



Project Management for SIAE

An Aerospace Industry Training Course

2019

Objectives of the Course



To develop a common approach to Project Management within SIAE Group.

To be able to implement the basic Project Management processes and methods.

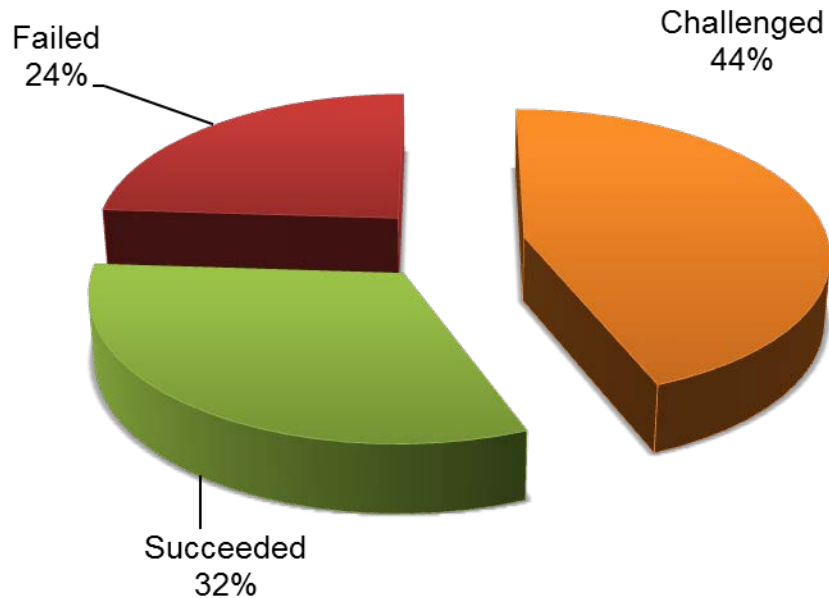
To better apply the PM culture and behaviour for project success.

AGENDA

- Project Management Overview
- Initiating a Project
- Planning a Project
- Managing the Scope of a Project
- Managing the Communication
- Managing the Schedule
- Managing Risks and Opportunities
- Managing Costs
- Monitoring and Control
- Closing Project



Project Success Factors



Source: The Standish Group, 2008

5 Major Project Success Factors:

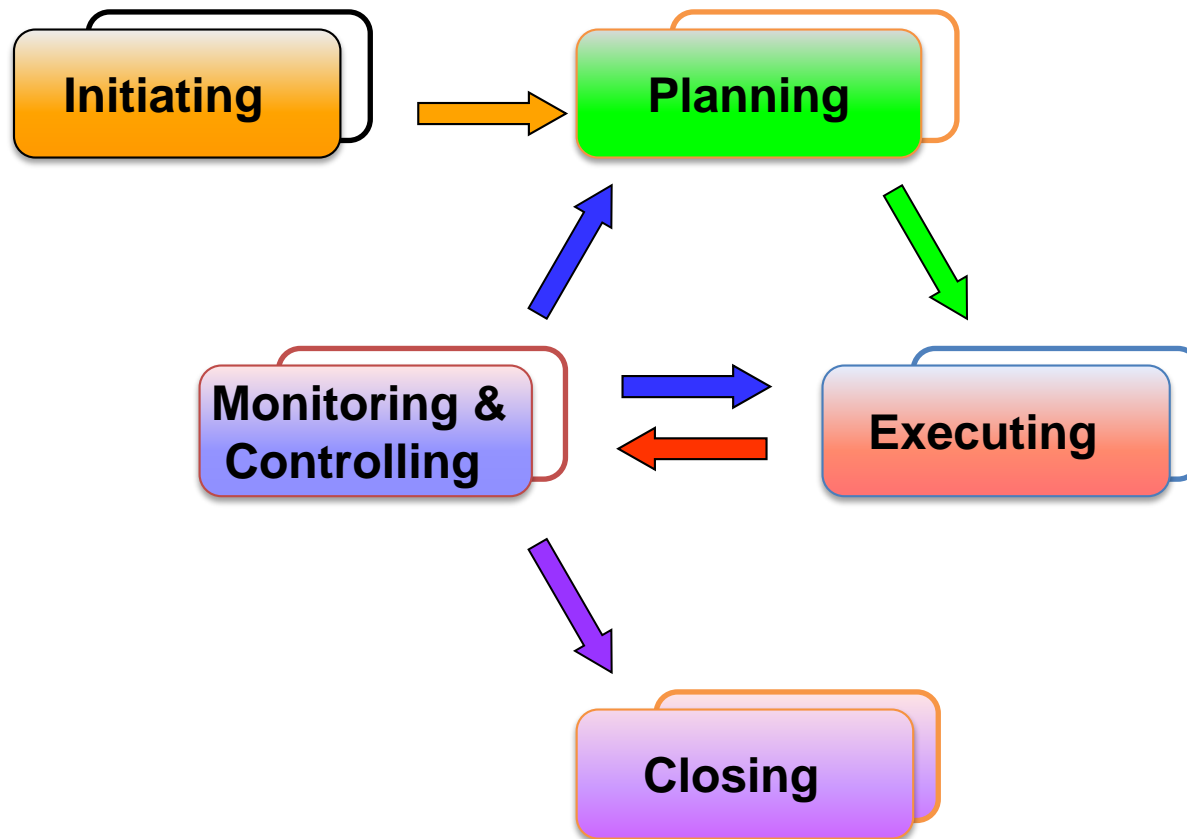
1. Executive Support (18)
2. User Involvement (16)
3. Experienced Project Manager (14)
4. Clear Business Objectives (12)
5. Minimized Scope (10)



Project Management Ten Knowledge Areas



The 5 Project Management Process Groups



- All 5 process groups occur in each project.
- The process groups are not project phases.
- In large and complex projects all 5 process groups are normally repeated in each phase of the project life cycle.

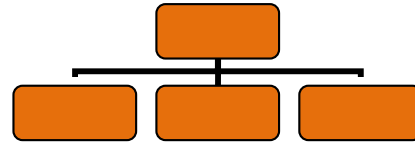
Project Documents Life Cycle

Assign
responsibility
and authority
to manage
the project

Project Charter

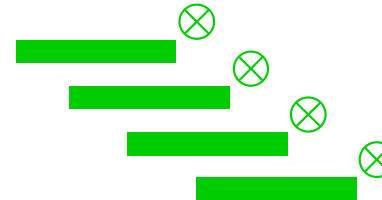
**Project
Identification
Document**

**Project
Requirements
Document**



**Work
Breakdown
Structure**

**Responsibility
for Work
Packages**



Project Plan

**Schedule
Milestones
Deliverables
Budget**

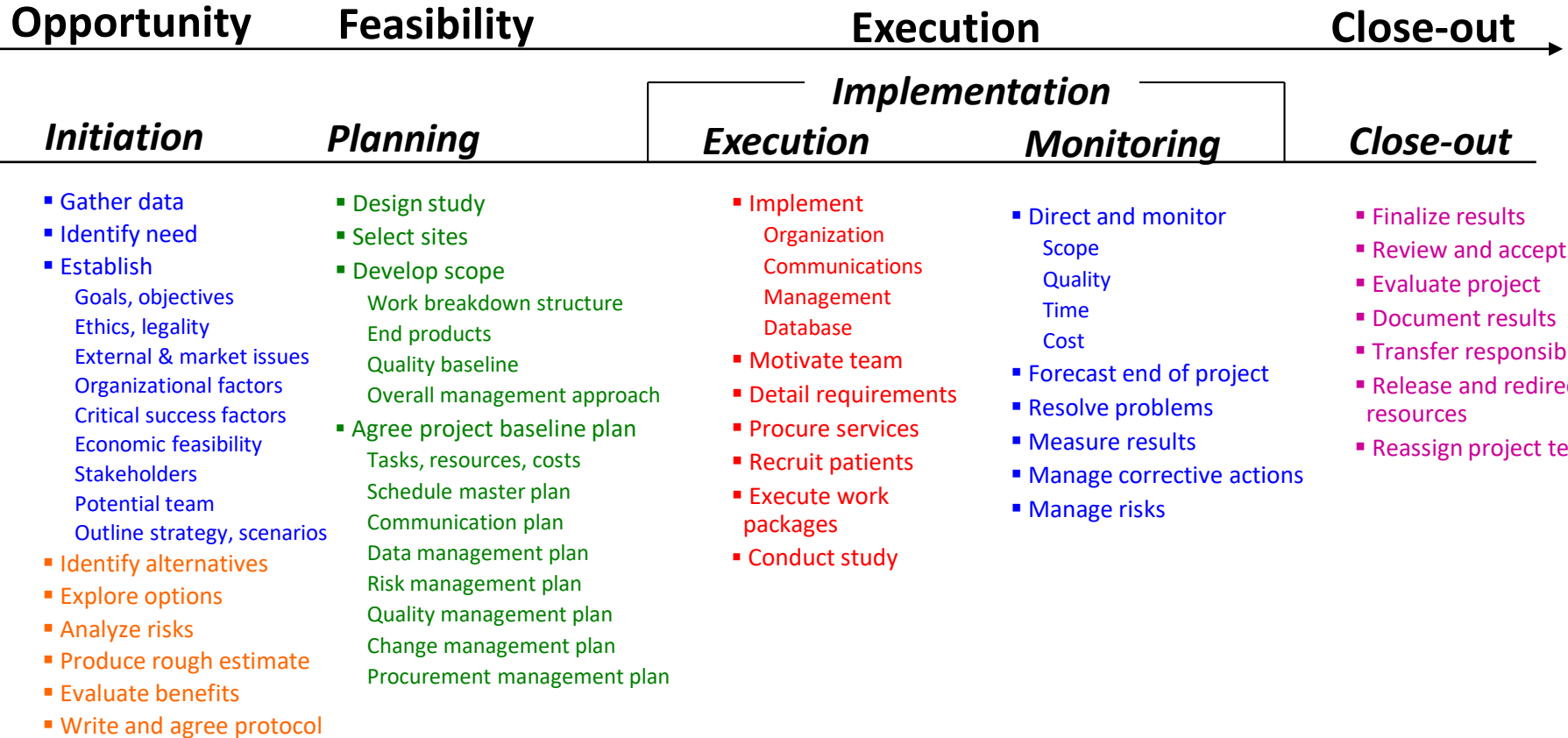
**Communication Plan
Quality Plan
Risk Management Plan
Change Management Plan
Issues, Problems, Changes**



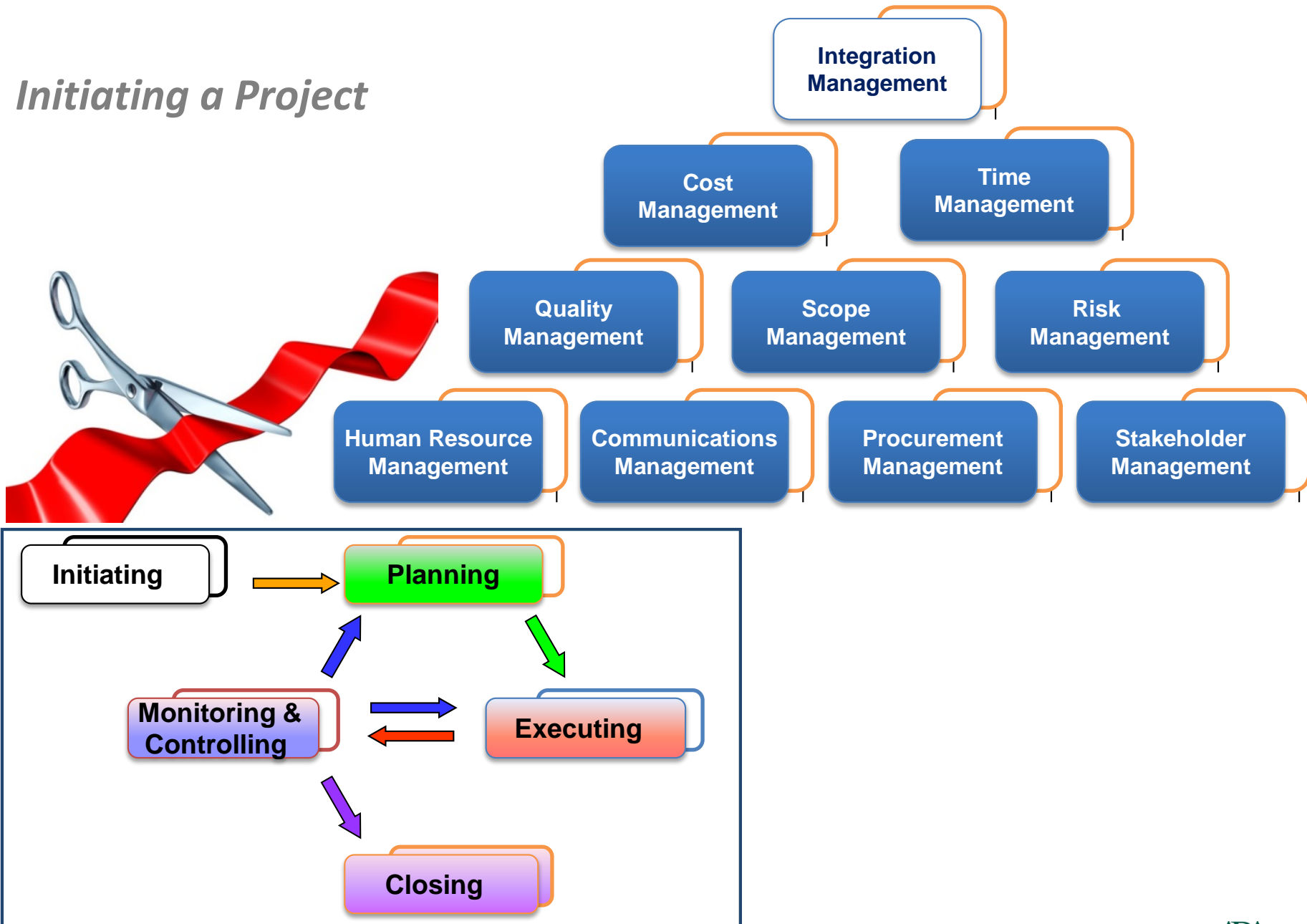
**Tested
Deliverables**

**Forecasts
Acceptance**

Project Phases Life Cycle



Initiating a Project





Project Initiating

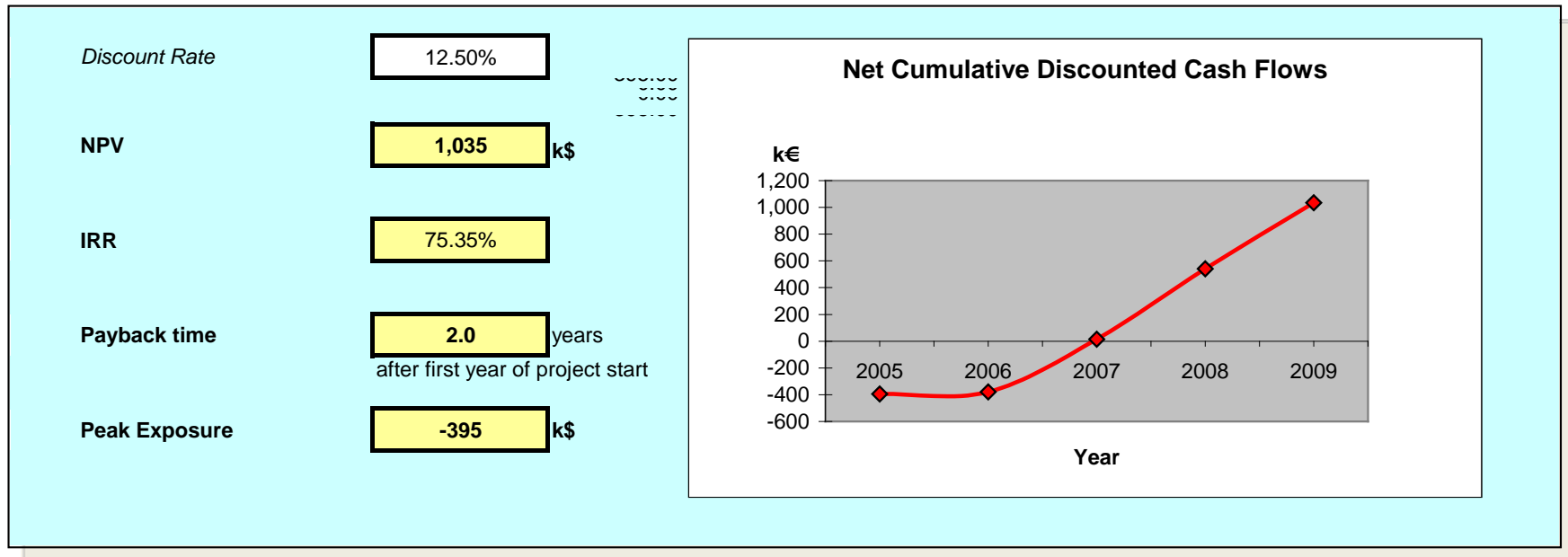
- **Purpose of project initiating**
 - Begin to define the overall parameters of the project
 - Establish the appropriate project management and quality environment. This includes
 - Assignment / confirmation of the project manager,
 - Securing budget and / or resources,
 - Project Kick-off Meeting and
 - Developing an initial project schedule.
- **Major Output**
 - Project Charter

Business Case - Purpose

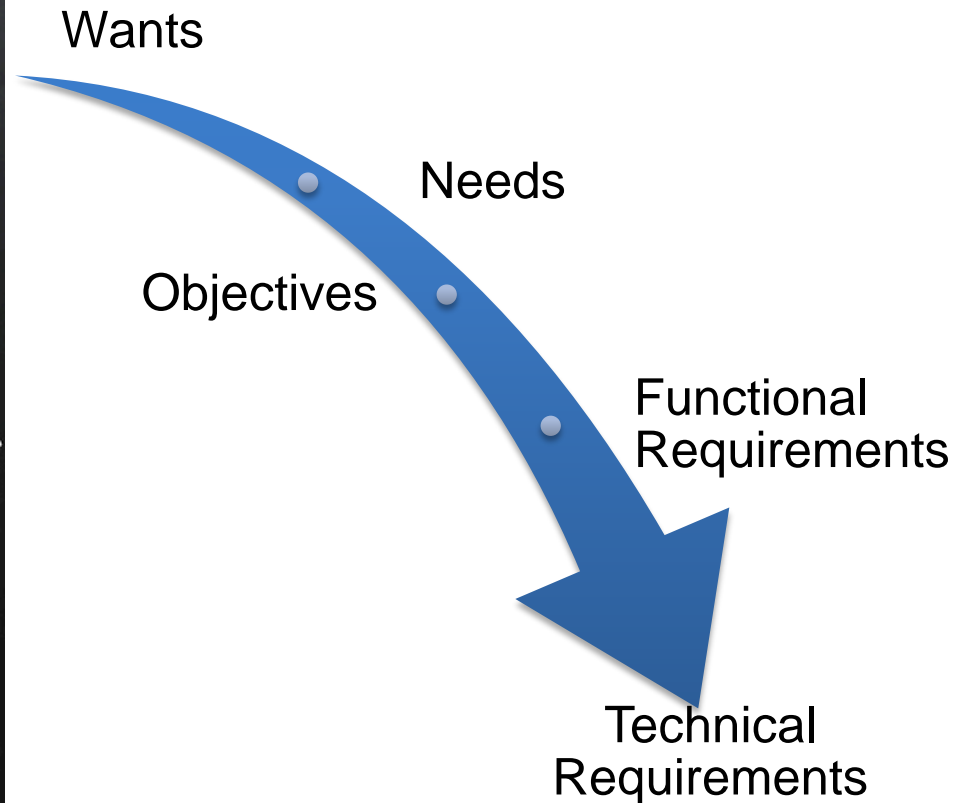
- A business case is a tool for planning and decision support that shows the probable financial (and other) consequences of a decision or an action.
- Contrary to the common understanding in many organizations, a business case is NOT a simple list of costs and benefits. Normally, a cash flow statement is part of a business case.
- A business case is used by decision-makers to:
 - Comparing several projects
 - Selecting / approving a project or letting a project proceed at gates within the bid phases
 - Getting an agreed baseline enabling the continuous assessment of project objectives

Business Case Template - Example

- The summary section provides the key Business Case information:
- Graph of Net Cumulative Discounted Cash Flows (DCF)
- Net Present Value (NPV)
- Internal Rate of Return (IRR)
- Payback Time
- Peak Exposure



Defining SMART Objectives





The Project Charter

The Project Charter is the pivotal starting point for the project. It serves as the foundation for all future project efforts and should be accepted by stakeholders as well as committed by all project team members.

