# 0. Exercise: Part 3 (30x2%)

# 在店裡頭

9. Where are speakers?	6. What does the man want to do?					
In a hotel lobby	Return some merchandise					
In a bookstore	Use a gift certificate					
${\Bbb C}$ In a theater	© Complain about a service					
① In a restaurant	① Get an estimate					
10. What does the woman say she did two months ago?	7. What does the woman suggest?					
She published a book.	Speaking to a manager					
She started a business.	® Signing up for a mailing list					
© She moved to a new house.	© Checking a shelf					
She attended a concert.	① Visiting a store branch					
11. What does the woman offer to do?	8. What does the woman say will happen next week?					
Give a recommendation	A The store will relocate.					
Provide a discount	More products will arrive.					
© Arrange for different seating	© Items will be discounted.					
Make a reservation	D Business hour will be extended.					
B:When did your friend Gretchen open this?	A:l'd like to it for a					
B1: It looks like your's doing really well.	B:But we have more of those blankets on the – you					
B1: How long have you been?	might want to there's one like it instead.					
A:and I'll find you a better	B:we do have a ing in early					

6. Where is the conversation most likely?	9. Who most likely is the woman?	
A In a gift shop	A restaurant owner	
In a grocery store	B A supermarket employee	
© In a music hall	© A newspaper reporter	
① In a restaurant	① An event caterer	
7. What is scheduled to happen tomorrow?	10. Look at the graphic. Which items	
A The business will be closed.	have an incorrect price tag?	Savings Best Days!
A live concert will be held.	Apples	Offers Valid: 7/6 thru 7/13
© Furniture will be delivered.	® Cherries	
① A room will be renovated.	© Oranges	A de la companya de l
8. What does the woman remind the man to do?	① Grapes	Apples 2 euros / kilogram Cherries 8 euros / kilogram
Contact the newspaper	11. What does the woman say she	Oranges 3 euros / kilogram
Hand out coupons	will do next?	Grapes 1.5 euros / kilogram
© Post a sign	A Speak with a manager	
Seat customers quickly	B Call a newspaper publisher	
	© Reorder some products	
A: Wow, we had a lot more diners here for our's	① Change a display	
opening night than we could have hoped for.		
B:I just hope that the rest of thes ands		
areed tomorrow morning	A: Hi, to Foodshop Plus	. Can I you?
A:please to give them our for twenty	B:The paper indicates that it should	be euros a kilogram.
percent off their next meal.	A:I'll this right away.	

# 與服務人員對話

8. Where are the speakers?	11. Why does the woman say she is	
At a hair salon	at the restaurant?	
At a doctor's office	A To celebrate a contract	
© At a pharmacy	® To evaluate a business	
① At a university	© To prepare for a meeting	
9. What is the problem?	① To interview for a job	
A The woman is late for a meeting.	12. Look at the graphic. How much	1111
A calendar has been misplaced.	will the woman pay for her	
© A computer is not working.	menu item?	LUNCH MENU
${ ext{ iny D}}$ The woman mixed up her appointment date.	(A) \$9.99	Roast Chicken \$9.99
10. What will the man try to do?	® \$5.00	Vegetable Soup \$3.50
Make an appointment for next week	© \$3.50	Daily Special (ask server) \$6.99
Provide some paperwork	① \$6.99	
© Find an available employee	13. What does the man say is on the	
① Order some supplies	back of the menu?	
	A dessert list	
	® A password	
	© A Web site address	
	Nutrition information	
A: Hi, I scheduled a for today	B:I'm eating alone-I'min	g for a this afternoon
A:My appointment is Wednesday, today.	B: I'm interested in the	?
B:Let me see if one of the to	B:can I have the for the	e restaurant's wireless Internet?
you today.	A: Sure, it's on the of the	

6. Where does the man say he went this morning?	9. Who most likely is the woman?					
To his office	A Security officer					
® To a luggage store	A postal worker					
© To a museum	© A bank employee					
① To a library	① A store clerk					
7. Why is the man calling?	10. What does the man mean when he says, "I don't have my					
To inquire about an exhibition.	glasses"?					
To return some clothing.	He must reschedule an appointment.					
© To renew some borrowed books.  B He has lost an item.						
① To ask about a lost item.	© He is unable to drive.					
8. What does the woman ask the man to do before 6:00 P.M.?	He cannot answer a question.					
Visit an information desk	11. What does the woman say he will do?					
Pick up some stationery	Send an e-mail					
© Find a receipt	® Refund a charge					
Make a payment	© Check with a manager					
	① Look up a telephone number					
A: Hi. Is this the Knoxview History?and I think I	A: you?					
my bag there.	B:but Ied when I that I don't have my glasses.					
B:Please the museum information desk anytime	A:let methe manager to if anything's beened					
before six P.M. to pick it up.	to the Lost and Found.					

6. What problem is the woman calling about?	6. Where most likely does the woman work?						
A She does not have a building address.	At an employment agency						
She has lost her mobile phone.	B At an electric company						
© Her credit card was not accepted.	© At an accounting firm						
① Her security badge is not working.	At an interior decorating service						
7. What does the man tell the woman to do?	7. Why will the man be charged a fee?						
Make a deposit	A To activate a service						
Visit an office	To replace some equipment						
© File a report	© To cancel a reservation						
Select another item	① To obtain a permit						
8. What does the woman ask about?	8. What does the woman say she will do?						
Where a bank is located	A Change the date of a meeting						
Why a product was discontinued	Assign workers to another location						
© How an item was damaged	© Submit a work order						
① When a store will close	① Finish building repairs						
A: Hello, I'm calling to report a with my	A: and we need to have the turned on at that location.						
B:You'll over to the security so that	B:there is a fee.						
A: could have ed to it to this ?	B:l'll put in a for the to be .						

#### Part 7 (50x0.8%)

## **Questions 6-7** refer to the following advertisement.

# **Fresh Rose Cleaners**

55 Richwood Street, Victoria BC V8W 2P5

250-294-1501

We've been providing high-quality cleaning and alteration services at affordable prices for 15 years. Get 10% off on dry cleaning orders of 5 or more items, Monday to Thursday!

