

Ideation Phase

Define the Problem Statements

Date	15 February 2026
Team ID	LTVIP2026TMIDS83686
Project Name	ToyCraft Tales – Tableau’s Vision into Toy Manufacturer Data
Maximum Marks	2 Marks

Customer Problem Statement Template:

Create a problem statement to understand your customer's point of view. The Customer Problem Statement template helps you focus on what matters to create experiences people will love.

A well-articulated customer problem statement allows you and your team to find the ideal solution for the challenges your customers face. Throughout the process, you’ll also be able to empathize with your customers, which helps you better understand how they perceive your product or service.

I am	<small>Describe customer with 3-4 key characteristics - who are they?</small>	Describe the customer and their attributes here
I'm trying to	<small>List their outcome or "job" the care about - what are they trying to achieve?</small>	List the thing they are trying to achieve here
but	<small>Describe what problems or barriers stand in the way – what bothers them most?</small>	Describe the problems or barriers that get in the way here
because	<small>Enter the "root cause" of why the problem or barrier exists – what needs to be solved?</small>	Describe the reason the problems or barriers exist
which makes me feel	<small>Describe the emotions from the customer's point of view – how does it impact them emotionally?</small>	Describe the emotions the result from experiencing the problems or barriers

PS – 1

Difficulty in Identifying Top Performing States

I am	I'm trying to	But	Because	which makes me feel
Industry Analyst	Identify top performing states	Raw Data is hard to interpret	No clear state-wise visualization	Confused and time-consuming

Lack of Clear Insight into Yearly Trends and Peak Production



Problem Statement (PS)	I am (Customer)	I'm trying to	But	Because	Which makes me feel
PS-1	Industry Analyst	Identify top-performing states	Raw data is hard to interpret	No clear state-wise visualization	Confused and time-consuming
PS-2	Policy Maker	Find peak year and growth trend	Hard to analyse trends	Data lacks structured visualization	Uncertain and inefficient