A PROJECT CHARTER DEFINES ...

- | | |
|---|--|
| <ul style="list-style-type: none">• Project purpose• Project background• Project objectives• Business case• Business / client requirements• Project scope (incl. what is out of scope)• Solution alternatives• High-level deliverables and acceptance criteria• High-level Work Breakdown Structure (WBS) | <ul style="list-style-type: none">• Critical success factors• Assumptions• Constraints• Important stakeholders• Major roles & responsibilities (esp. project manager, project sponsor and authority level)• Functional organizations including their participation• Summary milestone schedule• High-level budget• Initial defined risks & opportunities |
|---|--|



Project Kick-off Meeting

- **Ideal point in time:**
 - When initial project team has been defined
 - At the major phases / milestones of the project

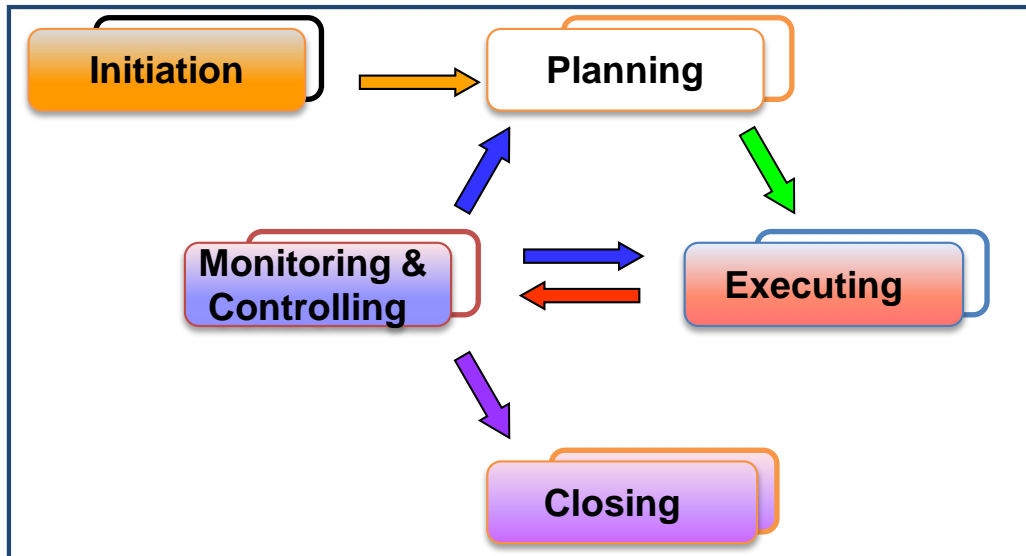
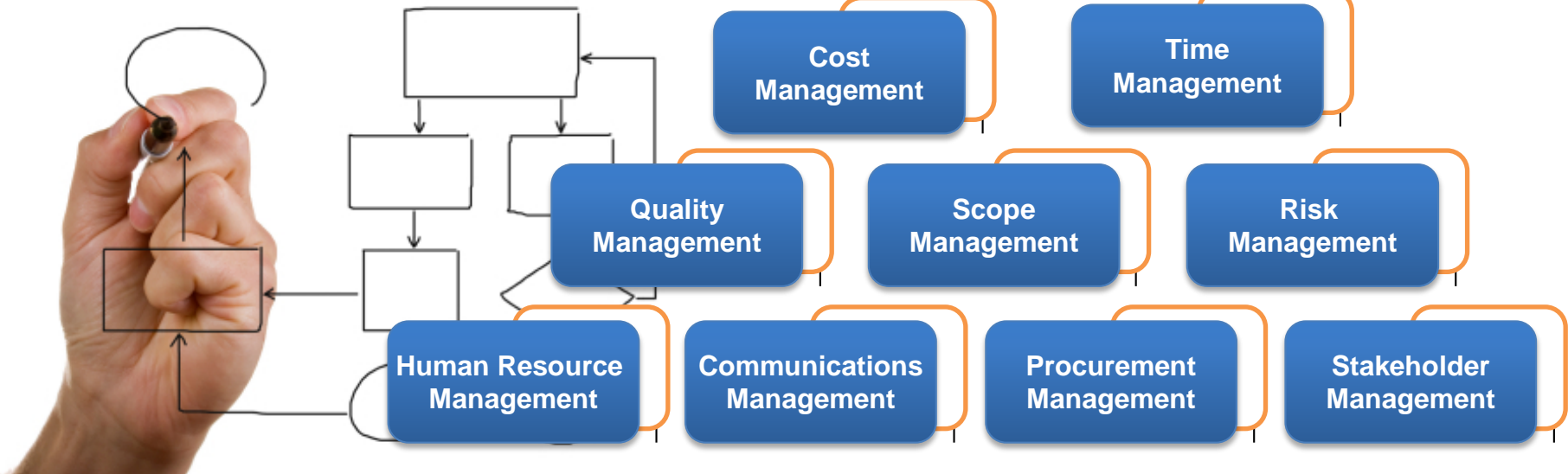


- **Attendance:**

All initial project team members or a selection of team members with project responsibilities from different functional areas. Kick-off meetings should be conducted also at sub-project level..

- **Purpose:**
 - Create a shared vision and common understanding of the project
 - Start the team building process.
 - Make sure that the team will have the same level of information
 - Clarify the contribution of each person
 - Build the modus operandi of the team
 - Get the commitment to the decisions made and first planning elements

Project Planning



Inputs for Planning

Organizational Process Assets

- **PROCESSES AND PROCEDURES**
- Organizational standard processes
- Procedures and Policies
- Standardized guidelines
- Templates
- Communication requirements

CORPORATE KNOWLEDGE BASE

- **Project Files**
- **Historical information and lessons learned**
- **Issue and defect management**
- **Configuration Management**
- **Financial Databases**

Enterprise Environmental Factors



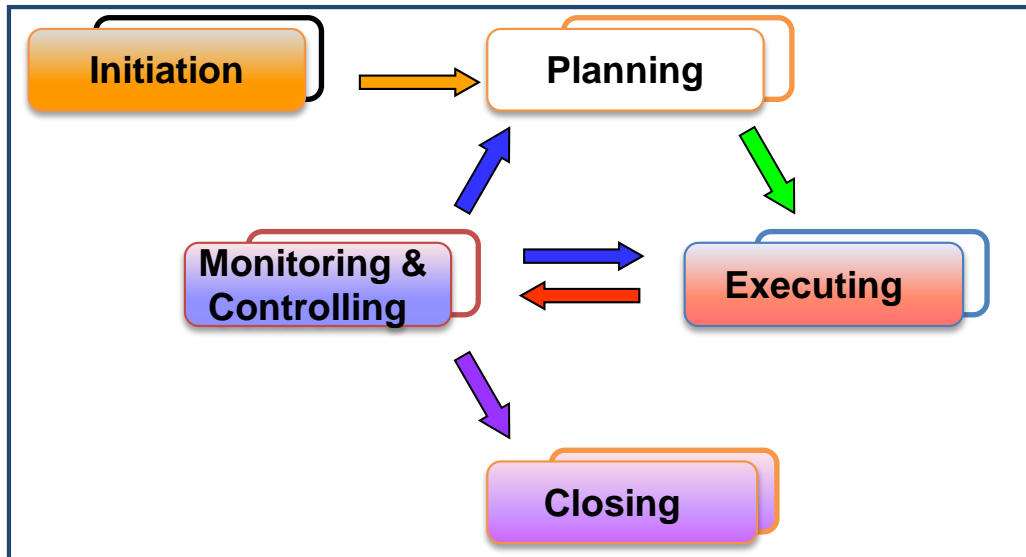
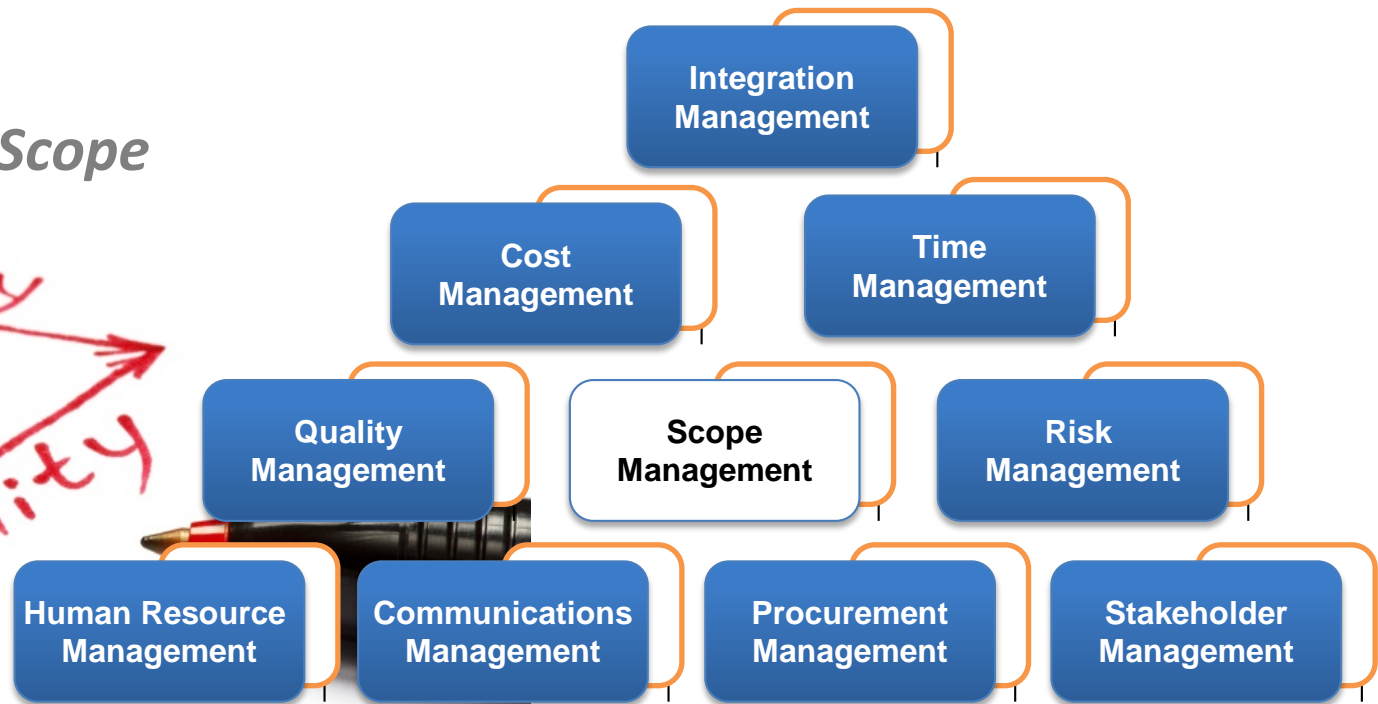


Project Management Plan



- **Contains:**
 - The **management plans**: e.g. Risk Management Plan, Change Management Plan, Scope Management Plan, etc.
 - The **project baselines** that will be used to measure the progress and status of the project.
- **Management Plans**
 - Defining the strategy for managing the project: **How to plan, manage, and monitor** scope, time, costs, quality, sub-contractors, communications, client relationship etc.
 - Describe **roles & responsibilities, processes, templates, tools** for the project.
- *A Project Management Plan is not a schedule and not a Gantt chart!! (though the schedule baseline is an element of the Project Management Plan).*

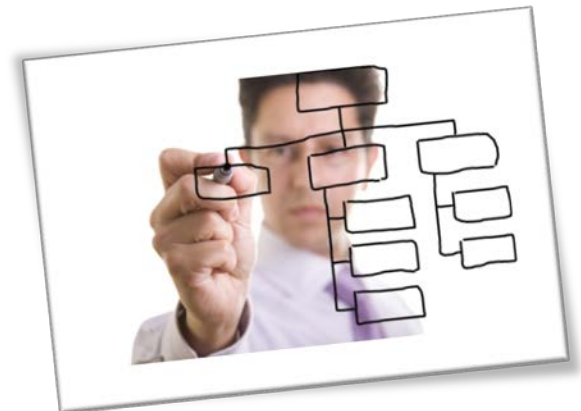
Managing the Scope





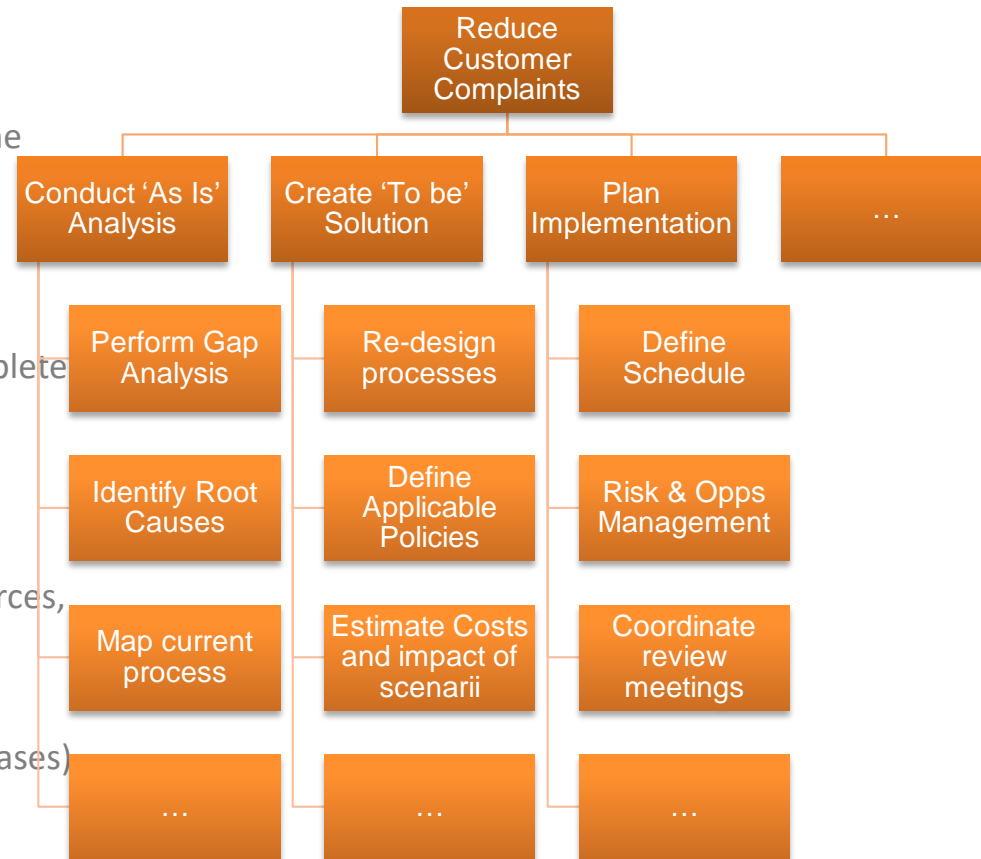
Developing a Work Breakdown Structure (WBS)

- *A WBS is a “deliverable-oriented hierarchical decomposition of the project work”.*
- **Steps to create a Work Breakdown Structure**
 - ✓ Identify the final products of the project
 - ✓ Define the project’s major deliverables (incl. interim deliverables)
 - ✓ Decompose major deliverables to a level of detail needed for management and control (Work Packages)
 - ✓ Review / agree on the WBS with all major stakeholders

