

1. Vocabulary Review:

(1)_____	(2)_____	(3)_____	(4)_____	(5)_____	(6)_____	(7)_____	(8)_____	(9)_____	(10)_____
(11)_____	(12)_____	(13)_____	(14)_____	(15)_____	(16)_____	(17)_____	(18)_____	(19)_____	(20)_____

(a) accountant	(b) adjustment	(c) adversely	(d) annually	(e) anticipate	(f) appropriate	(g) boost	(h) budget
(i) constraint	(j) cover	(k) cut	(l) decline	(m) estimate	(n) exceed	(o) excluding	(p) expense
(q) figure	(r) financial	(s) growth	(t) loss				

Note

2. Vocabulary –Finance & Accounting (2)

A: The head of this division will hold a meeting today to discuss ways to lower costs in this office.

B: While offering similar vacation packages, travel agencies may charge _____ different prices.

A: Nixon Stell mistakenly anticipated that it would be able to finance the construction project with its current budget.

B: _____ is expected at the time you check out of the conference center.

A: Rising gas prices are cutting into our profits, so we need to look for alternative delivery methods.

B: Provided that this quarter's sales are as high as _____ed, Hoshiro Designs, Inc. will open another branch office.

A: Our regular shipper has raised its rates considerably.

B: Good business sense among managers is critical during a _____.

A: Do you know if I could get reimbursed for the taxes?

B: Sales department members must obtain permission from their supervisors before applying for travel _____.

A: Please include all relevant receipts with your official request to receive expense reimbursement.

B: Our _____ has increased by 30 percent this year.

A: She most recently worked to successfully secure financial support for next season's productions.

B: Costs for building materials, such as cement, steel, and wood, rose _____ last quarter.

A: Marburg Electro Company is expected to report a significant increase in profits for the year.

B: I hope these _____s are correct.


A: Sales of Fonseca electronic equipment have been increasing steadily over the past five years.


B: It would mean a _____ salary raise, of course, but also considerably more responsibility.

A: Small business owners can respond quickly to new economic trends.

B: The decrease in sales may be due to the _____ warm weather that began about two weeks ago.

PART 1 (right question #/3*49.5)

5	
	Ⓐ
	Ⓑ
	Ⓒ
	Ⓓ

6	
	Ⓐ
	Ⓑ
	Ⓒ
	Ⓓ

7	
	Ⓐ
	Ⓑ
	Ⓒ
	Ⓓ

Part 2 (right question #/8*148.5)

1	Ⓐ Ⓑ Ⓒ	2	Ⓐ Ⓑ Ⓒ
3	Ⓐ Ⓑ Ⓒ	4	Ⓐ Ⓑ Ⓒ
5	Ⓐ Ⓑ Ⓒ	6	Ⓐ Ⓑ Ⓒ
7	Ⓐ Ⓑ Ⓒ	8	Ⓐ Ⓑ Ⓒ

Part 3 (right question #/8*148.5)

1-3	4-6
<p>1. What is the topic of the conversation?</p> <p>Ⓐ Office space</p> <p>Ⓑ Computer training</p> <p>Ⓒ Vacation schedules</p> <p>Ⓓ Business supplies</p>	<p>4. What does the woman say she has to do on Saturday?</p> <p>Ⓐ Do some shopping</p> <p>Ⓑ Visit a friend</p> <p>Ⓒ Prepare a meal</p> <p>Ⓓ Finish a report</p>
<p>2. How many interns have been hired?</p> <p>Ⓐ Two</p> <p>Ⓑ Three</p> <p>Ⓒ Four</p> <p>Ⓓ Five</p>	<p>5. What begins at one o'clock on Saturday?</p> <p>Ⓐ A store promotion</p> <p>Ⓑ A business meeting</p> <p>Ⓒ A sporting event</p> <p>Ⓓ A community parade</p>
<p>3. What will the speakers probably do next?</p> <p>Ⓐ Hold a training session</p> <p>Ⓑ Look at an office</p> <p>Ⓒ Reschedule a meeting</p> <p>Ⓓ meet some new employees</p>	<p>6. Where will the speakers meet?</p> <p>Ⓐ At a restaurant</p> <p>Ⓑ At a stadium</p> <p>Ⓒ At a park</p> <p>Ⓓ At an office building</p>