Dry Cleaning	Shirts or Blouses		\$4.25		
	Trousers, skirts, or dresses		\$5.75		
	Suits		\$12.00		
	Sweaters		\$6.00		
	Jackets or coats		\$7.25		
	Accessories		\$3.00		
Tailoring	Hemming, buttons, zippers, etc.		Varies by complexity		
Laundry	Washing & folding (Delivery available upon request)		\$2.00 per kilogram		
6. According to the adver	ertisement, how can a customer receive a 7. What is		at is the price for dry cleaning a necktie?		
discount?		\$2.00			
A By having a certain number of items dry cleaned		® \$3.00			
By dropping off a	n order on a Friday afternoon	© \$4.25			
© By bringing in a c	coupon for laundry service	① \$5.	75		
D By requesting de	livery with an order				

#### Questions 6-8 refer to the following guest pass.

Present this pass to receive one complimentary visit to

# **Blue River Fitness Center**

- Valid for first-time visitors only.
- Guests must be at least 18 years of age or accompanied by an adult.
- Guests must attend an information session with a staff member to receive a tour of the facility and learn about membership options.
- Valid during limited hours only:

Tuesday to Thursday 10:00 A.M. - 5:00 P.M., Saturday 10:00 A.M. - 3:00 P.M.

Blue River has long been Detroit's premier fitness center, helping members of all ages and interests to improve their health. Whether you are a novice looking to begin a fitness routine or a fitness expert seeking new challenges, Blue River will help you attain your goals.

6. What must a visitor do in order to use the guest pass?	7. When can the pass be used?
Present identification	On Monday
® Take a fitness test	® On Wednesday
© Meet with a representative	© On Friday
① Complete a survey	① On Sunday
8. What is suggested about the Blue River Fitness Center?	
A It does not allow guests under 18 years old.	
B It serves members at all skill levels.	
© It recently opened a new location.	
① It sells fitness equipment and clothing.	

**Questions 13-17** refer to the following article, schedule, and flyer.

#### **Chocolatier's Pavilion Mobbed**

BERLIN(15 AUGUST) - The International Food Expo kicked off our headquarters in Brazil to staff our busy display area." earlier this week, and it quickly became clear which pavilions are attracting the most interest from attendees at the weeklong event. From the moment it opened, the pavilion featuring the Brazilian chocolatier Amo-Te has been overrun with enthusiastic visitors.

"We didn't expect to be so popular," remarked company Marketing Manager Andreas Gomes, who arrived at the expo just in time to see his company's artisanal confectioners explain the chocolate-making process to eager crowds.

"We drew so many visitors that I had to fly in five more employees from

Vintage products that Amo-Te no longer distributes to retailers have been released in limited quantities. One exclusively available at the expo is the once-popular bar made from dried fruit and covered with dark chocolate. The company has reproduced this old favorite in a classic, retro-style wrapper.

"We were confident that our appeal to chocolate-lovers' sense of nostalgia would be welcome," said Mr. Gomes, "but we never expected this kind of success!"

# **International Food Expo Calendar of Key Events**

Welcome to the largest expo of its kind, featuring products from around the world! All pavilions will be open from 10:00 A.M. to 9:00 P.M. daily throughout the week. In addition, please note the following special events.

10 August	Grand Opening					
	Official welcome from exposition director and city mayor at 12 noon in the main hall					
12 August	t Demonstration Pavilions					
	Companies share how their specialized products are created					
15 August	ust Concert Day					
	A variety of international music and entertainment from noon to midnight					
16 August	t Award Ceremony					
	Recognizing the best new products in a variety of categories; reception to follow in the main hall					

# **Expo Treats from Amo-Te**

While at the International Food Expo this year, rest your weary feet at the Amo-Te Cafe pavilion and enjoy delicious desserts based on Amo-Te's products!

Better yet, visit our shop at the rear of the pavilion and purchase some of your all-time Amo-Te favorites at bargain prices! Awaiting you there is our entire range of products, including the legendary dried-fruit and dark-chocolate Carpatho. Stock up on our current best-sellers: the nutty Nascana, the coffee-infused Vienesa, or the spicy Tallinnska. You can also sample the new Malayna, a bittersweet confection with hints of coconut, debuting in retail locations early next year.

	I					
13. According to the article, what action did Mr. Gomes have to take?	16. Which product was produced specifically for the expo?					
Keeping the pavilion open longer						
	® Nascana					
© Bringing extra workers to the event	© Vienesa					
Shipping additional samples to staff at the expo	① Tallinnska					
14. In the article, the word "drew" in paragraph 2, line 6, is closest in	17. What is indicated about Malayna?					
meaning to	A It contains many different types of nuts.					
(A) selected	B It is not yet available in stores.					
® outlined	© It has sold well in recent months.					
© sketched	① It is a traditional Brazilian treat.					
① attracted						
15. On what day did Mr. Gomes likely arrive at the expo?						
A August 10						
® August 12						
© August 15						
① August 16						

#### Questions 16-20 refer to the following information and e-mail

#### Handler's Industrial Wear

Hadler's Industrial Wear, known for rugged clothing, is most recognized for heavy-duty boots. Expertly constructed from the most durable materials, our boots are safe, comfortable, and long lasting. And with a wide range of options, we are able to cater to your needs whether you work in construction, farming, manufacturing, or you simply love the outdoors.

Choose from a variety of styles in tan, brown, or black. Waterproofing and insulation come with any style. Our boots range from standard sizes 3 to 16 with wide sizes available for sizes 10 to 16. Heights are available in 20 cm and 25 cm.

Try us today - you won't be disappointed. As a bonus with each order, we'll send you an 85-gram sample of our new Grease to Gleam boot polish. To place your order, call 03-555-0120 or visit www.hadlersindustrial.co.nz. Please contact us about pricing on orders of 10 or more pairs. Free shipping is available for orders over \$250. Send inquiries and requests for price quotes to Pauline Fisk at pfisk@hadlersindustrial.co.nz.

