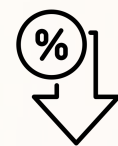
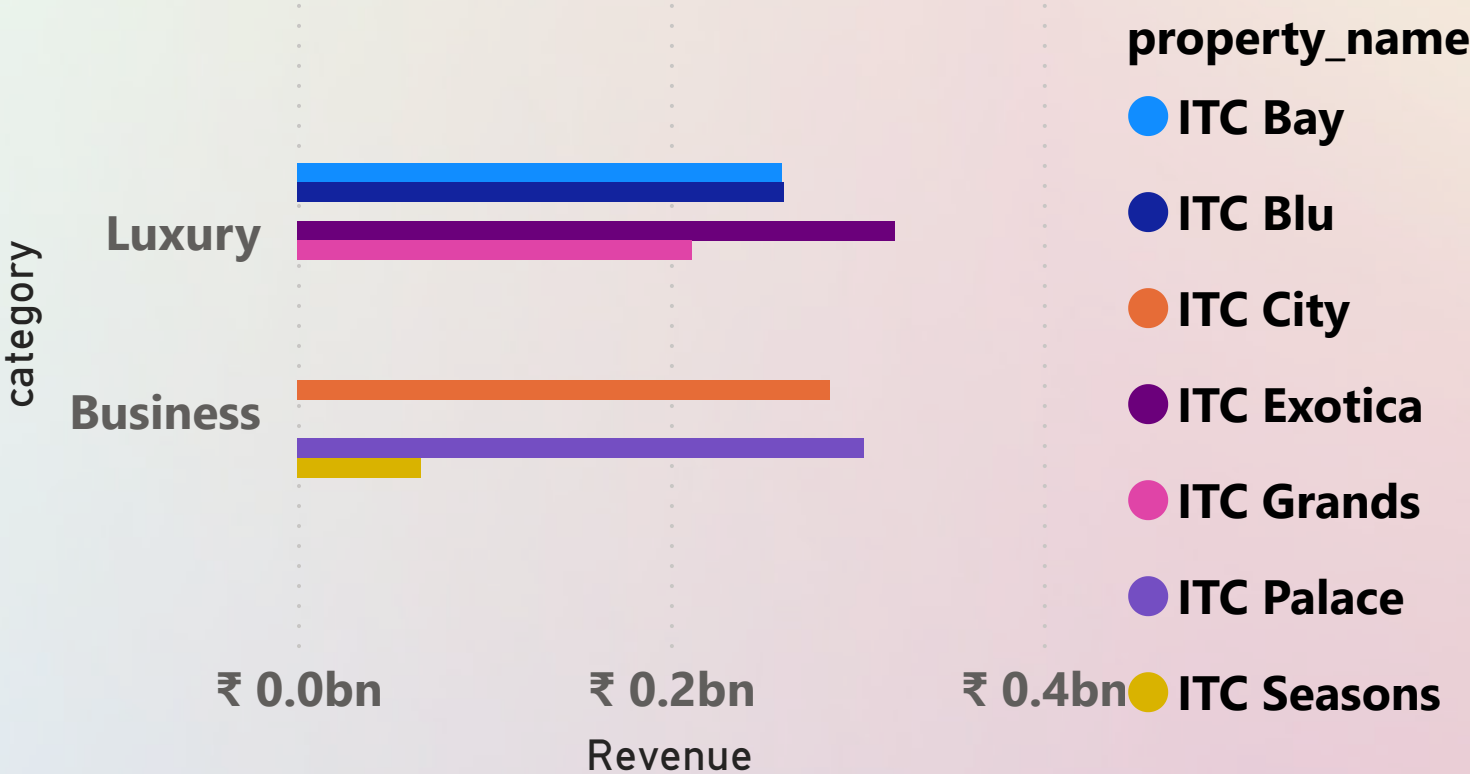