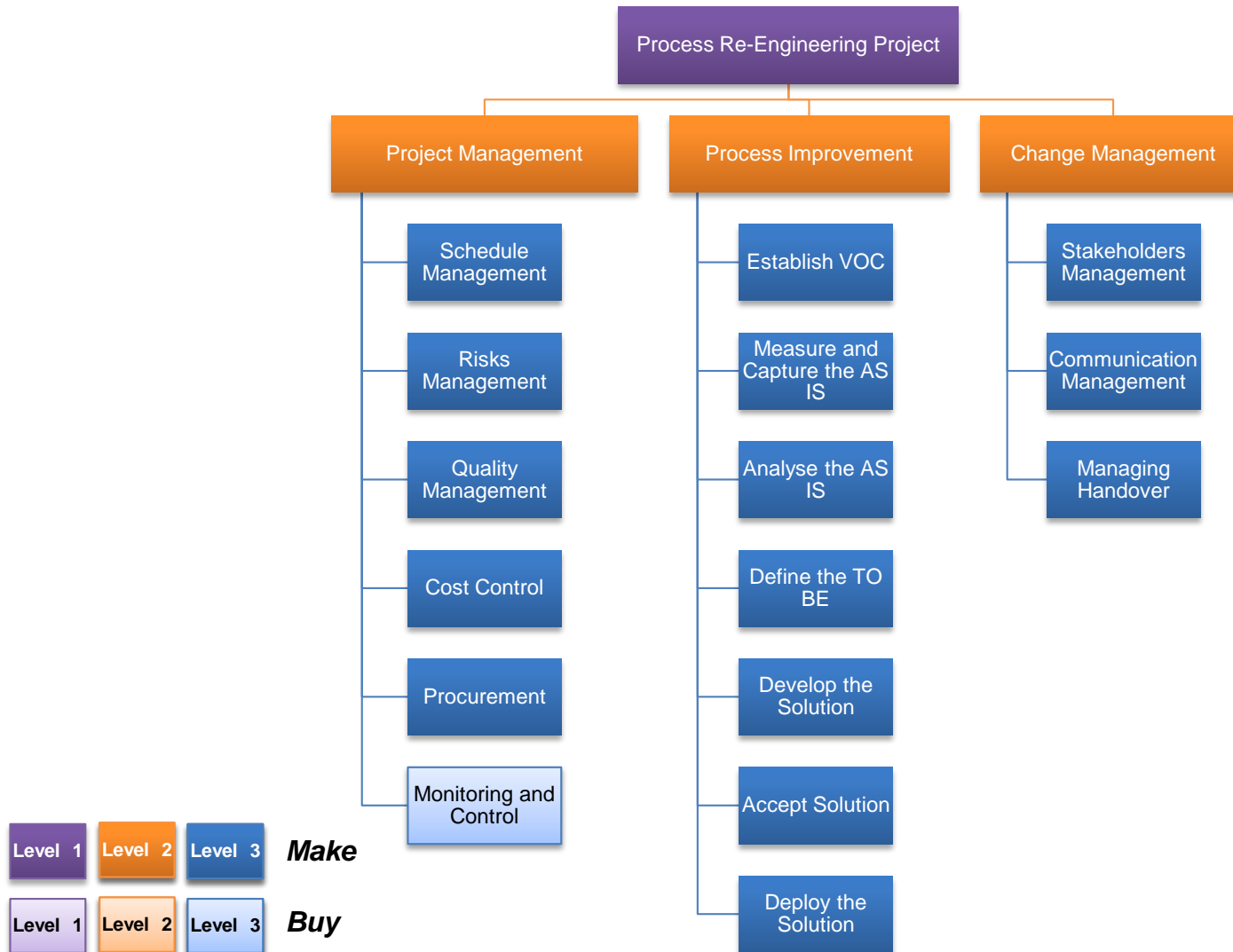


Work Breakdown Structure

- The highest level of the WBS is the project.
- The next level is often structured to reflect the project phases.
- Subsequent levels should include all key deliverables and associated activities to complete the level above.
- Each element of the WBS should have an associated description with objectives, resources, activities, interdependencies etc.
- Elements not yet fully defined (e.g. future phases) can be developed later.

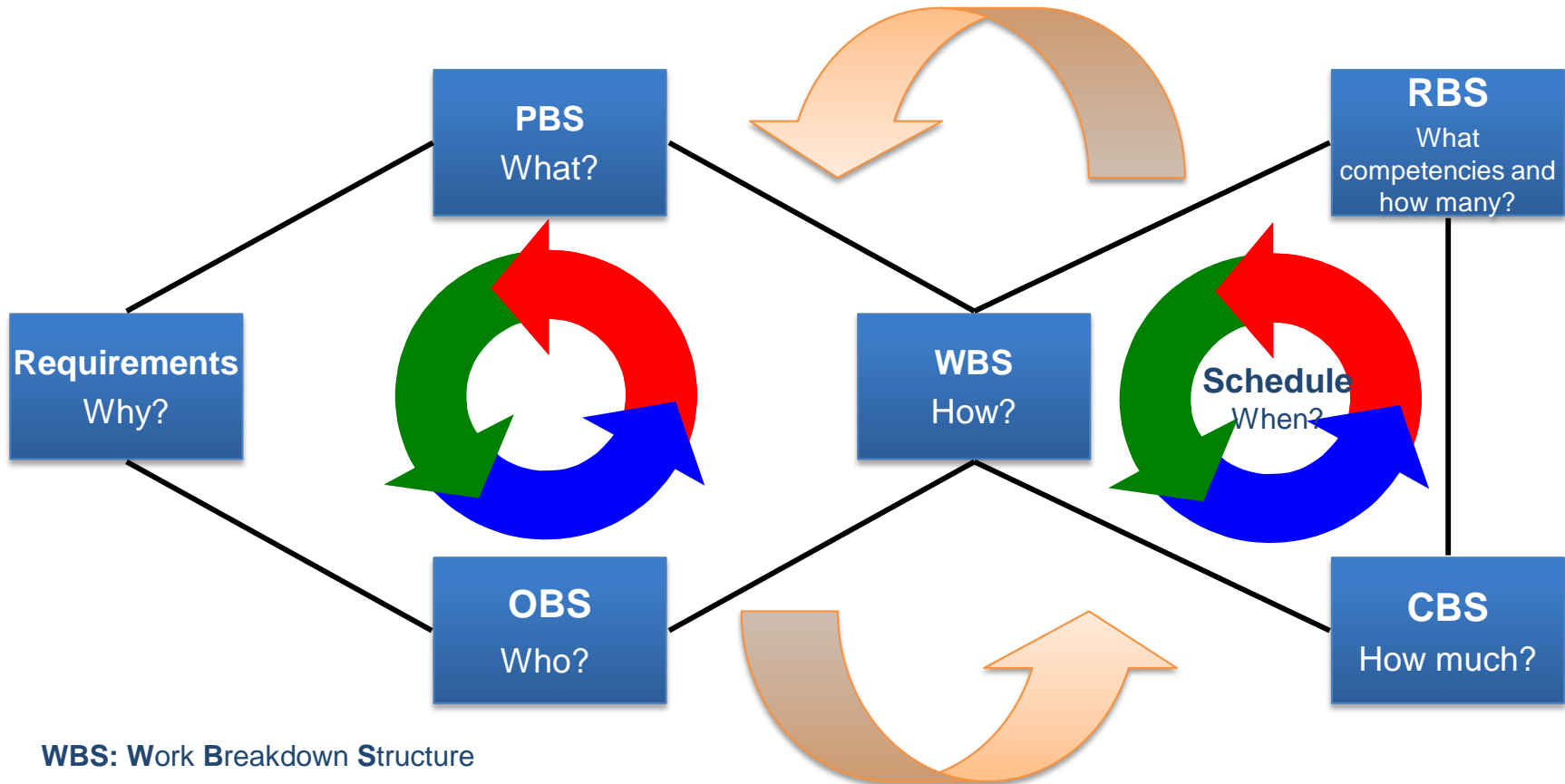


Example of WBS





Project Structuring - General Rationale



WBS: Work Breakdown Structure

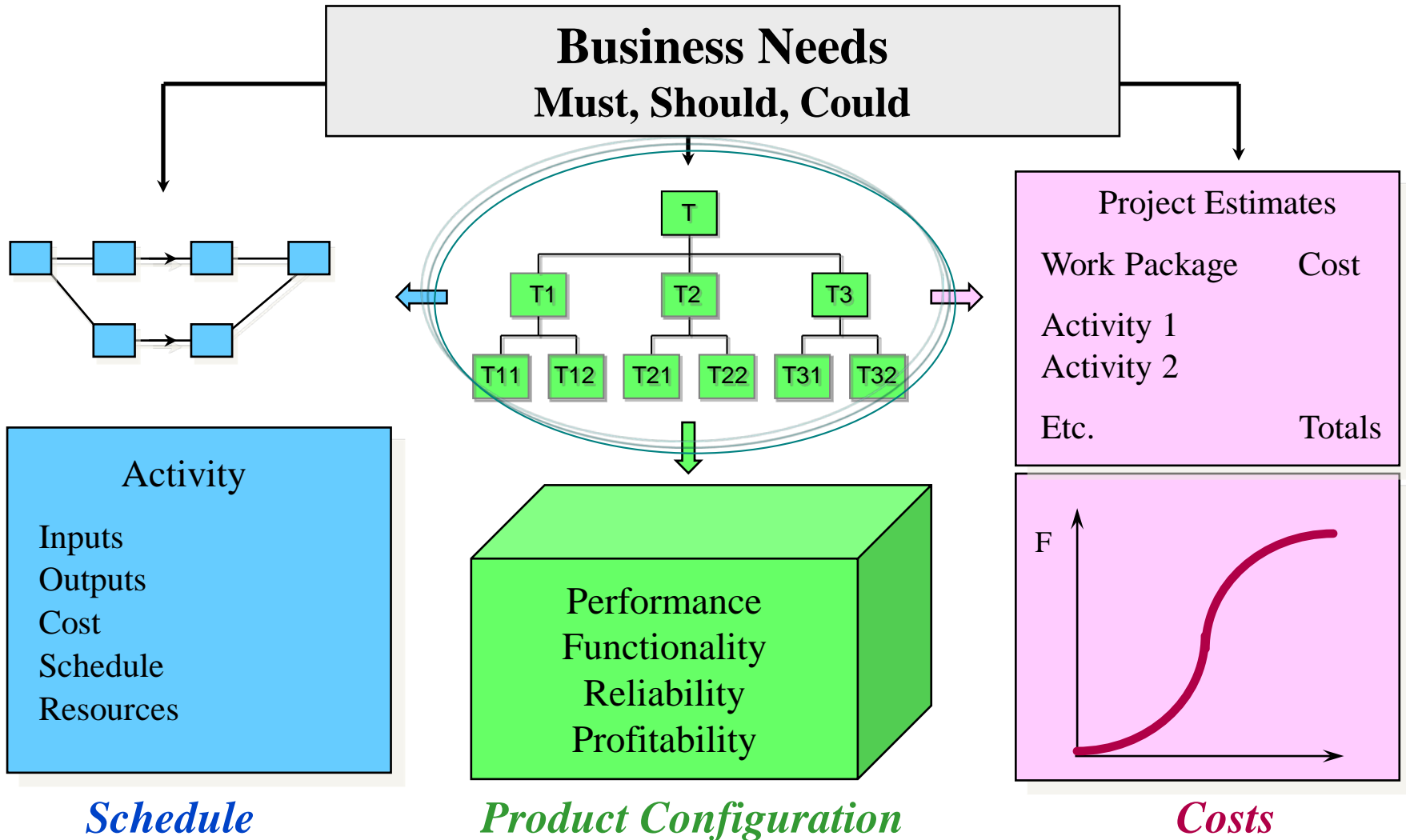
PBS: Product Breakdown Structure

OBS: Organisation Breakdown Structure

CBS: Cost Breakdown Structure

RBS: Resource Breakdown Structure

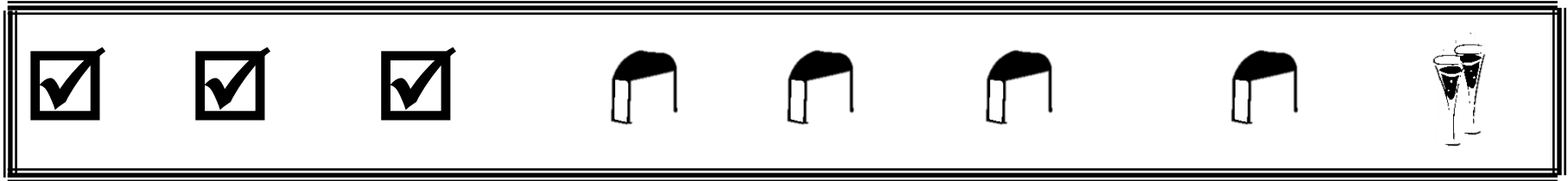
Centrality of the Work Breakdown Structure



Requirements Management

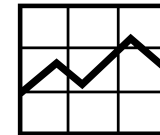
Start

Close



Milestones

Quality Measures



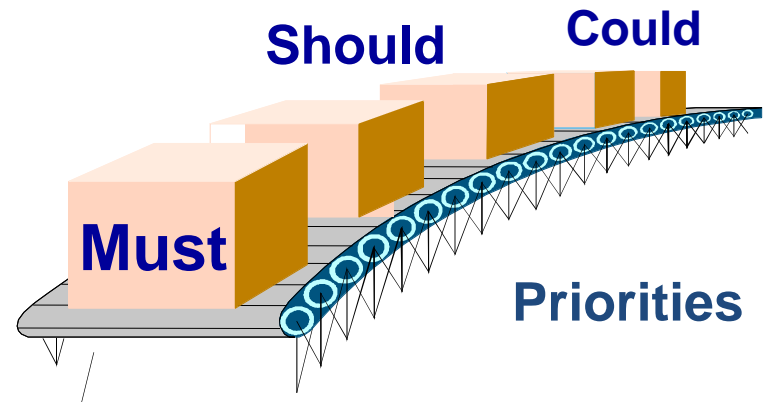
Requirements



Tests

Should

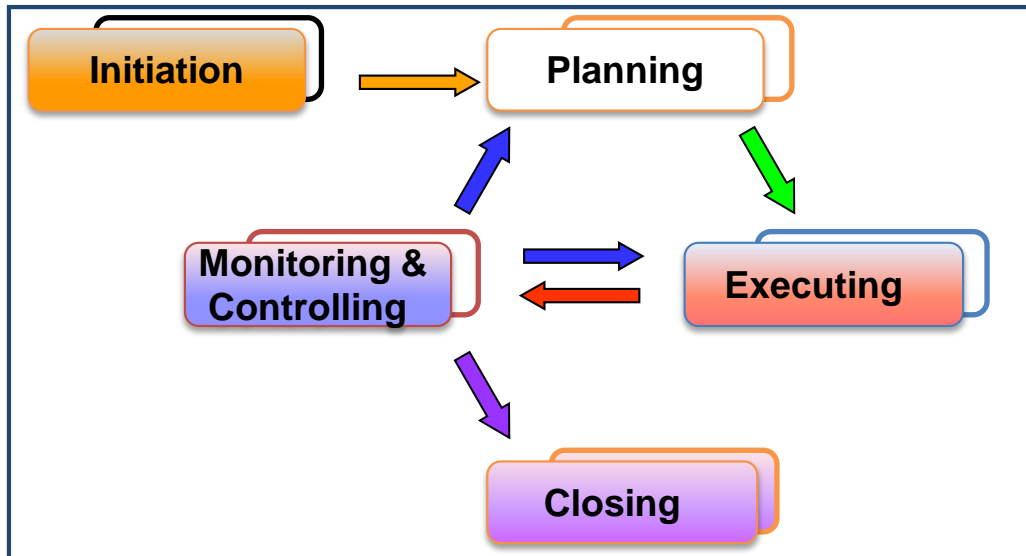
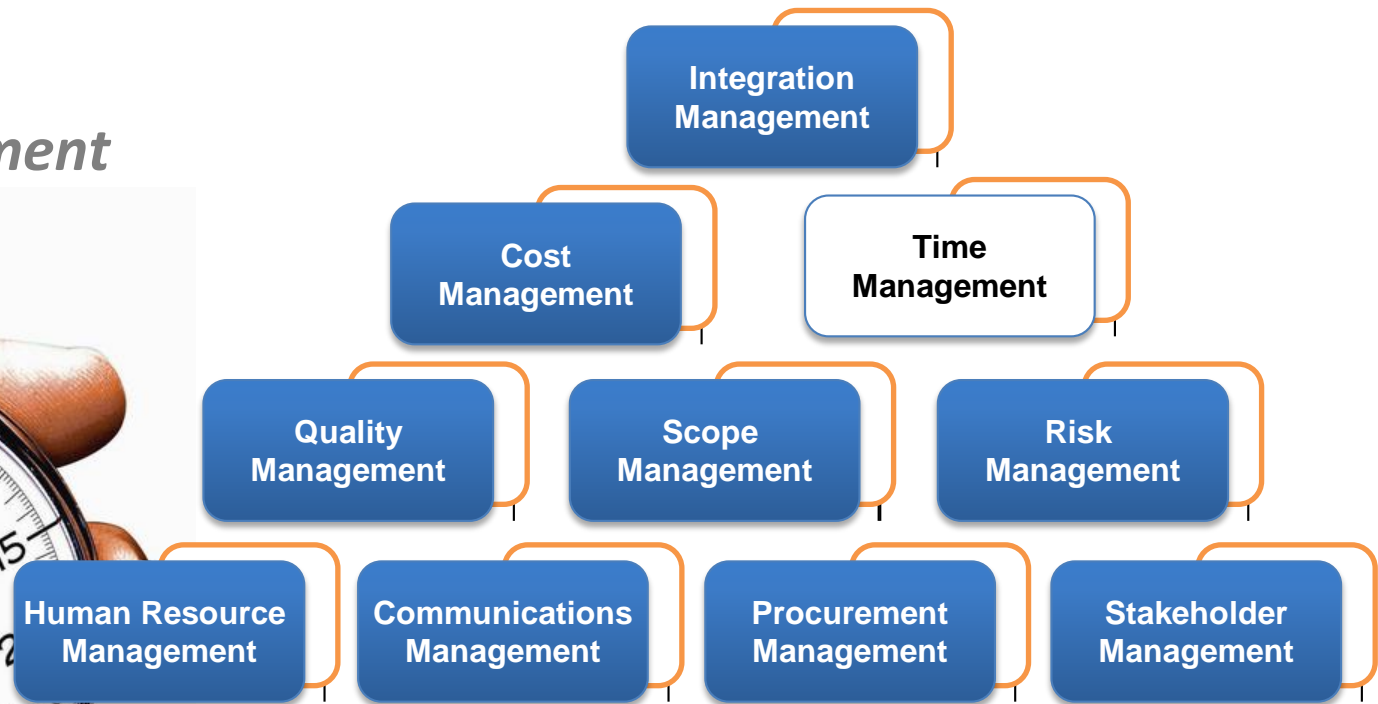
Could