From:	Wenham District Roads Department <roads@wenham.govt.nz></roads@wenham.govt.nz>				
То:	Pauline Fisk <pfisk@hadlersindustrial.co.nz></pfisk@hadlersindustrial.co.nz>				
Subject:	Request for price quote				
Date:	April 2				

The Wenham District Roads Department (WDRD) is seeking a supplier to provide heavy-duty boots for our work crews. We are requesting price quotes from various suppliers for consideration. If you would like to submit a bid, please see the specifications below.

Color: Black Height: 25 cm

Number/Size: 40 pairs each of the following wide sizes - 8, 10, 12, 14

Other: Each pair must come in an individual bag or box. Boots must be in packages of no more than 10 pairs per carton, Each carton must be clearly marked with the product name and hoots size.

Summary of Deadlines:

Request price quotes	April 2	Price quotes due	April 9		Selection of supplier	April 15		Items to be delivered by	April 30
Please send your quote to WDRD electronically at roads@wenham.govt.nz.									

16. What is indicated about Handler's Industrial Wear?	19. Why will Hadler's Industrial Wear most likely be unable to meet
A It serves clients in more than one profession.	WDRD's needs?
It only sells work boots.	A It does not offer the specified color.
© It has designed a new kind of insulation.	B It does not offer wide boots in all of the requested sizes.
① It can add customized logos to its products.	© It will not be able to deliver the boots on time.
	① It did not submit a bid by the requested method.
17. What does Hadler's Industrial Wear offer with every boot	20. What is NOT a specification listed in the e-mail?
A cleaning cloth	Packaging method
® Coupons for waterproofing	Boot quantity
© Free shipping	© Carton Labeling
① A sample of polish	D Boot material
18. What is the latest date for suppliers to send a bid?	
April 2	
® April 9	
© April 15	
D April 30	

#### **Questions 10-11** refer to the following advertisement.

#### **Cafe Binni**

# 55 Bale River Rd (near Tassel Tower) 917-555-0197

From April 20 to May 19, buy one box of loose tea and get a second box for 50 percent off.

Choose from four different varieties: white, jasmine, green, black.

Applies to boxes of 250 grams only.

Offer can be used only once per customer.

- 10. What is required to receive the discount?
  - A minimum purchase of \$20
  - B A purchase of a box of tea
  - © A manufacturer's coupon
  - A preferred-customer card
- 11. What is indicated about the discount?
  - (A) It is available for a limited time.
  - **B** It applies to a variety of package sizes.
  - © It applies only to online orders.
  - ① It can be used four times by one customer.

#### **Questions 6-8** refer to the following advertisement.

The largest retail space on Canal Street is available for lease. The space is a total of 4,000 square meters divided between the first and second floors. It is housed in the newly renovated Anchor Building. The space, formerly occupied by Gerrit Fashion Retailers, sits between Koslowski's Restaurant and Finery Custom Furniture. Behind the building is a 200-space parking area that features an attendant from 6:00 A.M. to 11:00 P.M. For information on pricing and leasing terms or to schedule a visit, call Mary Fells at Harmont Realty: 723-555-0142.

6. What is NOT included in the advertisement?	8. Who most likely is Ms. Fells?
A The size of the space	A real estate agent
B The location of the building	® A shop owner
© The former use of the space	© A tour guide
① The cost of the rental	An architect
7. What is implied about the parking area?	
A It used to be available to employees	
B It is the largest parking area on Canal	
Street.	
© It can be used by the new tenant.	
① It was recently under construction.	

#### Questions 14-18 refer to the following e-mail and package details.

From:	Hitomi Suzuki <hsuzuki@wattlefinancial.com.hk></hsuzuki@wattlefinancial.com.hk>
То:	Priya Kulkarni <pkulkarni@multiconnect.com.hk></pkulkarni@multiconnect.com.hk>
Subject:	Multiconnect Communications
Date:	10 October

Thank you for taking the time last week to introduce Multiconnect Communications and for speaking to me about your business phone and Internet bundle packages. As I mentioned, we are not seeking Internet services as part of a combined package, as we have a five-year contract with Colbert Wireless that is currently only in its third year. After careful consideration, though, we have decided to transfer from Duostar to a new provider for our phone systems.

I have outlined our specific phone needs. The service should not exceed HK\$6,000 monthly. There will be twenty phones at our central location, and each phone should have call-transferring, call-forwarding, and phone-conferencing capabilities. The service should also include voicemail with personalized password access and the ability to queue up to thirty voicemails per phone number. Please send the information in an attachment to your e-mail. I look forward to hearing from you soon.

Sincerely,

Hitomi Suzuki

Wattle Financial

#### **Multiconnect Communications - Package Details**

Pricing and availability are subject to change. All prices include installation and regular maintenance as well as taxes and fees. Please contact your sales representative for information on current discounts. Your sales representative is Priya Kulkarni, (852) 5555-0183 ext. 15.

Plan	Business Plus	Business Premiere	Business Excel	Business Premium
Monthly fee	HK\$1,500	HK\$3,000	HK\$5,500	HK\$7,5000
Number of phone lines	up to 5	up to 10	up to 20	up to 30
Call forwarding/transferring		included	Included	included
Phone conferencing		included	Included	included
Voicemails per line	up to 20	up to 25	up to 35	up to 50

14. What is the purpose of the e-mail?	17. What package meets all of the requirements specified by Ms.
To supply information about Internet providers	Suzuki?
® To request further information on phone packages	Business Plus
© To describe a new phone package being offered	Business Premiere
① To offer a discount on communications technology	© Business Excel
	D Business Premium
15. What is true about Wattle Financial?	18. What is NOT included in the package prices that are listed in the
A It does not currently use a business Internet provider.	table?
B It is interested in a bundle package for its service.	Applicable discounts
© It is currently contracted to Colbert Wireless for phone	® Telephone taxes
services.	© Service charges
It has not previously worked with Multiconnnect	① Installation costs
Communications.	
16. In the e-mail, the word "consideration" in paragraph1, line 5, is	
closest in meaning to	
A payment	
® deliberation	
${\Bbb C}$ application	
① commitment	

Questions 13-17 refer to the following e-mails and article.

