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|  | |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | 应聘职位： | **项目经理（海口）** | | |  |  | | --- | --- | | 投递时间： |  | | | |  |  | | --- | --- | | 应聘公司： | **海口美亚卓越软件有限公司** | | |  |  | | --- | --- | | 简历匹配： |  | | |

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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | |  | |  |  | | --- | --- | | **余瑾** | 女 | 43 岁(1928.07) | 43年工作经验 |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | 手机： | 15704080686 | | |  |  | | --- | --- | | 邮箱： | jctcvp5@3721.net | | | |  |  | | --- | --- | | 居住地： | 重庆市 | | |  |  | | --- | --- | | 求职状态： | 目前正在找工作 | | |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | | |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | **最近工作** | | | 职位： | 产品经理 | | 公司： | 海南泛金网络科技有限公司 | | 行业： | 计算机软件 | | |  |  | | --- | --- | | **最高学历/学位** | | | 专业： | 外国语言文学 | | 学校： | 北京理工大学 | | 学历/学位： | 大学本科 | | |  |  | | --- | | **个人信息** | | |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | 微信号： | 嘿嘿 | | |  |  | | --- | --- | | 户口/国籍： | 重庆市 | | | |  |  | | --- | --- | | 身高： | 170cm | | |  |  | | --- | --- | | 婚姻状况： | 未婚 | | | |  |  | | --- | --- | | 家庭地址： | 重庆市 (邮编：570206) | | |  |  | | --- | --- | | 政治面貌： | 中国致公党党员 | | | |  |  | | --- | --- | | 个人主页： | http://www.baidu.com | | | |  |  | | --- | | **目前年收入**  43万元 （包含基本工资、补贴、奖金、股权收益等） | | |  |  | | --- | --- | | |  | | --- | |  | | |  |  | | --- | | **工作经验** | | |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | 1993/04-2014/04 | 施工员 | | **长沙海宁医疗科技有限公司** | | | 计算机软件 | 少于50人 | 民营公司 | | | |  |  | | --- | --- | | 工作描述： | 1.负责终端渠道所属区域市场开发和维护上量工作，积极开拓新市场，扩展产品的销售，完成或超过区域下达的销售指标；2.在公司政策引导下向目标客户传递和公司产品相关的信息，了解产品功能、使用方法、产品特点和公司的相关服务方案，有效的执行公司销售策略；3.通过有效地将目标客户进行分级管理，合理安排拜访频率、正确传递产品信息与客户建立良好的学术及客勤关系，并及时收集反馈客户信息和市场情况，满足客户需求；4.依据制定的营销方案，组织开展各类营销活动，提高品牌知名度；5.及时提交周报、月报、日报，反馈工作情况并按照公司要求积极提升个人销信及专业技能；6.严格执行公司各项制度，服从领导交代各项事务。 | | | | | | |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | 2007年03月-2017年05月 | 市场运营策划 | | **南宁市金梦博识教育科技有限公司** | | | 计算机软件 | 少于50人 | 民营公司 | | | |  |  | | --- | --- | | 工作描述： | 1、根据产品定位和市场需求变化及时报告配方博士进行改进及新产品开发；2、根据市场、养殖和原料价格、工艺参数等变化及时告知配方博士筛选和优化配方，并对配方在生产过程中的控制和执行进行监督和检查；3、产品试验、实证开展；4、对新产品进行推广（业务员、客户）；5、饲喂程序设计、推广方案策划；6、与技术部相关的内外部管理工作；7、了解 | | | | | | |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | 2006年03月-2014年03月 | 电商运营 | | **北京泰茂科技股份有限公司** | | | 计算机软件 | 少于50人 | 民营公司 | | | |  |  | | --- | --- | | 工作描述： | 协助学校客户日常维护和管理，为学校品牌活动开展储备相应资源；根据学校的需求开展校企合作活动、品牌联合活动等的方案策划，活动执行，后续效果跟踪，活动总结；完成学校官方微信公众服务号维护；完成线上内部培训平台的基本运营维护； | | | | | | |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | 2002.07-2012.07 | 出差专员 | | **中国平安人寿保险股份有限公司深圳分公司** | | | 计算机软件 | 少于50人 | 民营公司 | | | |  |  | | --- | --- | | 工作描述： | 1、负责公司业务合同等文件资料的管理、归类、整理、建档和保管；2、负责各类销售业务指标的月度、季度、年度统计报表和报告的制作、编写；3、负责收集、整理、归纳市场行情，提出分析报告；4、协助业务部经理做好电话来访工作；5、协助业务部经理做好部门内务、各种内部会议的记录等工作。 | | | | |  |  | | --- | | **教育经历** | | |  |  |  |  |  | | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | 2005.06-2009.06 | 北京理工大学 | | 大学本科 | 外国语言文学 | | | | | |  |  |  |  |  | | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | 2012.12-2016.12 | 北京市总工会职工大学 | | 大学本科 | 数学 | | | | | |  |  |  |  |  | | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | 2001.05-2005.05 | 北京电影学院 | | 大学本科 | 林学 | | | |  |  | | --- | | **附加信息** | | |  | | --- | | 其他 | | |  |  |  |  |  | | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | 主题： | 特长 | | 主题描述： | 知识面较广；专业基础知识扎实；为人沉稳、厚实，有创新精神，对事物经常有独到的见解；能吃苦耐劳，工作认真负责且效率高；具备良好的团队协作精神。 | | | | |