let us display the features with the best correlation, this features will appear as true or false

```
[38]: selection.get_support()
```

```
[38]: array([False, True, True
```

```
[39]: train_df.columns
```

```
[39]: Index(['id', 'CreditScore', 'Geography', 'Gender', 'Age', 'Tenure', 'Balance', 'NumOfProducts', 'HasCrCard', 'IsActiveMember', 'EstimatedSalary', 'Exited'],

dtype='object')
```

this are the best features

['CreditScore', 'Geography', 'Gender', 'Age', 'Tenure', 'Balance', 'NumOfProducts', 'HasCrCard', 'IsActiveMember', 'EstimatedSalary'],

```
[41]: print("the shape of the X_train data", x_train.shape)
print("the shape of the Y_train data", x_test.shape)
print("the shape of the y_train data", y_train.shape)
print("the shape of the y_test data", y_test.shape)

the shape of the X_train data (132027, 10)
the shape of the X_test data (33007, 10)
the shape of the y_train data (132027,)
the shape of the y_test data (33007,)

1.8 Machine Learning
1.8.1 Training and Testing Logistic regression model
```

```
[44]: # let fit the model

lr_model = LogisticRegression(C=150, max_iter=150)

lr_model.fit(x_train, y_train)
```

[44]: LogisticRegression(C=150, max_iter=150)

```
[45]: # let predict
lr_pred = lr_model.predict(x_test)

print(f'Accuracy score : {accuracy_score(lr_pred, y_test)}')
print(f'Confusion matrix :\n {confusion_matrix(lr_pred, y_test)}')
print(f'Classification report :\n {classification_report(lr_pred, y_test)}')
```

Accuracy score : 0.7879843669524647 Confusion matrix : [[25140 6086] [912 869]]

Classification report :

	precision	recall	f1-score	support
0	0.96	0.81	0.88	31226
1	0.12	0.49	0.20	1781
accuracy			0.79	33007
macro avg	0.54	0.65	0.54	33007
weighted avg	0.92	0.79	0.84	33007

the accuracy score of the logistic regression model is 78.7%, the model was able to predict non churn at 96% but could not predict churn well 12%.

1.9 Training RandomRegression Model

```
[46]: R_model = RandomForestClassifier(n_estimators=120,criterion='gini',__
       amax_depth=15, min_samples_leaf=100, min_samples_split=5)
      R_model.fit(x_train, y_train)
[46]: RandomForestClassifier(max_depth=15, min_samples_leaf=100, min_samples_split=5,
                             n_estimators=120)
[47]: R_pred = R_model.predict(x_test)
      print(f'Accuracy score : {accuracy_score(R_pred, y_test)}')
      print(f'Confusion matrix :\n {confusion_matrix(R_pred, y_test)}')
      print(f'Classification report :\n {classification_report(R_pred, y_test)}')
     Accuracy score : 0.8613930378404581
     Confusion matrix :
      [[24963 3486]
      [ 1089 3469]]
     Classification report :
                    precision
                                 recall f1-score
                                                     support
                        0.96
                                   0.88
                                             0.92
                                                      28449
                0
                        0.50
                1
                                   0.76
                                             0.60
                                                       4558
                                             0.86
                                                      33007
         accuracy
                        0.73
                                   0.82
                                             0.76
                                                      33007
        macro avg
                                             0.87
                                                      33007
     weighted avg
                        0.89
                                   0.86
```

The random forest model performed better than the logistic regression, with an accuracy score of 86%, the precision, recall and f1-score are abit improved but not quite close to what we want

1.10 Training using Decision Tree

Accuracy score: 0.8579089284091254 Confusion matrix : [[24600 3238] [1452 3717]] Classification report : precision recall f1-score support 0 0.94 0.88 0.91 27838 1 0.53 0.72 0.61 5169 0.86 33007 accuracy 0.74 0.80 0.76 33007 macro avg 0.88 0.87 33007 weighted avg 0.86

The Decision tree model performed better than the logistic regression too but slightly less than the Randomforest, with an accuracy score of 85%, the precision, recall and f1-score are abit improved but not quite close to what we want

1.11 Training_gradient_boosting

```
[50]: # GradientBoostingClassifier
gbc = GradientBoostingClassifier()
gbc.fit(x_train, y_train)
```

[50]: GradientBoostingClassifier()

```
[51]: gbc_pred = gbc.predict(x_test)

print(f'Accuracy score : {accuracy_score(gbc_pred, y_test)}')
print(f'Confusion matrix :\n {confusion_matrix(gbc_pred, y_test)}')
print(f'Classification report :\n {classification_report(gbc_pred, y_test)}')
```

Accuracy score : 0.865513375950556

Confusion matrix: [[24830 3217] [1222 3738]]