Part 4 (CD2: 87-96) (right question #/8*148.5)

7-9	13-15
<p>7. What product are the speakers talking about?</p> <p>Ⓐ Books</p> <p>Ⓑ Videos</p> <p>Ⓐ Toys</p> <p>Ⓓ Clothing</p>	<p>13. What problem does the speaker mention?</p> <p>Ⓐ Some customers do not have electric power.</p> <p>Ⓑ A road has been flooded.</p> <p>Ⓒ Some workers have been delayed.</p> <p>Ⓓ A traffic signal does not work.</p>
<p>8. When will the products be available for sale?</p> <p>Ⓐ In June</p> <p>Ⓑ In July</p> <p>Ⓒ In August</p> <p>Ⓓ In September</p>	<p>14. When does the speaker expect the problem to be resolved?</p> <p>Ⓐ This morning</p> <p>Ⓑ This afternoon</p> <p>Ⓒ Tonight</p> <p>Ⓓ Tomorrow morning</p>
<p>9. Where will the man's advertisements be seen?</p> <p>Ⓐ On the Internet</p> <p>Ⓑ on television</p> <p>Ⓒ In magazines</p> <p>Ⓓ In store windows</p>	<p>15. According to the speaker, how can listeners reach a customer service representative?</p> <p>Ⓐ By leaving a message</p> <p>Ⓑ By waiting on the phone</p> <p>Ⓒ By dialing an extension</p> <p>Ⓓ By calling at a different time</p>

16-18	19-21
<p>16. Where is the announcement most likely made?</p> <p>Ⓐ At a staff meeting</p> <p>Ⓑ At a sales presentation</p> <p>Ⓒ At a volunteer orientation</p> <p>Ⓓ At a job fair</p>	<p>19. Why is the speaker calling?</p> <p>Ⓐ To introduce a colleague</p> <p>Ⓑ To discuss a mistake</p> <p>Ⓒ To ask for directions</p> <p>Ⓓ To request a report</p>
<p>17. Who is Cristina Gonzales?</p> <p>Ⓐ A customer</p> <p>Ⓑ A supplier</p> <p>Ⓒ A new employee</p> <p>Ⓓ A department manager</p>	<p>20. What do the coworkers have in common?</p> <p>Ⓐ They work in the same building</p> <p>Ⓑ They live in the same neighborhood.</p> <p>Ⓒ They have the same last name.</p> <p>Ⓓ They ordered the same product.</p>
<p>18. What will Bill Parker do on Monday?</p> <p>Ⓐ Speak at a conference</p> <p>Ⓑ Replace some computers</p> <p>Ⓒ Review a document</p> <p>Ⓓ Train a colleague</p>	<p>21. What does the speaker say he will do?</p> <p>Ⓐ Set up a meeting</p> <p>Ⓑ Deliver a package</p> <p>Ⓒ Contact the post office</p> <p>Ⓓ Print an invoice</p>

Part 5 (right question #/10*198)

