## Data Science Part time 06 Phase 2, Group 12

#### Students names:

- Felix Mburu Njoroge
- Winnie Osolo
- Violet Musyoka
- Alex Mwaura
- Lydia M

#### **Overview**

A commercial real estate agency is interested in investing in the real estate within King County. Their main concern is having and overview of prices of houses within the area and identify some of the attributes that influence the pricing strategy.

## **Business Understanding and Problem**

A real estate agency wants to come up with a pricing strategy. They want to do this by analyzing the factors that most significantly impact house prices.

In order to achieve this, we are required to come up with a model that is capable of deducing the main factors that influence the house prices. The client seeks to utilize accurate and representative data pertaining to thne real estate market in King County. This data contains historical sales, size of the property and other pertinet features.

## **Objectives**

To support the real estate agency in developing a pricing strategy through regression analysis, focusing on the factors that significantly impact house prices, the following three objectives or questions can be addressed using the dataset:

#### 1. What are the key predictors of house prices?

- Objective: Identify and quantify the impact of various features (like square footage, number of bedrooms and bathrooms, location, etc.) on the house prices.
   This involves using regression analysis to determine which variables most strongly correlate with the price of a house.
- Key Analysis: Conduct multiple linear regression to assess the relationship between house prices and potential predictor variables. Evaluate the coefficients to determine the impact of each feature on the price.

#### 2. How does location affect house prices within the region?

- Objective: Analyze the geographical distribution of house prices to understand how different locations (e.g., zip codes, proximity to waterfronts) influence the valuation of properties. This will help in understanding location premiums or penalties.
- 3. Can we predict the price of a house based on its attributes?

- Objective: Develop a predictive model that estimates the price of a house based on its features, such as size, age, condition, and neighborhood characteristics.
   The goal is to create a reliable pricing tool that the agency can use for setting competitive prices.
- Key Analysis: Implement a regression model (like multiple linear regression, polynomial regression to predict house prices. Evaluate the model's accuracy and adjust it to improve prediction performance.

These objectives will guide the analysis of the data and the development of a regression-based pricing model, helping the real estate agency to set competitive and market-aligned prices for their listings.

## Data Understanding

For the project, we will use the King County House Sales dataset, which contains information about house sales in northwestern county.

#### **Data Preparation**

In our data preparation, we imported the necessary libraries, loaded the data, data cleaning which involved dealing with null values, outliers and duplicates then encoding the data.

```
# import libraries
import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
import seaborn as sns
import statsmodels.api as sm
import scipy.stats as stats
%matplotlib inline
from sklearn.linear model import LinearRegression
from sklearn.impute import SimpleImputer
from sklearn.preprocessing import LabelEncoder
from sklearn.metrics import r2 score, mean squared error
from datetime import datetime
pd.options.display.float_format = '{:.2f}'.format
#data loading, loading it as a pandas data frame
df = pd.read csv(r"C:\Users\Kola500\Downloads\acaa2waaaaw2w2aaa2
x files\kc house data.csv")
```

## Previewing the Data

```
#inspect
df.head()

id date price bedrooms bathrooms sqft_living
\
```

```
7129300520 10/13/2014 221900.00
                                              3
                                                      1.00
                                                                    1180
                                                                    2570
1 6414100192
                12/9/2014 538000.00
                                              3
                                                      2.25
2 5631500400
                                                                     770
                2/25/2015 180000.00
                                              2
                                                      1.00
  2487200875
                12/9/2014 604000.00
                                                      3.00
                                                                    1960
                2/18/2015 510000.00
  1954400510
                                                      2.00
                                                                    1680
   sqft lot
             floors waterfront
                                 view
                                                     grade sqft above \
                                        . . .
0
       5650
               1.00
                                 NONE
                                                 7 Average
                                                                  1180
                            NaN
                                        . . .
1
       7242
               2.00
                             NO
                                 NONE
                                                 7 Average
                                                                  2170
2
      10000
               1.00
                             NO.
                                 NONE
                                             6 Low Average
                                                                   770
3
       5000
               1.00
                             NO
                                 NONE
                                                 7 Average
                                                                  1050
4
       8080
               1.00
                             NO
                                 NONE
                                                    8 Good
                                                                  1680
   sqft basement yr built yr renovated zipcode lat long
sqft living15
             0.0
                      1955
                                    0.00
                                             98178 47.51 -122.26
1340
           400.0
                      1951
                                 1991.00
                                             98125 47.72 -122.32
1
1690
             0.0
                      1933
                                     NaN
                                             98028 47.74 -122.23
2
2720
           910.0
                      1965
                                    0.00
                                             98136 47.52 -122.39
3
1360
                                             98074 47.62 -122.05
4
             0.0
                      1987
                                    0.00
1800
   sqft lot15
0
         5650
1
         7639
2
         8062
3
         5000
4
         7503
[5 rows x 21 columns]
df.info()
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 21597 entries, 0 to 21596
Data columns (total 21 columns):
                     Non-Null Count
#
     Column
                                     Dtype
 0
     id
                     21597 non-null
                                     int64
1
                     21597 non-null
                                     object
     date
 2
                                     float64
     price
                     21597 non-null
                     21597 non-null
 3
     bedrooms
                                     int64
```

4 5 6 7 8 9 10 11 12 13 14 15 16	bathrooms sqft_living sqft_lot floors waterfront view condition grade sqft_above sqft_basement yr_built yr_renovated zipcode	21597 21597 21597 21597 19221 21597 21597 21597 21597 21597 17755 21597	non-null non-null non-null non-null non-null	float64 int64 int64 float64 object object object int64 object int64 float64 int64		
9	view	21534	non-null	object		
10	condition	21597	non-null			
11		21597	non-null	object		
12			non-null			
_			non-null	_		
		21597	non-null	int64		
			non-null	float64		
16	zipcode	21597	non-null	int64		
17	lat	21597	non-null	float64		
18	long	21597	non-null	float64		
19	sqft_living15	21597	non-null	int64		
20	sqft_lot15	21597	non-null	int64		
<pre>dtypes: float64(6), int64(9), object(6)</pre>						
memory usage: 3.5+ MB						

## #check decriptive stats df.describe()

	id	price	bedrooms	bathrooms	sqft living			
sqft 1	lot \	•			3			
count	21597.00	21597.00	21597.00	21597.00	21597.00			
21597.00								
mean	4580474287.77	540296.57	3.37	2.12	2080.32			
15099.41								
std	2876735715.75	367368.14	0.93	0.77	918.11			
41412.64								
min	1000102.00	78000.00	1.00	0.50	370.00			
520.00								
25%	2123049175.00	322000.00	3.00	1.75	1430.00			
5040.00								
50%	3904930410.00	450000.00	3.00	2.25	1910.00			
7618.00								
75%	7308900490.00	645000.00	4.00	2.50	2550.00			
10685.00								
max	9900000190.00	7700000.00	33.00	8.00	13540.00			
1651359.00								

	floors	sqft_above	yr_built	yr_renovated	zipcode	lat
long \						
count 2	21597.00	21597.00	21597.00	17755.00	21597.00	21597.00
21597.0	00					
mean	1.49	1788.60	1971.00	83.64	98077.95	47.56
-122.21	L					
std	0.54	827.76	29.38	399.95	53.51	0.14
0.14						

```
1.00
                    370.00
                              1900.00
                                               0.00 98001.00
                                                                 47.16
min
-122.52
25%
          1.00
                   1190.00
                              1951.00
                                               0.00 98033.00
                                                                 47.47
-122.33
50%
          1.50
                   1560.00
                              1975.00
                                               0.00 98065.00
                                                                 47.57
-122.23
                                               0.00 98118.00
                                                                 47.68
75%
          2.00
                   2210.00
                              1997.00
-122.12
          3.50
                   9410.00
                              2015.00
                                            2015.00 98199.00
                                                                 47.78
max
-121.31
       sqft living15
                      sqft lot15
            21597.00
                        21597.00
count
             1986.62
                        12758.28
mean
std
              685.23
                        27274.44
              399.00
                          651.00
min
25%
                         5100.00
             1490.00
50%
             1840.00
                         7620.00
75%
             2360.00
                        10083.00
max
             6210.00
                       871200.00
#dropping columns, justfication:
# id and date columns are not useful for analyisis, there are no
insights to get from them
# sqft basement has too many 0s on inspection
# yr_renovated has too many missing values
df = df.drop(columns=['id', 'date', 'yr_renovated', 'sqft_basement'])
```

## Data Cleaning

#### 1. Checking for Missing Values

```
#check for missing values
df.isnull().sum()
                      0
price
                      0
bedrooms
bathrooms
                      0
sqft living
                      0
sqft lot
                      0
floors
                      0
waterfront
                  2376
                     63
view
condition
                      0
                      0
grade
sqft above
                      0
yr built
                      0
zipcode
                      0
                      0
lat
long
```

```
sqft living15
                    0
sqft lot15
                    0
dtype: int64
#check percentage of missing values
# create a function to check the percentage of missing values
def missing values(data):
    miss = data.isnull().sum().sort values(ascending = False)
    percentage miss = (data.isnull().sum() /
len(data)).sort values(ascending = False)
    missing = pd.DataFrame({"Missing Values": miss, "Percentage":
percentage miss}).reset index()
    missing.drop(missing[missing["Percentage"] == 0].index, inplace =
True)
    return missing
missing data = missing values(df)
missing data
        index Missing Values
                               Percentage
  waterfront
                         2376
                                     0.11
1
         view
                           63
                                     0.00
```

The nature of the data in waterfront and view means that it would not make much sense to impute because they are categorical variables The best option is to drop the entries with missing values

```
#dropping rows with missing values (waterfront, view)
df = df.dropna()
#checking again for missing values
df.isnull().sum()
price
bedrooms
                  0
                  0
bathrooms
sqft living
                  0
sqft lot
                  0
floors
                  0
waterfront
                  0
                  0
view
                  0
condition
                  0
grade
sqft above
                  0
                  0
yr built
zipcode
                  0
lat
                  0
                  0
long
sqft living15
```

```
sqft lot15
dtype: int64
df.info()
<class 'pandas.core.frame.DataFrame'>
Index: 19164 entries, 1 to 21596
Data columns (total 17 columns):
     Column
                   Non-Null Count
                                    Dtype
    price
 0
                    19164 non-null
                                   float64
                   19164 non-null
    bedrooms
                                   int64
 2
                    19164 non-null
                                   float64
    bathrooms
 3
    sqft living
                   19164 non-null
                                   int64
 4
    sqft lot
                   19164 non-null int64
 5
    floors
                    19164 non-null float64
    waterfront
                    19164 non-null
                                    object
 7
    view
                    19164 non-null
                                    object
8 condition
9 grade
10 sqft_above
    condition
                   19164 non-null
                                    object
                   19164 non-null
                                    object
                   19164 non-null
                                    int64
 11 yr built
                    19164 non-null
                                    int64
 12 zipcode
                   19164 non-null
                                    int64
 13 lat
                   19164 non-null
                                    float64
 14 long
                   19164 non-null
                                    float64
 15
    sqft living15 19164 non-null int64
    sqft_lot15
                   19164 non-null
16
                                    int64
dtypes: float64(5), int64(8), object(4)
memory usage: 2.6+ MB
```

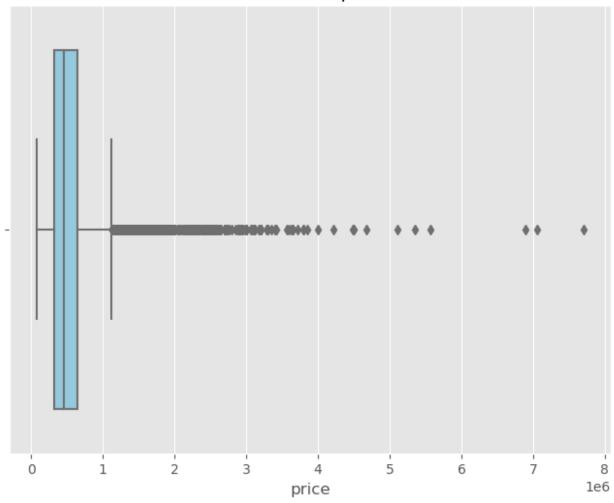
## 2. Checking for Outliers

We'll check outliers in the following columns: price, bedrooms, bathrooms, sqft\_living, sqft\_lot, floors,sqft\_above, sqft\_basement bacause they are numerical, since they are numerical variables

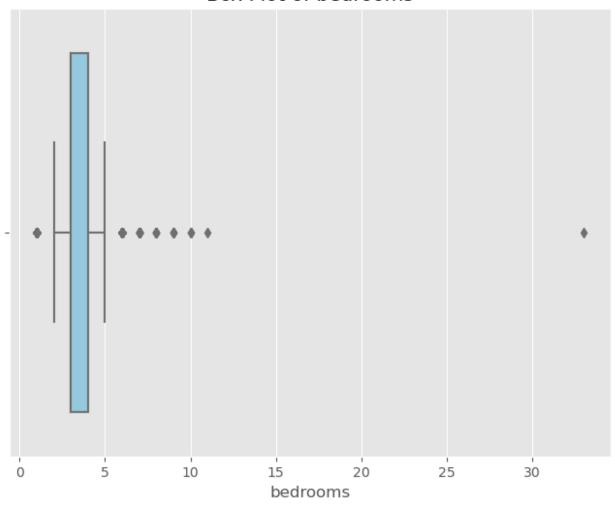
```
# the columns to check for outliers are price, bedrooms, bathrooms,
sqft_living, sqft_lot, floors, sqft_above, sqft_basement
plt.figure(figsize=(8, 6))
sns.boxplot(x=df['price'], color='skyblue')
plt.title('Box Plot of price')
```

```
plt.show()
plt.figure(figsize=(8, 6))
sns.boxplot(x=df['bedrooms'], color='skyblue')
plt.title('Box Plot of bedrooms')
plt.show()
plt.figure(figsize=(8, 6))
sns.boxplot(x=df['bathrooms'], color='skyblue')
plt.title('Box Plot of bathrooms')
plt.show()
plt.figure(figsize=(8, 6))
sns.boxplot(x=df['sqft living'], color='skyblue')
plt.title('Box Plot of sqft living')
plt.show()
plt.figure(figsize=(8, 6))
sns.boxplot(x=df['sqft_lot'], color='skyblue')
plt.title('Box Plot of sqft lot')
plt.show()
plt.figure(figsize=(8, 6))
sns.boxplot(x=df['floors'], color='skyblue')
plt.title('Box Plot of floors')
plt.show()
```

