

Project Design Phase Problem – Solution Fit Template

Date	June 2025
Team ID	LTVIP2025TMID57241
Project Name	Service Desk for Customer Complaint Resolution
Maximum Marks	2 Marks

Problem – Solution Fit Template:

The Problem-Solution Fit simply means that you have found a problem with your customer and that the solution you have realized for it actually solves the customer's problem. It helps entrepreneurs, marketers and corporate innovators identify behavioral patterns and recognize what would work and why

Purpose:

- ☐ Solve complex problems in a way that fits the state of your customers.
- ☐ Succeed faster and increase your solution adoption by tapping into existing mediums and channels of behavior.
- ☐ Sharpen your communication and marketing strategy with the right triggers and messaging.
- ☐ Increase touch-points with your company by finding the right problem-behavior fit and building trust by solving frequent annoyances, or urgent or costly problems.
- ☐ **Understand the existing situation in order to improve it for your target group.**

Problem	Why it Matters	Solution	Why it Works
Users face delays, confusion, and lack of updates when filing complaints.	People lose trust when complaints go unresolved, affecting transparency and trust.	A centralized platform with role-based dashboards for users, agents, and admins.	Streamlines the process, ensures accountability, and improves communication through real-time updates.
No proper assignment or routing of complaints to responsible departments.	Inefficient routing wastes time and leaves issues unresolved.	Auto-routing and admin-controlled assignment system for complaints.	Ensures the right person handles the right issue faster, reducing backlogs.
Lack of communication between users and service agents.	Users feel ignored and can't clarify details, leading to unresolved complaints.	In-built chat system for direct interaction between users and agents.	Provides real-time clarification, adds a human touch, and increases user satisfaction.
Users cannot check the status or outcome of their complaints.	Uncertainty discourages filing and follow-ups.	Status tracking feature with email/SMS update notifications.	Builds trust and encourages active participation in issue reporting.