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|  | |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | 应聘职位： | **项目经理（海口）** | | |  |  | | --- | --- | | 投递时间： |  | | | |  |  | | --- | --- | | 应聘公司： | **海口美亚卓越软件有限公司** | | |  |  | | --- | --- | | 简历匹配： |  | | |

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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | |  | |  |  | | --- | --- | | **冯强** | 女 | 24 岁(1956.03) | 24年工作经验 |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | 手机： | 13303923481 | | |  |  | | --- | --- | | 邮箱： | 7ofip9c@126.com | | | |  |  | | --- | --- | | 居住地： | 重庆市 | | |  |  | | --- | --- | | 求职状态： | 目前正在找工作 | | |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | | |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | **最近工作** | | | 职位： | 产品经理 | | 公司： | 海南泛金网络科技有限公司 | | 行业： | 计算机软件 | | |  |  | | --- | --- | | **最高学历/学位** | | | 专业： | 纺织 | | 学校： | 北京市西城经济科学大学 | | 学历/学位： | 硕士研究生 | | |  |  | | --- | | **个人信息** | | |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | 微信号： | 嘿嘿 | | |  |  | | --- | --- | | 户口/国籍： | 重庆市 | | | |  |  | | --- | --- | | 身高： | 170cm | | |  |  | | --- | --- | | 婚姻状况： | 未婚 | | | |  |  | | --- | --- | | 家庭地址： | 重庆市 (邮编：570206) | | |  |  | | --- | --- | | 政治面貌： | 中国农工民主党党员 | | | |  |  | | --- | --- | | 个人主页： | http://www.baidu.com | | | |  |  | | --- | | **目前年收入**  24万元 （包含基本工资、补贴、奖金、股权收益等） | | |  |  | | --- | --- | | |  | | --- | |  | | |  |  | | --- | | **工作经验** | | |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | 1990.09-2012.11 | 司机 | | **威聚贸易有限公司** | | | 计算机软件 | 少于50人 | 民营公司 | | | |  |  | | --- | --- | | 工作描述： | （1）协助总经办商务谈判的跟进、跟办、协调沟通、商务接待等相关事宜；（2）积极拓展新业务，保障集团新业务的稳步推进；（3）分管铁通事业部管理运营、集团对接工作。（4）贯彻执行总经办临时交办的事务对接；懂人力资源和财务知识者优先 | | | | | | |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | 2003年03月-2013年03月 | 资深员工关系专员 | | **深圳市万通顺达科技股份有限公司** | | | 计算机软件 | 少于50人 | 民营公司 | | | |  |  | | --- | --- | | 工作描述： | 1、开发潜在新客户，负责与新客户进行电话沟通，有针对性的向其介绍公司产品优势；2、通过电话、网络及时跟进意向客户，有效沟通了解客户需求，寻找销售机会并完成销售指标；3、定期回访及维护老客户，建立良好的长期合作关系。 | | | | | | |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | 2004年01月-2012年04月 | 精算模型经理 | | **安克创新科技股份有限公司深圳分公司** | | | 计算机软件 | 少于50人 | 民营公司 | | | |  |  | | --- | --- | | 工作描述： | 1、负责计划并推进运营事业部的运营战略与策略，实现运营事业部各项年度运营指标；并对运营成本进行预算和控制。2、规划运营事业部的整体运营、业务方向、团队建设及协调管理工作；3、负责制定、落实、完善运营部各项管理规章、制度和操作流程。4、配合市场部制定市场的经营前景规划，负责运营事业部市场活动的策划和落实。5、负责公司各项目服务品质监控、顾客满意度调查及经营管理目标、指标测量、应急准备的管理、控制工作。6、全面掌控各部门和项目处的经营、服务状况，合理调配人力、物力、财力，全面完成任务指标和工作计划，不断提高经营管理水平、服务管理水平和经济效益。7、对客户及竞争对手随时进行跟踪和分析，形成客户档案和竞争对手档案。8、宣传推广运用APP平台及远程监控系统，便于客户掌握设备健康状态及现场维保情况；9、做好公司品牌完善及塑造工作、扩大社会影响和行业知名度；10、完成公司赋予的其他任务。 | | | | |  |  | | --- | | **教育经历** | | |  |  |  |  |  | | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | 2003.02-2007.02 | 北京市西城经济科学大学 | | 硕士研究生 | 纺织 | | | | | |  |  |  |  |  | | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | 2009.06-2013.06 | 北京北大方正软件职业技术 | | 硕士研究生 | 材料 | | | | | |  |  |  |  |  | | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | 2005.12-2009.12 | 北京电子科技职业学院 | | 硕士研究生 | 自然保护与环境生态 | | | |  |  | | --- | | **附加信息** | | |  | | --- | | 其他 | | |  |  |  |  |  | | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | 主题： | 特长 | | 主题描述： | 知识面较广；专业基础知识扎实；为人沉稳、厚实，有创新精神，对事物经常有独到的见解；能吃苦耐劳，工作认真负责且效率高；具备良好的团队协作精神。 | | | | |