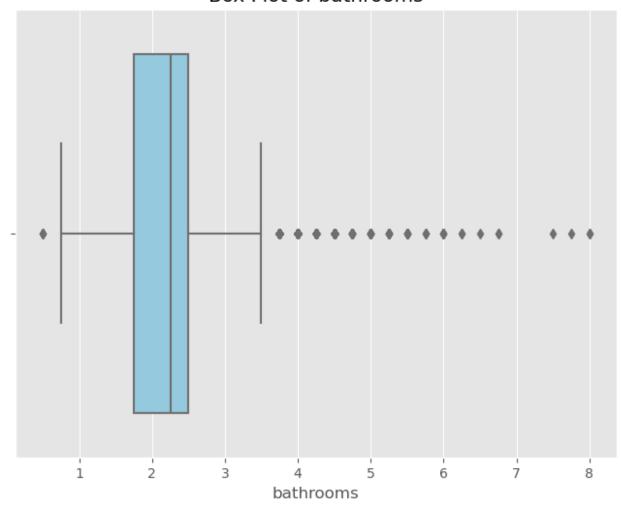
## Box Plot of price



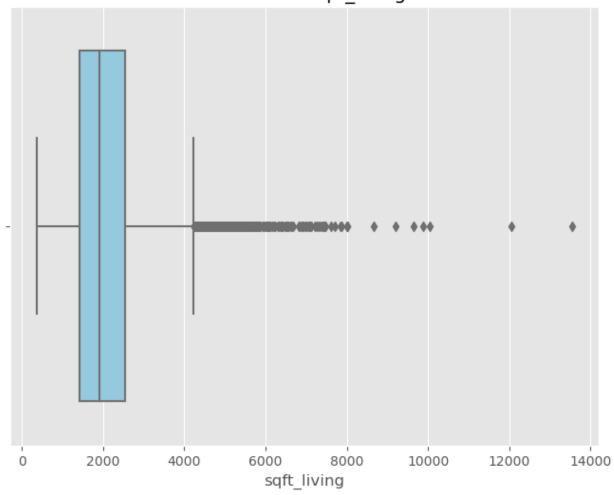
## Box Plot of bedrooms



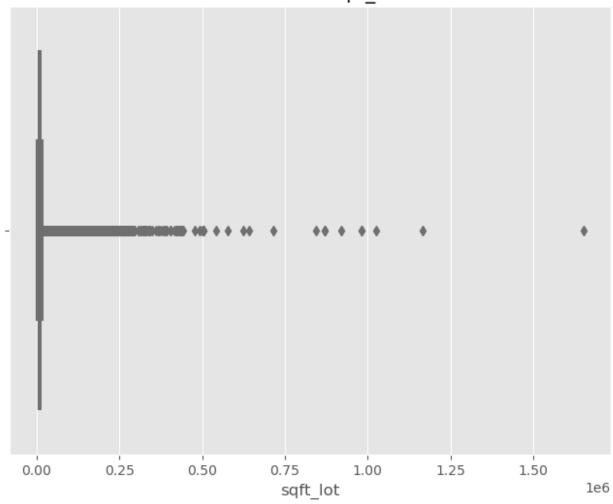
## Box Plot of bathrooms



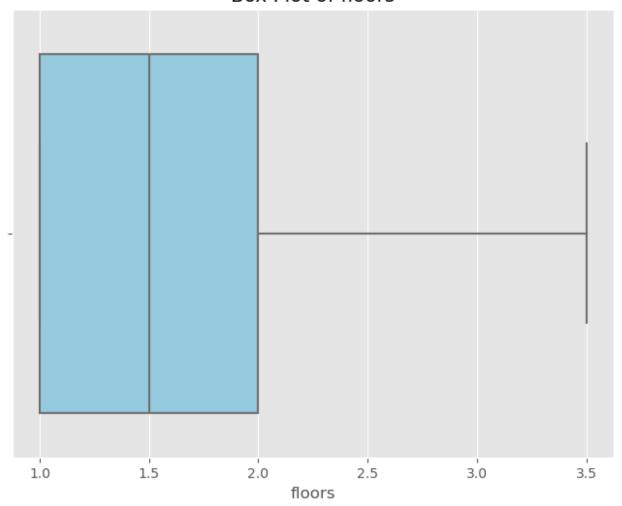
Box Plot of sqft\_living



Box Plot of sqft\_lot



#### Box Plot of floors

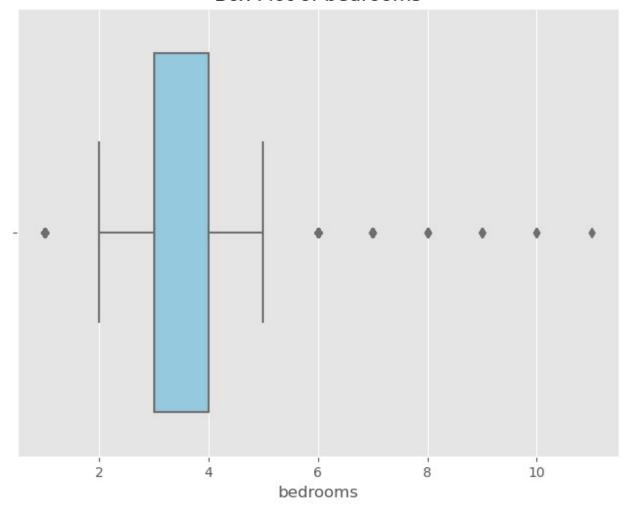


The outlier that appear unusual is 30 bedrooms. This is quite extreme. Although the other columns have outliers, it doesn't mean they have to be dropped, they are well within the realm of possibility

```
#dropping the outlier with more than 30 bedrooms since it's extreme
df = df[df['bedrooms'] <= 30]

#bedrooms after removing outliers
plt.figure(figsize=(8, 6))
sns.boxplot(x=df['bedrooms'], color='skyblue')
plt.title('Box Plot of bedrooms')
plt.show()</pre>
```

## Box Plot of bedrooms



Although the other columns have outliers, it doesn't mean they have to be dropped

#### 3. Checking for Duplicate Rows

```
df.duplicated()
1
         False
2
         False
3
         False
4
         False
5
         False
21591
         False
21592
         False
21593
         False
21594
         False
21596
         False
Length: 19163, dtype: bool
```

There are no duplicates

#### 4. Ensuring Correct Data Type

```
df.info()
<class 'pandas.core.frame.DataFrame'>
Index: 19163 entries, 1 to 21596
Data columns (total 17 columns):
                    Non-Null Count
     Column
                                    Dtype
     -----
 0
     price
                    19163 non-null
                                    float64
 1
     bedrooms
                    19163 non-null
                                    int64
 2
                                    float64
     bathrooms
                    19163 non-null
 3
     sqft_living
                    19163 non-null
                                    int64
 4
     sqft lot
                    19163 non-null
                                    int64
 5
     floors
                    19163 non-null
                                    float64
 6
    waterfront
                    19163 non-null
                                    object
 7
     view
                    19163 non-null
                                    obiect
 8
     condition
                    19163 non-null
                                    object
 9
                    19163 non-null
     grade
                                    object
    graue
sqft_above
 10
                    19163 non-null
                                    int64
    yr built
                    19163 non-null
 11
                                    int64
 12
    zipcode
                    19163 non-null
                                    int64
 13
    lat
                    19163 non-null
                                    float64
 14
    long
                                    float64
                    19163 non-null
    sqft_living15 19163 non-null
 15
                                    int64
    saft lot15
 16
                    19163 non-null
                                    int64
dtypes: float64(5), int64(8), object(4)
memory usage: 2.6+ MB
```

Floors and bathrooms are named as float data type. This is incorrect and needs to be addressed since they can only be integers.

```
df['floors'] = df['floors'].astype(int)
df['bathrooms'] = df['bathrooms'].astype(int)
```

## Exploratory Data Analysis (EDA)

In this section we will perforn EDA to understand the data better and discover any patterns, trends that may exist using univariate, bivariate and multivariate analysis. We will use descriptive statistics and visualizations to summarise the main characteristics and examine relationships between the features and our target variable(price).

- Measures of Central Tendancy and Dispersion
- Univariate
- Bivariate correlation
- Feature engineering
- Categorical Data Encoding- one hot encoding, and label Encoder

#### Analysis of the Numerical and Descriptive data

```
num_attributes = df.select_dtypes(include=['int64','float64'])
cat_attributes = df.select_dtypes(exclude=['int64','float64'])
num attributes.sample()
           price bedrooms
                              sqft living
                                             sqft lot
                                                        sqft above yr built
11149 422250.00
                                      1650
                                                 7145
                                                               1300
                                                                          1977
                                 sqft living15
        zipcode
                   lat
                          long
                                                  sqft lot15
          98155 47.77 -122.32
                                            1760
11149
cat attributes.sample()
                  floors waterfront
                                       view condition
     bathrooms
                                                              grade
149
                                   NO
                                       NONE
                                               Average
                                                         7 Average
df.describe()
                    bedrooms
                               bathrooms
                                            sqft living
                                                           sqft lot
                                                                        floors
            price
\
count
         19163.00
                    19163.00
                                19163.00
                                               19163.00
                                                           19163.00 19163.00
                                                2082.06
mean
        541443.82
                         3.37
                                     1.75
                                                           15062.21
                                                                          1.45
std
        370909.93
                         0.90
                                     0.73
                                                 921.94
                                                           40773.16
                                                                          0.55
min
         78000.00
                         1.00
                                     0.00
                                                 370.00
                                                              520.00
                                                                          1.00
25%
        322000.00
                         3.00
                                     1.00
                                                1430.00
                                                            5040.00
                                                                          1.00
50%
        450000.00
                         3.00
                                     2.00
                                                1920.00
                                                            7620.00
                                                                          1.00
75%
        643975.00
                         4.00
                                     2.00
                                                2550.00
                                                           10720.00
                                                                          2.00
       7700000.00
                       11.00
                                     8.00
                                               13540.00 1651359.00
max
                                                                          3.00
        sqft above
                     yr built zipcode
                                                        long
                                                               sqft living15
                                               lat
          19163.00
                     19163.00 19163.00 19163.00 19163.00
count
                                                                     19163.00
           1791.46
                      1971.04 98077.73
                                             47.56
                                                    -122.21
                                                                      1987.26
mean
                                                                       684.79
            831.78
                        29.39
                                   53.45
                                              0.14
                                                        0.14
std
            370.00
                      1900.00 98001.00
                                             47.16
                                                     -122.52
                                                                       399.00
min
25%
                      1951.00 98033.00
           1200.00
                                             47.47
                                                     -122.33
                                                                      1490.00
```

```
50%
          1560.00
                    1975.00 98065.00
                                          47.57 -122.23
                                                                 1840.00
75%
          2218.50
                   1997.00 98117.00
                                          47.68 -122.12
                                                                 2360.00
                     2015.00 98199.00
                                          47.78 -121.31
          9410.00
                                                                 6210.00
max
       sqft_lot15
         19\overline{1}63.00
count
         12798.08
mean
         27553.29
std
           651.00
min
25%
          5100.00
          7620.00
50%
75%
         10093.50
        871200.00
max
```

#### 1.Univariate Analysis

• Summary ststistic of our main variable of interest - Price

```
# Extract the price Column
price = df['price']
# Price statistics
price stats = price.describe()
print(price stats)
# Histogram of the price statistics
plt.style.use('ggplot')
price.hist(figsize=(5,5))
plt.xlabel ('PRICE')
plt.ylabel('FREQUENCY')
plt.title ('Distribution of Price')
          19163.00
count
         541443.82
mean
         370909.93
std
          78000.00
min
25%
         322000.00
         450000.00
50%
75%
         643975.00
        7700000.00
max
Name: price, dtype: float64
Text(0.5, 1.0, 'Distribution of Price')
```

## Distribution of Price 16000 -14000 -12000 -FREQUENCY 10000 -8000 -6000 -4000 -2000 -0 1 2 3 6 4 5 7 8

• The histogram shows that the distribution of the house prices in trhe dataset is right skewed, which means thet there are more houses with lower prices.

1e6

PRICE

- The summary statistics provides insights on the mean price whish is at USD 541443 and the median price at USD 450000. The standard devistion is USD 370909. The high standard deviation implies that there are significant differences in housing prices across the dataset. Some houses may be priced much lower than the average, while others may be priced much higher. This variability can be influenced by various factors which will be analysed.
- The maximum housing price recorded is \$7,700,000. This represents the highest observed price in the dataset.

```
[<Axes: title={'center': 'zipcode'}>,
     <Axes: title={'center': 'lat'}>,
           <Axes: title={'center': 'long'}>,
           <Axes: title={'center': 'sqft living15'}>],
          [<Axes: title={'center': 'sqft_lot15'}>, <Axes: >, <Axes: >,
           <Axes: >]], dtype=object)
               price
                                               bedrooms
                                                                                 bathrooms
                                                                                                                   sqft_living
14000
12000
                                  6000
10000
8000
                                  4000
                                                                     4000
                                                                                                       4000
6000
                                  2000
                                                                     2000
                                                                                                       2000
                                                                                                                  5000 7500 10000 12500
              sqft_lot
                                                 floors
                                                                                 sqft_above
                                                                                                                    yr_built
                                                                    8000
                                                                                                       3000
17500
                                  10000 -
                                                                     7000
                                                                                                       2500
                                                                    6000
                                  8000
12500
                                                                                                       2000
10000
                                  6000 -
                                                                                                       1500
                                  4000
                                                                                                       1000
5000
                                                                                                       500
2500
                                                                            2000
                                                                                                          1900 1920 1940 1960 1980 2000 2020
    0.0
                                                                                                                  sqft_living15
              zipcode
                                                  lat
                                                                                    long
                                                                                                       7000
                                  3500
                                                                     7000
                                                                                                       6000
3000
                                                                     6000
                                  2500
2500
                                                                     5000
2000
                                                                     4000
                                  1500
1500
                                                                                                       2000
                                                                                                       1000
                                        47.2 47.3 47.4 47.5 47.6 47.7 47.8
              98100 98150
                                                                          -122.4-122.2-122.0-121.8-121.6-121.4
                                                                                                             1000 2000 3000 4000 5000 6000
             sqft_lot15
17500
15000
12500
7500
5000
        200000 400000 600000 800000
```

majority of the distributions are skewed

#### Bivariate Analysis

In this section we will examine the relationships between our target variable-price and other attributes in the dataset. This will help us understand how one variable affects or is affected by the other varriables.

