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|  | |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | 应聘职位： | **项目经理（海口）** | | |  |  | | --- | --- | | 投递时间： |  | | | |  |  | | --- | --- | | 应聘公司： | **海口美亚卓越软件有限公司** | | |  |  | | --- | --- | | 简历匹配： |  | | |

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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | |  | |  |  | | --- | --- | | **路善有** | 男 | 87 岁(1957.06) | 87年工作经验 |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | 手机： | 15906704405 | | |  |  | | --- | --- | | 邮箱： | 4wr3zq@163.com | | | |  |  | | --- | --- | | 居住地： | 台湾省台北市 | | |  |  | | --- | --- | | 求职状态： | 目前正在找工作 | | |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | | |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | **最近工作** | | | 职位： | 产品经理 | | 公司： | 海南泛金网络科技有限公司 | | 行业： | 计算机软件 | | |  |  | | --- | --- | | **最高学历/学位** | | | 专业： | 公安技术 | | 学校： | 北京语言大学 | | 学历/学位： | 博士研究生 | | |  |  | | --- | | **个人信息** | | |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | 微信号： | 嘿嘿 | | |  |  | | --- | --- | | 户口/国籍： | 台湾省台北市 | | | |  |  | | --- | --- | | 身高： | 170cm | | |  |  | | --- | --- | | 婚姻状况： | 未婚 | | | |  |  | | --- | --- | | 家庭地址： | 台湾省台北市 (邮编：570206) | | |  |  | | --- | --- | | 政治面貌： | 港澳同胞 | | | |  |  | | --- | --- | | 个人主页： | http://www.baidu.com | | | |  |  | | --- | | **目前年收入**  87万元 （包含基本工资、补贴、奖金、股权收益等） | | |  |  | | --- | --- | | |  | | --- | |  | | |  |  | | --- | | **工作经验** | | |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | 2006/07-2010/08 | 渠道商务 | | **东莞市乐有家房产经纪有限公司金龙路分公司** | | | 计算机软件 | 少于50人 | 民营公司 | | | |  |  | | --- | --- | | 工作描述： | 辅助销售完成有关销售流程的相关事务性工作。1、协助经理或销售人员的销售、跟进及商务过程的处理；2、制作产品报价单并发传真给客户；3、处理客户咨询、报价等工作；4、协助销售完成合同文本的修改；5、协助销售核对应收帐款以及与客户核对工作。 | | | | | | |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | 2008.10-2012.01 | 项目经理 | | **山东求是达明企业管理咨询有限公司** | | | 计算机软件 | 少于50人 | 民营公司 | | | |  |  | | --- | --- | | 工作描述： | 1、参与公司重大经营决策，对重大经营决策提出成本控制与管理方面的意见和建议；2、协助上级建立健全公司成本管理制度；3、根据确定的技术标要求，编制公司招标文件及各类工程相关合同；5、组织进行公司工程类招标具体事务的开展工作，实施工程类供方考察、供方评价及合同签订等工作；6、负责工程量清单的编制与审核工作，按工程进度逐步审核应支付工程款额度；7、组织进行工程结算，并向公司提出项目结算报告和工程成本报告；8、实施对项目工程建设过程中设计和工程变更的审核，对由设计和工程变更对造价产生的影响进行评审；9、按照公司工程量签证规定，进行工程签证的现场监督、审核及相关工程造价的核算工作；10、监督公司各类工程相关合同的履行情况；11、参与工程造价咨询事务协调与管理工作，并提供相关文件，并对工程造价资料、工程合同、图纸进行归档与管理； | | | | | | |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | 1993/07-2019/12 | 策划专员/主管 | | **北京贝威通石油科技有限公司沈阳分公司** | | | 计算机软件 | 少于50人 | 民营公司 | | | |  |  | | --- | --- | | 工作描述： | 1、负责公司软件产品的推广和销售工作。2、负责企业客户的开发、跟进、签约、跟踪协调等工作。3、跟进运营部计划，完成任务。4、与商务、企划合作制定销售整体解决方案。 | | | | | | |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | 1996/08-2016/05 | 销售工程师 | | **重庆童联孩子王儿童用品有限公司** | | | 计算机软件 | 少于50人 | 民营公司 | | | |  |  | | --- | --- | | 工作描述： | 1、策划并实施符合组织发展的各类文化活动，营造符合公司企业文化的组织氛围；2、建设员工反馈渠道，通过定期回访员工，参与制定提升员工满意度与敬业度改善计划和措施；3、负责入职、转正、异动、续签、离职等人事事件的沟通跟进分析；4、负责公司员工社保、公积金相关事务办理，协调处理劳动关系中产生的纠纷及其他相关问题；5、公司员工档案资料收集、整理、归档。 | | | | |  |  | | --- | | **教育经历** | | |  |  |  |  |  | | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | 2009.06-2013.06 | 北京语言大学 | | 博士研究生 | 公安技术 | | | | | |  |  |  |  |  | | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | 2012.01-2016.01 | 北京农业职业学院 | | 博士研究生 | 数学 | | | |  |  | | --- | | **附加信息** | | |  | | --- | | 其他 | | |  |  |  |  |  | | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | 主题： | 特长 | | 主题描述： | 知识面较广；专业基础知识扎实；为人沉稳、厚实，有创新精神，对事物经常有独到的见解；能吃苦耐劳，工作认真负责且效率高；具备良好的团队协作精神。 | | | | |