<p>121 At Hemdom Beds, our goal is to design ----- furniture while maintaining comfort and function.</p> <p>Ⓐ Innovatively Ⓑ innovations Ⓒ Innovates Ⓓ innovative</p>	<p>124 The Moore Landmark Society has asked that city council members ----- the demolition of the historic library.</p> <p>Ⓐ reconsider Ⓑ to reconsider Ⓒ reconsidering Ⓓ reconsidered</p>	<p>127 Restaurant critic Pierre Dunn remarked that the food served at Druss' Kitchen has never been anything ----- superb.</p> <p>Ⓐ given Ⓑ but Ⓒ against Ⓓ by</p>
<p>122 Despite several setbacks, the restoration of the Pratt Theater will be completed ----- of schedule.</p> <p>Ⓐ soon Ⓑ front Ⓒ early Ⓓ ahead</p>	<p>125 As stated in the company guidelines, sales agents receive ----- for time spent traveling to meet with clients.</p> <p>Ⓐ automation Ⓑ interruption Ⓒ compensation Ⓓ distribution</p>	<p>128 Based on the ----- number of advance ticket sales, we expect to see record attendance levels at this year's festival in Donegal.</p> <p>Ⓐ overwhelm Ⓑ overwhelms Ⓒ overwhelming Ⓓ overwhelmingly</p>
<p>123 The visiting diplomat spoke only ----- at the international conference before returning to Johannesburg.</p> <p>Ⓐ constantly Ⓑ frequently Ⓒ usually Ⓓ briefly</p>	<p>126 The well-known legal firm of Peterson, Wong, and Lundgren, Inc., <u>is</u> ----- referred to as PWL.</p> <p>Ⓐ common Ⓑ commonness Ⓒ commonly Ⓓ commonality</p>	<p>129 Sassen Motors' newest car features a stylish dashboard design and a ----- interior.</p> <p>Ⓐ widespread Ⓑ plenty Ⓒ prevalent Ⓓ spacious</p>

<p>130 Civil engineer Lorenze Raspallo ----- as the guest speaker at the fifth annual Bridge Conservation Colloquium next month.</p> <p>Ⓐ to confirm Ⓑ to be confirmed Ⓒ has been confirmed Ⓓ having been confirmed</p>		<p>Part 6 (right question #/3*59.4)</p> <p>Question 37-40 refer to the following information.</p> <p>At Deluxe Printers, we work hard to provide our clients with the highest -----37.----- printed products and the most professional service available.</p> <p>If you are not completely satisfied with your order, please contact our Customer Service office within ten days of -----38.----- We will review your -----39.----- and reprint the order or offer a full or partial refund, depending on the circumstances.</p> <p>Our team makes every effort to complete each job to the client’s specifications. We cannot be held responsible for unclear or incomplete instructions. Please note that it is the client’s responsibility to proofread all materials before the final printing -----40.-----.</p>	
<p>37. Ⓐ exposure Ⓑ quality Ⓒ quantity Ⓓ number</p>	<p>38. Ⓐ deliver Ⓑ delivering Ⓒ delivery Ⓓ delivered</p>	<p>39. Ⓐ complaint Ⓑ message Ⓒ critique Ⓓ design</p>	<p>40. Ⓐ We are happy to help with the selection of colors and designs. Ⓑ Spelling and grammar errors detract from the quality of a printed product. Ⓒ Orders are general ready about one week after receiving the proofread text. Ⓓ Reprints and refunds are offered only when errors are due to an oversight on our part.</p>

Part 7 (right question #/14*237.6)

Questions 155-156 refer to the following Web page.

www.villaraval.co.es/features

Villa Raval

Our hotel offers:

- *Beautiful guest rooms with city views
- *Free wireless Internet access in each room
- *An award-winning restaurant, café Zeul, serving lunch and dinner
- *Banquet and meeting rooms for up to 60 people
- * Ten percent off your bill at the on-site spa and restaurant
- *Vouchers for reduced admission to the aquarium, the zoo, and nearby museums.

[Click here](#) to make your reservation or call +34 93 555 0142.

Villa Raval • La Rambla, 555 • 08022 Barcelona

155 What is suggested about Villa Raval?

- Ⓐ It no longer accepts reservations by phone.
- Ⓑ It is located in a historic area of the city.
- Ⓒ It includes space for business functions.
- Ⓓ It charges a small fee for Internet access.

156 According to the Web page, what is offered at a discount?

- Ⓐ Transportation to area attractions
- Ⓑ Dinner at Café Azul
- Ⓒ Catering services
- Ⓓ Guest rooms

Questions 162-164 refer to the following article.