#### **DESCRIPTIVE ANALYISIS**

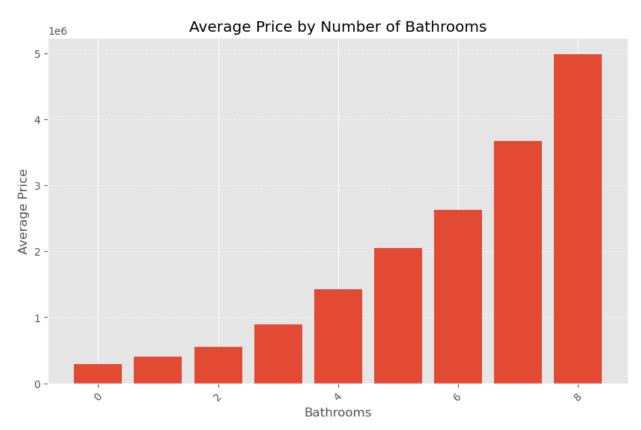
```
# The relationship between number of bedrooms, bathrooms, sqft living,
sqft and price
average price by bedrooms = df.groupby('bedrooms')['price'].mean()
avg price by bathrooms = df.groupby('bathrooms')['price'].mean()
avg price by sqft living = df.groupby('sqft living')['price'].mean()
avg_price_by_sqft_lot = df.groupby('sqft_lot')['price'].mean()
avg_price_by_floors = df.groupby('floors')['price'].mean()
                            = df.groupby('waterfront')['price'].mean()
avg price by waterfront
avg price by view = df.groupby('view')
['price'].mean().sort_values(ascending=True)
avg price by condition = df.groupby('condition')
['price'].mean().sort values(ascending=True)
avg price by grade = df.groupby('grade')
['price'].mean().sort values(ascending=True)
avg price by sqft above = df.groupby('sqft above')['price'].mean()
avg price by sqft living15 = df.groupby('sqft living15')
['price'].mean()
avg price by sqft lot15 = df.groupby('sqft lot15')['price'].mean()
avg_price_by_yr_built = df.groupby('yr built')['price'].mean()
# Plotting the graph
# bathrooms
plt.figure(figsize=(10, 6))
plt.bar(avg_price_by_bathrooms.index, avg_price by bathrooms.values)
plt.xlabel('Bathrooms')
plt.ylabel('Average Price')
plt.title('Average Price by Number of Bathrooms')
plt.xticks(rotation=45)
plt.grid(axis='y', linestyle='--', alpha=0.7) # Add gridlines for
better reference
#bedrooms
plt.figure(figsize=(10, 6))
plt.bar(average price by bedrooms.index,
average price by bedrooms.values)
plt.xlabel('bedrooms')
plt.ylabel('Average Price')
plt.title('Average Price by Bedrooms')
plt.xticks(rotation=45) # Rotate x-axis labels for better readability
plt.grid(axis='y', linestyle='--', alpha=0.7) # Add gridlines for
better reference
```

```
#saft living
plt.figure(figsize=(10, 6))
plt.plot(avg price by sqft living.index,
avg_price_by_sqft_living.values)
plt.xlabel('sqft living')
plt.ylabel('Average Price')
plt.title('Average Price by sqft living')
plt.xticks(rotation=45)
plt.grid(axis='y', linestyle='--', alpha=0.7) # Add gridlines for
better reference
#saft lot
plt.figure(figsize=(10, 6))
plt.plot(avg price by sqft lot.index, avg price by sqft lot.values)
plt.xlabel('sqft lot')
plt.ylabel('Average Price')
plt.title('Average Price by sqft lot')
plt.xticks(rotation=45)
plt.grid(axis='y', linestyle='--', alpha=0.7) # Add gridlines for
better reference
#floors
plt.figure(figsize=(10, 6))
plt.bar(avg price by floors.index, avg price by floors.values)
plt.xlabel('floors')
plt.ylabel('Average Price')
plt.title('Average Price by floors')
plt.xticks(rotation=45)
plt.grid(axis='y', linestyle='--', alpha=0.7) # Add gridlines for
better reference
#waterfront
plt.figure(figsize=(10, 6))
plt.bar(avg price by waterfront.index, avg price by waterfront.values)
plt.xlabel('waterfront')
plt.ylabel('Average Price')
plt.title('Average Price by waterfront')
plt.xticks(rotation=45)
plt.grid(axis='y', linestyle='--', alpha=0.7) # Add gridlines for
better reference
#view
plt.figure(figsize=(10, 6))
plt.bar(avg price by view.index, avg price by view.values)
plt.xlabel('view')
plt.ylabel('Average Price')
plt.title('Average Price by view')
plt.xticks(rotation=45)
plt.grid(axis='y', linestyle='--', alpha=0.7) # Add gridlines for
better reference
```

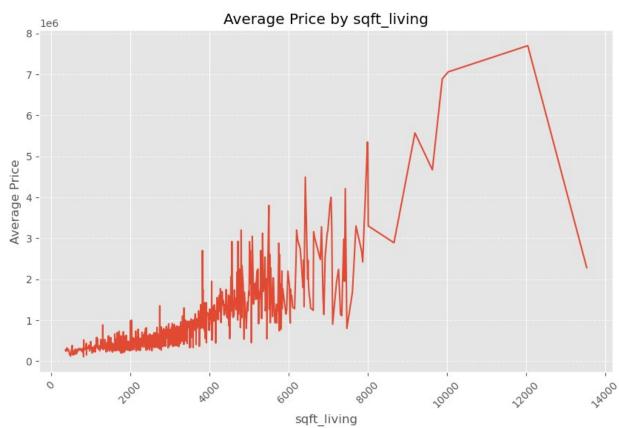
```
#condition
plt.figure(figsize=(10, 6))
plt.bar(avg price by condition.index, avg price by condition.values)
plt.xlabel('condition')
plt.ylabel('Average Price')
plt.title('Average Price by condition')
plt.xticks(rotation=45)
plt.grid(axis='y', linestyle='--', alpha=0.7) # Add gridlines for
better reference
#arade
plt.figure(figsize=(10, 6))
plt.bar(avg price by grade.index, avg price by grade.values)
plt.xlabel('grade')
plt.ylabel('Average Price')
plt.title('Average Price by grade')
plt.xticks(rotation=45)
plt.grid(axis='y', linestyle='--', alpha=0.7) # Add gridlines for
better reference
#yr built
plt.figure(figsize=(10, 6))
plt.plot(avg_price_by_yr_built.index, avg_price_by_yr_built.values)
plt.xlabel('vr built')
plt.ylabel('Average Price')
plt.title('Average Price by yr built')
plt.xticks(rotation=45)
plt.grid(axis='y', linestyle='--', alpha=0.7)
#sqft above
plt.figure(figsize=(10, 6))
plt.plot(avg_price_by_sqft_above.index,
avg_price_by_sqft_above.values)
plt.xlabel('sqft above')
plt.ylabel('Average Price')
plt.title('Average Price by Number of sqft above')
plt.xticks(rotation=45)
plt.grid(axis='y', linestyle='--', alpha=0.7)
#saft living15
plt.figure(figsize=(10, 6))
plt.plot(avg_price_by_sqft_living15.index,
avg_price_by_sqft_living15.values)
plt.xlabel('sqft living15')
plt.ylabel('Average Price')
plt.title('Average Price by sqft living15')
plt.xticks(rotation=45)
plt.grid(axis='y', linestyle='--', alpha=0.7) # Add gridlines for
better reference
```

```
#sqft_lot15
plt.figure(figsize=(10, 6))
plt.plot(avg_price_by_sqft_lot15.index,
avg_price_by_sqft_lot15.values)
plt.xlabel('sqft_lot15')
plt.ylabel('Average Price')
plt.title('Average Price by sqft_lot15')
plt.xticks(rotation=45)
plt.grid(axis='y', linestyle='--', alpha=0.7) # Add gridlines for
better reference

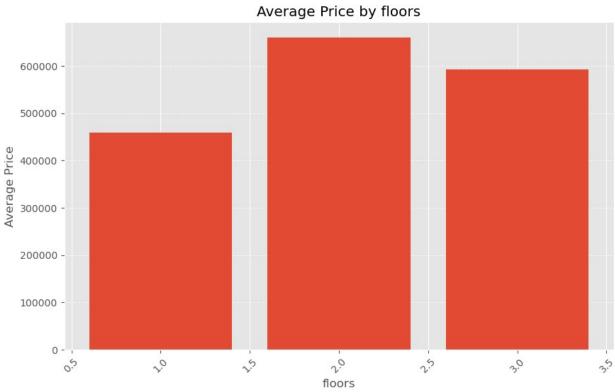
plt.tight_layout()
plt.show()
```

