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For More Details Call +91 8368 979712, 63804 86914

Email ID – a1projecttraining@gmail.com

SAP SD Course Details

By [A1Training\(PT\)](#)

Course Name	SD
Category	SAP
Mode Of Classes	Online/Offline
Demo Classes	At Your Convenience
Training Methodology	20% Theory & 80% Practical
Course Duration	30-35 Hours
Class Availability	Weekdays & Weekends
For Demo Class	Call - +91-8368 979712, 63804 86914 Email ID – a1projecttraining@gmail.com A1 Means Success

Why A1Training?

- Training by highly experienced and certified professionals
- No slideshow (PPT) training, fully Hand-on training
- Interactive session with interview QA's
- Real-time projects scenarios & Certification Help
- Most competitive & affordable course fees
- Placement support for all courses
- List of established & satisfied clients & students ([Visit our website for reviews](#)).



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SAP SD Course Content

1. Enterprise Structure

Definition & Assignment of Organizational Units

2. Master Data

a. Customer Master Data

b. Material Master Data

c. Customer Material Info Record

d. Conditions Master

3. Sales Documents

a. Pre-Sales: Inquiry, Quotation

b. Sales: Cash Sales, Sales Order, Rush Order

c. Customer Complaints: Credit Memo, Debit Memo, Returns, Invoice correction request, Subsequent Free of Charge Delivery

4. Item Categories

5. Schedule Line Categories

6. Business Process: Order to Cash

7. Pricing

a. Condition Technique

b. Condition tables, Access Sequence, Condition Type, Pricing Procedure

c. Pricing Procedure Determination

d. Condition Exclusion

e. Condition Supplement

8. Shipping

a. Delivery document

b. Shipping point determination

9. Billing

a. Billing Document

10. Copy Controls

11. Partner Determination

12. Output Determination

13. Material Determination

14. Listing & Exclusion



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15. BOM – Bill of Material
16. Route Determination
17. Batch Determination
18. Item Proposal
19. Free goods determination
20. Revenue Account Determination
21. Credit Management
22. Availability Check, TOR & MRP
23. Third-Party Sales
24. Make-To Order
25. Stock Transfer Order
26. Inter-Company Sales
27. Consignment Sales
28. SD-MM, SD-FI and SD-PP Integration
29. ALE / IDocs
30. UserExits and Enhancements



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