То:	ALL STAFF	From:	Jillian Huette				
Date:	9 May	9 May					
Subject:	P&D Meeting Agenda						
Dear all,							
Here's the age	enda for our next planning and develop	ment meeti	ng. I'll send the calendar invitation soon.				
			Tripp Hotel				
	P&D Meeting Agenda - Tuesday, 17 May						
9:00-10:00	Session 1: Guest complaints, comments, and online reviews						
10:00-10:50	Session 2: Potential renovation project	its					
11:00-11:45	Session 3: Staffing needs						
11:45-12:30	Session 4: First-quarter profits and pro	ogress to ta	rgets				
12:30-1:30	Lunch						
1:30-3:30	0 Breakout session						
Thanks,							
Jillian Huette	Jillian Huette						
Project Manager, Tripp Hotel							

## **Hemming to Speak Locally**

LONDON (10 May)-Are you looking for ways to enhance your business in the digital age? Industry guru Rhonda Hemming has been helping hoteliers navigate the virtual world for close to a decade now. Her latest book, Hospitality Customer Satisfaction 2.0, offers practical advice on how to more effectively engage today's tech-savvy travelers.

Ms. Hemming will be introducing her new book at the Zestbury Library at 7 p.m. tonight. This is the first of four public appearances she is making in and around London this week. On Wednesday she will be at Artemis Booksellers in Soho at 7:30 p.m. She will be speaking at Qucksand Books in Shepherd's Bush on Thursday at 8 p.m. and at Blackburn's Cafe in Kensington on Saturday at 2 p.m. For a full schedule and tickets to these events, visit www.booktour.co.uk/Hemming.

То:	ALL STAFF	From:	Jillian Huette	Date:	16 May	Subject:	P&D Meeting Update	
Hello all	Hello all,							
On Satu	rday I attended a lectu	ure by Rhono	da Hemming, who has bee	n mentione	d frequently at recent me	eetings. Her tip	os are directly relevant to our	
current	customer-related issu	es and retoc	oling needs. I approached h	ner after the	event and booked her o	n the spot for (	our meeting tomorrow.	
As a res	ult, we need to adjust	the schedul	e I sent you last week. Ms.	Hemming's	presentation will run fro	m 9 to 11:45 a	and will replace the session on	
the sam	e topic that was origir	nally planned	d. The following session wi	ll be cut to	25 minutes so that we car	n hold lunch at	the scheduled time. The	
remainii	ng sessions will be mo	ved to the a	fternoon breakout slot. If y	you are lead	ling a session and cannot	accommodate	e accordingly, please let me know.	
I apolog	ize for the inconvenie	nce, but I th	ink everyone will agree tha	at this is a tr	emendous opportunity fo	or all of us to le	earn from one of the best!	
Jillian H	uette							
Project I	Manager, Tripp Hotel							
13. Wha	nt is Ms. Hemming's lik	kely area of $\epsilon$	expertise?		16. Which session	16. Which session will be shortened?		
(A)	Book editing (B	Hotel cate	ering		Session 1	® Session 2	2	
©	Customer service ①	Library ma	anagement		© Session 3	D Session 4	1	
14. In th	e article, the word "en	gage" in para	ngraph 1, line 8, is closest in	meaning to	17. Why should sta	iff members co	ontact Ms. Huette?	
(A)	hire					scheduling co	nflicts	
<b>B</b>	attach				® To suggest	topics for disc	cussion	
©	connect with				© To volunte	er to help set	up a room	
D	participate in			① To learn m	ore about Ms.	Hemming		
15. Whe	ere did Ms. Huette me	et Ms. Hemi	ming?					
A	At Zestbury Library							
©	At Qucksand Books	① At Black	burn's Cafe					

#### **Questions 17-21** refer to the following advertisement and e-mails.

# Millersville Commercial Real Estate Office Space for Lease

#### **Listing Description**

Prime location in downtown Millersville medical district. Renovated space that will accommodate a variety of office configurations. Subway and bus stops nearby with many new restaurants opening within walking distance. Parking spaces available as part of the lease. Uniformed security services at entrance and management staff in residence 24 hours a day.

#### **Listing Summary**

Building Name: Metro Medical Center

Location: 259 Third Avenue South

Space Available: 530 square meters

Rental Rate: \$24,000/month. Yearly lease.

Deposit: \$12,000 due upon signing. Fully refundable.

Percent Occupied: 93%

Available: October 15

Contact: Inez Vargas, Special Choice Realty, ivargas@specialchoice.com

То:	ivargas@specialchoice.com	From:	kapse@redmedgrp.com	Date:	August 13	Subject:	Lease for office space
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#### Ms. Vargas:

I saw your advertisement in today's Millersville Times for the Metro Medical Center office space on Third Avenue South. Although it is not new construction, it looks attractive, so I would like to make an appointment to see it in the near future.

There are two matters that I would like to discuss when we meet. First, is the October 15 date firm? I ask because our current lease ends on September 30. And second, how many parking spaces are dedicated to each tenant? Our new location needs to be convenient for our many patients.

I look forward to hearing from you soon.