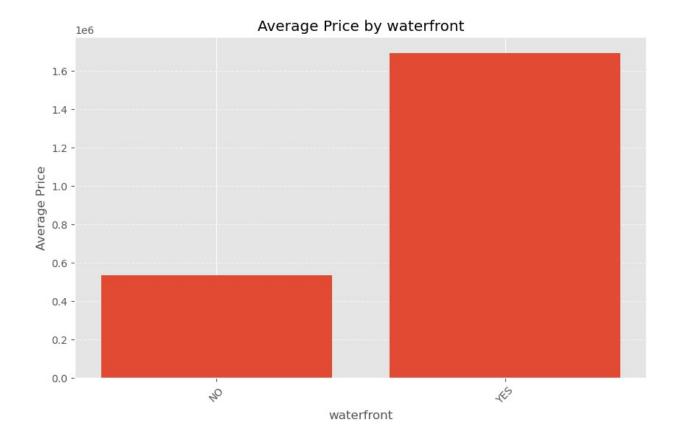


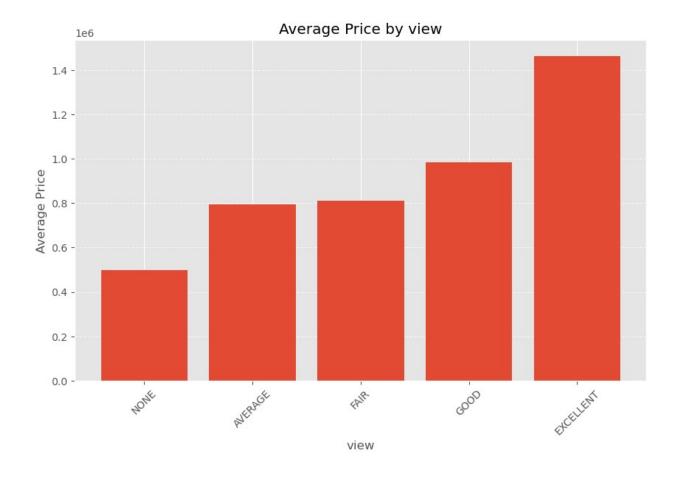


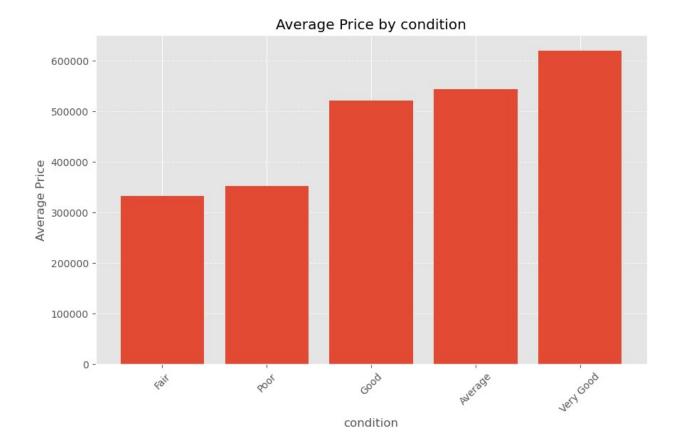


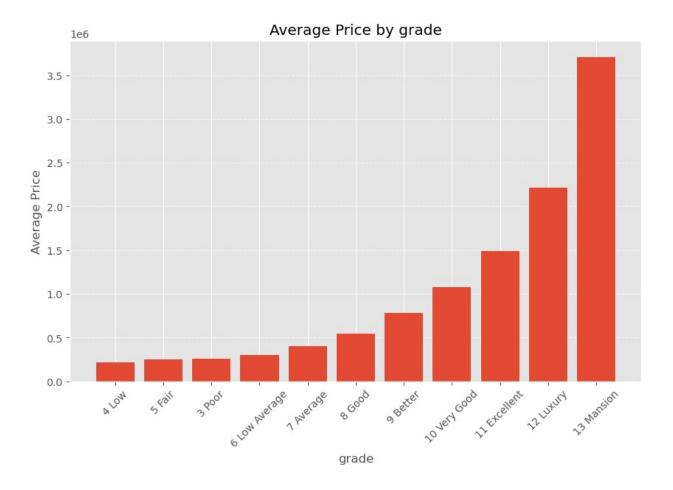


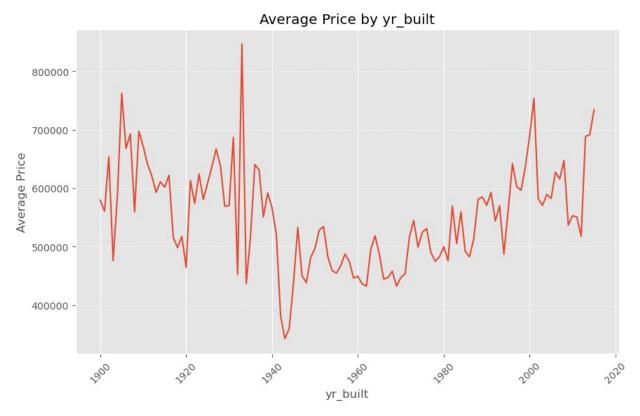


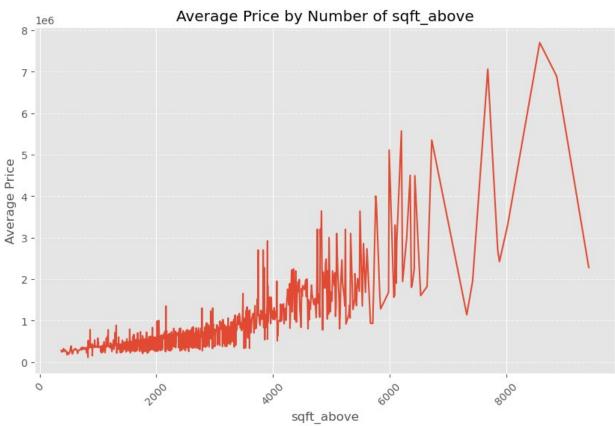


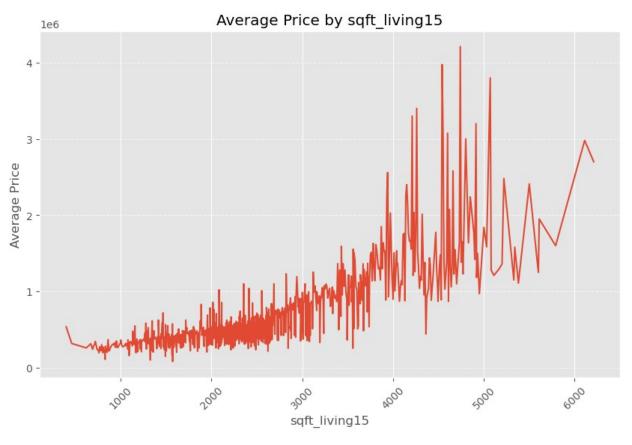


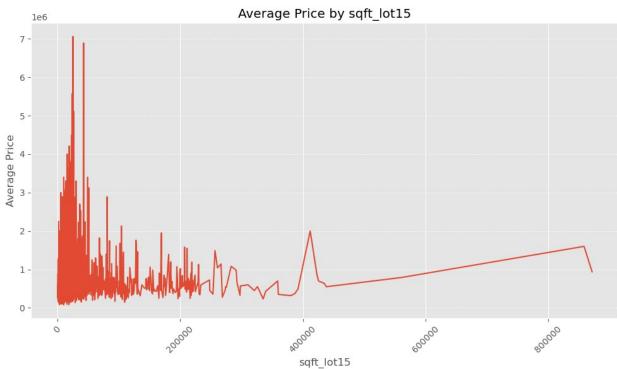












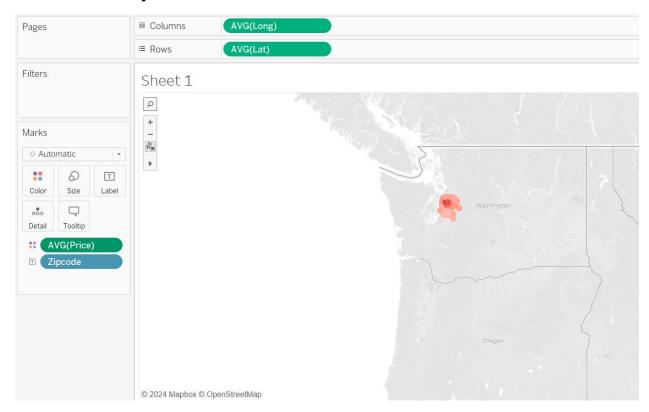
#### INSIGHTS FROM THIS DESCRIPTIVE ANALYSIS

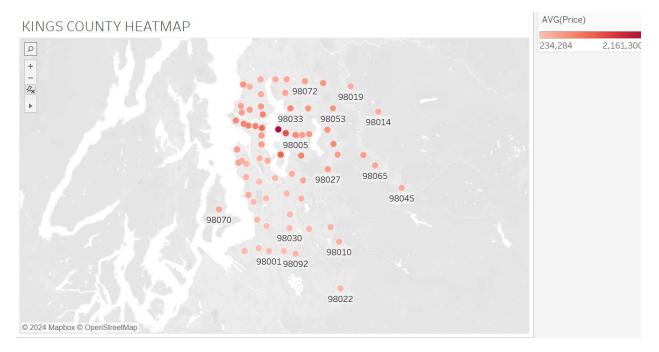
FROM VISUALIZATION OF THE GRAPHS ABOVE, IT IS APPARENT THAT THE AVERAGE PRICE OF THE HOUSES IS HIGHER:

- 1. WITH INCREASE IN THE NUMBER OF BATHROOMS
- 2. WITH PRESENCE OF THE WATERFRONT
- 3. WITH A BETTER VIEW
- 4. WITH IMPROVEMENT IN THE CONDITION ON THE HOUSE
- 5. WITH A HIGHER GRADE OF THE HOUSE
- 6. WITH MORE SQFT\_LIVING
- 7. WITH MORE SQFT\_ABOVE

THE AVERAGE PRICE OF HOUSES INCREASES UPTO 8 BEDROOMS, AFTER WHICH IT DECREASES. FROM THE TIME SERIES, THE YEAR A HOUSE WAS BUILT DID NOT APPEAR TO HAVE AN INFLUENCE ON THE PRICE OF THE HOUSES. ON AVERAGE HOUSES WITH 2 FLOORS HAVE A HIGHER PRICE THAN THOSE WITH 3 FLOORS, SO HAVING MORE FLOORS MAY NOT NECESSARILY TRANSLATE TO A HIGHER PRICE OF THE HOUSE.

# USING TABLEAU WE'VE PLOTTED A HEAT MAP OF THE PRICES OF HOUSES USING THE LATITUDE, LONGITUDE AND ZIPCODES





USING TABLEAU WE'VE PLOTTED A HEAT MAP OF THE PRICES OF HOUSES USING THE LATITUDE, LONGITUDE AND ZIPCODES

#### **INSIGHTS**

FROM THIS HEATMAP IS APPARENT THAT THE BEST PRICED HOUSES (DARKER SHADE OF RED) ARE IN THE CENTRAL REGION OF KINGS COUNTY.

Online research as to why this is the case revealed that: The central region of Kings County's allure stems from proximity to essential amenities like employment centers, schools, and recreational facilities, enhancing overall quality of life.

Historical significance and architectural charm add to its appeal, fostering a sense of community and cultural richness. Urban development initiatives, along with limited land availability, drive competition among buyers, resulting in escalating property values.

Prestigious perception and affluent resident demographics further elevate demand and prices.

These factors, alongside favorable market conditions and investor interest, consolidate the central region's status as a highly coveted residential destination within Kings County.

```
# we can now drop longititude, latitude and zipcode columns
df = df.drop(columns=['long', 'lat', 'zipcode'])
```

## INFERENTIAL STATISTICS

WE'LL USE STATISTICAL TESTS TO CHECK IF THE DIFFERENCES SHOWN ABOVE ARE STATISTICALLY SIGNIFICANT

IN THIS CASE WE'RE USING MANN WHITNEY U AND KRUSKAL WALLIS TESTS RATHER THAN T-TESTS AND ANOVA BECAUSE MOST OF THE VARIABLES DO NOT SATISFY THE HOMOGENEITY OF VARIANCES ASSUMPTIONS OF T-TESTS AND ANOVA AND THE DISTRIBUTIONS ARE ALSO SKEWED

MANN WHITEY U AND KRUSKAL WALLIS ARE NON PARAMETRIC TESTS THAT DO NOT ASSUME NORMALITY OR EQUAL VARIANCES AND THEY ARE ALSO ROBUST AGAINST SKEWED DATA.

The post hoc pairwise comparisons, conducted after the Kruskal wallis statistical test has been performed to determine which groups differ from each other significantly. Therefore providing insights into the specific differences between groups that may not be apparent from the initial analysis. It is important to know which specific groups have a statistically significant difference

```
from scipy import stats
# Variables to check
variables = ['bathrooms', 'waterfront', 'view', 'condition', 'grade',
'bedrooms', 'floors']
for var in variables:
   # Extract data for the variable
   groups = [df[df[var] == val]['price'] for val in df[var].unique()]
   # Normality test (Kolmogorov-Smirnov)
   normality results = [stats.kstest(group, 'norm') for group in
groups]
   p values normality = [result[1] for result in normality results]
   # Homogeneity of Variance test (Levene's test)
   homogeneity result = stats.levene(*groups)
   # Print results
   print(f"\n{var.capitalize()}:")
   print("Normality p-values:", p_values_normality)
   print("Homogeneity of Variance p-value:",
homogeneity result.pvalue)
Bathrooms:
Homogeneity of Variance p-value: 0.0
Waterfront:
Normality p-values: [0.0, 0.0]
Homogeneity of Variance p-value: 1.3817112564111914e-144
View:
Normality p-values: [0.0, 0.0, 0.0, 0.0, 0.0]
Homogeneity of Variance p-value: 1.0125963924207291e-288
```

```
Condition:
Normality p-values: [0.0, 0.0, 0.0, 0.0, 0.0]
Homogeneity of Variance p-value: 4.880995092583118e-11
Grade:
Homogeneity of Variance p-value: 0.0
Bedrooms:
Homogeneity of Variance p-value: 2.0204244112631658e-217
Floors:
Normality p-values: [0.0, 0.0, 0.0]
Homogeneity of Variance p-value: 2.154129038756904e-108
import pandas as pd
from scipy.stats import skew, kurtosis
#checking skewness and Kurtosis of all numerical variables
# Calculate skewness, kurtosis, variance, and standard deviation for
each variable
summary stats = pd.DataFrame({
    'Skewness': num attributes.apply(skew),
   'Kurtosis': num attributes.apply(kurtosis),
   'Variance': num attributes.var(),
   'Std Deviation': num attributes.std()
})
# Display the summary statistics table
print(summary stats)
             Skewness
                      Kurtosis
                                     Variance
                                              Std Deviation
price
                 4.08
                         35.29 137574177905.13
                                                  370909.93
                 0.55
bedrooms
                          1.89
                                         0.82
                                                       0.90
saft living
                 1.50
                          5.55
                                    849966.43
                                                     921.94
sqft_lot
                13.26
                        301.50
                                 1662450593.47
                                                   40773.16
sqft above
                 1.46
                          3.50
                                    691858.07
                                                     831.78
                                       863.67
yr built
                -0.47
                         -0.66
                                                      29.39
zipcode
                 0.41
                         -0.85
                                      2856.88
                                                      53.45
lat
                -0.49
                         -0.68
                                         0.02
                                                       0.14
long
                 0.88
                                         0.02
                          1.05
                                                       0.14
sqft living15
                 1.12
                          1.67
                                    468935.20
                                                     684.79
sqft lot15
                 9.76
                        159.11
                                 759183840.08
                                                   27553.29
from scipy import stats
from scipy import stats
```

```
# Assuming you have a DataFrame 'df' with a column 'price' and a
column 'waterfront' indicating whether a property has waterfront or
not.
# Separate the data into two groups: with waterfront and without
waterfront
waterfront group = df[df['waterfront'] == 'YES']['price']
non waterfront group = df[df['waterfront'] == 'NO']['price']
# Perform Mann-Whitney U test
u statistic, p value = stats.mannwhitneyu(waterfront group,
non waterfront group, alternative='two-sided')
# Print the results
print("Mann-Whitney U statistic:", u statistic)
print("p-value:", p_value)
# Check if the difference is statistically significant at alpha = 0.05
alpha = 0.05
if p value < alpha:</pre>
    print("The difference in average price between the group with a
waterfront and the group without a waterfront is statistically
significant.")
else:
    print("There is no statistically significant difference in average
price between the group with a waterfront and the group without a
waterfront.")
Mann-Whitney U statistic: 2455123.5
p-value: 3.7024964710112914e-59
The difference in average price between the group with a waterfront
and the group without a waterfront is statistically significant.
from scipy import stats
# Create lists to hold prices for each group of bathrooms
bathroom groups = []
for bathrooms in df['bathrooms'].unique():
    bathroom_groups.append(df[df['bathrooms'] == bathrooms]['price'])
# Perform Kruskal-Wallis test
h statistic, p value = stats.kruskal(*bathroom groups)
# Print the results
print("Kruskal-Wallis H statistic:", h statistic)
print("p-value:", p value)
# Check if the difference is statistically significant at alpha = 0.05
alpha = 0.05
if p_value < alpha:</pre>
```

```
print("The difference in average price between groups with
different numbers of bathrooms is statistically significant.")
else:
    print("There is no statistically significant difference in average
price between groups with different numbers of bathrooms.")
# Post-hoc analysis (Conover-Iman test)
posthoc = sm.stats.multicomp.pairwise tukeyhsd(df['price'],
df['bathrooms'])
print("\nPost-Hoc Analysis (Conover-Iman Test):")
print(posthoc)
Kruskal-Wallis H statistic: 4216.355571576836
p-value: 0.0
The difference in average price between groups with different numbers
of bathrooms is statistically significant.
Post-Hoc Analysis (Conover-Iman Test):
       Multiple Comparison of Means - Tukey HSD, FWER=0.05
group1 group2
                meandiff
                           p-adj
                                     lower
                                                   upper
     0
                108333.045 0.0852
                                    -6954.2372
                                                 223620.3272
                                                              False
     0
            2 255962.6379
                              0.0
                                    140786.984
                                                 371138.2918
                                                               True
            3 597449.7969
     0
                              0.0 480702.8495
                                                 714196.7444
                                                               True
     0
                              0.0 1009702.5683 1263771.2993
            4 1136736.9338
                                                               True
     0
            5 1758899.2287
                              0.0 1570936.9435 1946861.5139
                                                               True
     0
              2339826.058
                              0.0 2017288.8309
                                                               True
                                                 2662363.285
     0
            7
              3380826.058
                              0.0 2697102.6026 4064549.5133
                                                               True
     0
            8
              4700826.058
                              0.0 4017102.6026 5384549.5133
                                                               True
     1
            2 147629.5929
                                   132803.4917
                              0.0
                                                 162455.6941
                                                               True
     1
            3 489116.7519
                              0.0
                                   464945.8652
                                                 513287.6386
                                                               True
     1
            4 1028403.8888
                              0.0
                                   972797.1261 1084010.6514
                                                               True
                              0.0 1501287.2412 1799845.1263
     1
            5 1650566.1837
                                                               True
     1
              2231493.013
                              0.0 1929856.4023 2533129.6236
                                                               True
     1
            7 3272493.013
                              0.0 2598377.188 3946608.8379
                                                               True
     1
                                  3918377.188 5266608.8379
            8
             4592493.013
                              0.0
                                                               True
     2
            3
                              0.0 317854.4362
                                                 365119.8818
                341487.159
                                                               True
     2
            4 880774.2959
                              0.0 825399.3388
                                                  936149.253
                                                               True
     2
            5 1502936.5908
                              0.0 1353743.8413 1652129.3403
                                                               True
     2
                              0.0 1782269.4568 2385457.3834
                                                               True
            6 2083863.4201
     2
            7 3124863.4201
                              0.0 2450766.6768 3798960.1633
                                                               True
     2
            8 4444863.4201
                              0.0 3770766.6768 5118960.1633
                                                               True
```