Financial Overview & Revenue Performance

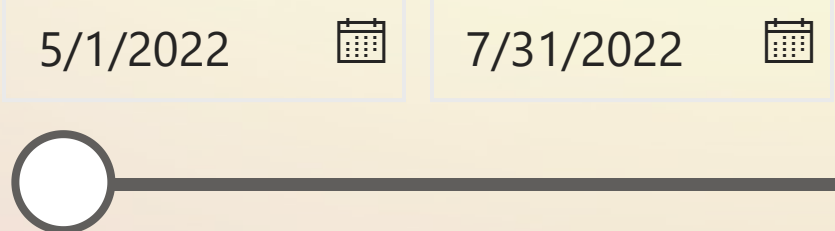


Ethen D'Costa

Revenue by Category & Property_Name



Date



Week_of_Year

All

Month_Name

May

June

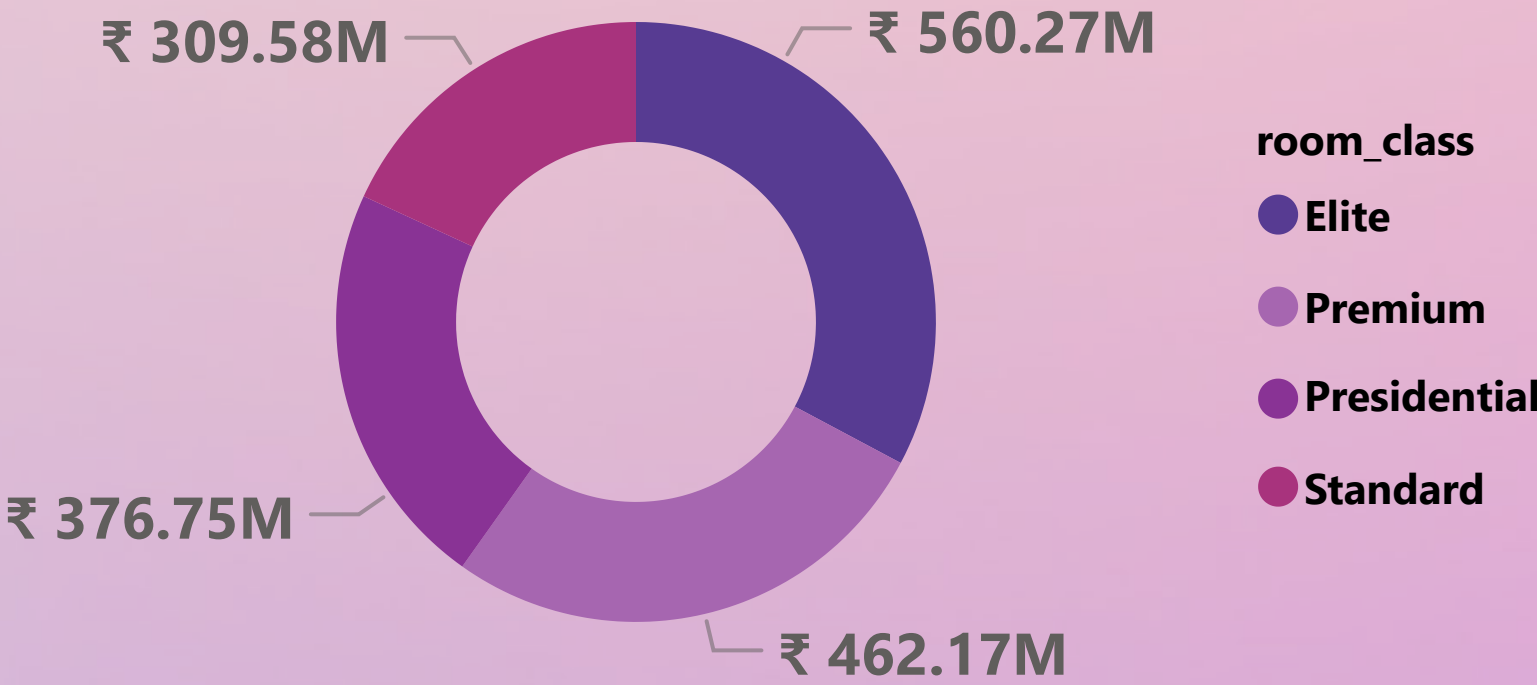
July

₹ 1.71bn

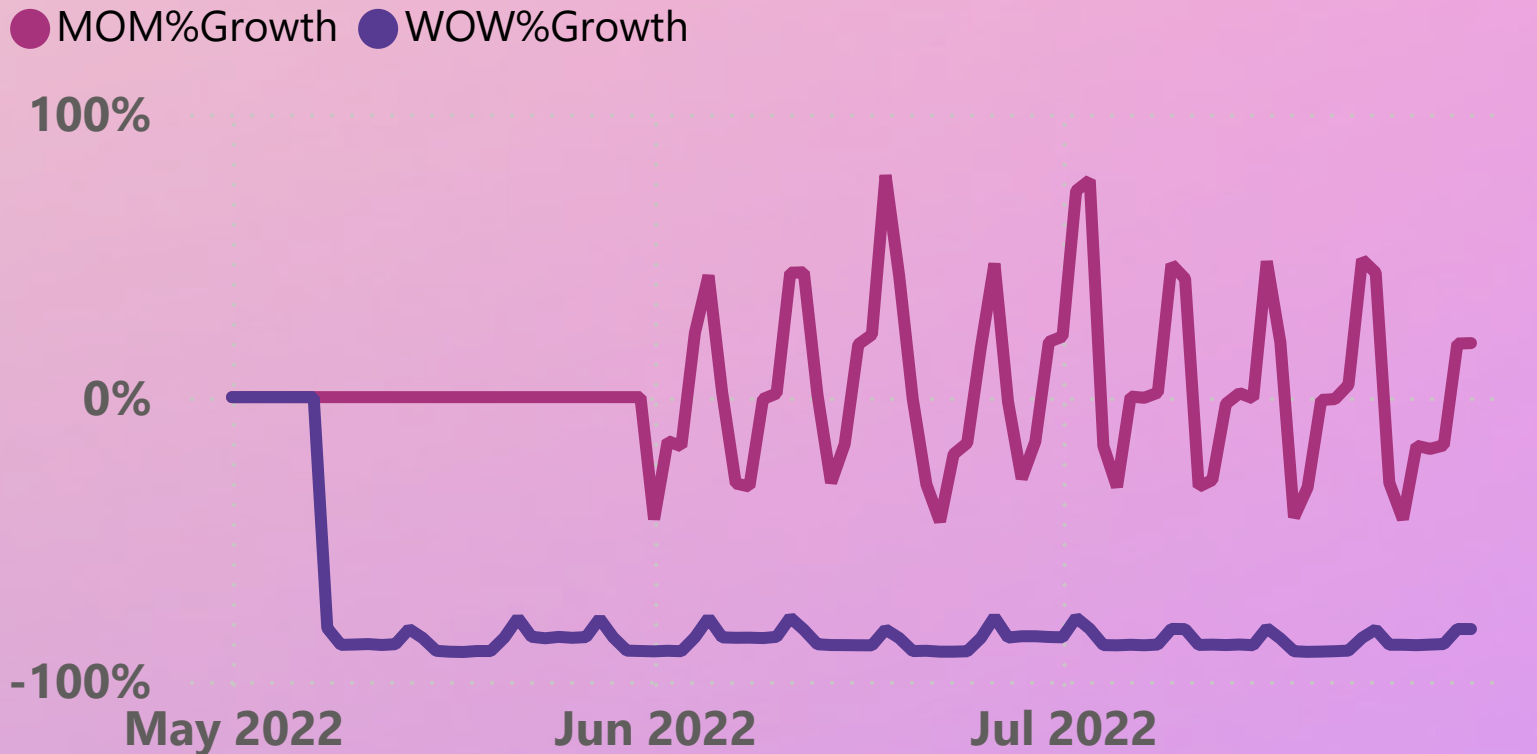
Revenue

Date	Revenue	Cumulative Revenue
01 May 2022	₹ 25,357,111	₹ 25,357,111
02 May 2022	₹ 17,408,806	₹ 42,765,917
03 May 2022	₹ 17,534,188	₹ 60,300,105
04 May 2022	₹ 17,332,054	₹ 77,632,159
05 May 2022	₹ 17,901,036	₹ 95,533,195
06 May 2022	₹ 17,426,886	₹ 112,960,081
07 May 2022	₹ 25,221,983	₹ 138,182,064
08 May 2022	₹ 25,697,319	₹ 163,879,383

Revenue by Room_Class



MOM%Growth and WOW%Growth by Date



₹ 1.71bn

Cumulative Revenue

₹ 100.88M

Moving Average(4 week)