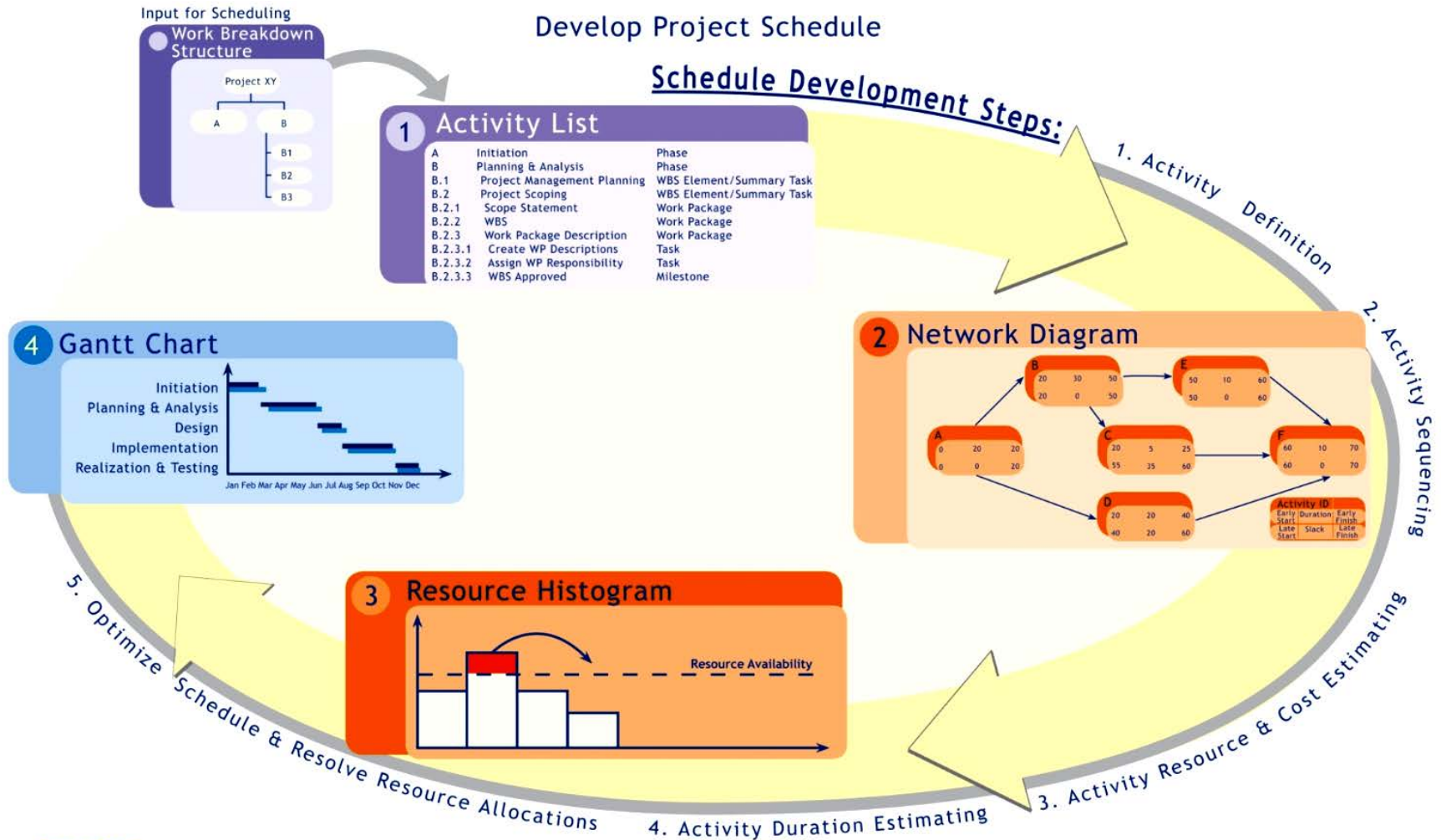
Must

Priorities

Time Management



Project Time Planning

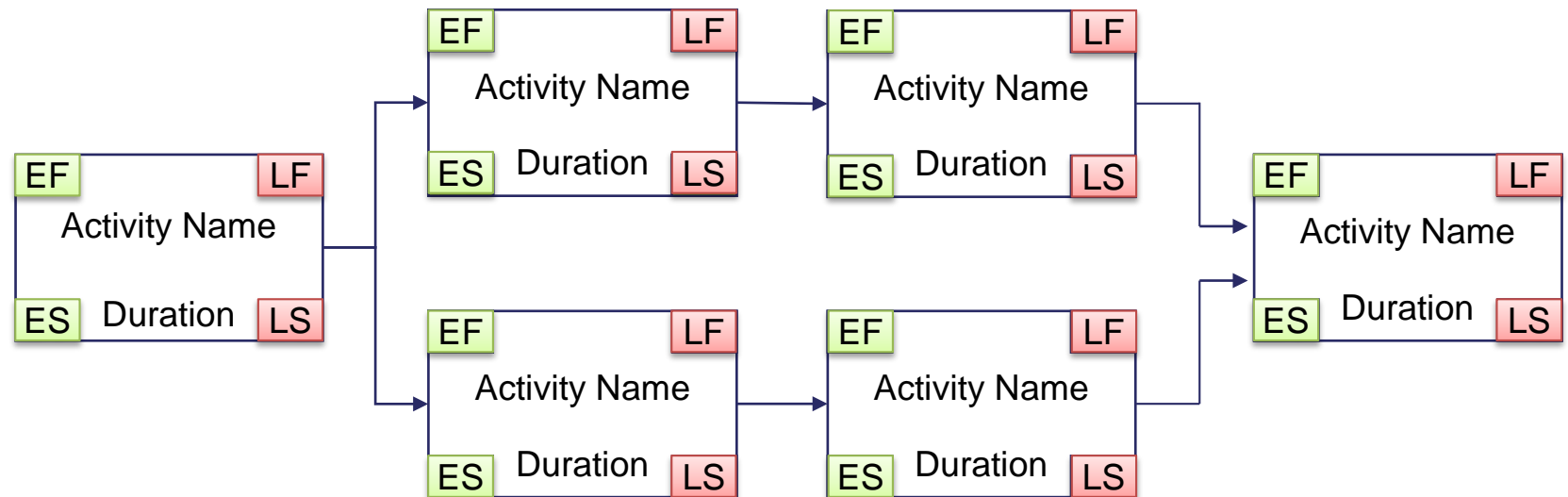


Project Schedule, Version: 1.0



Activity Sequencing

- Activity sequencing requires identifying and documenting the logical relationships among schedule activities.
- The network diagram shows the workflow of the project, lists beginning and end dates as well as buffer / slack.



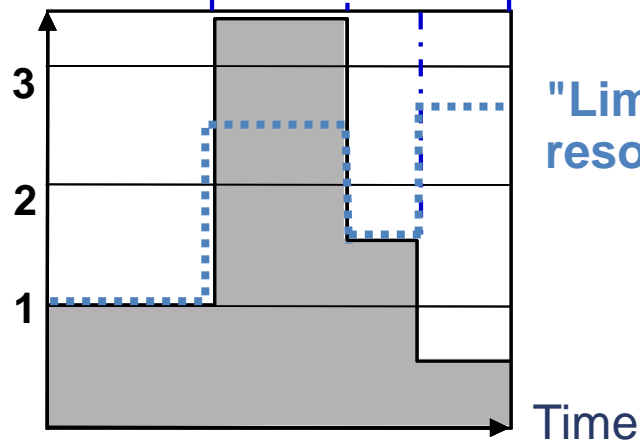
ES = Earliest Start, **EF** = Earliest Finish; **LS** = Latest Start, **LF** = Latest Finish



Allocation of Resources

Schedule			
Activities	Resources	Capacity	Time
Activity 1	A	1	
Activity 2	B		
Activity 3	A	0.5	
Activity 4	A	2	
Activity 5	C		

Capacity
Resources
Skill A



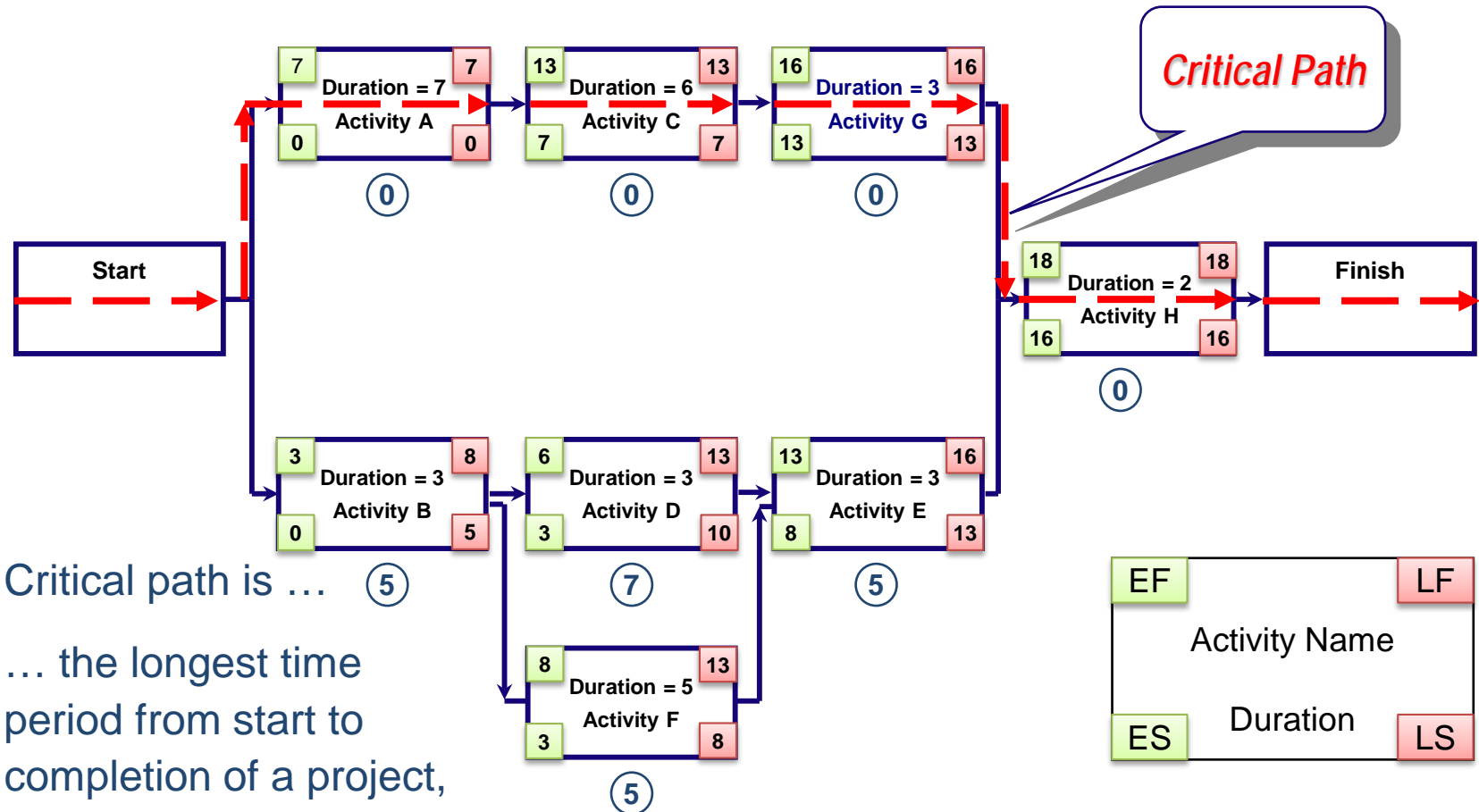
"Limit" of
resource availability



Estimating Effort and Duration

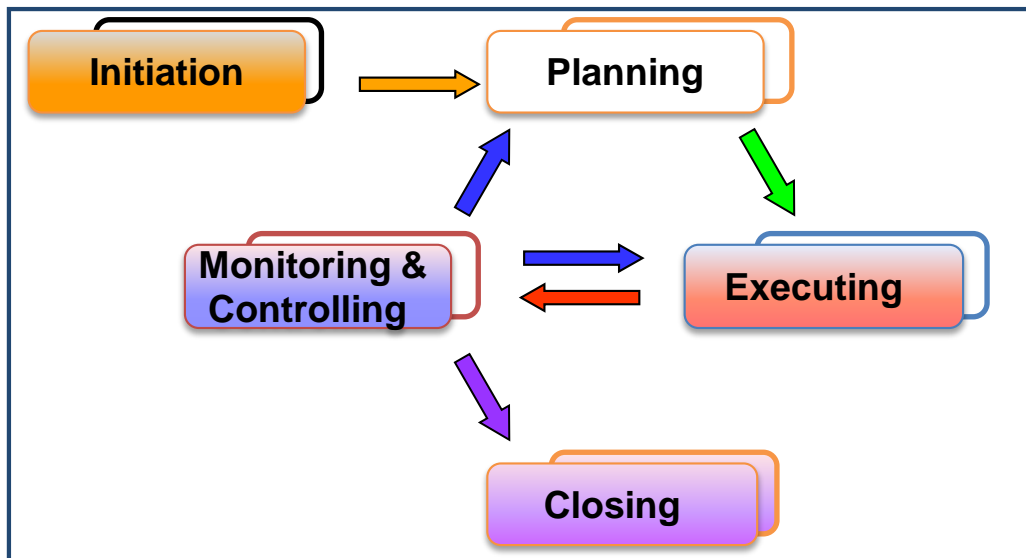
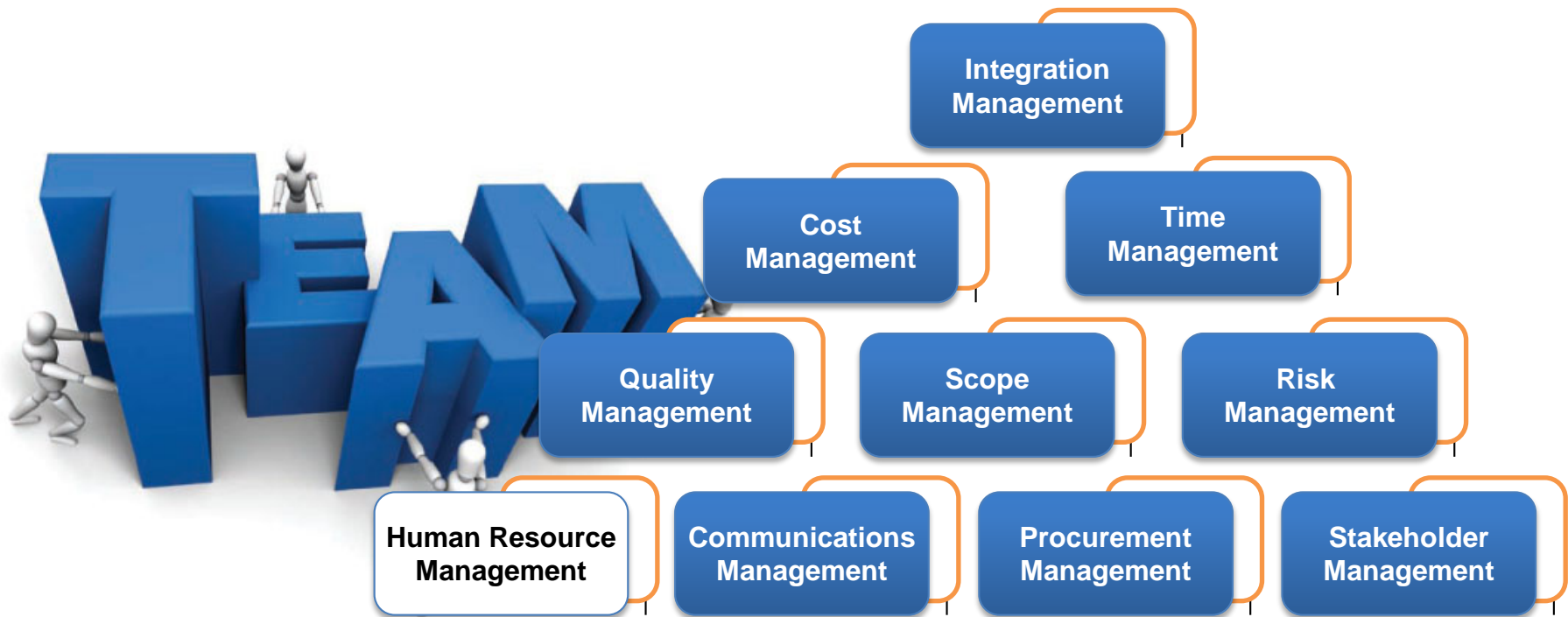
- Effort is the amount of work required to complete an activity (person hours or days) – used to estimate cost of resources.
- Duration is the time that elapses between the start and end of the activity – used to estimate timeframe.
- Effort estimates are needed to be able to assign resources.
- Depending on the availability of resources, leads and lags as well as dependencies between activities durations are calculated / estimated.
- Estimates should not include unreasonably high buffers / slack as the total amount of slack in the schedule is difficult to estimate in this case.
- The estimating approach should be coordinated in the project and similar approaches should applied by the project team members involved in estimating. Estimating methods and assumptions should be documented.