0.0 480714.0683

463635.4035

0.0

0.0

0.0 1011040.3396 1311858.5239

0.0 1440178.7475 2044573.7746

0.0 2109009.2706 3457743.2515

0.0 3429009.2706 4777743.2515

896770.3075 1509407.9409

597860.2054

780689.1863

True

True

True

True

True

True

True

3

3

3

3

3

4

539287.1369

5 1161449.4318

6 1742376.261

7 2783376.261

8 4103376.261

5 622162.2949

6 1203089.1242

```
7 2244089.1242
                              0.0 1567865.2574
                                                2920312.991
                                                              True
                              0.0 2887865.2574 4240312.991
     4
           8 3564089.1242
                                                              True
     5
           6 580926.8293
                              0.0 244737.4361 917116.2225
                                                              True
     5
                              0.0 931658.1796 2312195.4789
           7 1621926.8293
                                                              True
     5
           8 2941926.8293
                              0.0 2251658.1796 3632195.4789
                                                              True
     6
                 1041000.0 0.0004 302642.8704 1779357.1296
                                                              True
                              0.0 1622642.8704 3099357.1296
     6
           8
                 2361000.0
                                                              True
     7
                 1320000.0 0.0006 366785.0445 2273214.9555
                                                              True
df['view'].unique()
array(['NONE', 'GOOD', 'EXCELLENT', 'AVERAGE', 'FAIR'], dtype=object)
from scipy import stats
# Create lists to hold prices for each view group
view groups = []
for view quality in ['NONE', 'GOOD', 'EXCELLENT', 'AVERAGE', 'FAIR']:
   view groups.append(df[df['view'] == view quality]['price'])
# Perform Kruskal-Wallis test
h statistic, p value = stats.kruskal(*view groups)
# Print the results
print("Kruskal-Wallis H statistic:", h statistic)
print("p-value:", p value)
# Check if the difference is statistically significant at alpha = 0.05
alpha = 0.05
if p value < alpha:</pre>
   print("The difference in average price between groups with
different views is statistically significant.")
else:
    print("There is no statistically significant difference in average
price between groups with different views.")
# Post-hoc analysis (Conover-Iman test)
posthoc = sm.stats.multicomp.pairwise tukeyhsd(df['price'],
df['view'])
print("\nPost-Hoc Analysis (Conover-Iman Test):")
print(posthoc)
Kruskal-Wallis H statistic: 1708.5494629568025
p-value: 0.0
The difference in average price between groups with different views is
statistically significant.
Post-Hoc Analysis (Conover-Iman Test):
           Multiple Comparison of Means - Tukey HSD, FWER=0.05
```

```
group1 group2 meandiff p-adj lower
reject
 AVERAGE EXCELLENT 667531.7573 0.0 604561.4078 730502.1069
True
              FAIR 17590.4374 0.9411 -45299.5303
 AVERAGE
                                                     80480.405
False
 AVERAGE
              GOOD 188253.5171
                                 0.0 133628.1895 242878.8447
True
              NONE -296755.832
                                 0.0 -329475.3765 -264036.2875
 AVERAGE
True
EXCELLENT
              FAIR -649941.32
                                 0.0 -726608.876 -573273.764
True
EXCELLENT
              GOOD -479278.2402
                                 0.0 -549326.0277 -409230.4528
True
EXCELLENT
              NONE -964287.5893
                                 0.0 -1018998.9657 -909576.2129
True
              GOOD 170663.0797
                                 0.0 100687.5438 240638.6157
    FAIR
True
              NONE -314346,2694
    FAIR
                                 0.0 -368965.1106 -259727.4281
True
              NONE -485009.3491 0.0 -529864.6297 -440154.0685
    GOOD
True
from scipy import stats
# Create lists to hold prices for each condition group
condition_groups = []
for condition in df['condition'].unique():
   condition groups.append(df[df['condition'] == condition]['price'])
# Perform Kruskal-Wallis test
h statistic, p value = stats.kruskal(*condition groups)
# Print the results
print("Kruskal-Wallis H statistic:", h statistic)
print("p-value:", p value)
# Check if the difference is statistically significant at alpha = 0.05
alpha = 0.05
if p value < alpha:</pre>
   print("The difference in average price between groups with
different conditions is statistically significant.")
   print("There is no statistically significant difference in average
```

```
price between groups with different conditions.")
# Post-hoc analysis (Conover-Iman test)
posthoc = sm.stats.multicomp.pairwise tukeyhsd(df['price'],
df['condition'])
print("\nPost-Hoc Analysis (Conover-Iman Test):")
print(posthoc)
Kruskal-Wallis H statistic: 230.73692688865907
p-value: 9.16111300461158e-49
The difference in average price between groups with different
conditions is statistically significant.
Post-Hoc Analysis (Conover-Iman Test):
        Multiple Comparison of Means - Tukey HSD, FWER=0.05
_____
group1 group2
                   meandiff
                             p-adj
                                       lower
                                                   upper
                                                             reject
Average Fair -210573.2017
                                0.0 -292859.1084 -128287.2951
                                                               True
Average
Average
            Good -22144.8399 0.0031 -38980.8491 -5308.8307
                                                               True
            Poor -190679.8004 0.0747 -392551.5305 11191.9297
                                                              False
Average Very Good 76123.8004
                                    48628.3888 103619.2119
                                0.0
                                                               True
            Good 188428.3618 0.0 105416.8217 271439.902
   Fair
                                                              True
   Fair
            Poor 19893.4013 0.9991 -197729.3457 237516.1483
                                                              False
   Fair Very Good 286697.0021 0.0 200886.3836 372507.6206
                                                              True
            Poor -168534.9605 0.1533 -370703.5554 33633.6344
                                                              False
   Good Very Good 98268.6403 0.0
                                    68672.3057 127864.9749
                                                               True
   Poor Very Good 266803.6008 0.0032
                                      63469.6705 470137.5311
                                                               True
from scipy import stats
# Create lists to hold prices for each grade group
grade groups = []
for grade in df['grade'].unique():
   grade groups.append(df[df['grade'] == grade]['price'])
# Perform Kruskal-Wallis test
h_statistic, p_value = stats.kruskal(*grade_groups)
# Print the results
print("Kruskal-Wallis H statistic:", h statistic)
print("p-value:", p_value)
# Check if the difference is statistically significant at alpha = 0.05
alpha = 0.05
if p value < alpha:</pre>
   print("The difference in average price between groups with
different grades is statistically significant.")
else:
```

```
print("There is no statistically significant difference in average
price between groups with different grades.")
# Post-hoc analysis (Conover-Iman test)
posthoc = sm.stats.multicomp.pairwise tukeyhsd(df['price'],
df['grade'])
print("\nPost-Hoc Analysis (Conover-Iman Test):")
print(posthoc)
Kruskal-Wallis H statistic: 8614.71244249437
p-value: 0.0
The difference in average price between groups with different grades
is statistically significant.
Post-Hoc Analysis (Conover-Iman Test):
              Multiple Comparison of Means - Tukey HSD, FWER=0.05
_____
   group1 group2 meandiff p-adj lower
upper reject
10 Very Good 11 Excellent 407215.3626 0.0 356298.1242
458132.6009
            True
10 Very Good
               12 Luxury 1132422.5904 0.0 1036990.5727
1227854.608
            True
10 Very Good 13 Mansion 2631772.068 0.0 2401074.4549
2862469.6812
             True
10 Very Good 3 Poor -816997.1627 0.0562 -1643915.4125
9921.087 False
10 Very Good
             4 Low -865195.1627 0.0 -1032522.6637 -
```

10 Very Good 6 Low Average -777175.4637 0.0 -809615.5338 -

10 Very Good 7 Average -676411.344 0.0 -703972.8597 -

5 Fair -828488.9599 0.0 -890906.5304 -

8 Good -537085.209 0.0 -565373.706 -

3 Poor -1224212.5253 0.0001 -2051883.3415 -

9 Better -301440.1952 0.0 -332573.5132 -

12 Luxury 725207.2278 0.0 623460.1973

13 Mansion 2224556.7055 0.0 1991175.9502

697867.6617

744735.3937

648849.8284

270306.8772

826954.2583

10 Very Good 508796.7121

10 Very Good

11 Excellent

11 Excellent

11 Excellent

396541.7091 True

2457937.4608

10 Very Good 766071.3894

True

True

True

True

True

True

True

True

11 Excellent 1101402.6868	4 Low True	-1272410.5253	0.0 -1443418.3638	-
11 Excellent		-1235704.3225	0.0 -1307406.0751	_
1164002.5698	True			
	9	-1184390.8263	0.0 -1232323.5539	-
1136458.0987	True	1002626 7066	0 0 1120401 002	
11 Excellent 1038851.4302	/ Average True	-1083626.7066	0.0 -1128401.983	-
11 Excellent	8 Good	-944300.5716	0.0 -989526.9719	-
899074.1712	True			
11 Excellent	9 Better	-708655.5577	0.0 -755713.7315	-
661597.3839 12 Luxury	True 13 Mansion	1499349.4777	0.0 1252405.5938	
1746293.3615	True	1433343.4777	0.0 1232403.3330	
12 Luxury		-1949419.7531	0.0 -2781016.8219	-
1117822.6843	True	1007617 7501	0 0 0106716 6011	
12 Luxury 1808518.8751	4 Low True	-1997617.7531	0.0 -2186716.6311	-
12 Luxury		-1960911.5503	0.0 -2068873.7944	_
1852949.3061	True			
		-1909598.0541	0.0 -2003471.6457	-
1815724.4625	True	-1808833.9344	0.0 -1901135.2356	
12 Luxury 1716532.6332	True	-1000033.9344	0.0 -1901133.2330	-
12 Luxury		-1669507.7994	0.0 -1762028.7814	-
1576986.8174	True			
12 Luxury 1340432.7232		-1433862.7855	0.0 -1527292.8479	-
13 Mansion	True 3 Poor	-3448769.2308	0.0 -4306480.0233	_
2591058.4383	True	311070312300	010 130010010233	
13 Mansion		-3496967.2308	0.0 -3779584.4708	-
3214349.9907	True	2460261 0270	0 0 2606417 6012	
13 Mansion 3224104.3746	True	-3460261.0279	0.0 -3696417.6812	-
		-3408947.5318	0.0 -3639004.8506	-
3178890.213				
13 Mansion		-3308183.4121	0.0 -3537603.6573	-
3078763.1668 13 Mansion		-3168857.2771	0.0 -3398365.9934	_
2939348.5608		310003712771	010 333030313331	
13 Mansion		-2933212.2632	0.0 -3163088.959	-
2703335.5674		40100 0	1 0 001076 04	
3 Poor 794680.94 Fa		-48198.0	1.0 -891076.94	
3 Poor		-11491.7972	1.0 -839949.6223	
816966.0279	False			
	6 Low Average	39821.699	1.0 -786918.147	
866561.545 F 3 Poor		140585.8187	1.0 -685976.975	
5 1 001	/ Average	11030310107	1.0 003370.373	

```
967148.6124 False
                   8 Good 279911.9537 0.9917 -546675.4004
      3 Poor
1106499.3078 False
                 9 Better 515556.9675 0.6437 -311132.6346
      3 Poor
1342246.5697 False
       4 Low
                   5 Fair 36706.2028 0.9999 -138070.9947
211483.4003 False
       4 Low 6 Low Average 88019.699 0.8348 -78423.9065
254463.3045 False
       4 Low
                7 Average 188783.8187 0.011 23221.8883
354345.7491
            True
       4 Low
                  8 Good
                           328109.9537 0.0 162425.4501
493794.4573
            True
                 9 Better 563754.9675 0.0 397561.1074
       4 Low
729948.8277 True
      5 Fair 6 Low Average 51313.4962 0.1768 -8694.2893
111321.2817 False
      5 Fair
                7 Average 152077.6159 0.0 94560.5461
209594.6857 True
                           291403.7509 0.0
      5 Fair
                  8 Good
                                              233534.8021
349272.6996 True
                                        0.0
      5 Fair
                 9 Better 527048.7647
                                              467737,2172
586360.3122
            True
6 Low Average
                7 Average 100764.1197 0.0 79209.1119
122319.1275 True
                  8 Good 240090.2547
                                        0.0 217613.1491
6 Low Average
262567.3602
            True
                 9 Better 475735.2685 0.0 449768.661
6 Low Average
501701.8761
            True
   7 Average
                  8 Good 139326.135 0.0 124748.7802
            True
153903.4898
   7 Average
                 9 Better 374971.1488 0.0 355438.0051
394504.2926
            True
                 9 Better 235645.0139 0.0 215098.8313
      8 Good
256191.1964
            True
from scipy import stats
# Create lists to hold prices for each bedroom group
bedroom groups = []
for bedrooms in df['bedrooms'].unique():
   bedroom groups.append(df[df['bedrooms'] == bedrooms]['price'])
# Perform Kruskal-Wallis test
h statistic, p value = stats.kruskal(*bedroom groups)
# Print the results
```

```
print("Kruskal-Wallis H statistic:", h statistic)
print("p-value:", p value)
# Check if the difference is statistically significant at alpha = 0.05
alpha = 0.05
if p value < alpha:</pre>
   print("The difference in average price between groups with
different numbers of bedrooms is statistically significant.")
   print("There is no statistically significant difference in average
price between groups with different numbers of bedrooms.")
# Post-hoc analysis (Conover-Iman test)
posthoc = sm.stats.multicomp.pairwise tukeyhsd(df['price'],
df['bedrooms'])
print("\nPost-Hoc Analysis (Conover-Iman Test):")
print(posthoc)
Kruskal-Wallis H statistic: 2346.9091736424602
p-value: 0.0
The difference in average price between groups with different numbers
of bedrooms is statistically significant.
C:\Users\Kola500\.anaconda\ANACONDA\Lib\site-packages\scipy\integrate\
quadpack py.py:1233: IntegrationWarning: The integral is probably
divergent, or slowly convergent.
 quad_r = quad(f, low, high, args=args, full output=self.full output,
Post-Hoc Analysis (Conover-Iman Test):
       Multiple Comparison of Means - Tukey HSD, FWER=0.05
    ______
               meandiff
                         p-adj
group1 group2
                                    lower
                                                upper reject
     1
           2
              89005.2858 0.0461
                                     735.0372 177275.5344
                                                            True
           3 151176.253
    1
                            0.0
                                  65049.5041 237303.002
                                                            True
     1
           4 322890.9542
                            0.0
                                  236410.4076 409371.5007
                                                            True
     1
           5 479442.0777
                            0.0
                                  389126.3885 569757.7669
                                                            True
     1
           6
              516906.181
                            0.0
                                  403209.4959
                                               630602.866
                                                            True
           7 623469.4343
                                                            True
     1
                            0.0
                                  414595.2865 832343.5821
     1
                                  576318.8052 1277611.2997
           8 926965.0525
                            0.0
                                                            True
     1
           9 579783.0676 0.0033
                                  111430.6914 1048135.4438
                                                            True
    1
          10 505783.2343 0.317
                                 -151055.0221 1162621.4907
                                                           False
    1
                                 -925484.4979 1337050.9665
          11 205783.2343
                            1.0
                                                           False
    2
           3
              62170.9672
                            0.0
                                   36351.3917
                                              87990.5428
                                                            True
    2
           4 233885.6684
                            0.0
                                  206909.4098 260861.9269
                                                            True
    2
           5 390436.7919
                            0.0
                                  352943.3617 427930.2221
                                                            True
    2
           6 427900.8952
                            0.0
                                  349314.8291 506486.9612
                                                            True
    2
           7 534464.1485
                            0.0
                                  342429.6641 726498.6329
                                                            True
    2
                                  497076.1732 1178843.3602
           8 837959.7667
                            0.0
                                                            True
```

```
490777.7818 0.0258
                                 29689.0898
                                              951866.4738
                                                            True
 2
          416777.9485 0.6071
                               -234900.9054 1068456.8024
                                                           False
       10
 2
       11
           116777.9485
                          1.0 -1011501.9439 1245057.8408
                                                           False
 3
        4
           171714.7011
                          0.0
                                152902.5077
                                              190526.8946
                                                            True
3
           328265.8247
                          0.0
                                296142.0421
                                              360389.6072
                                                            True
3
        6
           365729.9279
                          0.0
                                289559.3964
                                             441900.4594
                                                            True
3
        7
                          0.0
                                281234.4905
                                                            True
           472293.1812
                                              663351.872
3
        8
           775788.7994
                          0.0
                                435453.9578
                                              1116123.641
                                                            True
3
        9
           428606.8146 0.0955
                                              889289.9617
                                -32076.3325
                                                           False
3
       10
           354606.9812 0.808
                                -296784.9965
                                              1005998.959
                                                           False
3
                          1.0 -1073507.2397 1182721.2022
       11
           54606.9812
                                                           False
4
       5
           156551.1235
                          0.0
                                123490.4906
                                              189611.7565
                                                            True
4
           194015.2268
                          0.0
                                117444.8806
                                               270585.573
                                                            True
4
       7
           300578.4801
                          0.0
                                109360.0413
                                              491796.9189
                                                            True
4
        8
          604074.0983
                          0.0
                                263649.5509
                                              944498.6457
                                                            True
4
        9
           256892.1135 0.7836
                               -203857.3087
                                             717641.5356
                                                           False
4
          182892.2801 0.9982
                                -468546.571
                                              834331.1313
                                                           False
4
       11 -117107.7199
                          1.0
                                -1245249.007 1011033.5672
                                                           False
5
            37464.1032 0.9232
                                -43412.6962
                                              118340.9027
                                                           False
5
        7
           144027.3566 0.3649
                                -48955.8814
                                              337010.5945
                                                           False
5
        8
          447522.9748 0.0012
                                106104.0075
                                             788941.9421
                                                           True
5
        9
           100340.9899 0.9998
                               -361143.6456
                                              561825.6254
                                                           False
5
            26341.1566
                                              678300.2163
       10
                          1.0
                               -625617.9031
                                                           False
5
       11 -273658.8434 0.9995
                               -1402100.602
                                              854782.9151
                                                           False
6
           106563.2533 0.8493
                                -98406.3605
                                              311532.8671
       7
                                                           False
6
           410058.8715 0.0071
                                 61724.3718
                                             758393.3712
                                                            True
6
        9
            62876.8867
                          1.0
                               -403747.2461
                                              529501.0194
                                                           False
 6
           -11122.9467
                                -666730.015
       10
                          1.0
                                              644484.1216
                                                           False
6
       11 -311122.9467 0.9985 -1441676.2691
                                              819430.3758
                                                           False
7
           303495.6182 0.3011
                               -86425.3958
                                              693416.6321
                                                           False
7
           -43686.3667
                          1.0
                               -542123.4788
                                              454750.7454
                                                           False
7
       10
             -117686.2
                          1.0
                               -796303.9874
                                              560931.5874
                                                           False
7
       11
             -417686.2 0.9852 -1561737.0242
                                             726364.6242
                                                           False
8
        9 -347181.9848 0.6824
                               -919688.6973
                                              225324.7276
                                                           False
8
                                             313560.6418
       10 -421181.8182 0.7528 -1155924.2782
                                                           False
8
       11 -721181.8182 0.6698 -1899390.9123 457027.2759
                                                           False
9
          -73999.8333
                          1.0
                               -871651.1608 723651.4941
                                                           False
9
       11 -373999.8333 0.9962 -1592432.362 844432.6954
                                                           False
10
             -300000.0 0.9997 -1602559.1632 1002559.1632
                                                           False
```