Classification report :

	precision	recall	f1-score	support
0	0.95	0.89	0.92	28047
1	0.54	0.75	0.63	4960
accuracy			0.87	33007
macro avg weighted avg	0.75 0.89	0.82 0.87	0.77 0.87	33007 33007

the gradient boosting model still holds semilar results

our datasets is very imbalance which might affect the accuracy of our model performance, although our models performance seems ok. we need to do some over sampling on the data to reduce the occurances of TN, FN and and improve FP and TP of the model

1.12 Using SMOTEENN for imbalance dataset:

```
[52]: # ignore warning
import warnings
warnings.filterwarnings('ignore')
import matplotlib.ticker as mtick # for showing percentage in it

[53]: from imblearn.combine import SMOTEENN
from collections import Counter

smot = SMOTEENN()
x_train_2, y_train_2 = smot.fit_resample(x_train, y_train)
print("The number of classes before fit {}".format(Counter(y_train)))
print("The number of classes after fit {}".format(Counter(y_train_2)))

The number of classes before fit Counter({0: 104061, 1: 27966})
The number of classes after fit Counter({1: 54479, 0: 46005})

[54]: # splitting the over sampling dataset
x_train_sap, x_test_sap, y_train_sap, y_test_sap = train_test_split(x_train_2, u_y_train_2, test_size=0.2)
```

1.13 Training Logistic Regression on the sampling set

0	0.98	0.48	0.64	18784
1	0.10	0.83	0.18	1313
accuracy			0.50	20097
macro avg	0.54	0.65	0.41	20097
weighted avg	0.92	0.50	0.61	20097

training the Random forest

```
Accuracy score: 0.9320296561675872
Confusion matrix:
[[ 8654    790]
[ 576 10077]]
```

Classification report :

	precision	recall	f1-score	support
0	0.94	0.92	0.93	9444
1	0.93	0.95	0.94	10653
accuracy			0.93	20097
macro avg	0.93	0.93	0.93	20097
weighted avg	0.93	0.93	0.93	20097

2 insights:

- The model achieved an accuracy score of 93.2%. The confusion matrix shows 8654 true negatives (TN), 790 false positives (FP), 576 false negatives (FN), and 10077 true positives (TP).
- Precision for class 0 (non-churn) is 0.94, and for class 1 (churn) is 0.93. Recall for class 0 is 0.92, and for class 1 is 0.95.
- The F1-score for class 0 is 0.93, and for class 1 is 0.94.

In summary, the model exhibits strong performance, with balanced precision, recall, and F1-score across both classes.

training decision tree after sample

```
[57]: # decisionTree Classifier
      tree_samp_model = DecisionTreeClassifier(criterion='gini', splitter='random', u

→min_samples_leaf=15)
      tree_samp_model.fit(x_train_sap, y_train_sap)
      # predicting
      tree_samp_pred = tree_samp_model.predict(x_test_sap)
      print(f'Accuracy score : {accuracy score(tree_samp_pred, y_test_sap)}')
      print(f'Confusion matrix :\n {confusion_matrix(tree_samp_pred, y_test_sap)}')
      print(f'Classification report :\n {classification_report(tree_samp_pred,_

y_test_sap)}')
     Accuracy score : 0.9030701099666617
     Confusion matrix :
      [[8515 1233]
      [ 715 9634]]
     Classification report :
                    precision
                                recall f1-score
                                                    support
                0
                        0.92
                                  0.87
                                            0.90
                                                      9748
                        0.89
                1
                                  0.93
                                            0.91
                                                     10349
```

training the gradient boosting model after sampling

0.90

0.90

0.90

0.90

accuracy

macro avg

weighted avg

0.90

0.90

0.90

20097

20097

20097

Accuracy score : 0.9308354480768274 Confusion matrix :

```
[[ 8622
           782]
 [ 608 10085]]
Classification report :
                precision
                              recall f1-score
                                                   support
           0
                    0.93
                               0.92
                                          0.93
                                                     9404
           1
                    0.93
                               0.94
                                          0.94
                                                    10693
                                          0.93
                                                    20097
    accuracy
                                                    20097
   macro avg
                    0.93
                               0.93
                                          0.93
weighted avg
                               0.93
                                          0.93
                    0.93
                                                    20097
```

3 insights:

- The model achieved an accuracy score of 0.93. The confusion matrix shows 8622 true negatives (TN), 782 false positives (FP), 608 false negatives (FN), and 10085 true positives (TP).
- Precision for class 0 (non-churn) is 0.93, and for class 1 (churn) is 0.93. Recall for class 0 is 0.92, and for class 1 is 0.94.
- The F1-score for class 0 is 0.93, and for class 1 is 0.94.

In summary, the model exhibits strong performance, with balanced precision, recall, and F1-score across both classes.