Kenneth Apse, Administrator

Redstone Medical Group

	Lesson 10 - Part 3-What,Why(72-75,84-87),Part 7-Forms,Chart,Index,table(197-204,212-218) for Student B							
То:	kaspse@redmedgrp.com	From:	ivargas@specia	alchoice.com	Date:	August 16	Subject:	Metro Medical Center
Mr. Apse:	Mr. Apse:							
I enjoyed	meeting you yesterday and show	ing you th	ne space on Third	d Avenue South.				
I'm sorry	that the property specifications o	did not me	et one of Redsto	ne Medical Gro	up's spe	cified require	ments.	
Another o	option just came on the market to	oday that	I would like to sh	ow you. This on	ie is a bra	and-new build	ling, and th	e surrounding space can
accommo	date more vehicles.							
Photos ar	e available on our Web site here:	www.spe	cialchoice.com/	71145.				
Please let	me know if you are interested.							
Inez Varg	as, Agent							
Special Cl	noice Realty							
17. What	is indicated in the advertisement	about the	e Metro	20. What does	Mr. Aps	e probably wa	ant Ms. Var	gas to do?
Medi	cal Center property?			Lower the monthly rent				
ΑN	luch of the Building has been rer	ited.		Process a refund as soon as possible				
® It	was constructed this year.			© Change the availability date				
© A	restaurant is located in the build	ling.		① Provide	e details	about recent	renovation	S
① It	is owned by a hospital in Millers	ville.						
18. What	is NOT mentioned in the advertis	sement as	a feature of	21. Why most	likely wa	s Mr. Apse dis	satisfied w	ith the Metro Medical
Metr	o Medical Center?			Center pr	operty?			
(A) C	n-site property management			A The spa	ace is no	t modern eno	ugh.	
® A	location convenient to public tra	insportatio	on	® The rer	nt is too	expensive.		
© A	large conference room			© Major repairs need to be done.				
(D) S	<ul><li>D Security guards</li><li>D There are not enough parking spaces.</li></ul>							
19. Accor	ding to the advertisement, what	must a pro	ospective tenant	do to secure a l	ease?			
Provide three references								
© Agree to rent for two years © Complete an online application form								

#### Questions 15-19 refer to the following announcement and e-mail.

#### Narumi Skincare

Narumi Skincare now offers free English-language tours of our production plant in Takamatsu City. Narumi Skincare is known the world over for top-quality products, and we are happy to be able to exhibit how they are made.

The visit begins with a video presentation, which details the company's origins and history and then provides an in-depth look at the vast array of products produced by Narumi Skincare. After that, guests go on a guided tour of the factory to get a firsthand look at the manufacturing process. Finally, there is a stop at the company store, where guests can purchase special items, including those that are not available elsewhere.

The tour schedule is as follows:

Monday, Tuesday, Thursday 9:00 A.M. - 11:30 A.M.

Wednesday 1:00 P.M. - 3:30 P.M.

To schedule a tour, call 03-5521-5935 or e-mail tours@narumiskincare.co.jp.

A product-sampling session is available following the Thursday tour and is limited to 10 participants. Reservations must be made at the same time a tour is booked. The session lasts one hour.

Please note: In order to keep the facility clean, guests are required to wear protective attire while touring the factory. This includes lab coats, hairnets, gloves, and shoe covers, all of which will be provided by the tour guide.

То:	Narumi Skincare Tours <tours@narumiskincare.co.jp></tours@narumiskincare.co.jp>			
From:	Amelia Wright <awright@travilla.com></awright@travilla.com>			
Subject:	Factory Visit	Date:	August 20	

To Whom It May Concern,

My group of 12 people would like to take a factory tour on September 16. We would also like to participate in the product-sampling after the tour. I understand there is a maximum of 10 people allowed for the session, but I am wondering if an exception could be made in this case.

Please let me know if you can accommodate our group for both the tour and the sampling session.

Thank you. I look forward to hearing from you.

Amelia Wright

15. What is suggested about Narumi Skincare?	18. On what day will Ms. Wright's group most likely have their tour?
A It sells its products internationally.	(A) Monday
	® Tuesday
© It has opened a new factory.	© Wednesday
① It offers afternoon tours on Mondays.	① Thursday
16. According to the announcement, what will participants most	19. What special request does Ms. Wright make?
likely learn about on the tour?	
When new products will be tested	To include additional participants in the session
B How the products are marketed	© To extend the length of the session
© When the company was started	① To limit the number of products sampled
How the company's staff is trained	
17. What is available from the tour guide?	
Gift certificates for skin-care products	
® A map of the facility	
© A promotional brochure	
Protective clothing	

#### Questions 17-21 refer to the following notice, Web page, and e-mail.

# Plant Sale at PCJ Horticulture Center May 12-May 14, 10:00 A.M.-4:00 P.M.

It's that time of year once again! Our Seventh annual plant sale will feature more than 200 species of plants, including plants that are native to Texas and plants that are adapted to the Texas climate. On May 12, the sale will be open to PCJ Horticulture Center members only. Nonmembers may purchase a \$60 membership at the entrance to gain admittance to the sale on May 12. On May 13 and 14, the sale will be open to the general public.

For a detailed list of plants that will be available at the sale, visit www.pcjhorticulture.org/plantsale7. Because we will have very low quantities of some species, be sure to arrive early for the best selection!

Please note that, due to on-site construction work, parking at the center will be extremely limited this year. We encourage visitors to take public transportation. Those who do will receive a 5% discount on their purchase. As always, volunteers will be on hand to help shoppers pack plants in boxes for easy transport.

#### http://www.pcjhorticulture.org/lantsale7

The PCJ Horticulture Center hosts the biggest plants sale in central Texas. Before you go, you may wish to explore our native plant database at www.pcjhorticulture.ogr/plantdatabase. There, you can browse all the plants we have available or simply use the sidebar to refine your search results by soil requirement, light requirement, bloom time, size, and other characteristics.

To help you find what you are looking for when you arrive at the sale, please use the following guide.

- Tent 1-Wildflowers and Grasses (prefer fields and prairies with well-drained soil)
- **Tent 2**-Cacti (thrive in dry, sunny conditions; prefer rocky or sandy soils)
- Tent 3-Wetland Plants (do very well near ponds and in areas with high-moisture soil)
- The Greenhouse Indoor Plants (require little light and grow well in containers)

We look forward to seeing you at the sale!