from scipy import stats
import pandas as pd
from scipy.stats import kruskal

# Assuming you have a DataFrame 'df' with a column 'price' and a column 'floors' indicating the number of floors.

# Create lists to hold prices for each floor group

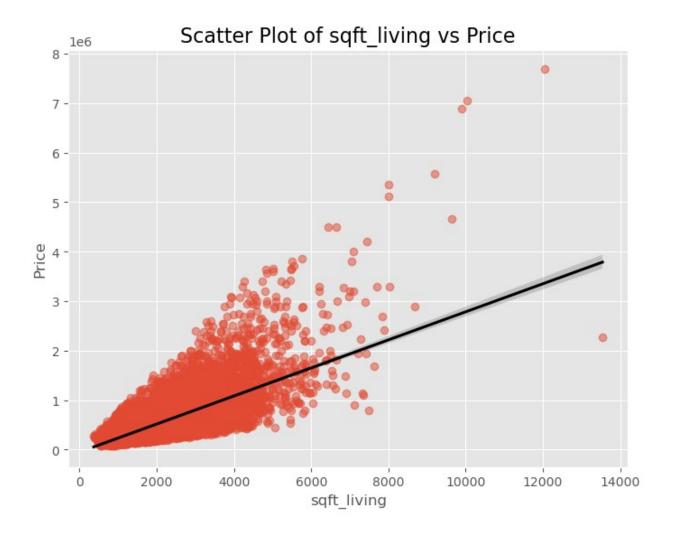
```
floor groups = []
for floors in df['floors'].unique():
    floor groups.append(df[df['floors'] == floors]['price'])
# Perform Kruskal-Wallis test
h statistic, p value = stats.kruskal(*floor groups)
# Print the results
print("Kruskal-Wallis H statistic:", h statistic)
print("p-value:", p value)
# Check if the difference is statistically significant at alpha = 0.05
alpha = 0.05
if p value < alpha:</pre>
    print("The difference in average price between groups with
different numbers of floors is statistically significant.")
else:
   print("There is no statistically significant difference in average
price between groups with different numbers of floors.")
# Post-hoc analysis (Conover-Iman test)
posthoc = sm.stats.multicomp.pairwise tukeyhsd(df['price'],
df['floors'])
print("\nPost-Hoc Analysis (Conover-Iman Test):")
print(posthoc)
Kruskal-Wallis H statistic: 1745.0997758271121
p-value: 0.0
The difference in average price between groups with different numbers
of floors is statistically significant.
Post-Hoc Analysis (Conover-Iman Test):
     Multiple Comparison of Means - Tukey HSD, FWER=0.05
_____
group1 group2 meandiff p-adj lower upper reject
    1 2 199934.2139 0.0 187385.9523 212482.4755
1 3 132297.0776 0.0 95705.2655 168888.8897
    1 3 132297.0776 0.0 95705.2655 168888.8897 True
2 3 -67637.1363 0.0001 -104650.2224 -30624.0502 True
         ______
```

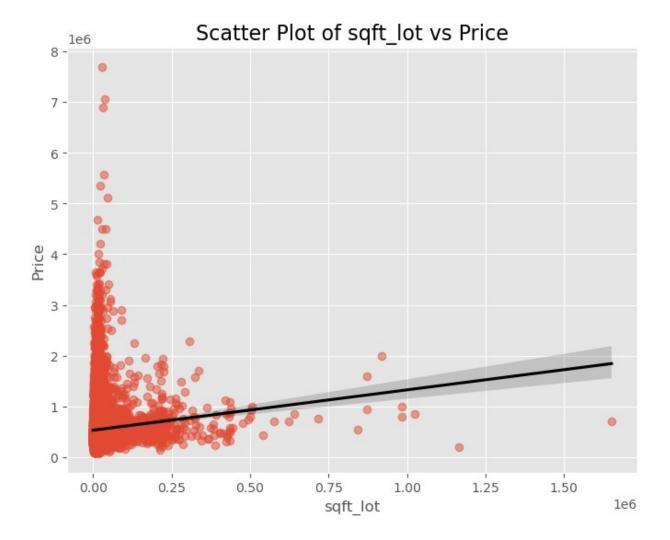
### **CORRELATION AND MULTICOLLINEARLITY ANALYSIS**

```
0
     price
                    19163 non-null
                                     float64
 1
     bedrooms
                    19163 non-null
                                     int64
 2
     bathrooms
                    19163 non-null
                                     int32
 3
     sqft living
                    19163 non-null
                                     int64
 4
     sqft lot
                    19163 non-null
                                     int64
 5
     floors
                    19163 non-null
                                     int32
 6
     waterfront
                    19163 non-null
                                     object
 7
                    19163 non-null
                                     object
     view
 8
                    19163 non-null
                                     object
     condition
 9
     grade
                    19163 non-null
                                     object
                    19163 non-null
    sqft above
 10
                                     int64
    yr built
 11
                    19163 non-null
                                     int64
12
     sqft_living15
                    19163 non-null
                                     int64
13
     saft lot15
                    19163 non-null
                                     int64
dtypes: float64(1), int32(2), int64(7), object(4)
memory usage: 2.0+ MB
continuous variables = df[['price','sqft living', 'sqft lot',
'sqft_above', 'sqft_living15', 'sqft_lot15']]
continuous variables.head()
       price sqft living sqft lot sqft above sqft living15
sqft lot15
1 538000.00
                     2570
                               7242
                                            2170
                                                           1690
7639
  180000.00
                      770
                               10000
                                             770
                                                           2720
8062
                     1960
3 604000.00
                                5000
                                            1050
                                                           1360
5000
4 510000.00
                     1680
                                8080
                                            1680
                                                           1800
7503
5 1230000.00
                     5420
                             101930
                                            3890
                                                           4760
101930
categorical_variables = df[['bedrooms', 'bathrooms', 'floors',
'waterfront', 'view', 'condition', 'grade']]
categorical_variables.tail()
       bedrooms bathrooms floors waterfront view condition
grade
21591
              3
                                                NONE
                         2
                                 2
                                            NO
                                                       Average
                                                                   8
Good
              3
                                            NO
                                                NONE
21592
                                  3
                                                       Average
Good
              4
21593
                                 2
                                            NO
                                                NONE
                                                                   8
                                                       Average
Good
              2
21594
                                 2
                                            N0
                                                NONE
                                                       Average 7
Average
21596
              2
                                 2
                                            NO
                                                NONE
                                                       Average 7
Average
```

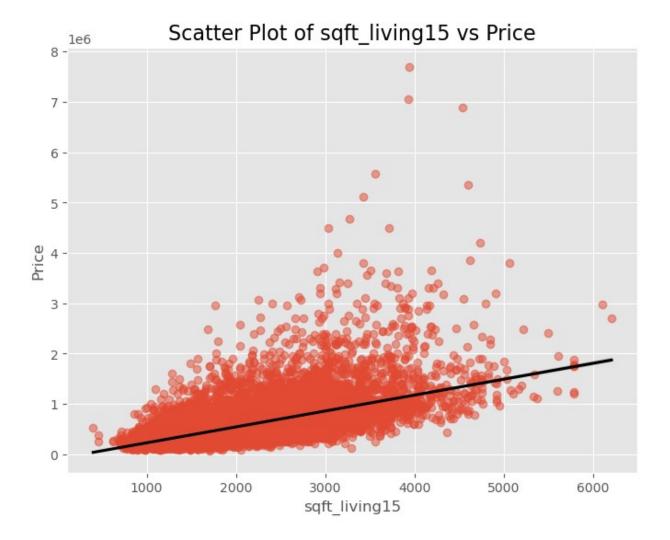
### CORRELATION IS ONLY USED FOR CONTINUOUS VARIABLES

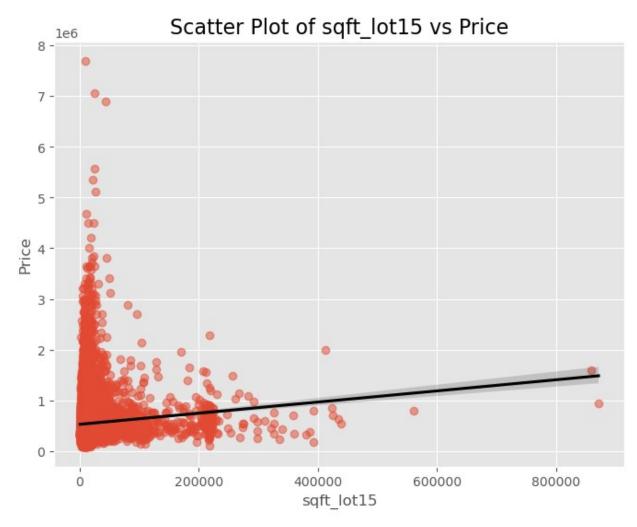
```
correlation = continuous variables.corr()['price']
print(correlation)
price
                1.00
sqft living
                0.70
saft lot
                0.09
sqft above
                0.61
sqft living15
                0.58
sqft lot15
                0.08
Name: price, dtype: float64
# Create scatter plots with black regression lines for each continuous
variable against price
for column in continuous variables.columns[1:]: # Exclude 'price'
column
    plt.figure(figsize=(8, 6))
    sns.regplot(x=column, y='price', data=continuous_variables,
scatter_kws={'alpha':0.5}, line_kws={'color':'black'})
    plt.title(f'Scatter Plot of {column} vs Price', fontsize=16)
    plt.xlabel(column, fontsize=12)
    plt.ylabel('Price', fontsize=12)
    plt.grid(True)
    plt.show()
```