<p>MILAN, Italy-Few industries change as rapidly as the fashion industry, in which designers are constantly trying to create innovative versions of traditional garments. Even so, last week's fashion show in Milan was particularly notable for the vast number of garments made partly or entirely out of silk. From eveningwear to sportswear, many designers featured colorful silks in their collections.</p> <p>The designers were likely responding to a market trend: a dramatically increased demand for colorful silk products. "Our sales</p>	<p>of silk shirts and dresses have reached an all-time high," said Christina Alvarez, a buyer for Gatsby's in London. "Silk items have been flying off the racks."</p> <p>Economic analysts were surprised by the trend, since they had predicted that the rise of dry-cleaning costs would take a toll on silk manufacturers. However, comfort may have been a greater factor than price, especially given the unusually hot weather this past summer. "Today's silk garments," said Ms. Alvarez, "are lighter and cooler than many other types of clothing."</p>
---	--

<p>162 What does the article discuss?</p> <p>Ⓐ A growing demand for Italian dress designs</p> <p>Ⓑ An increase in the number of fashion shows each year</p> <p>Ⓒ A rise in the popularity of a certain clothing material</p> <p>Ⓓ A change in the cost of products made in England</p>	<p>164 According to the article, what is the reason for the market trend?</p> <p>Ⓐ More colorful advertisements</p> <p>Ⓑ Improved cleaning techniques</p> <p>Ⓒ Warm weather conditions</p> <p>Ⓓ New manufacturing practices</p>
<p>163 Where does Ms. Alvarez most likely work?</p> <p>Ⓐ At a department store</p> <p>Ⓑ At a marketing agency</p> <p>Ⓒ At a fashion magazine</p> <p>Ⓓ At an economic consulting firm</p>	

Questions 168-171 refer to the following advertisement.

<p style="text-align: center;">Karanja Tea Plantation Tour Karanja Road, Molongo, Kenya Phone: 254-20-275-0015</p> <p>Surrounded by beautiful scenery and located just one hour outside Nairobi, the historic Karanja Tea Plantation provides the perfect respite from the city noise and crowds.</p> <p>Join us on a tour and learn how tea is grown, harvested, and processed. Visitors begin with a scenic tour around the grounds of the plantation to view tea plants from seedlings to mature bushes. The harvest season runs February through November, and guest can watch as the leaves are carefully picked by hand. This walk is followed by a tour of the tea processing facility where the raw leaves are dried and packaged. The tour concludes with a tasting of our most popular teas and a traditional snack in our Tea House Café. Our gift shop offers a wide array of specialty teas and a selection of original design teapots and accessories for purchase.</p> <p>These reasonably priced tours are available Wednesday through Sunday from 9:00 A.M. to 5:00 P.M. The farm is closed December and January. A shuttle bus, which can accommodate up to 12, is available if you need transportation from Nairobi. It departs from Capital Market on Ngugi Street at 9:00 A.M. and returns at 5:00 P.M. Please call a day in advance if you wish to request bus service.</p>	
<p>168 What is indicated about the Karanja Tea Plantation?</p> <p>Ⓐ It operates a teas shop on Ngugi Street.</p> <p>Ⓑ It offers discounts for large groups.</p> <p>Ⓒ It gives tours only during harvest season.</p> <p>Ⓓ It opened one year ago.</p>	<p>170 What is NOT included in the price of the tour?</p> <p>Ⓐ A walk through the plantation</p> <p>Ⓑ A light meal</p> <p>Ⓒ A sampling of tea</p> <p>Ⓓ A unique teapot</p>
<p>169 The word “grounds” in paragraph 2, line 2 is closest in meaning to</p> <p>Ⓐ owners</p> <p>Ⓑ elements</p> <p>Ⓒ property</p> <p>Ⓓ evidence</p>	<p>171 In the advertisement, why are people instructed to call the Karanja Tea Plantation?</p> <p>Ⓐ To cancel a reservation</p> <p>Ⓑ To arrange a tour for more than 12 people</p> <p>Ⓒ To request a tour on Sunday</p> <p>Ⓓ To schedule transportation</p>

Questions 186-190 refer to the following advertisement and e-mail.

