

4. We \_\_\_\_\_ from another supplier for three months by the time James made his offer. (A) (B) (C) (D)  
 (A) ordered (C) had ordered  
 (B) ordering (D) had been ordering
5. The rent \_\_\_\_\_ by 5 percent this month. We might need to close the shop. (A) (B) (C) (D)  
 (A) increased (C) had increased  
 (B) was increasing (D) had been increasing
6. The McKenzies almost \_\_\_\_\_ their house for less than it was worth. A real estate agent helped them out. (A) (B) (C) (D)  
 (A) sold (C) had sold  
 (B) were selling (D) had been selling
7. I \_\_\_\_\_ the bus by then. In fact, I was probably at work by the time you arrived at my house. (A) (B) (C) (D)  
 (A) already caught (C) had already caught  
 (B) was already catching (D) had been already catching
8. Susan and I \_\_\_\_\_ you went home already. Do you want to come to lunch with us? (A) (B) (C) (D)  
 (A) thought (C) had thought  
 (B) were thinking (D) had been thinking
9. The mayor forgot his main point while he \_\_\_\_\_ the public. (A) (B) (C) (D)  
 (A) was addressed (C) had addressed  
 (B) was addressing (D) had been addressing
10. George and Jim \_\_\_\_\_ me to go to the conference by the time I realized what it was about. (A) (B) (C) (D)  
 (A) convinced (C) had convinced  
 (B) were convincing (D) had been convincing