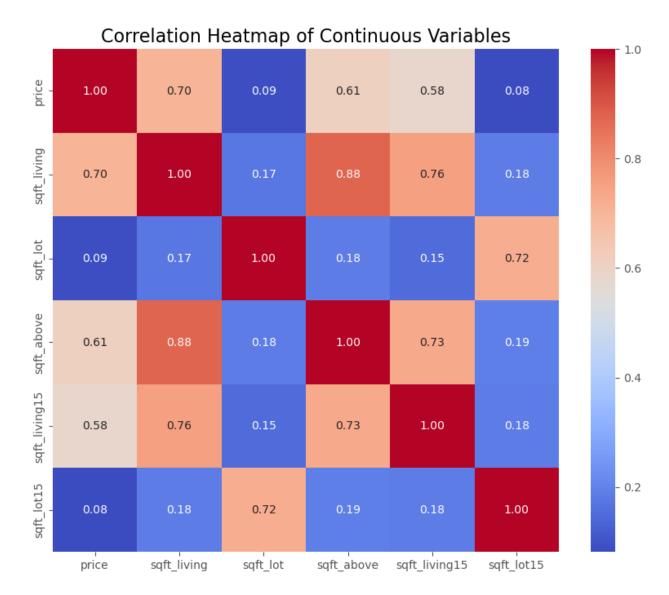






```
# Calculate the correlation matrix
correlation_matrix = continuous_variables.corr()

# Create a heatmap
plt.figure(figsize=(10, 8))
sns.heatmap(correlation_matrix, annot=True, cmap='coolwarm',
fmt=".2f", annot_kws={"size": 10})
plt.title('Correlation Heatmap of Continuous Variables', fontsize=16)
plt.show()
```



**INSIGHTS FROM THIS ANALYSIS** 

THERE'S A RELATIVELY STRONG POSITIVE LINEAR CORRELATION BETWEEN PRICE AND SQFT\_LIVING, SQFT\_ABOVE AND SQFT\_LIVING

THE CORRELATION HEATMAP INDICATES THAT THERE'S A NOTABLE LEVEL OF MULTICOLLINEARLITY BETWEEN sqft\_living & sqft\_living15, sqft\_living & sqft\_above, sqft\_lot & sqft\_lot15

### **REGRESSION ANALYSIS**

**Encoding Categorical Variables** 

Before performing any regression we need to encode the categorical variables.

```
label encoder = LabelEncoder()
df['grade'] = label_encoder.fit_transform(df['grade'])
df['grade'].value counts()
grade
      7948
8
9
      5398
10
      2311
7
      1804
0
      1014
1
       356
6
       212
2
        81
5
        25
3
        13
4
         1
Name: count, dtype: int64
df.head()
                         bathrooms sqft living
                                                  sqft lot floors
              bedrooms
       price
waterfront \
1 538000.00
                      3
                                 2
                                           2570
                                                      7242
                                                                  2
NO
2
  180000.00
                      2
                                 1
                                             770
                                                     10000
                                                                  1
NO
  604000.00
                                           1960
                                                      5000
3
                      4
                                 3
                                                                  1
NO
4 510000.00
                      3
                                 2
                                            1680
                                                      8080
                                                                  1
NO
5 1230000.00
                      4
                                            5420
                                                    101930
                                                                  1
NO
   view condition grade sqft above yr built sqft living15
sqft lot15
1 NONE
           Average
                         8
                                  2170
                                             1951
                                                            1690
7639
2 NONE
           Average
                                   770
                                             1933
                                                            2720
8062
  NONE Very Good
                                  1050
                                             1965
                                                            1360
                         8
5000
4 NONE
           Average
                         9
                                  1680
                                             1987
                                                            1800
7503
5 NONE
                                  3890
                                             2001
                                                            4760
                         1
           Average
101930
#View Column encoding
df['view'].replace(to replace=
['NONE', 'FAIR', 'AVERAGE', 'GOOD', 'EXCELLENT'], value = [0,1,2,3,4,],
inplace= True )
```

```
#Waterfront Column encoding
df['waterfront'].replace(to replace= ['NO', 'YES'], value = [0,1],
inplace= True )
#Condition Column encoding
df['condition'].replace(to replace=
['Poor', 'Fair', 'Average', '\overline{G}ood', 'Very Good'], value = [0,1,2,3,4,],
inplace= True )
df.info()
<class 'pandas.core.frame.DataFrame'>
Index: 19163 entries, 1 to 21596
Data columns (total 14 columns):
                    Non-Null Count
#
     Column
                                    Dtype
- - -
     -----
 0
     price
                    19163 non-null
                                    float64
 1
     bedrooms
                    19163 non-null
                                    int64
 2
     bathrooms
                    19163 non-null
                                    int32
 3
     sqft living
                    19163 non-null
                                    int64
 4
     saft lot
                    19163 non-null
                                    int64
5
     floors
                    19163 non-null
                                    int32
 6
     waterfront
                    19163 non-null int64
 7
                    19163 non-null
     view
                                    int64
 8
     condition
                    19163 non-null
                                    int64
 9
     grade
                    19163 non-null
                                    int32
 10 sqft above
                    19163 non-null int64
 11 vr built
                    19163 non-null
                                    int64
     sqft_living15 19163 non-null
 12
                                    int64
13
     saft lot15
                    19163 non-null
                                    int64
dtypes: float64(1), int32(3), int64(10)
memory usage: 2.0 MB
df.head()
       price
              bedrooms
                        bathrooms sqft living sqft lot floors
waterfront \
1
   538000.00
                     3
                                2
                                           2570
                                                     7242
                                                                2
0
2
                     2
                                            770
                                                    10000
  180000.00
                                                                1
0
3
  604000.00
                     4
                                           1960
                                                     5000
                                                                1
0
4
  510000.00
                     3
                                2
                                           1680
                                                     8080
                                                                1
0
5 1230000.00
                     4
                                 4
                                           5420
                                                   101930
                                                                1
   view condition grade sqft above yr built sqft living15
sqft lot15
```

1	0	2	8	2170	1951	1690
7639						
2	0	2	7	770	1933	2720
8062						
3	0	4	8	1050	1965	1360
5000						
4	0	2	9	1680	1987	1800
7503						
5	0	2	1	3890	2001	4760
10193	Θ					

# ONE HOT ENCODING OF CATEGORICAL VARIABLES, FEATURE SELECTION, CONCATENATION, and SPLITTING THE DATA INTO TRAINING AND TESTING DATA SETS

```
import pandas as pd
import statsmodels.api as sm
from sklearn.model selection import train test split
# List of categorical variables to be one-hot encoded
categorical vars = ['bedrooms', 'bathrooms', 'floors', 'waterfront',
'view', 'condition', 'grade']
# One-hot encode categorical variables
encoded categorical = pd.get dummies(df[categorical vars],
drop first=True)
# Select continuous variables. sqft above, sqft living15 and
sqft lot15 have not been selected due to the multicollinearlity
observed prior
continuous variables = df[['sqft living', 'sqft lot']]
# Concatenate one-hot encoded categorical variables with continuous
variables
X = pd.concat([encoded categorical, continuous variables], axis=1)
# Define the dependent variable
y = df['price']
# Split the data into training and testing sets
X train, X test, y train, y test = train test split(X, y,
test size=0.2, random state=42)
# Add a constant term to the predictor variables
X train = sm.add constant(X train)
X test = sm.add constant(X test)
# Fit the linear regression model
model = sm.OLS(y_train, X_train).fit()
```

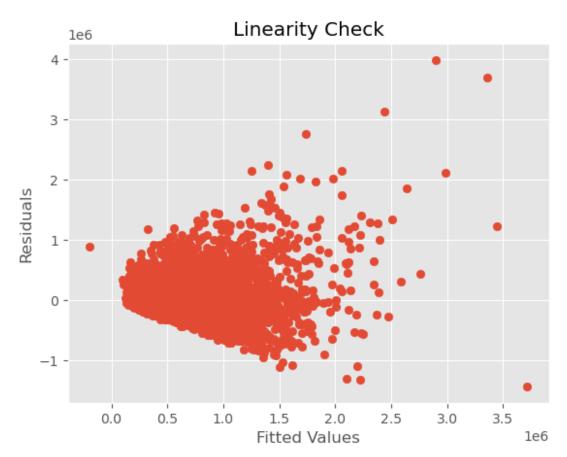
```
# Print model summary
print(model.summary())
                             OLS Regression Results
Dep. Variable:
                                 price
                                         R-squared:
0.583
Model:
                                   0LS
                                         Adj. R-squared:
0.583
                         Least Squares F-statistic:
Method:
2384.
                      Tue, 09 Apr 2024
                                         Prob (F-statistic):
Date:
0.00
Time:
                              21:27:34
                                         Log-Likelihood:
2.1134e+05
No. Observations:
                                 15330
                                         AIC:
4.227e+05
Df Residuals:
                                 15320
                                         BIC:
4.228e+05
                                     9
Df Model:
Covariance Type:
                             nonrobust
                  coef std err
                                                    P>|t| [0.025]
0.9751
             1.449e+05
                          1.38e+04
                                       10.487
                                                    0.000
                                                             1.18e+05
const
1.72e+05
            -5.076e+04
bedrooms
                          2723.539
                                      -18.638
                                                    0.000
                                                            -5.61e+04
-4.54e+04
bathrooms
             3.813e+04
                          3930.324
                                        9.701
                                                    0.000
                                                             3.04e + 04
4.58e+04
floors
             3791.4612
                         4125.147
                                        0.919
                                                    0.358
                                                            -4294.318
1.19e+04
waterfront
             5.779e+05
                          2.42e+04
                                       23.922
                                                    0.000
                                                             5.31e+05
6.25e+05
             6.442e+04
                          2844.741
                                       22,647
                                                    0.000
                                                             5.88e+04
view
7e+04
condition
             4.683e+04
                          3066.459
                                       15.270
                                                    0.000
                                                             4.08e+04
5.28e+04
grade
            -2.039e+04
                           891.538
                                      -22.866
                                                    0.000
                                                            -2.21e+04
-1.86e+04
sqft living
              253.3238
                             3.490
                                       72.587
                                                    0.000
                                                              246.483
260.165
               -0.4224
                             0.049
sqft lot
                                       -8.622
                                                    0.000
                                                                -0.518
```

```
-0.326
======
                             9175.398
                                        Durbin-Watson:
Omnibus:
2.014
Prob(Omnibus):
                                0.000
                                        Jarque-Bera (JB):
304820.215
Skew:
                                2.325 Prob(JB):
0.00
Kurtosis:
                               24.345 Cond. No.
5.40e+05
Notes:
[1] Standard Errors assume that the covariance matrix of the errors is
correctly specified.
[2] The condition number is large, 5.4e+05. This might indicate that
there are
strong multicollinearity or other numerical problems.
```

#### **EVALUATE THE ASSUMPTIONS OF LINEAR REGRESSION**

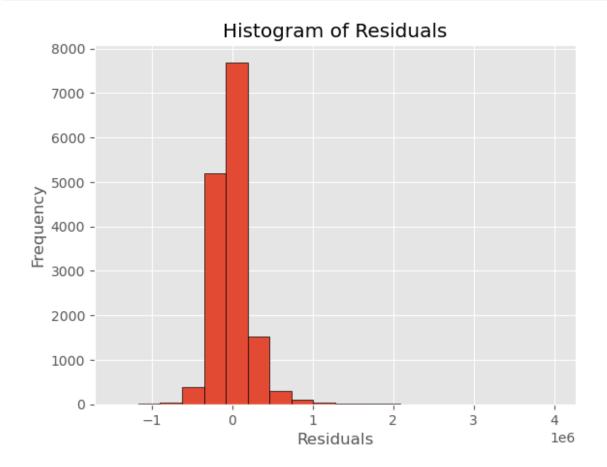
```
import numpy as np
import matplotlib.pyplot as plt
import statsmodels.api as sm
from statsmodels.stats.diagnostic import linear rainbow,
het breuschpagan
from scipy.stats import shapiro
# Our model is a fitted linear regression model
# Residuals
residuals = model.resid
# Linearity
plt.scatter(model.fittedvalues, residuals)
plt.xlabel('Fitted Values')
plt.ylabel('Residuals')
plt.title('Linearity Check')
plt.show()
# Rainbow test for linearity
rainbow statistic, rainbow p value = linear rainbow(model)
print("Rainbow Test p-value:", rainbow p value)
# Independence
dw test statistic = sm.stats.stattools.durbin watson(residuals)
print("Durbin-Watson test statistic:", dw test statistic)
```

```
# Normality
plt.hist(residuals, bins=20, edgecolor='k')
plt.xlabel('Residuals')
plt.ylabel('Frequency')
plt.title('Histogram of Residuals')
plt.show()
shapiro_statistic, shapiro_p_value = shapiro(residuals)
print("Shapiro-Wilk Test p-value:", shapiro_p_value)
# Homoscedasticity
plt.scatter(model.fittedvalues, residuals)
plt.xlabel('Fitted Values')
plt.ylabel('Residuals')
plt.title('Homoscedasticity Check')
plt.show()
bp_test_statistic, bp_p_value, _, _ = het_breuschpagan(residuals,
model.model.exog)
print("Breusch-Pagan Test p-value:", bp_p_value)
```



Rainbow Test p-value: 0.9969011115163554

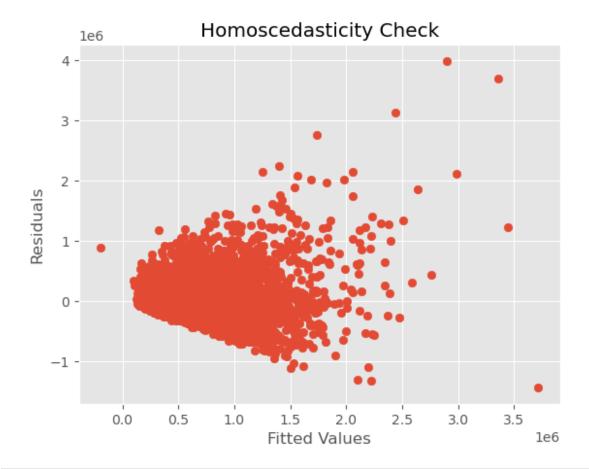
Durbin-Watson test statistic: 2.013617363633505



C:\Users\Kola500\.anaconda\ANACONDA\Lib\site-packages\scipy\stats\
\_morestats.py:1882: UserWarning: p-value may not be accurate for N > 5000.

warnings.warn("p-value may not be accurate for N > 5000.")