Critical Path

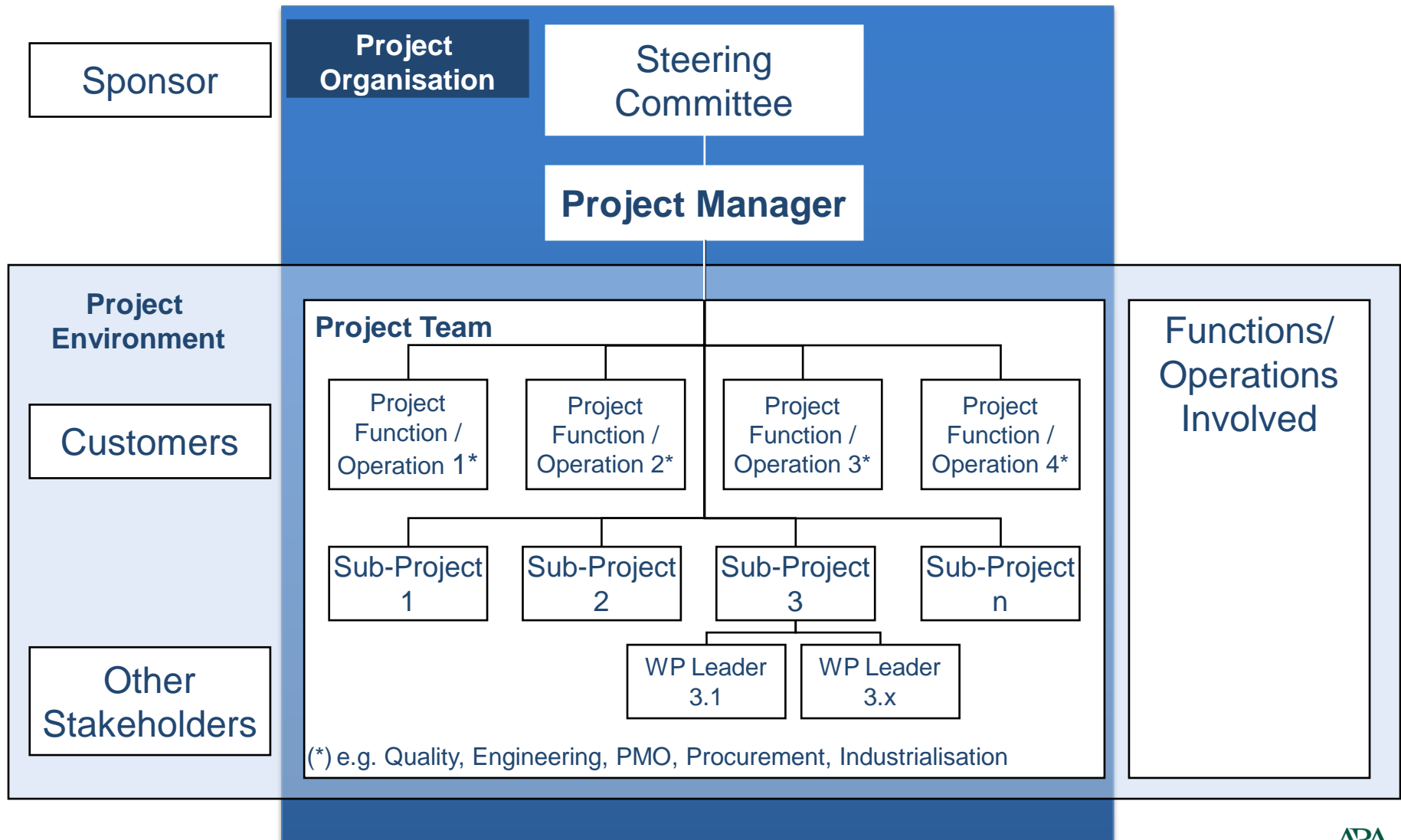


Critical path is ... (5)
... the longest time period from start to completion of a project,
... also the shortest total length of the project.

Any delay on the critical path will delay the final date of the project.



Typical Project Organization Structure



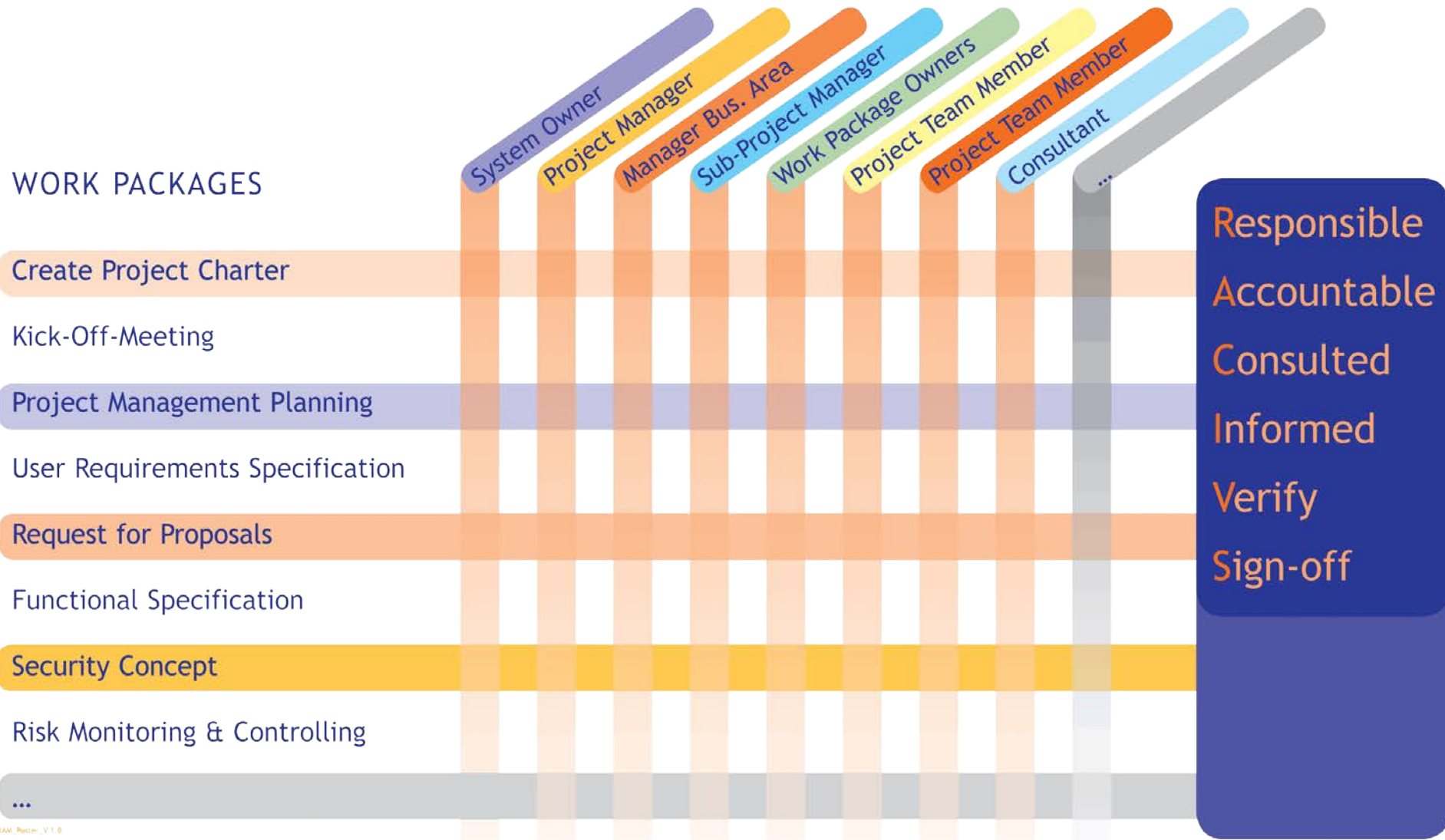


Role Description Project Manager

- The project manager is accountable for the achievement of project objectives.
- The project manager is empowered to manage the project i.e. make all the required decisions within the scope of the objectives and constraints assigned He is the main interface of the customer and has authority to define other interfaces.
- He is accountable for all aspects of PM, even if they delegate some activities.
- He is the leader of the project management team.
- He manages the risks and opportunities of the project (risk / opportunity capture, analysis, containment and exploitation respectively).
- He leads the execution of the Project Management Plan, reports on work progress, on risks and opportunities status evolution.
- He must report to the Sponsor and Steering Committee any current or potential deviation from the objectives as soon as possible.

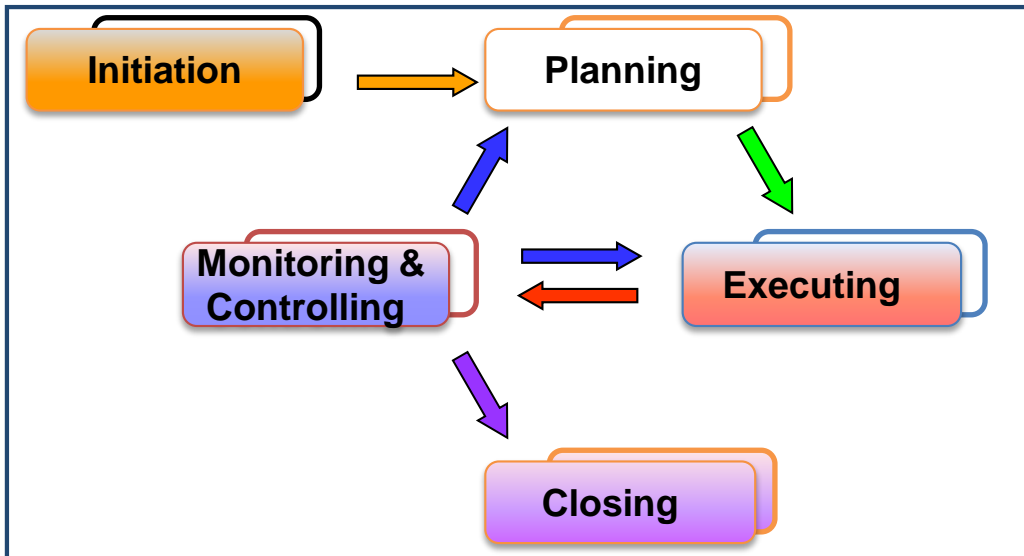
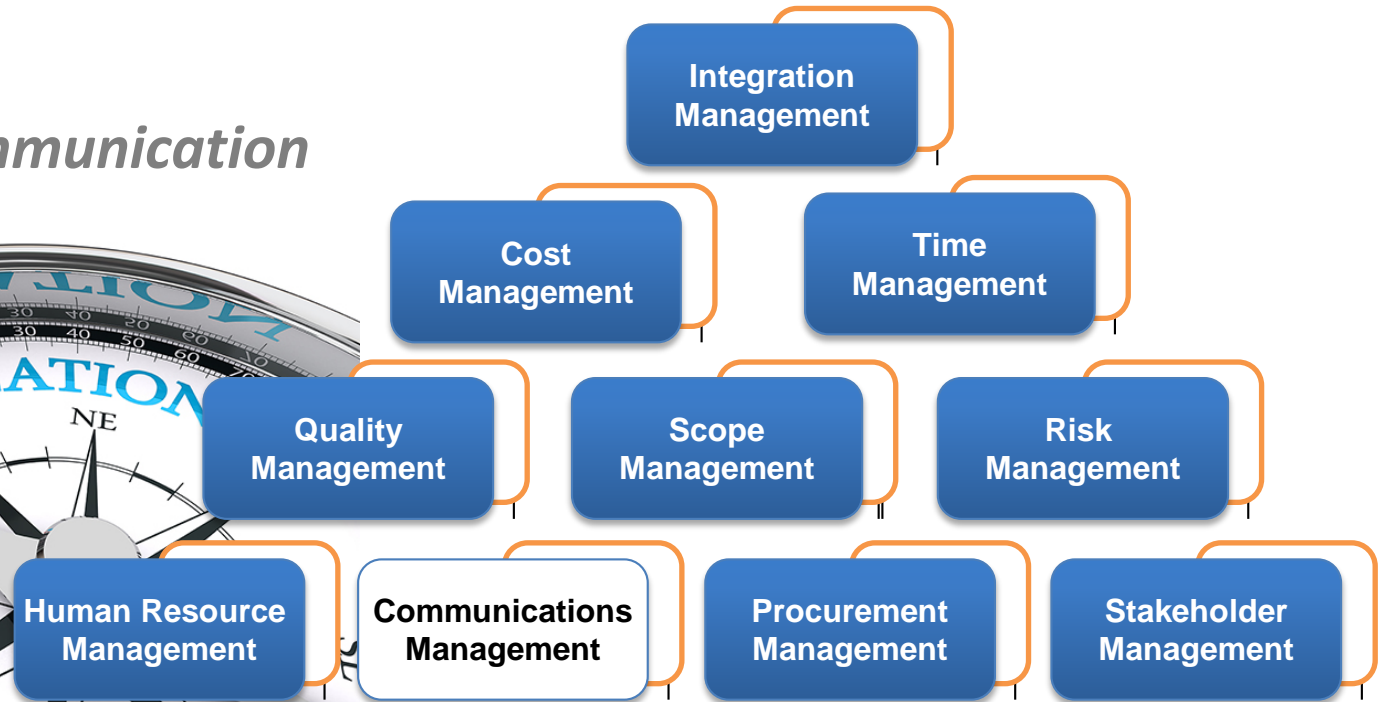


Responsibility Assignment Matrix (RAM)



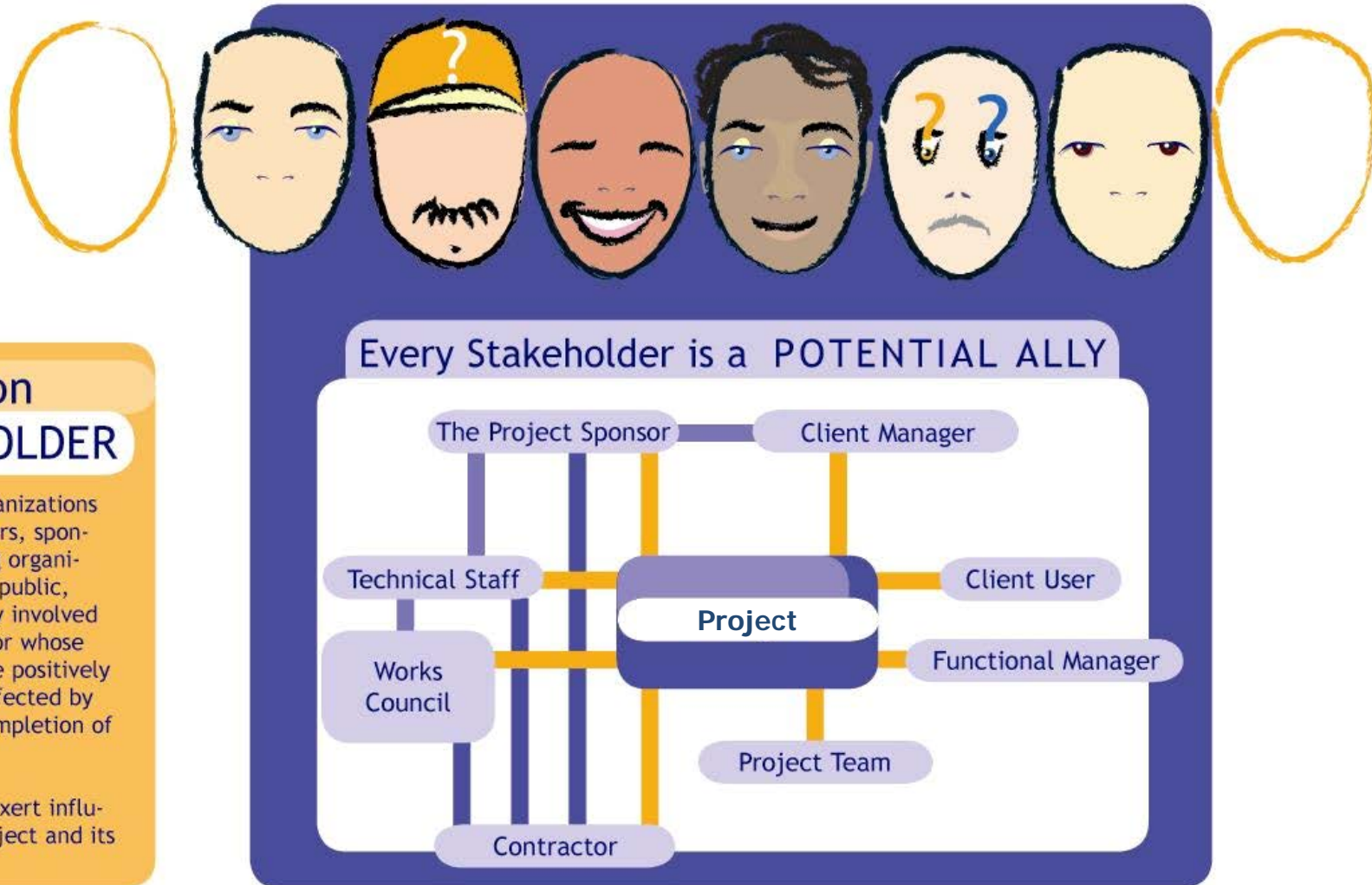
RAM_Poster_V1.0

Managing Communication





Stakeholder Identification



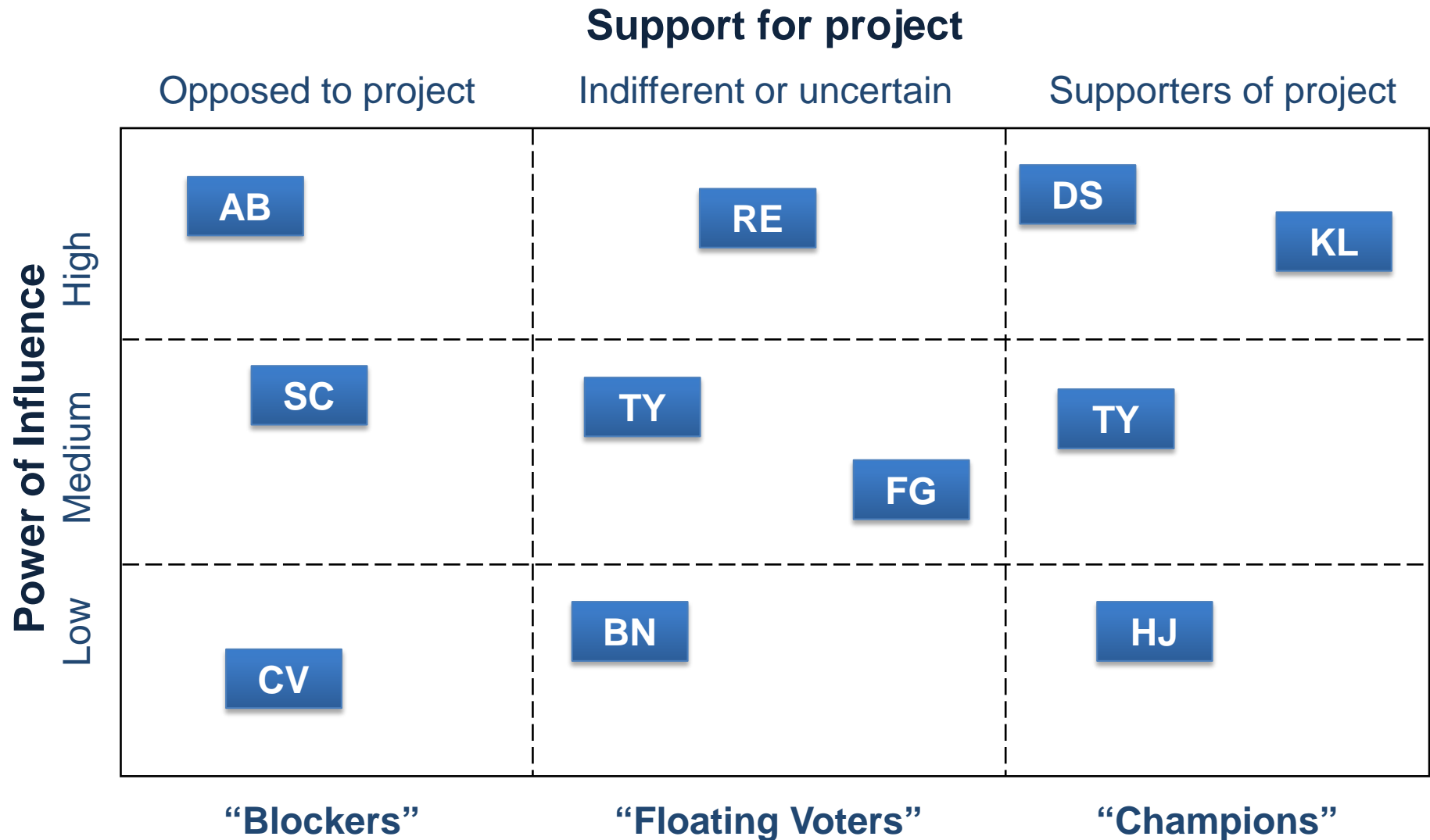
Definition STAKEHOLDER

Persons and organizations such as customers, sponsors, performing organizations and the public, that are actively involved in the project, or whose interests may be positively or negatively affected by execution or completion of the project.