То:	Su Ellen Metcalfe <smetcalfe@aghazar.com></smetcalfe@aghazar.com>
From:	Hania Novak <novak.h@plumamail.net></novak.h@plumamail.net>
Date:	May 13
Subject:	Milkweed

#### Hi Sue Ellen,

I met you at the horticulture center yesterday. You wanted to learn more about the swamp milkweed plant that you were purchasing. While I haven't personally grown this particular plant, I asked another club member, who told me that the plant is relatively easy to care for. In the wild, it is commonly found growing on the edges of streams, lakes, and other watery areas, so the most important thing is to make sure you keep the soil wet. I hope this information helps!

It was very nice meeting you. I wish you good luck with your new plants.

#### Hania Novak

17. What does the notice indicate about the plant sale?	20. Where at the sale did Ms. Metcalfe probably find the milkweed plant?
The event takes place two times a year.	In tent 1
Some plants are expected to sell out quickly.	® In Tent 2
© The hours of the sale will be extended.	© In Tent 3
Some plants will cost more than in previous years.	① In The Greenhouse
18. According to the notice, who is eligible for a discount?	21. Why did Ms. Novak send an e-mail to Ms. Metcalfe?
Those who take public transportation to the event	To offer advice on identifying a rare plant species
Those who purchase plants that are native to Texas	To give her planting suggestions
© Those who volunteer at the event	© To ask for her help in relocating a plant
① Those who bring their own boxes to transport plants	① To recommend some specific gardening equipment

- 19. What is implied about Ms. Novak and Ms. Metcalfe?
  - A They were both employed by the PCJ Horticulture Center in the past.
- **B** They both purchased their plants in large quantities.

© They both recently relocated to Texas.

① They both attended a private event for members.

#### Questions 17-21 refer to the following brochure and invoice

#### **Shadow Hill Inn**

12 Maracuyin Drive, Flinders, VIC 3929, Australia www.shadowwhillinn.com.au

Shadow Hill Inn, situated by the ocean on Mornington Peninsula, offers a variety of weekend getaway packages. The inn boasts many attractive amenities, such as outdoor tennis courts, a spa, a lovely garden, an indoor pool, and an award-winning restaurant. From here, guests can enjoy easy access to area attractions such as Arbordale National Park, Ashcombe Maze, Lavender Gardens, and several stunning golf courses.

**Water Weekend (\$250)** - Enjoy a weekend by the ocean. Spend time boating, surfing, fishing, swimming, or just relaxing on the beach. This package comes with complimentary access to our boathouse equipment, which includes sea kayaks, surfboards, and fishing gear. Fishing tours can be arranged for an additional fee. Visit our boathouse for details.

**Spa Weekend (\$400)** – Rejuvenate by treating yourself to any of our spa services and facilities, including a steam room, sauna, and cold-plunge pool.

**Ultimate Weekend (\$500)** - This package has it all. Stay in one of our large suites, featuring a balcony with ocean views. Includes access to all of Shdow Hill's recreational and spa facilities, two spa sessions, and a five-course dinner in our restaurant.

**Garden Weekend (\$320)** - Send your days touring the area's natural beauty. This package includes guided tours to Ashcomebe Maze and Lavender Gardens. Each afternoon, enjoy high tea service in our rose garden gazebo.

Taxes are included in the prices listed. Packages are for two people in a standard room for two nights (unless otherwise indicated). All weekend getaway packages include a full breakfast in the atrium daily. Discount coupons may not be used in conjunction with weekend package deals. Visit our Web site to book your reservation today. Spa services must be booked the week before you arrive.

Lesson 10 - Part 3-What, Why (72-75, 84-87), Part 7-Forms, Chart, Index, table (197-204, 212-218) for Student B

Shadow Hill Inn									
Invoice #: 00002984 Date: 3 October Guest Name: An			Guest Name: Annabel	ibelle Beydoun Address: 71 Mt. Vernon St., Carleton, Melbourne, VIC					
Check in:	1 Octol	per		Check out:		3 October			
Description			Quantity		Pr	ice	Total		
Weekend getaway package		kage	1	\$320.00		0.00	\$320.00		
Spa services, 1 October		r	1	\$ 40.00		0.00	\$ 40.00		
Fixed-price dinner, 2 October		ctober	2	\$ 40.00		\$ 40.00			
Sea kayak rental, 3 October		ober	2	\$ 25.00		\$ 25.00 \$ 50.00			
Total due upon checkout		ut					\$490.00		
Please remit	payment i	in cash or by credit o	ard.	•					

17. What NOT listed as a feature of Shadow Hill Inn?	20. What weekend getaway package did Ms. Beydoun most likely
A restaurant	purchase?
A tennis court	Water Weekend
© A deepwater dive center	® Garden Weekend
An indoor swimming pool	© Spa Weekend
	① Ultimate Weekend
18. What included in all weekend getaway packages?	21. What is suggested about Ms. Beydoun?
A meal	She booked spa services in September.
® A tour	She received complimentary dinners.
© A spa service	© She paid her bill in advance.
An ocean-view room	She lives in Flinders.
19. What is stated about the weekend getaway packages?	
A They are available only in October. B 1	hey must be reserved one month in advance.
© They can be combined with other discount offers.	They are intended for two people.

#### 1. Vocabulary Review:

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
(11)	(12)	(13)	(14)	(15)	(16)	(17)	(18)	(19)	(20)

(a) accordingly	(b) Accountable	(c) acquaint	(d) adviser	(e) at the latest	(f) client	(g) count on	(h) directory
(i) dispose	(j) district	(k) divide	(I) essential	(m) explain	(n) extension	(o) frequently	(p) general
(q) helpful	(r) informative	(s) in regard to	(t) manage				

## 2. Part 3, 4 (Short conversations and Short talks)

## 題型 2 詢問主題/目的

常見問題:

What are the man and woman talking about?	What are the speakers (mainly) talking about?
<ul> <li>What are the speakers (mainly) discussing?</li> </ul>	<ul><li>What are the speakers doing?</li></ul>
What is the purpose of?	