Shapiro-Wilk Test p-value: 0.0



Breusch-Pagan Test p-value: 0.0

## INTERPRETATION

Based on these results:

The relationship between the independent variables and the dependent variable appears to be linear.

There is no significant autocorrelation in the residuals. The residuals are not normally distributed.

There is evidence of heteroscedasticity in the residuals.

### Course of action:

Linear regression is relatively robust to violations of normality assumptions and heteroscedasticity, especially with large sample sizes which we have in this case. Linear regression coefficient estimates are also usually still unbiased in the presence of heteroscedasticity. So we'll still proceed with linear regression

Simple Linear Regression Model

```
import pandas as pd
import statsmodels.api as sm
from sklearn.model selection import train test split
# Select feature and target variable
feature = 'sqft_living'
target = 'price'
# Split the data into training and testing sets
X train, X test, y train, y test = train test split(df[[feature]],
df[target], test size=0.2, random state=42)
# Add a constant term to the predictor variable
X_train = sm.add_constant(X_train)
X test = sm.add constant(X test)
# Fit the simple linear regression model
model simple = sm.OLS(y train, X train).fit()
# Print model summary
print("Simple Linear Regression Model Summary:")
print(model simple.summary())
Simple Linear Regression Model Summary:
                            OLS Regression Results
Dep. Variable:
                                price R-squared:
0.490
Model:
                                  OLS Adj. R-squared:
0.489
Method:
                        Least Squares F-statistic:
1.470e+04
                     Tue, 09 Apr 2024 Prob (F-statistic):
Date:
0.00
Time:
                             21:28:11 Log-Likelihood:
2.1290e+05
No. Observations:
                                15330
                                        AIC:
4.258e+05
Df Residuals:
                                15328
                                        BIC:
4.258e+05
Df Model:
                                    1
                            nonrobust
Covariance Type:
```

=======						
	coef	std err	t	P> t	[0.025	
0.975]						
const -2.85e+04	-3.866e+04	5204.447	-7.428	0.000	-4.89e+04	
sqft_living 282.044	277.5570	2.289	121.238	0.000	273.070	
========		========	=======	=======		
Omnibus: 2.006		10428.4	87 Durbin-	Watson:		
Prob(Omnibus	s):	0.0	00 Jarque-	Bera (JB):		
367419.562 Skew:		2.7	00 Drob/JD	١		
0.00		2.7	98 Prob(JB	):		
Kurtosis: 5.63e+03		26.3	22 Cond. N	ο.		
==========					========	
======						
Notes: [1] Standard Errors assume that the covariance matrix of the errors is correctly specified.						
[2] The condition number is large, 5.63e+03. This might indicate that there are						
strong multicollinearity or other numerical problems.						

In this model, R-squared is 0.490, indicating that approximately 49% of the variance in house prices can be explained by the square footage of living space.

The adjusted R-squared takes into account the number of predictors in the model. It penalizes the addition of unnecessary predictors. In this model, the adjusted R-squared is 0.489.

The F-statistic tests the overall significance of the regression model. A higher F-statistic and a lower p-value indicate a better fit of the model to the data. Here, the F-statistic is 1.470e+04 with a p-value close to 0, suggesting that the model is statistically significant.

Coefficients: The coefficient of sqft\_living is 277.5570. This indicates that, on average, for each additional square foot of living space, the house price increases by \$277.5570.

# Multiple Linear Regression Model with Two Features

```
import pandas as pd
import statsmodels.api as sm
```

```
from sklearn.model selection import train test split
# Select features and target variable
features = ['sqft living', 'bedrooms']
target = 'price'
# Split the data into training and testing sets
X_train, X_test, y_train, y_test = train_test_split(df[features],
df[target], test size=0.2, random state=42)
# Add a constant term to the predictor variables
X train = sm.add constant(X train)
X test = sm.add constant(X test)
# Fit the multiple linear regression model
model 2 = sm.OLS(y train, X train).fit()
# Print model summary
print("Multiple Linear Regression Model with Two Features Summary:")
print(model 2.summary())
Multiple Linear Regression Model with Two Features Summary:
                          OLS Regression Results
Dep. Variable:
                               price R-squared:
0.507
Model:
                                 OLS Adj. R-squared:
0.507
Method:
                       Least Squares F-statistic:
7886.
Date:
                    Tue, 09 Apr 2024 Prob (F-statistic):
0.00
Time:
                            21:28:23 Log-Likelihood:
2.1263e+05
No. Observations:
                               15330 AIC:
4.253e+05
Df Residuals:
                               15327 BIC:
4.253e+05
Df Model:
                                   2
Covariance Type:
                           nonrobust
                coef std err t P>|t| [0.025]
0.9751
```

const	1.049e+05	7984.484	13.138	0.000	8.92e+04	
1.21e+05						
sqft_living	316.4133	2.796	113.184	0.000	310.934	
321.893						
bedrooms	-6.654e+04	2842.303	-23.411	0.000	-7.21e+04	
-6.1e+04						
	========	========	========	=======	=========	
Omnibus:		10003.3	77 Durhin-	Watson:		
2.005		10003.3	77 Daibin	Watsoni		
Prob(Omnibus	5):	0.0	00 Jarque-	Bera (JB):		
319712.432	•		•			
Skew:		2.6	60 Prob(JB	3):		
0.00						
Kurtosis:		24.7	31 Cond. N	Ю.		
9.13e+03						
========	========	========	========	=======	=========	
Notes:						
[1] Standard Errors assume that the covariance matrix of the errors is						
correctly specified.						
[2] The condition number is large, 9.13e+03. This might indicate that						
there are						

In this model, R-squared is 0.507, indicating that approximately 51% of the variance in house prices can be explained by square footage of living space and the number of bedrooms.

strong multicollinearity or other numerical problems.

Here, the F-statistic is 7886 with a p-value close to 0, suggesting that the model is statistically significant.

The coefficient of sqft\_living is 316.4133. This indicates that, on average, for each additional square foot of living space, the house price increases by \$316.4133, holding the number of bedrooms constant.

# Multiple Linear Regression Model with Many Features

```
import pandas as pd
import statsmodels.api as sm
from sklearn.model_selection import train_test_split

# Select all available features and target variable
features = ['sqft_living', 'bedrooms', 'bathrooms', 'floors',
```

```
'waterfront', 'view', 'condition', 'grade']
target = 'price'
# Split the data into training and testing sets
X_train, X_test, y_train, y_test = train_test_split(df[features],
df[target], test size=0.2, random state=42)
# Add a constant term to the predictor variables
X train = sm.add constant(X train)
X test = sm.add constant(X test)
# Fit the multiple linear regression model
model all features = sm.OLS(y train, X train).fit()
# Print model summary
print("Multiple Linear Regression Model with All Features Summary:")
print(model all features.summary())
Multiple Linear Regression Model with All Features Summary:
                           OLS Regression Results
Dep. Variable:
                               price R-squared:
0.581
                                 OLS Adj. R-squared:
Model:
0.581
                       Least Squares F-statistic:
Method:
2660.
Date:
                    Tue, 09 Apr 2024 Prob (F-statistic):
0.00
Time:
                            21:28:34 Log-Likelihood:
2.1138e+05
                               15330 AIC:
No. Observations:
4.228e+05
Df Residuals:
                                       BIC:
                               15321
4.228e+05
Df Model:
                                   8
Covariance Type:
                           nonrobust
=======
                                         t P>|t| [0.025
                 coef std err
0.975]
const
            1.352e+05 1.38e+04
                                     9.789
                                                0.000
                                                         1.08e+05
1.62e+05
sqft living 248.2605
                           3.448
                                     71.993
                                                 0.000
                                                           241.501
```

255.020						
bedrooms	-4.862e+04	2718.716	-17.885	0.000	-5.4e+04	
-4.33e+04						
bathrooms	3.859e+04	3939.356	9.795	0.000	3.09e+04	
4.63e+04 floors	6398.6927	4123.882	1.552	0.121	-1684.607	
1.45e+04	0550.0527	4123.002	1.552	0.121	1004.007	
waterfront	5.798e+05	2.42e+04	23.942	0.000	5.32e+05	
6.27e+05						
view	6.421e+04	2851.435	22.519	0.000	5.86e+04	
6.98e+04 condition	4.739e+04	3073.080	15.422	0.000	4.14e+04	
5.34e+04	4.7396+04	30/3.000	13.422	0.000	4.140+04	
grade	-2.027e+04	893.573	-22.688	0.000	-2.2e+04	
-1.85e+04						
========	========					
======================================		0245 20	O Deceledad			
Omnibus: 2.015		9245.28	30 Durbin-N	watson:		
Prob(Omnibu	s):	0.00	00 larque-l	Bera (JB):		
313571.610	3,1	0100	o sarque i	be. a (55).		
Skew:		2.34	4 Prob(JB	):		
0.00						
Kurtosis:		24.65	55 Cond. No	0.		
2.90e+04						
Notes:						
[1] Standard Errors assume that the covariance matrix of the errors is						
correctly specified. [2] The condition number is large, 2.9e+04. This might indicate that						
there are						
there are						

In this model, R-squared is 0.581, indicating that approximately 58.1% of the variance in house

strong multicollinearity or other numerical problems.

prices can be explained by these features.

Here, the F-statistic is 2660 with a p-value close to 0, suggesting that the model is statistically significant.

- Intercept (const): The intercept term represents the estimated house price when all other predictor variables are zero. However, this interpretation is not meaningful in practice, as having zero square footage, bedrooms, bathrooms, etc., is unrealistic.
- **sqft\_living**: The coefficient of sqft\_living is 248.2605. This means that for every additional square foot of living space, holding all other variables constant, the house price is expected to increase by \$248.2605.

- **bedrooms**: The coefficient of bedrooms is -48,620. This indicates that for each additional bedroom, holding all other variables constant, the house price is expected to decrease by \$48,620. This negative coefficient suggests that, on average, houses with more bedrooms tend to have lower prices, which could be due to factors like smaller lot sizes or less desirable locations.
- **bathrooms**: The coefficient of bathrooms is 38,590. This means that for each additional bathroom, holding all other variables constant, the house price is expected to increase by \$38,590. This positive coefficient suggests that houses with more bathrooms tend to have higher prices, which could be due to increased convenience and luxury.
- **floors**: The coefficient of floors is 6,398.6927. This indicates that for each additional floor, holding all other variables constant, the house price is expected to increase by \$6,398.6927. This positive coefficient suggests that houses with more floors tend to have higher prices, which could be due to larger floor area or better views from higher floors.
- waterfront: The coefficient of waterfront is 579,800. This means that if a house has waterfront property (i.e., waterfront = 1), holding all other variables constant, the house price is expected to increase by \$579,800 compared to a house without waterfront property.
- **view**: The coefficient of view is 64,210. This indicates that for each additional level of view rating, holding all other variables constant, the house price is expected to increase by \$64,210. This positive coefficient suggests that houses with better views tend to have higher prices, which could be due to increased desirability.
- **condition**: The coefficient of condition is 47,390. This means that for each additional level of condition rating, holding all other variables constant, the house price is expected to increase by \$47,390. This positive coefficient suggests that houses in better condition tend to have higher prices, which could be due to better maintenance and aesthetics.
- **grade**: The coefficient of grade is -20,270. This indicates that for each additional level of grade rating, holding all other variables constant, the house price is expected to decrease by \$20,270. This negative coefficient suggests that houses with higher grade ratings tend to have lower prices, which may seem counterintuitive but could be due to other factors not captured in the model.

### **SUMMARY INSIGHTS**

### descriptive statistics

the prices of houses in kings county range from **78000 to 7700000** with a median price of 450000.

the house prices in kings county are right skewed, which means that there are **more houses with** lower prices.

descriptive analysis of the average prices of houses revealed that on average houses were priced higher:

- with increase in the number of bathrooms
- with presence of the waterfront
- with a better view
- with improvement in the condition on the house
- with a higher grade of the house
- with more sqft\_living
- with more sqft\_above

the average price of houses increases upto 8 bedrooms, after which it decreases.

from the time series, the year a house was built did not appear to have an influence on the price of the houses.

on average houses with 2 floors have a higher price than those with 3 floors, so having more floors may not necessarily translate to a higher price of the house.

mapping out the various houses in kings county and prices revealed that the **best priced houses** are located in the central region of kings county.

### inferential statistics

majority of the differences observed in the means were statistically significant after utilising statistical tests.

correlation analysis revealed there's a relatively strong positive linear correlation between price and sqft\_living, sqft\_above and sqft\_living regression analysis factoring in both categorical and numerical variables revealed that:

that approximately 58.1% of the variance in house prices can be explained by 'sqft\_living', 'bedrooms', 'bathrooms', 'floors', 'waterfront', 'view', 'condition', 'grade']

### additionally

for every additional square foot of living space, holding all other variables constant, the house price is expected to increase by \$248.2605.

for each additional bedroom, holding all other variables constant, the house price is expected to decrease by \$48,620. this negative coefficient suggests that, on average, houses with more bedrooms tend to have lower prices, which could be due to factors like smaller lot sizes or less desirable locations.

for each additional bathroom, holding all other variables constant, the house price is expected to increase by \$38,590. this positive coefficient suggests that houses with more bathrooms tend to have higher prices, which could be due to increased convenience and luxury.

for each additional floor, holding all other variables constant, the house price is expected to increase by \$6,398.6927. this positive coefficient suggests that houses with more floors tend to have higher prices, which could be due to larger floor area or better views from higher floors.

if a house has waterfront property (i.e., waterfront = 1), holding all other variables constant, the house price is expected to increase by \$579,800 compared to a house without waterfront property.

for each additional level of view rating, holding all other variables constant, the house price is expected to increase by \$64,210. this positive coefficient suggests that houses with better views tend to have higher prices, which could be due to increased desirability.

for each additional level of condition rating, holding all other variables constant, the house price is expected to increase by \$47,390. this positive coefficient suggests that houses in better condition tend to have higher prices, which could be due to better maintenance and aesthetics.

for each additional level of grade rating, holding all other variables constant, the house price is expected to decrease by \$20,270. this negative coefficient suggests that houses with higher grade ratings tend to have lower prices, which may seem counterintuitive but could be due to other factors not captured in the model.

In conclusion, there are various factors that appear to influence the pricing of houses and therefore the agency should factor them into their pricing model when coming up with prices for their listings.