

PAWEL RZECZKOWSKI

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Analyst who partners with executive teams to provide strategic decision support, including financial analysis and business modeling, to drive and execute pragmatic strategies. In environments ranging from Fortune 100 companies to start-ups, from transportation to fintech, broadens perspectives and improves outcomes by linking macro trends to business decisions. Leverages diverse industry and global experience to increase profitability in the face of competition.

Excels at grasping a business model at economic, operational and commercial levels and representing it in a financially viable and executable roadmap. Known for translating visionary enterprise goals into long term plans, valuations and budgets to bolster the organization's ability to sell its story internally and externally. Having worked and lived in a number of different countries and cultures, adept at connecting with different perspectives and rallying teams, executives or investors around a goal.

SKILLS

Business and Technical Skills

Financial analysis, Business modeling, Strategic decision support, Macro trend analysis, Long-term financial planning and budgeting, Financial leadership and management, Primary and secondary market research, Pitch deck preparation, Fundraising and investor relations, Financial reporting, Business case development, Corporate strategy development, Business model formation and testing, Cash and runway management, Cap table management, Financial management best practices, Customer attitude and expectations survey, Collaborative platform design. Drawing Skills, Computer-Aided Design (CAD), Carpentry, Excel, VB, SAP, Managerial Accounting, GAAP, SQL, PowerPoint, Tableau, R, Learning Python.

Business Model Analysis

Passion for creating value through the intersection of human-centric organization design and global macro trends drives my approach to work. Even in my downtime, I find myself thinking and dreaming about business model analysis. This mindset, combined with my ability to translate complex concepts into a clear visual representation, makes me a valuable asset in any data analysis project.

Financial Data Analysis

Skilled in balancing financial concepts, including income statements, balance sheets, and cash flows, to assess business viability and its impact on personal life and societal issues. An avid believer that even literature such as *Pride and Prejudice*, gives us insight into the relationship between financial statements and the social structures of a particular time period.

Macro Trend Analysis

Passion for tackling challenging issues extends beyond the workplace, as the interconnected nature of the world means that professional and personal lives are constantly impacted by global macro trends such as digital transformation, climate change, demographic shifts, economic globalization, political polarization, and social and cultural changes. This drive for problem-solving and deep understanding of the broader context has become an integral part of my personal and professional approach.

Global Exposure and Cultural Awareness

My experiences living and working in diverse international cities such as Atlanta, London, New York, Dubai, Cape Town, New Delhi, Bogotá, and Wrocław have shaped my perspective and understanding of the interconnectedness and interdependence of different cultures, societies, and systems.

Flexibility, Adaptability, & Growth Mindset

Proven ability to think critically at a systems level while also possessing a keen eye for detail. Committed to continuous learning and personal growth, demonstrated through experience navigating complex challenges, such as seeking assistance from the US legal system during a difficult personal situation. This approach to life and work is evident in ongoing projects, including contributing content to my Google Data Analyst Capstone Project on GitHub.

CAREER HISTORY

Almost Paralegal – *Family Court, Divorce Law* 2019 – 2023 (Leaving violent & abusive marriage)

Independent Financial Advisory/ Financial Modeling

Thrivent Financial – *Financial Services* 2018 – 2019 (Modeling new distribution channel)
Equitable Origin – *Oil and Gas Start-up* 2012 – 2013 (LT projections and valuations)
Septech Holdings – *Utilities PE company* 2009 – 2011 (Internal/external financial reporting)
Chemicals – *PE Portfolio Company* 2010 – 2010 (Managerial reporting structure)

Start-Up and Emerging Growth Companies

One Caring Team – *Healthcare Virtual Reality* 2015 – 2017 (Platform for people with dementia)
LendLift.com – *Marketplace Lending Platform* 2014 – 2015 (Pivot from targeting Millennials)
PetroMetrics – *Oil Exploration & Production* 2014 – 2015 (Marginal ownership in oil fields)
RareBridge.com – *Connecting Entrepreneurs* 2012 – 2014 (Pivot from connecting top MBAs)
StocksYouLove.com – *Wealth Management* 2011 – 2012 (Platform for self-directed investors)

Delta Air Lines

Manager – *Strategy & Business Development* 2006 – 2008 (Averting the US Air hostile bid)
Manager – *Finance* 2004 – 2006 (Sep 15th, 2005, bankruptcy filing)
Project Leader – *Financial Planning* 2001 – 2004 (Post 9/11 cash flow focus)
Senior Analyst – *Financial Planning* 2000 – 2001 (Five Year Plan)
Analyst – *Financial Planning* 1998 – 2000 (Delta introduced to budgeting)
Intern – *Financial Planning* 1996 – 1998 (I can run your financials in Excel)

Funding Undergraduate Education

AutoCAD expert – *GSU Facilities Planning* 1994 – 1998 (Intro to a political organization)
Freelance Architect – *Entrepreneur* 1992 – 1994 (Hours spent drafting paying off)

EDUCATION

COLUMBIA BUSINESS SCHOOL, New York NY / **LONDON BUSINESS SCHOOL**, London UK
MBA, Joint Global Executive Program, Dean's List, 2008

- Participated in the Venture Capital Investment Competition (VCIC)

GEORGIA STATE UNIVERSITY, Atlanta GA

BBA, Major in Finance, 1998

- Participated in Finance Co-Op Education Program at Delta Air Lines, Inc.