

SAP SD Course Details

By A1Training(PT)

Course Name	SD
Category	SAP
Mode Of Classes	Online/Offline
Demo Classes	At Your Convenience
Training Methodology	20% Theory & 80% Practical
Course Duration	30-35 Hours
Class Availability	Weekdays & Weekends
For Demo Class	Call - +91-8368 979712, 63804 86914 Email ID - a1projecttraining@gmail.com
Why A1Training?	A1 Means Success

- Training by highly experienced and certified professionals
- No slideshow (PPT) training, fully Hand-on training
- Interactive session with interview QA's
- Real-time projects scenarios & Certification Help
- Most competitive & affordable course fees
- Placement support for all courses
- List of established & satisfied clients & students (Visit our website for reviews).



SAP SD Course Content

1. Enterprise Structure

Definition & Definition & Assignment of Organizational Units

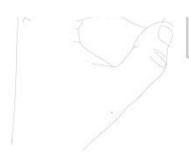
- 2. Master Data
- a. Customer Master Data
- b. Material Master Data
- c. Customer Material Info Record
- d. Conditions Master
- 3. Sales Documents
- a. Pre-Sales: Inquiry, Quotation
- b. Sales: Cash Sales, Sales Order, Rush Order
- c. Customer Complaints: Credit Memo, Debit Memo, Returns, Invoice correction

request, Subsequent Free of Charge Delivery

- 4. Item Categories
- 5. Schedule Line Categories
- 6. Business Process: Order to Cash
- 7. Pricing
- a. Condition Technique
- b. Condition tables, Access Sequence, Condition Type, Pricing Procedure
- c. Pricing Procedure Determination
- d. Condition Exclusion
- e. Condition Supplement
- 8. Shipping
- a. Delivery document
- b. Shipping point determination
- 9. Billing
- a. Billing Document
- 10. Copy Controls
- 11. Partner Determination
- 12. Output Determination
- 13. Material Determination
- 14. Listing & Exclusion



- 15. BOM Bill of Material
- 16. Route Determination
- 17. Batch Determination
- 18. Item Proposal
- 19. Free goods determination
- 20. Revenue Account Determination
- 21. Credit Management
- 22. Availability Check, TOR & DRP
- 23. Third-Party Sales
- 24. Make-To Order
- 25. Stock Transfer Order
- 26. Inter-Company Sales
- 27. Consignment Sales
- 28. SD-MM, SD-FI and SD-PP Integration
- 29. ALE / IDocs
- 30. UserExits and Enhancements



A1 Means Success