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|  | |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | 应聘职位： | **项目经理（海口）** | | |  |  | | --- | --- | | 投递时间： |  | | | |  |  | | --- | --- | | 应聘公司： | **海口美亚卓越软件有限公司** | | |  |  | | --- | --- | | 简历匹配： |  | | |

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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | |  | |  |  | | --- | --- | | **范斌** | 男 | 21 岁(1978.09) | 21年工作经验 |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | 手机： | 15007646319 | | |  |  | | --- | --- | | 邮箱： | tkhswixq@263.net | | | |  |  | | --- | --- | | 居住地： | 湖北省仙桃市 | | |  |  | | --- | --- | | 求职状态： | 目前正在找工作 | | |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | | |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | **最近工作** | | | 职位： | 产品经理 | | 公司： | 海南泛金网络科技有限公司 | | 行业： | 计算机软件 | | |  |  | | --- | --- | | **最高学历/学位** | | | 专业： | 农业经济管理 | | 学校： | 天津工业大学 | | 学历/学位： | 大学本科 | | |  |  | | --- | | **个人信息** | | |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | 微信号： | 嘿嘿 | | |  |  | | --- | --- | | 户口/国籍： | 湖北省仙桃市 | | | |  |  | | --- | --- | | 身高： | 170cm | | |  |  | | --- | --- | | 婚姻状况： | 未婚 | | | |  |  | | --- | --- | | 家庭地址： | 湖北省仙桃市 (邮编：570206) | | |  |  | | --- | --- | | 政治面貌： | 中国民主促进会会员 | | | |  |  | | --- | --- | | 个人主页： | http://www.baidu.com | | | |  |  | | --- | | **目前年收入**  21万元 （包含基本工资、补贴、奖金、股权收益等） | | |  |  | | --- | --- | | |  | | --- | |  | | |  |  | | --- | | **工作经验** | | |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | 1998.02-2010.11 | 施工员 | | **杭州雅顾科技有限公司** | | | 计算机软件 | 少于50人 | 民营公司 | | | |  |  | | --- | --- | | 工作描述： | 1、通过1688等国际B2B平台开发国外潜在客户，搜寻客户需求商机；2、拓展海外销售渠道，开发海外市场，维护和增进渠道关系；3、收集市场信息，寻求优质客户资源；4、市场调查分析，制作销售及推广计划，推广公司产品，开发新兴市场，发展商及代理商，完成销售目标；5、与国外客户进行沟通交流，订单的洽谈和签约，建立良好的长期合作关系；6、关注市场需求和竞品变化情况，及时反馈信息、提出建议，并协助采取相应措施；7、询盘回复、产品介绍，处理客诉问题，并定期客户跟进，挖掘客户需求； | | | | | | |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | 1990.05-2011.03 | 新媒体总监 | | **河南元丰科技网络股份有限公司** | | | 计算机软件 | 少于50人 | 民营公司 | | | |  |  | | --- | --- | | 工作描述： | 1、全面负责对公司形象展示宣传、产品广告、活动宣传彩页、宣传海报、pop等的设计与制作；2、负责公司各类展会以及市场活动的布展策划，布展平面设计、文本设计工作；3、负责公司线上及线下广告宣传及产品宣传等设计类工作，含微信朋友圈、软文配图、公众号宣传海报等相关工作；4、根据公司品牌策略、推广计划及其它设计需求，设计和制作相关设计内容；如品牌形象的设计及改进；5、完成上级安排的其它工作事项。 | | | | | | |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | 2007年11月-2019年12月 | 企划主管/专员 | | **上海晓筑教育科技有限公司** | | | 计算机软件 | 少于50人 | 民营公司 | | | |  |  | | --- | --- | | 工作描述： | 1.对项目实施关键技术点进行跟踪、协调；2.各工种施工人员、施工任务安排的管理工作；3.施工进度、施工质量、文明施工、安全生产的管理工作；4.工程款项、用料成本、投诉处理的管理；5.各类新工艺的引进及新工艺的推广管理工作；6.负责现场项目技术支持、客户交流和方案设计； | | | | | | |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | 2008/04-2016/12 | 会计主管 | | **上海仪真分析仪器有限公司** | | | 计算机软件 | 少于50人 | 民营公司 | | | |  |  | | --- | --- | | 工作描述： | 1、负责储能/光伏逆变器产品原理图设计、电路仿真，器件选型与设计等；2、负责BOM制作，物料承认，相关技术文档输出及积累；3、负责技术支持和转产协调；4、负责PCS硬件研发及调试，包括主回路设计，控制电路、驱动电路及其它辅助电路原理图及PCB图的设计、器件选型及样机调试；5、负责项目的整机测试、单板测试及相关问题解决，对系统的可靠性、稳定性进行评估。 | | | | |  |  | | --- | | **教育经历** | | |  |  |  |  |  | | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | 2004.11-2008.11 | 天津工业大学 | | 大学本科 | 农业经济管理 | | | | | |  |  |  |  |  | | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | 2005.03-2009.03 | 北京警察学院 | | 大学本科 | 心理学 | | | |  |  | | --- | | **附加信息** | | |  | | --- | | 其他 | | |  |  |  |  |  | | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | 主题： | 特长 | | 主题描述： | 知识面较广；专业基础知识扎实；为人沉稳、厚实，有创新精神，对事物经常有独到的见解；能吃苦耐劳，工作认真负责且效率高；具备良好的团队协作精神。 | | | | |