They may also exert influence on the project and its deliverables.



Stakeholder Mapping



Impact Analysis

Purpose

- Identify populations impacted by the project
- Analyse those impacts per population
- Identify positions that impacted populations may adopt when facing with the change implied by the project

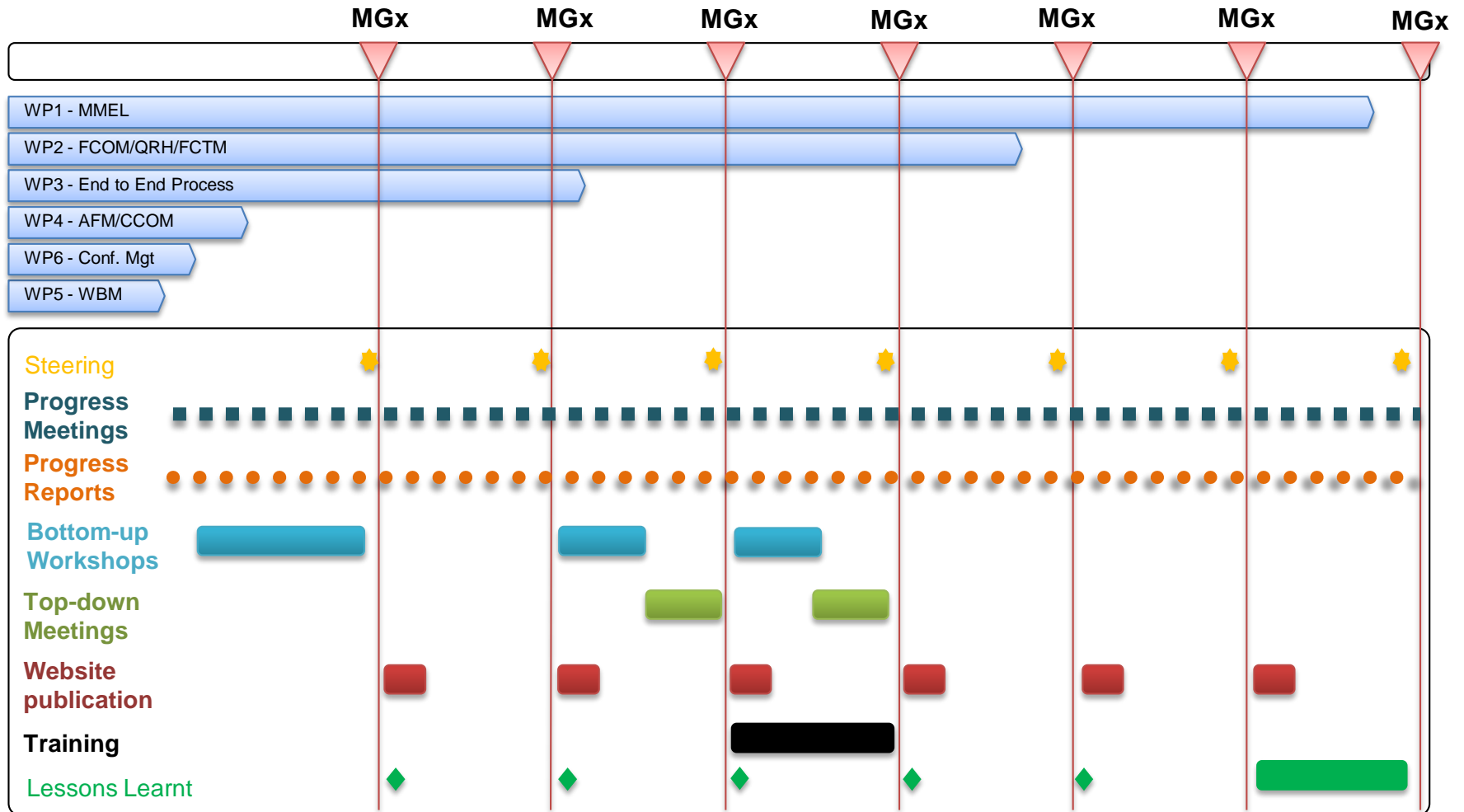
Impacted populations	1 Vol.	2 Criticality	Positive change due to the project for this pop.	Negative change due to the project for this pop.	Level of knowledge about the project	Attitude concerning the change	Actions already set up	3 Prioritising change measures
Managers	12	+	Time saved	Impression of a loss of power	Very weak (they only know the name of the tool)	Resistant	One general presentation	+
Team members	35	++	Strengthening their role		High (information sessions + active participation)	Resistant but shows interest	Each member had a 2-day training	++

Impact Table Example

- 1 . Numerical importance of the population impacted
- 2 . Mix between: (++, +, -, --)
 - importance of the change for the population,
 - and impact of the change for this population on the overall result
- 3 . How critical is this for us to act towards this population (++, +, 0)



Communication Management Plan

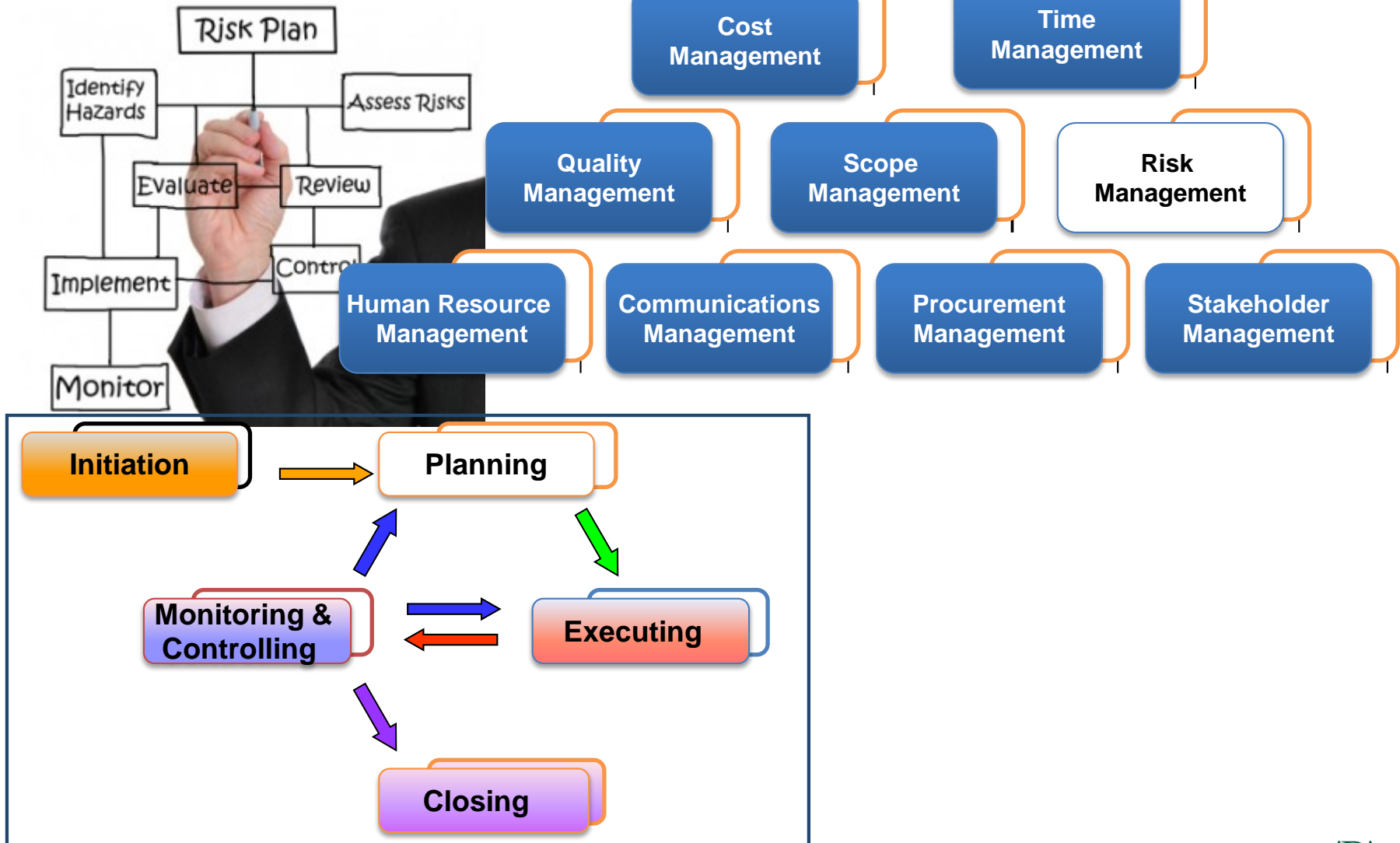




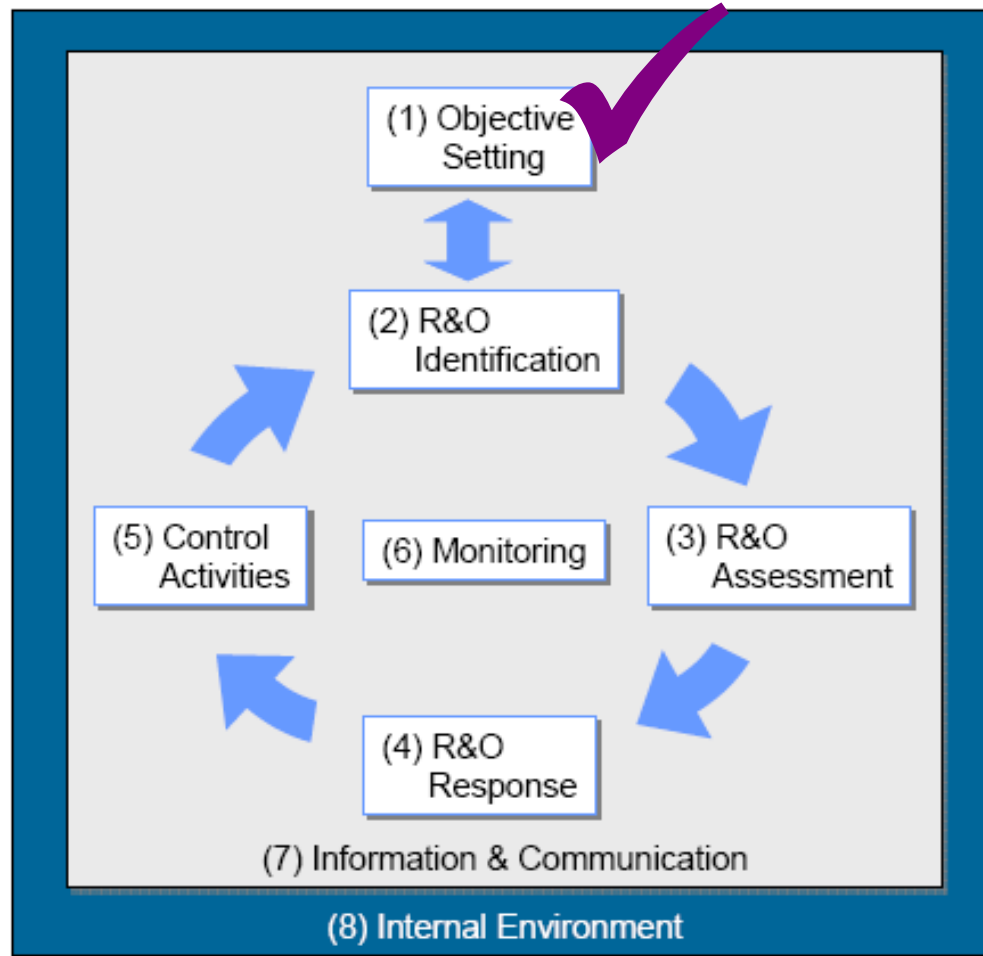
Communication Management Plan

Activity	Purpose	Target Population	Occurrence
Steering	Meeting to validate the contents to pass key Milestone	Sponsors	Adhoc basis
Progress Meetings	Meeting to decide/validate actions, and identify/assess Risks for each deliverable	Process Owner	Weekly
Progress Reports	4 box report for each deliverable	All	Weekly
Bottom-up Workshops	Collaborative workshops to capture Operational needs & requirements and design new processes	Focal Points	Adhoc basis
Top-down Meetings	Feedback meetings on project progress & deliverables.	Focal Points End Users	Adhoc basis
Website Publication	Update of the website content with project outputs. (Deliverables, Project information, etc...)	All	Adhoc basis
Training	Training on new processes/tools	Focal Points End Users	Before G6
Lessons Learned	Lessons learnt capture activity	Process Owner Focal Points End Users	After G8

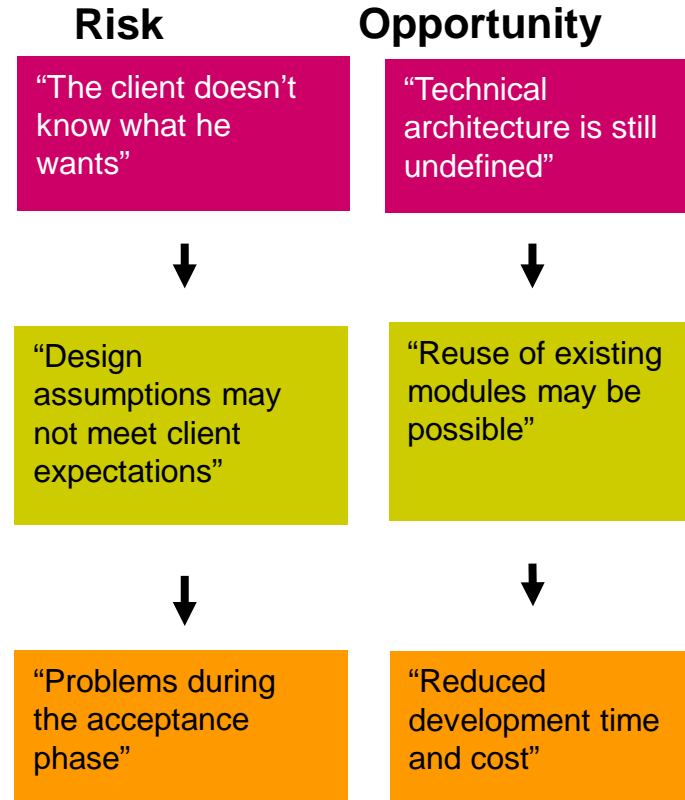
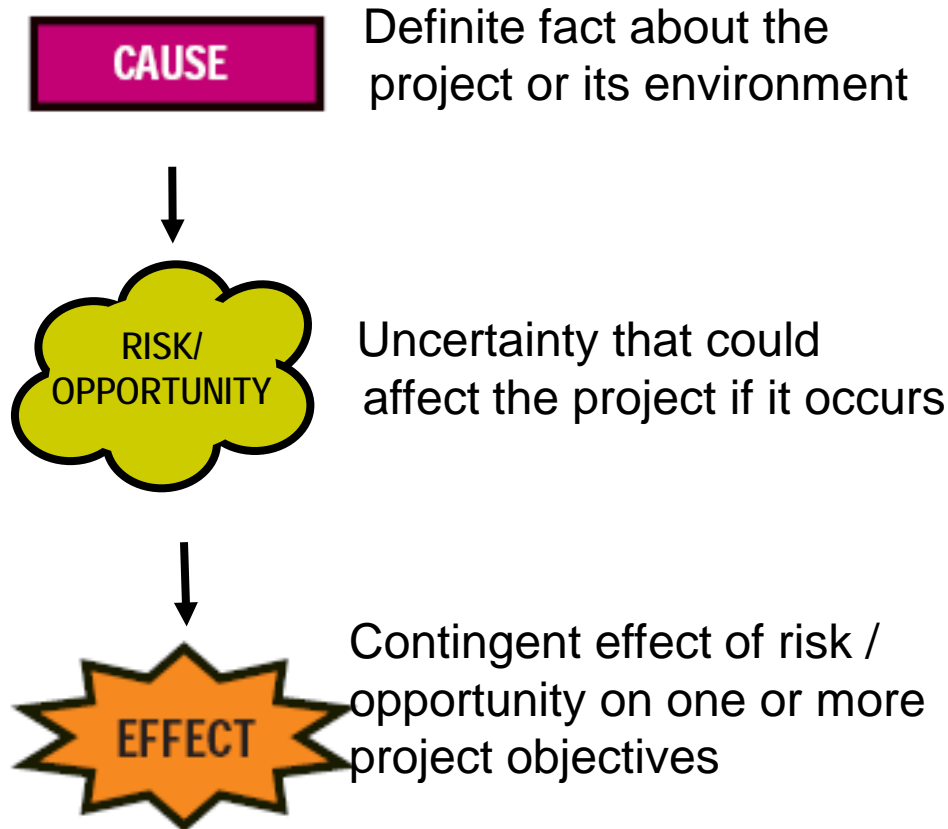
Risk Management



