

## 1 Triangular pdf

For each item we can calculate the average or any other percentile. The average cost of an item is  $\frac{a+b+c}{3}$ . The expected cost  $x$  with likelihood  $p$  is defined by the quantiles for each item, given by:

$$x_p = \begin{cases} a + \sqrt{(b-a)(c-a)p} & \text{for } 0 \leq p \leq F(c) \\ b - \sqrt{(b-a)(b-c)(1-p)} & \text{for } F(c) \leq p \leq 1 \end{cases}$$

Where  $F(c)$  is the result of the cumulative distribution:  $F(c) = \frac{(x-a)^2}{(b-a)(c-a)}$ .  
Note that these formulas only work when:  $a \leq c$  and  $b \geq c$ .

## 2 MIP Formulation

### Decision Variables

- $x_i \in \{0, 1\}$ : Binary variable indicating whether finance option  $i$  is selected.

### Parameters

- $C_i$ : Total cost of option  $i$  (excluding balloon payment)
- $B_i$ : Balloon payment associated with option  $i$
- $M_i$ : Monthly payment for option  $i$
- $O_i$ : Ownership indicator for option  $i$  (1 if user will own the car at end, 0 otherwise)
- $E_i$ : Excess mileage penalty indicator for option  $i$  (1 if excess mileage applies, 0 otherwise)
- $M_{\max}$ : Maximum allowable monthly payment (user-defined budget)

### Objective Function

$$\min \sum_i (C_i + B_i \cdot O_i) \cdot x_i \quad (1)$$

### Constraints

$$\sum_i x_i = 1 \quad (\text{Select exactly one finance option}) \quad (2)$$

$$\sum_i M_i \cdot x_i \leq M_{\max} \quad (\text{Monthly budget constraint}) \quad (3)$$

$$\sum_i O_i \cdot x_i = 1 \quad (\text{Must own the car at the end}) \quad (4)$$

$$\sum_i E_i \cdot x_i \leq 0 \quad (\text{Avoid options with mileage penalties}) \quad (5)$$

$$x_i \in \{0, 1\} \quad \forall i \quad (\text{Binary decision variables}) \quad (6)$$