Agosti Apparel Shirt Special		
Don't miss this special deal on select colors and sizes of our Classic Shirt – now only \$44. This long-sleeved dress shirt was an instant hit when it was first introduced ten years ago, and it has remained our most popular product. Made from a blend of cotton and polyester, the shirt is wrinkle resistant. Imported. Machine wash and dry.		
To purchase, visit our store at 500 Raymond Boulevard, New London, CT 06320, or call 1-800-555-0192 and provide the product number.		
	Medium	Large
Deep red	SC-021	SC-030
Aspen green	SC-023	SC-031
Cool cream	SC-024	SC-034
Powder blue	SC-027	SC-036
Absolutely no refunds on promotional items. Promotion runs from February 14 through February 28.		
From:	a.bisset@vonocorp.com	
To:	help@agostiapparel.com	
Subject:	Shirt exchange	
Date:	February 21	
Dear Customer Service,		
On February 15 I ordered a Classic Shirt, product number SC-30, which I received on February 20. After trying it on, I realized that the shirt is too large for me, so I would like to exchange it for a size medium shirt. However, my work requires that I move abroad for an extended period of time; I am scheduled to leave on the evening on February 27. I sent the shirt to you by regular mail today. Will my exchange be processed in time for me to receive the new shirt at my current address? If not, would I be required to pay additional charges for having the shirt sent to my new location in Paris, France? In that case, I would like to request a refund.		
Thank you for your help.		
Alain Bisset		

<p>186 What is suggested about the Classic Shirt?</p> <ul style="list-style-type: none"> Ⓐ It is available in four sizes. Ⓑ It is manufactured in New London. Ⓒ It must be washed by hand. Ⓓ It is a best-selling item. 	<p>189 By when must the smaller shirt be delivered to Mr. Bisset's current address?</p> <ul style="list-style-type: none"> Ⓐ By February 15 Ⓑ By February 20 Ⓒ By February 27 Ⓓ By February 28
<p>187 How can customers obtain a discount on the shirt?</p> <ul style="list-style-type: none"> Ⓐ By purchasing a minimum of two shirts Ⓑ By ordering during a certain time period Ⓒ By providing a special account number Ⓓ By joining a mailing list 	<p>190 What is suggested about Mr. Bisset?</p> <ul style="list-style-type: none"> Ⓐ He will soon leave for a vacation. Ⓑ He will not be able to receive a refund. Ⓒ He has not yet returned the shirt. Ⓓ He has recommended the shirt to a colleague.
<p>188 What color shirt did Mr. Bisset order?</p> <ul style="list-style-type: none"> Ⓐ Deep red Ⓑ Aspen green Ⓒ Cool cream Ⓓ Powder blue 	

3. Vocabulary Review:

(1)_____	(2)_____	(3)_____	(4)_____	(5)_____	(6)_____	(7)_____	(8)_____	(9)_____	(10)_____
(11)_____	(12)_____	(13)_____	(14)_____	(15)_____	(16)_____	(17)_____	(18)_____	(19)_____	(20)_____

(a) lower 降低	(b) markedly 顯著地	(c) mistakenly 誤解地	(d) payment 付款	(e) profit 利潤	(f) project 預測	(g) raise 提高	(h) recession 衰退
(i) reimburse 退還; 補償	(j) reimbursement 退款; 賠償	(k) relevant 有關的	(l) revenue 營收; 稅收	(m) secure 獲得; 保障	(n) sharply 大幅地	(o) significant 相當程度的	(p) statistics 統計
(q) steadily 穩定地	(r) substantial 大幅的	(s) trend 潮流	(t) unusually 不尋常地				

Note