3.1 Saving the Model random forest

[70]: load_model1.score(x_test_sap, y_test_sap)

```
[59]: import pickle
[60]: filename = 'bank_churn_RFModel.sav'
    pickle.dump(Rand_samp, open(filename, 'wb'))
[61]: load_model = pickle.load(open(filename, 'rb'))
[62]: load_model.score(x_test_sap, y_test_sap)
[62]: 0.9320296561675872

3.2 Saving the Model Gradient Boosting
[68]: filename1 = 'bank_churn_GBModel.sav'
    pickle.dump(gbc_samp, open(filename1, 'wb'))
[69]: load_model1 = pickle.load(open(filename1, 'rb'))
```

[70]: 0.9308354480768274

3.3 making predictions on the test datasets

```
[71]: test_df.head()
[71]:
         id
             CreditScore
                          Geography
                                      Gender
                                              Age
                                                   Tenure
                                                           Balance
                                                                    NumOfProducts \
                     189
                     286
                                   0
                                           0
                                               31
                                                        2
                                                                  0
                                                                                 0
      1
          1
                                                        7
      2
          2
                     259
                                   0
                                           0
                                               17
                                                                  0
                                                                                 1
                     284
                                   0
                                           1
                                               19
                                                        8
                                                                  0
                                                                                 0
      3
          3
          4
                     355
                                   1
                                           1
                                               22
                                                       10
                                                              10405
                                                                                 0
         HasCrCard IsActiveMember EstimatedSalary
      0
                                  1
                                               33249
      1
                 1
                                  0
                                                9388
      2
                 1
                                 0
                                               26856
      3
                 1
                                  0
                                               19659
                 1
                                  0
                                               26934
     we need to make the columns in the datasets consistent with what we have in the selected feature
[72]: columns_to_keep = ['CreditScore', 'Geography', 'Gender', 'Age', 'Tenure', |
       'NumOfProducts', 'HasCrCard', 'IsActiveMember', 'EstimatedSalary']
      # Create a new DataFrame with only the desired columns
      test_df_copy = test_df[columns_to_keep].copy()
[73]: # Make predictions on the test data
      predicted_probabilities = Rand_samp.predict_proba(test_df_copy)[:, 1]
     let us load the original test __data
[74]: test_url1 = r'/content/drive/MyDrive/test_kaggle_2024.csv'
      df_test = pd.read_csv(test_url1)
      df test.head()
[74]:
             id CustomerId
                                Surname CreditScore Geography Gender
                                                                          Age
                                                                               Tenure
                   15773898
                                                        France Female 23.0
      0 165034
                              Lucchese
                                                 586
                                                                                    2
      1 165035
                   15782418
                                   Nott
                                                 683
                                                        France Female 46.0
                                                                                    2
                                     K?
                                                        France Female 34.0
                                                                                    7
      2 165036
                   15807120
                                                 656
      3 165037
                   15808905
                             O'Donnell
                                                 681
                                                        France
                                                                   Male 36.0
                                                                                    8
      4 165038
                   15607314
                                                 752
                                                                   Male
                                                                         38.0
                                                                                   10
                               Higgins
                                                       Germany
           Balance NumOfProducts HasCrCard IsActiveMember EstimatedSalary
              0.00
                                          0.0
      0
                                 2
                                                          1.0
                                                                      160976.75
      1
              0.00
                                 1
                                          1.0
                                                          0.0
                                                                       72549.27
```

```
0.00
      2
                                2
                                         1.0
                                                          0.0
                                                                     138882.09
      3
              0.00
                                         1.0
                                                          0.0
                                                                     113931.57
                                1
       121263.62
                                         1.0
                                                          0.0
                                                                     139431.00
[77]: # Create prediction of DataFrame
      prediction_df = pd.DataFrame({
          'CustomerId': df_test['CustomerId'],
          'predicted_probability': predicted_probabilities
      })
      # Check the number of entries in prediction_df
      print("Number of entries in prediction_df:", len(prediction_df))
     Number of entries in prediction_df: 110023
     let us calculate the AUCSOC score
[78]: # Save prediction of to a CSV file
      prediction_df.to_csv('predictions.csv', index=False)
[79]: prediction_df.head()
[79]:
         CustomerId predicted_probability
      0
           15773898
                                  0.282184
      1
           15782418
                                  0.326225
           15807120
                                  0.305148
      3
           15808905
                                  0.255974
                                  0.426700
           15607314
[82]: prediction_df.describe().T
[82]:
                                count
                                               mean
                                                               std
                                                                             min \
                             110023.0 1.569210e+07
                                                     71684.990992
                                                                   1.556570e+07
      CustomerId
      predicted_probability
                             110023.0 2.862115e-01
                                                          0.153742 1.527464e-02
                                      25%
                                                    50%
                                                                   75%
      CustomerId
                             1.563286e+07 1.569018e+07 1.575693e+07 1.581569e+07
      predicted probability 1.714121e-01 2.550493e-01 3.380290e-01 9.173503e-01
[83]: prediction_df.predicted_probability.hist()
[83]: <Axes: >
```