The R&O Management Process



Identify risks & opportunities



As a result of <cause>, an <event> may occur, with an <effect on objectives>

Risk and Opportunity Assessment Matrix

4X4 MATRIX										
					Probability ↑					
Will materialize almost certainly	1	3	7	12	NEARLY CERTAIN	12	7	3	1	Will materialize almost certainly
Would not materialize under pessimistic assumptions only	2	5	9	13	LIKELY	13	9	5	2	Would not materialize under optimistic assumptions only
May or may not materialize	4	6	11	15	POSSIBLE	15	11	6	4	May or may not materialize
Would materialize under optimistic assumptions only	8	10	14	16	UNLIKELY	16	14	10	8	Would materialize under pessimistic assumptions only
Impact ←	VERY HIGH	HIGH	MEDIUM	LOW	COST	LOW	MEDIUM	HIGH	VERY HIGH	Impact →
	Significantly below budget	Well below budget	Below budget but limited	Below budget but negligible		Within budget but not negligible	Limited excess of budget	Well outside budget	Seriously outside budget	
	Improvement on contractual paramount values	Improvement on contractual guaranteed values	Improvement on contractual requirements	Improvement on non contractual values		Negotiable with the customer	Workaround identified	Workaround not identified	Blocking the acceptance by the customer	
	Increase of contingency for master schedule commitment	Increase of contingency for major milestones	Limited increase of schedule contingency	Secure current schedule		May be contained	Without any major re-planning	Failure to meet major milestones	Failure to meet master schedule commitment	
	OPPORTUNITY					RISK				

Risk Response Strategies and Actions

	Strategy	Actions
Avoid	<ul style="list-style-type: none"> • seeks to eliminate the uncertainty by reducing the risk's probability of occurrence to zero • not possible to avoid all risks 	<ul style="list-style-type: none"> • stop activity, divestment of operations, change of objective, change of scope and scale of activities
Transfer	<ul style="list-style-type: none"> • transferring the liability or ownership of risk impacts to third parties • transfer of risks incurs a risk premium paid due to the third party involved 	<ul style="list-style-type: none"> • insurance; outsourcing; diversify investments; warranties • negotiating liquidated damages / compliance costs
Mitigate	<ul style="list-style-type: none"> • limiting the probability of occurrence and/or impact of a risk • specific to each risk and to the related business activities 	<ul style="list-style-type: none"> • improve processes; negotiation • ensure adequate skills & level of morale • continuity and fall-back plan
Accept	<ul style="list-style-type: none"> • when all possible response actions are undertaken • crucial to monitor the "accepted" risks and regularly re-assess those 	<ul style="list-style-type: none"> • decision against action • residual risk • monitoring important

Opportunity Response Strategies and Actions

	Strategy	Actions
Exploit	<ul style="list-style-type: none"> eliminate uncertainty by making the opportunity happen, raising the probability of occurrence to 100% reserved to “golden opportunities” 	<ul style="list-style-type: none"> include an opportunity in the project scope removing the uncertainty over whether or not it might be achieved
Transfer	<ul style="list-style-type: none"> allocate ownership to other parties who can more effectively deal with the opportunity 	<ul style="list-style-type: none"> contractual measures partnerships Joint ventures
Improve	<ul style="list-style-type: none"> increase impact or probability of occurrence increase your influence on an opportunity strengthen the cause, identify and trigger key drivers 	<ul style="list-style-type: none"> opportunity specific business specific safeguard Intellectual Property Rights (IPR)
Accept	<ul style="list-style-type: none"> residual opportunities are accepted 	<ul style="list-style-type: none"> do nothing

Control Activities & Monitoring



Control activities

Two kind of interlinked control activities are considered:

Controls which are process risk responses. They can be manual, automated, preventive or detective and are embedded throughout the organisation encompassing a range of different activities like approvals, authorisations, verifications, operational performance reviews, segregation of duties etc.

Controls are established and implemented to help ensure the risk responses are effectively carried out e.g. risk and action reviews.



Monitoring

Management shall monitor the ERM system regarding the R&O situation and its effectiveness by ongoing monitoring and separate assessments.

Ongoing monitoring occurs in the normal course of management activities e.g. management reviews, risk discussions, progress of action plans.

Separate assessments are performed through regular ERM meetings (bilateral or risk review boards) with the respective business areas to assess the ERM system effectiveness and the R&O situation, including new/improving/deteriorating R&O.

R&O registers have to be reviewed at least quarterly!

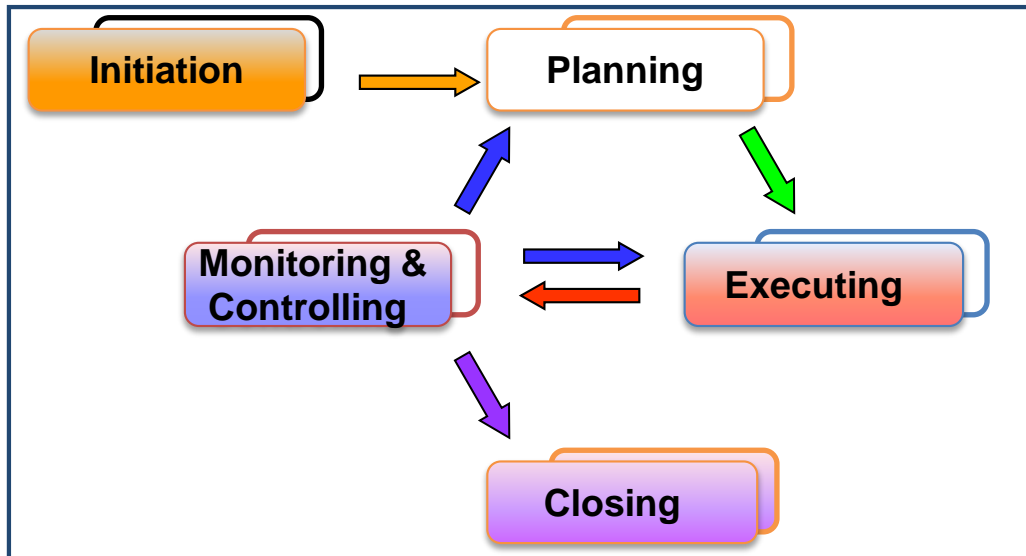
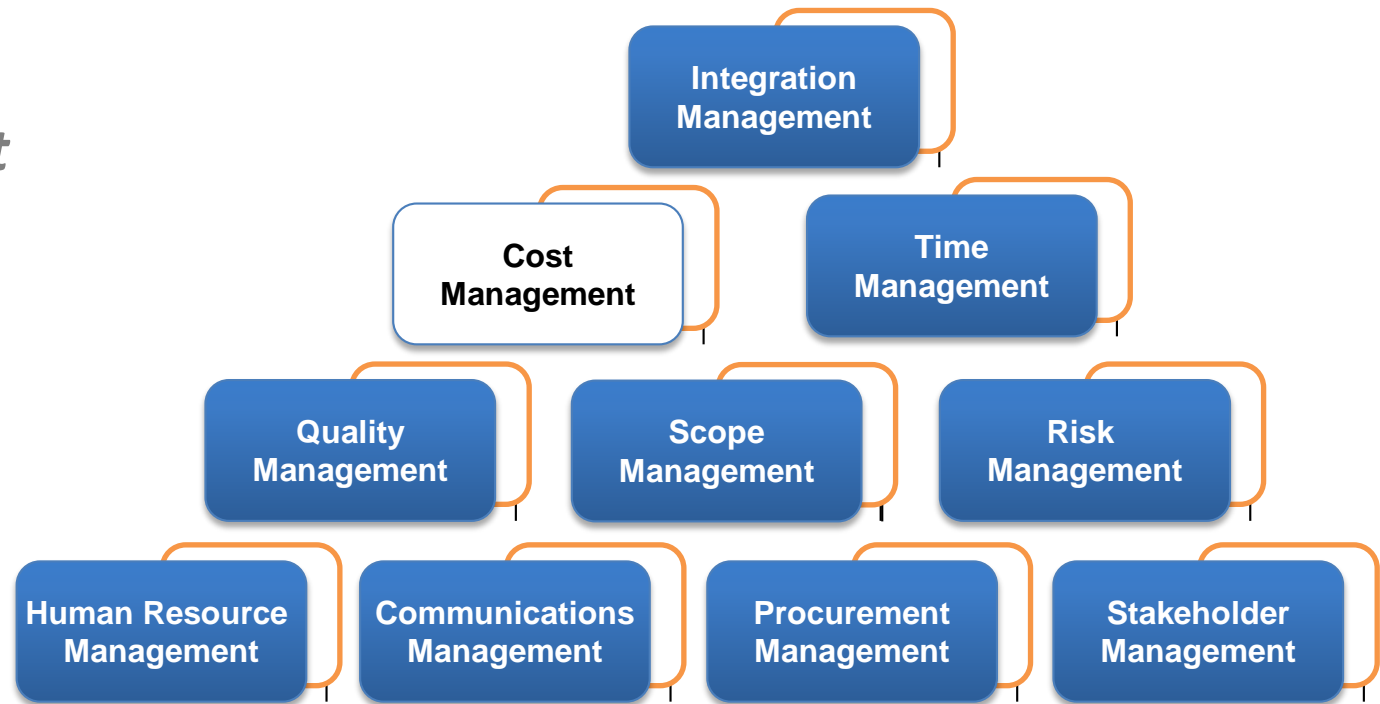


Perform R&O Reviews with stakeholders

Regular R&O reviews shall be organised with relevant stakeholders of a business area (minimum every 3 months).

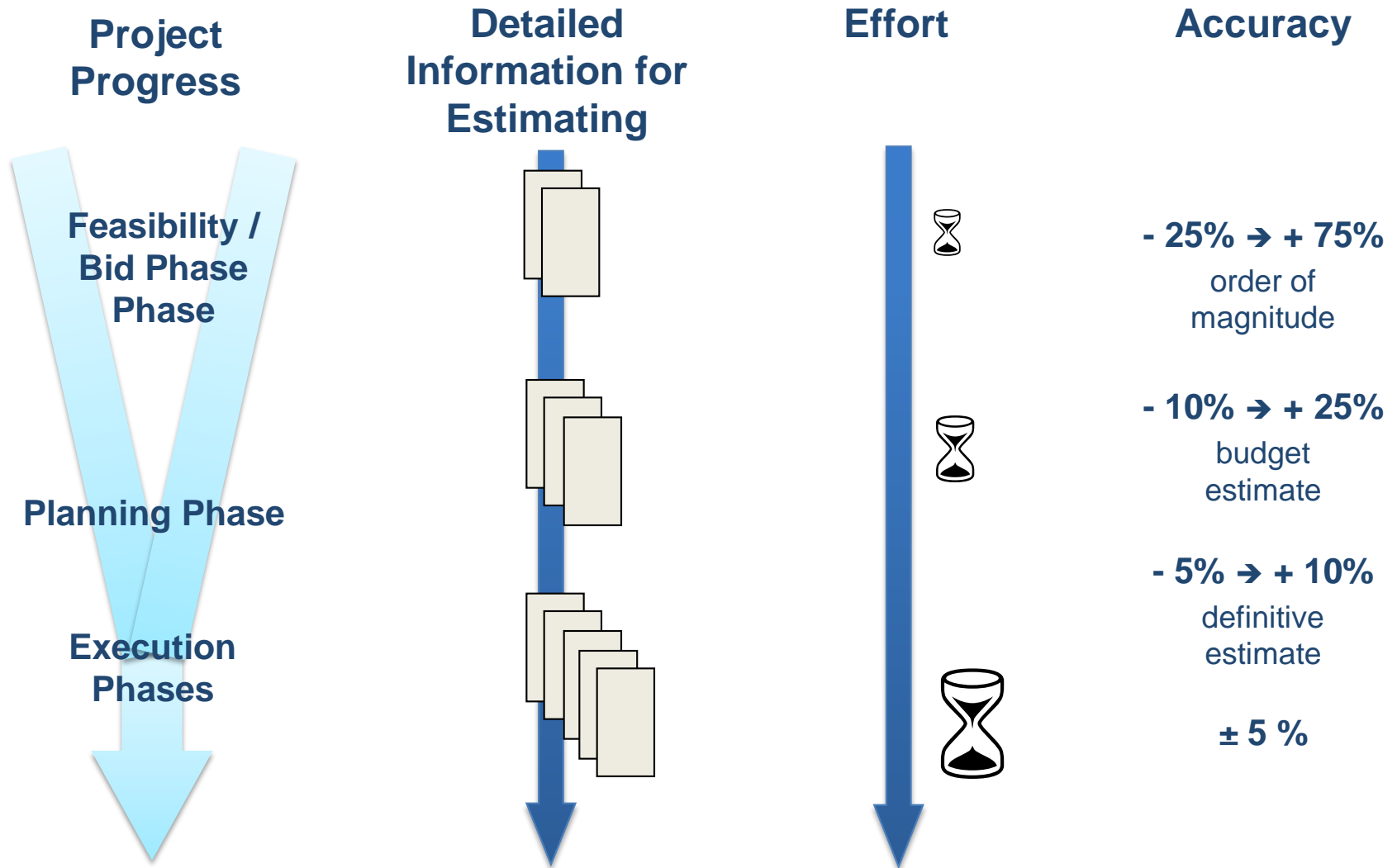
They can be part of a Management Meeting, but the topic should then be dealt with high priority at the beginning of the session. Such reviews have to be organised and well prepared by the Head of Risk Management, chaired by the Head of Programme / Function.

Managing Cost

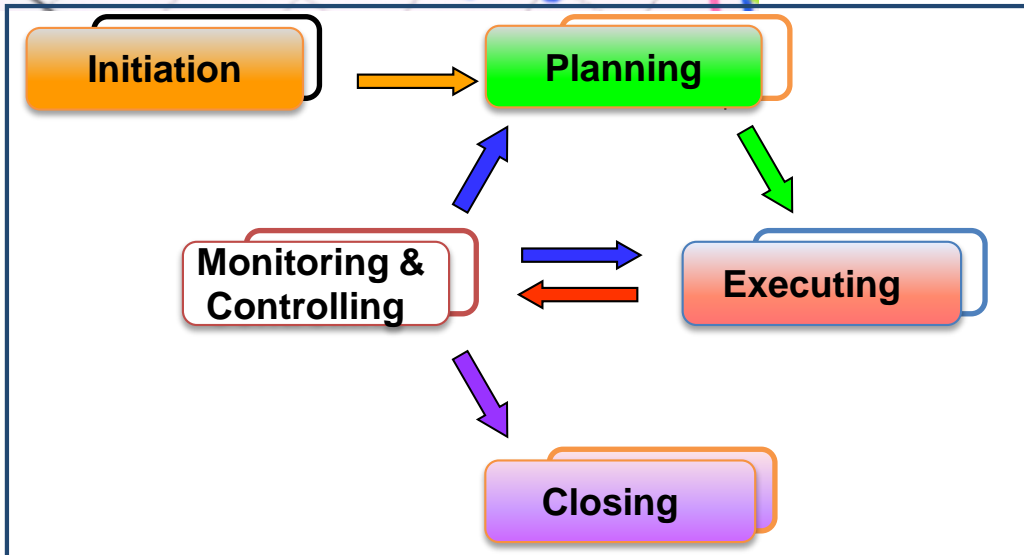
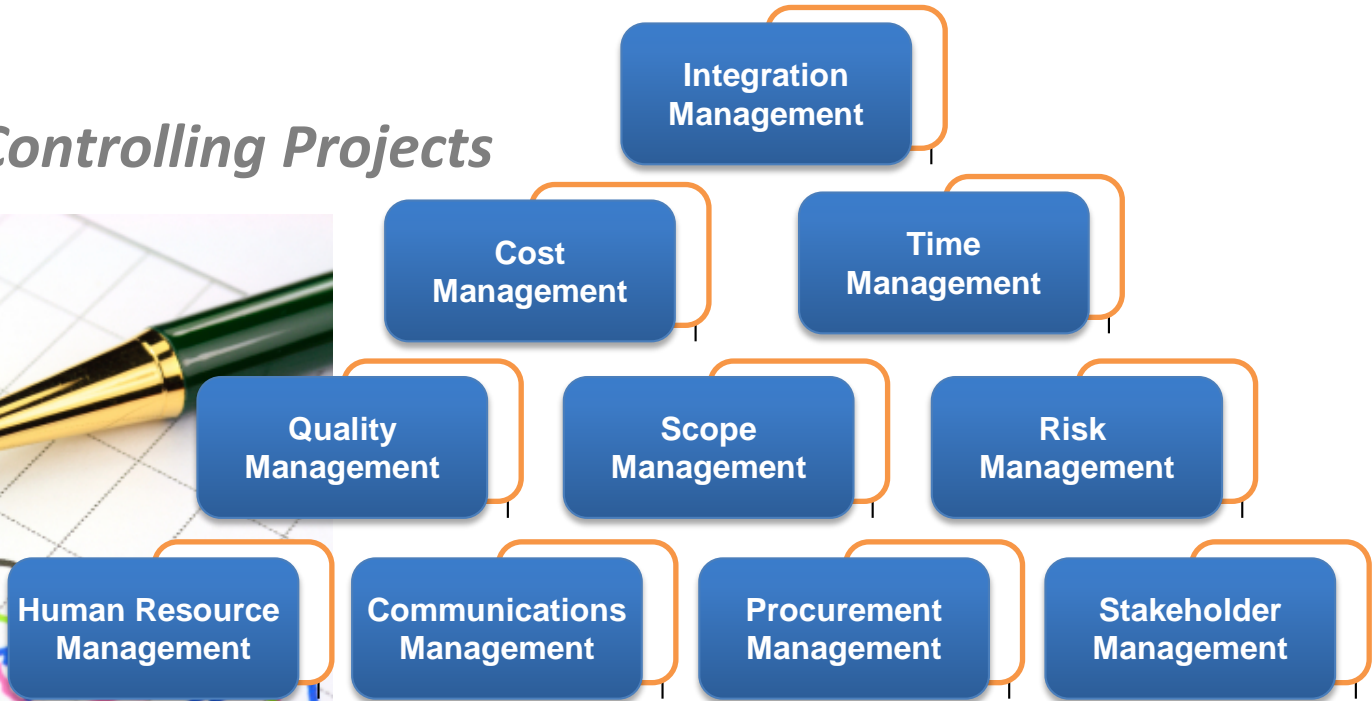