#### 解題技巧:

主旨題(main idea)的答案常遍布於整段對話中,就算不小心漏聽了某一部分,仍有機會選出答案,屬於必要把握的送分題型。這類問題可以聽完全部份對話再綜合所有資訊來作答。

#### 題型3詢問行動/做法或建議

#### 常見問題:

What does (sb.) plan/want to do?	What will (sb.) do next?
What does A ask/Want B to do?	What does (sb.) suggest/offer?
What does A recommend that B do?	<ul> <li>According to the man/woman, what should the woman/man do?</li> </ul>

#### 解題技巧:

預先瀏覽問題時先注意題目是詢問男子或女子會如何做,或是哪一方給予另一方建議,然後仔細聆聽其陳述。各答案選項常以動詞開頭,描述某個做法或行動,如: visit another store, cancel the appointment/reservation, arrange a different flight 等。

### 題型 4 詢問發生的問題或擔憂之處

#### 常見問題:

What is/was the problem (with)?	What is the man's/woman's problem?
<ul> <li>According to the conversation, what is the problem?</li> </ul>	<ul><li>what is wrong with?</li></ul>
What is the man/woman concerned about?	

#### 解題技巧:

預覽題目時先看是詢問何人或事物的問題點,若無明確指出時,亦可從答案選項中找尋蛛絲馬跡。詢問發生的問題時,答案選項通常會是完整的句子,如: A piece of luggage was lost, the product is sold out. 等。而詢問擔憂之事,答案可能是較短的名詞片語,如: The quality of a new product, The cost of marketing 或動名詞片語,如: Finishing a report, Meeting the deadline 等。

Lesson 10 - Part 3-What, Why (72-75, 84-87), Part 7-Forms, Chart, Index, table (197-204, 212-218) for Student B

#### ① 同事間的日常對話:

Check 1: 聽到前面的對話, 差不多就能掌握整段對話的概要。要抓住主題, 精確掌握名詞就顯得十分重要, 一旦掌握了, 就能像拼好拼圖一樣清楚看見主題。

Check 2: 依遁「麻煩, 煩惱」->「解決方案」的流程進行確認。

## ②和服務人員的對話::

Check 1: 改變話題的訊號藏在問題裡!

話題的改變一定會成為問題的焦點。Part 3 的對話裡, 首先會呈現(1)「對話情況」,之後(2)看似不相關的話題, 會隨著「By the way」之類連接詞後而展開。上述兩點常是出題的模式, 請讀者注意。

Check 2: 事先知道答案選項的出題方式!

其實答案選項也有一定模式。只要知道答案的出題方式,就能剔除騙人的選項,出題者首先會決定正確答案是 restaurant,然後再將對話裡出現過的 parents, bank, meeting 拿來當作錯誤的答案選項,所以出題者只是把殘留在考生耳朵的單字拿來利用而已。如能先分辨再剔除,就能得到高分。

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#### 題型 5 詢問原因

常見問題:

• Why does (sb.) do (sth.)?	• Why is (sb.) (unable to)?
Why does (sb.) (not) want to?	Why did the man/woman call (sb.)?
Why do the speakers want to talk to (sb.)?	

#### 解題技巧:

題目常會問到某特定行為或狀況的原因或理由,預覽題目和選項時務必找出關鍵字詞,以便聆聽對話時能找出相對應的答案。詢問原因時,答案選項可能會是完整的句子,但也可能簡化成不定詞開頭,如: To ask about..., To get...或 To find out...等。

#### Page 85: 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |

①②同事間的日常對話:

Check 1: 問「整體」時,將選項的「名詞垂直閱讀」即可!

由於問「整體」的問題,它的答案選項字句通常很短,問到主題是什麼,通常聚焦在某件事物上,因此答案選項裡「只看名詞」就能答題。

Check 2: 從否定, 強調的用法即可預見「負面」內容!

Part 3 常問的題型之一 problem, 指的是「麻煩」或「煩惱」, 有「負面」的意思。因此若要在聽力上給提示(例如: But 是強調和主張的象徵), 那麼就是請務必注意否定及強調用法, 只要有聽到負面的內容大致就 ok 了。

Check 3: 看到 suggest, 就應警覺這是建議或是請求

不論是 Why don't you...?(....怎麼樣?)或「請求」用法的 I'd like you to...或 I want...都是在給暗示。

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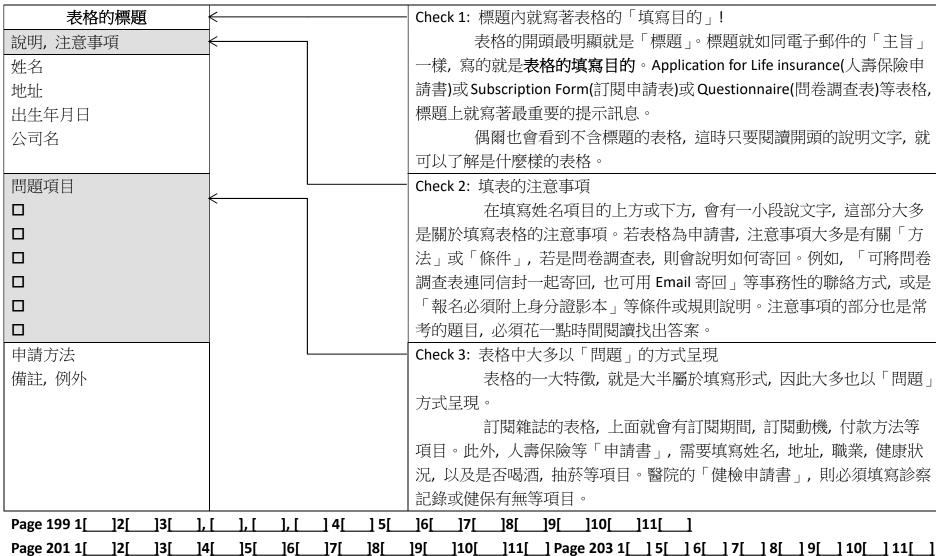
# 3. Part 7 (Reading comprehension)

『替換表達』(paraphrase):

01. The manager has asked me to set up the workshop.	02. The delivery charges to our customers should be kept to a minimum.
= The manager requested me to the event.	= Delivery costs should be as as possible for our customers.
A settle B organize	A low B convenient
03. Fusion Cafe's distinct dishes have made the restaurant	04. FIC Shipping designed a new system to trace all of its packages.
famous in town.	= FIC Shipping developed a way to keep track of the of its
= The menu the restaurant is why it is so popular.	packages.
A main B unique	A location
05. Conference fees are due when you register.	06. The concert is open to the public, and people will be seated in the order
A The registration fee must be paid before the start of the	they arrive.
conference.	Seats of the concert will be assigned on a first-come, first-served
B Payment must be made at the time of registration.	basis.
	Advance reservations are required to arrange a seat for the concert.
07. At least one year of related experience is required for the	08. KitchenArt appliances are popular because of their easy-to-grip handles.
position.	(A) Customers prefer KitchenArt products as they can be held with ease.
A Prior experience in a relevant field is necessary.	B KitchenArt makes products with strong handles.
Applicants with a related educational backgrounds are	
preferred.	

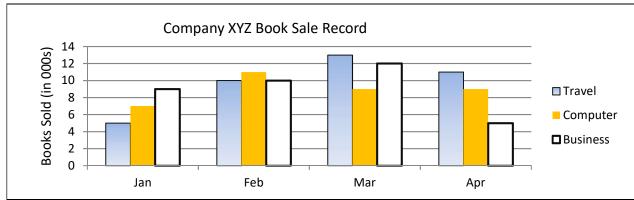
# 題型 2 表格/圖表 Form/Graph:

一般來說,整體概念型考題大多會出「此表格的目的為何?」等基本題目。像這種類型的題目,只要看標題就可以回答。細節型的題目,問的就是細部的項目。從地址,職稱等基本問題到申請方法,注意事項,例外,甚至不必填寫的項目等細節都可能會考。



#### Example: Question 1-3 refer to the following graph.

- •若題目為長條圖或折線圖等圖表,先查看圖表中的標題及主要項目(如 X 軸及 Y 軸各代表什麼),並找出圖表所呈現的意義,差異性或關聯性。
- 若為估價單, 報價單或帳單等表格或文件, 依題目所問的問題找出表格裡所包含的相關資訊, 有時亦要注意表格下方附註說明文字。



- 3. [ ] Which Statement is true according to the graph?
  - (A) There are more Business books sold in February than in March.
  - (B) The "Business" category has the highest number of books sold per month
  - (C) The number of Business books sold in February is twice the number of Travel books sold in January.
  - (D) Travel books sold the worst in the month of April.

本題為是非題,須找出關於圖表的正確敘述。選項(A)由圖中二月與三月比較<u>三月</u>銷售量較高,故(A)錯。選項(B)Business 類只有在<u>一月</u>份銷售比其他兩類高。選項(C)二月 Business 類為十萬本,一月 Travel 類約五萬本,是<u>兩倍(twice)</u>沒錯。選項(D)Travel 類最低的落在<u>一</u>月,並非四月。

- 1. [ ]What type of industry is the company most likely in?
  - (A) Insurance
- (B) Publishing
- (C) Contracting
- (D) Consulting

本題為推論題, 詢問該公司最有可能是屬於何種產業。圖表標題為 Company XYZ Book Sale Record, 與 Book 相關的撰項為

- 2. [ ]When did XYZ sell the highest number of Computer books?
  - (A) January
- (B) February
- (C) March
- (D) April

本題詢問電腦相關書籍的最高銷售量是在何時。Computer books 以深度灰色長條標示,由圖中看出銷售量最高的落在。

Page 213 1[	]2[	]5[	_]6[_	]7[	_]8[_	]								
Page 214 1[	_]2[	]3[	_]4[_					_]5[	_]6[	_]7[	]9[]	8[]10	[]11	[
Page 216 1	12[			13[	14[	6[	17[	18[	19[	110[	111[	112[	113[	1

# Vocabulary –Business communication (2)

Student A: Our contact information is printed on the back cover	of the	_so that you may easily refer to it.	
Student B: Because the teams in Beijing and Lisbon must work to	gether closely, e-mail is t	the preferred <u>method</u> of communication.	
Student A: Due to the renovations in the lobby, please do not use	e the north entrance unti	il you are otherwise.	
Student B: Please make sure you check the board <b>periodically</b> fo	r any further changes and	d updates.	
Student A: One responsibility of the staff assistant is to make sur	e that only	information is sent to the director.	
Student B: Aren't you <b>pretty</b> busy working on your research?			
Student A: Submissions will not be returned, and only authors of	accepted or	accepted submissions will be contac	ted.
Student B: She suggested that this would be the best way to con-	tact you, as you are checl	king e-mail <u>regularly</u> .	
Student A: How do you know if the person does	work?.		
Student B: He is a <u>representative</u> of Lakewood fitness Center.			
Student A: I hope this matter can be qu	ickly.		
Student B: Ms. Gupta has earned the <u>respect</u> not only of her coll	eagues in the law firm bu	ut also of the clients she represents.	
Student A: Why don't we show our design to the	of the staff?		
Student B: Laura Jenkins will soon <b>solidify</b> the dates for the Wild	Music exhibit we will ho	st next year.	
Student A: After lunch, your supervisors will show you to your	wo	orkstations.	
Student B: The project has been successful because of its market	ting <b>strategies</b> .		
Student A: Thank you very much for your consideration and for a	1	_ presentation.	
Student B: the ticket was <b><u>supposed</u></b> to be here last week.			
Student A: Ms. Lopez's sales figures those	of everyone else in the g	group.	
Student B: This isn't my <u>usual</u> job at the hotel, so I'm afraid you'r	e going to have to show	me what to do.	