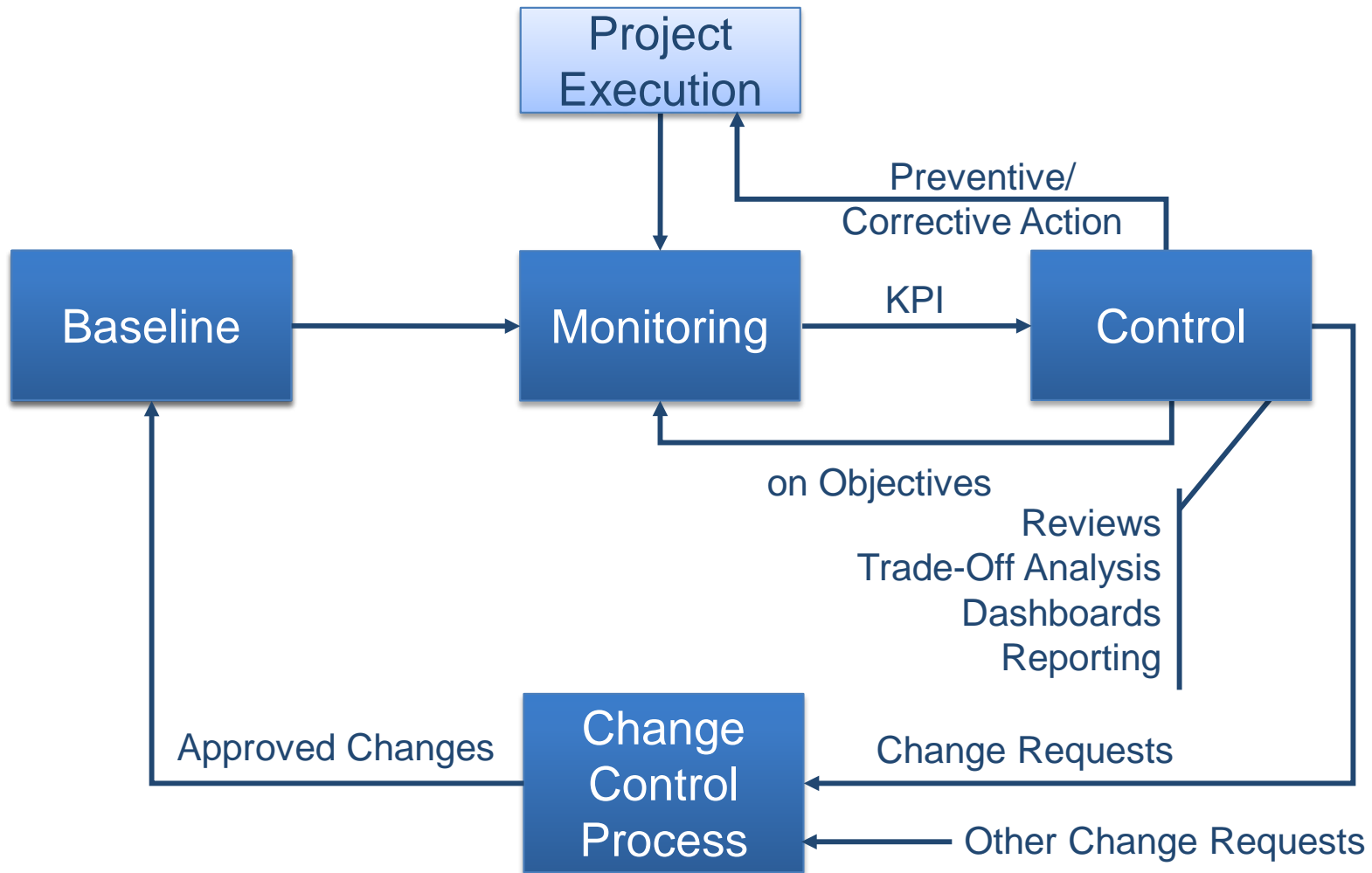
Cost Estimating Accuracy



Monitoring & Controlling Projects



Monitoring and Control Overview



Action / Issue Management

- Issues identified and action decided during the life of the project must be managed:
 - Actions / issues raised during the various meetings and reviews (including corrective actions).
 - Work to be done for which the level of detail is too low to be included in the project schedules.
 - Actions defined to mitigate risks (if not recorded in R&O register).

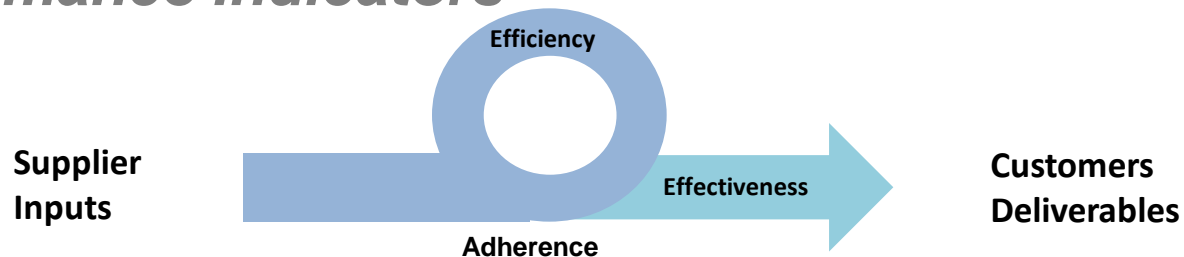
Action Log

Last update : **13-Feb-14**

Progress		
100,00%	0	Action closed
75,00%	0	Action in progress
50,00%	0	Owner identified
25,00%	0	Action identified
0,00%	0	Action to be planned
0		Workload remaining (man-days)

ID	Theme	Action	Who	Remaining Workload (man-days)	Due Date	Progress	Comment
1							
2							
3							

Key Performance Indicators



Project Effectiveness KPIs
<ul style="list-style-type: none"> •The degree to which objectives are achieved and the extend to which targeted problems are solved. •In contract to efficiency, effectiveness is determined without reference to cost and, whereas efficiency means « doing the thing right », effectiveness means « doing the right thing ».
Extend to which planned activities are realised and planned results achieved.

The project deliverable is predictable.

Project Efficiency KPIs
<ul style="list-style-type: none"> •The comparison of what is actually produced or performed with what can be achieved with the same consumption of resources (money, time labour, etc.). •Whereas effectiveness means « doing the right thing, Efficiency means « doing the thing right ».
The relationship between the result achieved and the resources used.

The project adherence to baseline.

Project Adherence KPIs
<ul style="list-style-type: none"> •Focused on providing confidence that the planned requirements are fulfilled by the actors of the process.

The project is operated as defined.

Content of a Visual Control Room

A Visual Control Room is dynamic, and should be **adapted** to the context of the project or operations.

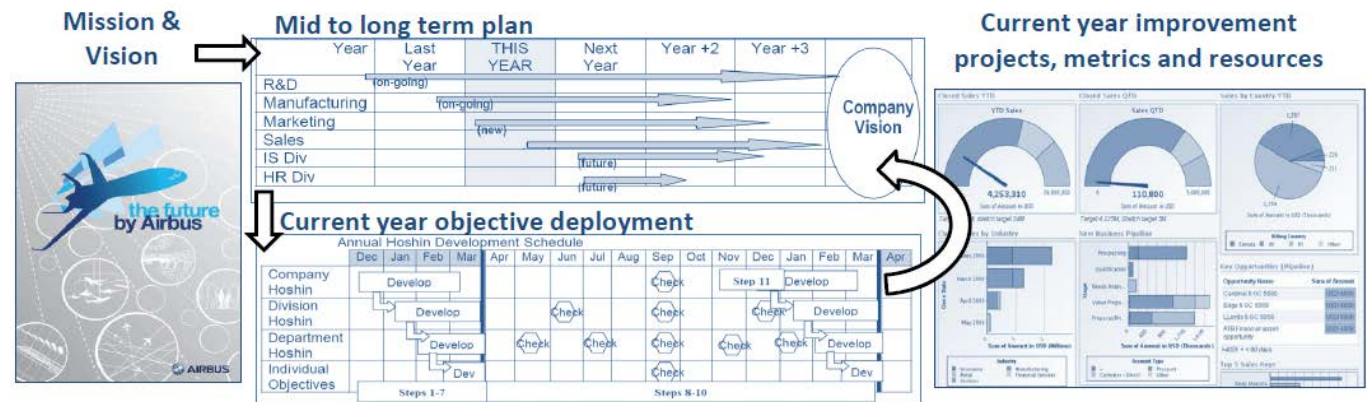
Example of Visual Control Room for Project Management



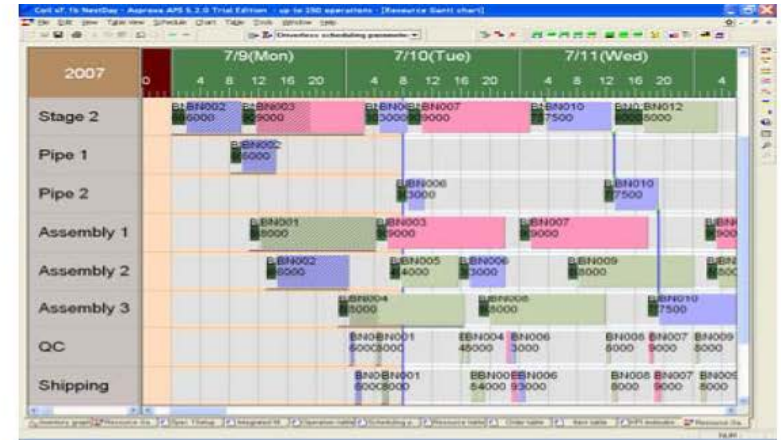
Content should:

- Help decision making
- Be actionable
- Highlight current and potential problems
- Clarify priorities

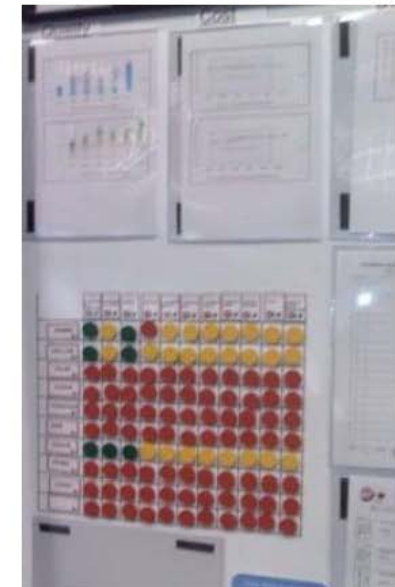
Examples of additional elements for Executive Management



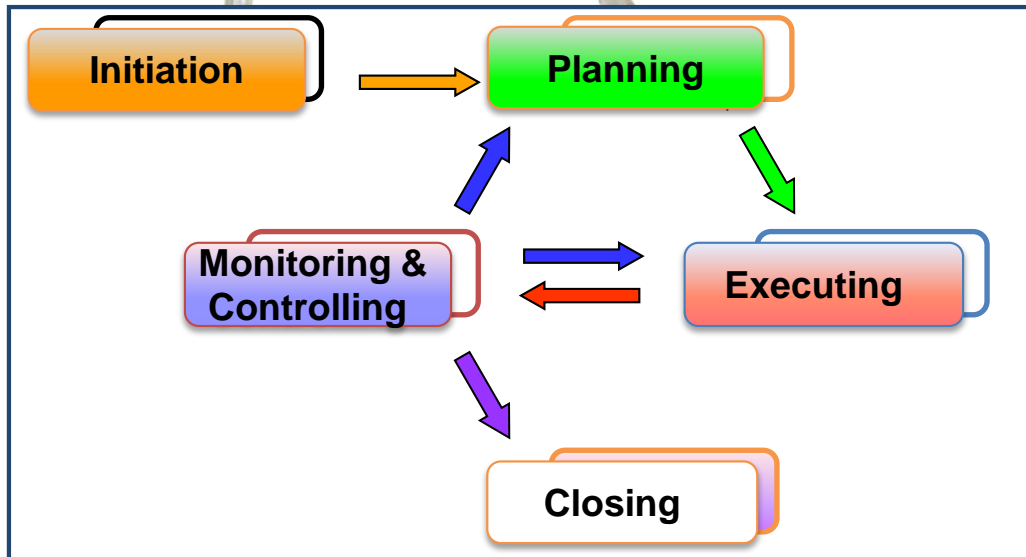
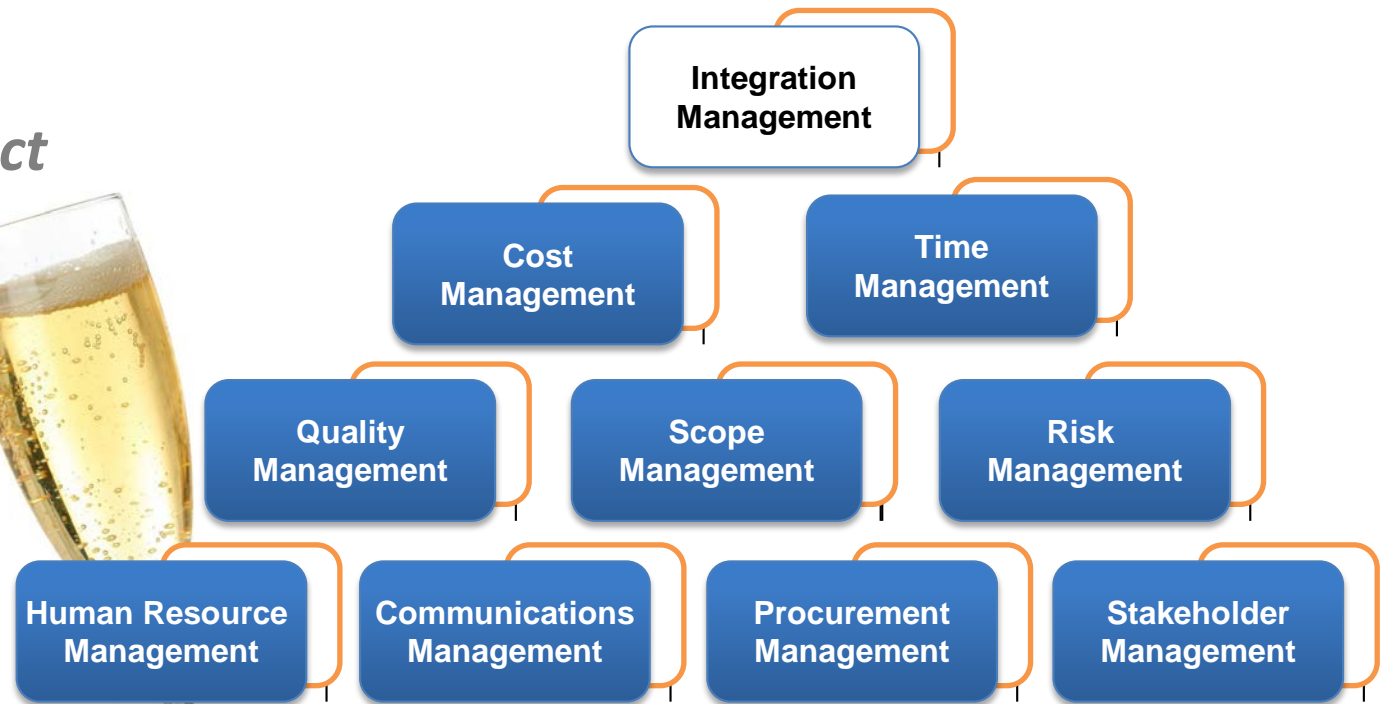
Displaying Progress Status



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Closing a Project





Project Closure

- **Objective:** Execute a controlled close to a project phase or the project (either at its end or at a premature close)
- **Activities:**
 - Closure of contracts with suppliers / contractors
 - Conduct final status meeting(s)
 - Formal acceptance of the system / product / project results
 - Financial closure
 - Conduct project closure audits (e.g. configuration or procurement audit)
 - Conduct lessons learnt (should be conducted regularly during the project life cycle, e.g. at the end of major phases)
 - Prepare and review project closure report
 - Archive project information
 - Recognize and celebrate the project success
 - Release resources from the project





Lessons Learned



- **Frequent problem:**
 - Projects create new knowledge – Most of the time this knowledge is not captured in a structured and targeted manner.
 - Projects need knowledge from past projects in order to avoid the same mistakes.
 - However, it is not clear whether / where the knowledge exists within the organization.
- **Solution:**
 - Lessons learnt workshop with team members, major stakeholders and clients of the Lessons Learnt.
 - Meet or recruit people who have worked on similar projects.
 - Include external experts / experienced people within the reviews or meet them to tackle specific subjects and problems.
 - Process to capture, review, archive and maintain Lessons Learnt.
 - Coaching of projects in utilizing lessons learnt.