50.44%

MOM%Growth

1385.34%

WOW%Growth

₹ 14.92K

ADR

₹ 7.35K

RevPAR

Occupancy & Capacity Analysis



Ethen D'Costa

Occupancy Rate by Type of Day

Weekday

Holidays

Bakrid/Eid ul-... ▾

Week of Year

29 ▾

City

Mumbai ▾

Room Class

Elite

Premium

Presidential

Standard

56.39%

Occupancy Rate

property_id	property_name	Occupancy Rate
-------------	---------------	----------------

17559	ITC Exotica	70.30%
-------	-------------	--------

17563	ITC Palace	66.35%
-------	------------	--------

17558	ITC Grands	57.84%
-------	------------	--------

Date	Occupancy Rate	Cum Occ Rate
------	----------------	--------------

10 July 2022	56.39%	56.39%
--------------	--------	--------

Occupancy Rate by Month_Name

42.0%

41.5%

May

June

July

Occupancy Rate by Week of Year

50%

40%

20

30

Cumulative Occupancy Rate by Date

60%

40%

Jul 10

Occupancy Rate by Property_Name

ITC Exotica

ITC Palace

ITC Grands

ITC City

ITC Seasons

0%

50%

0.00%

Occupancy Growth MoM

0.00%

Occupancy Growth WoW

0.92

Revenue and occupancy_rate correlation for property_id

0.96

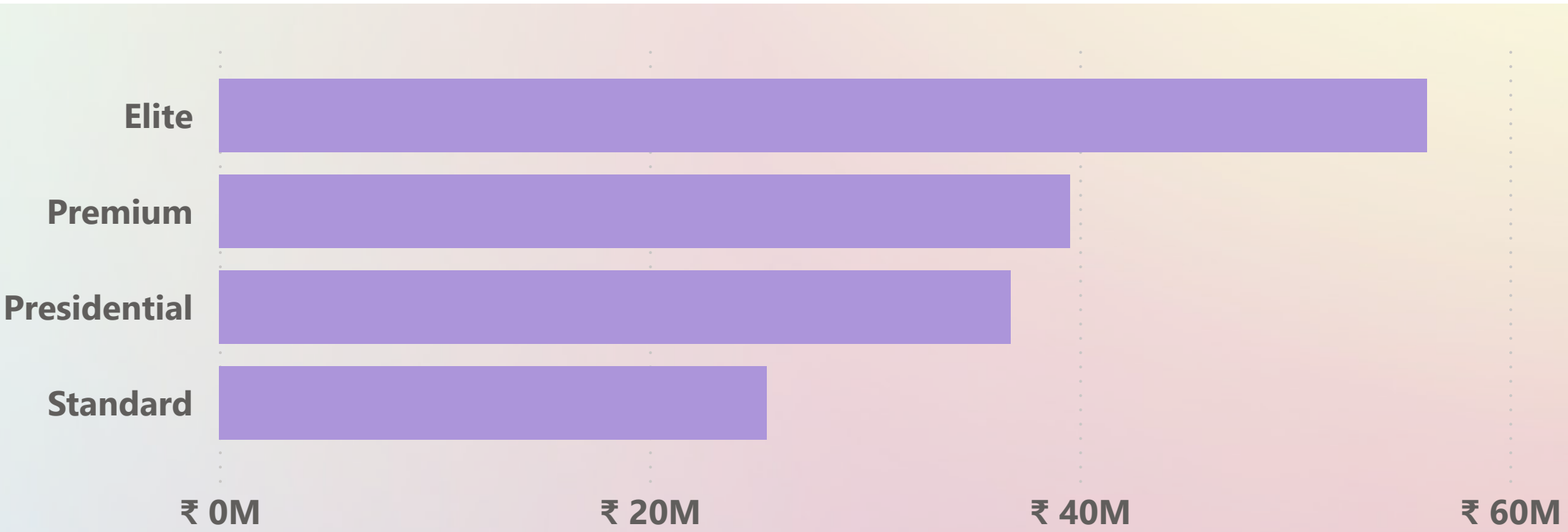
RevPAR and occupancy_rate correlation for property_id

Room Category Performance & Booking Insights



Ethen D'Costa

Revenue by Room_Class



Booking Lead Time (in days)

All

Property Name

All

City

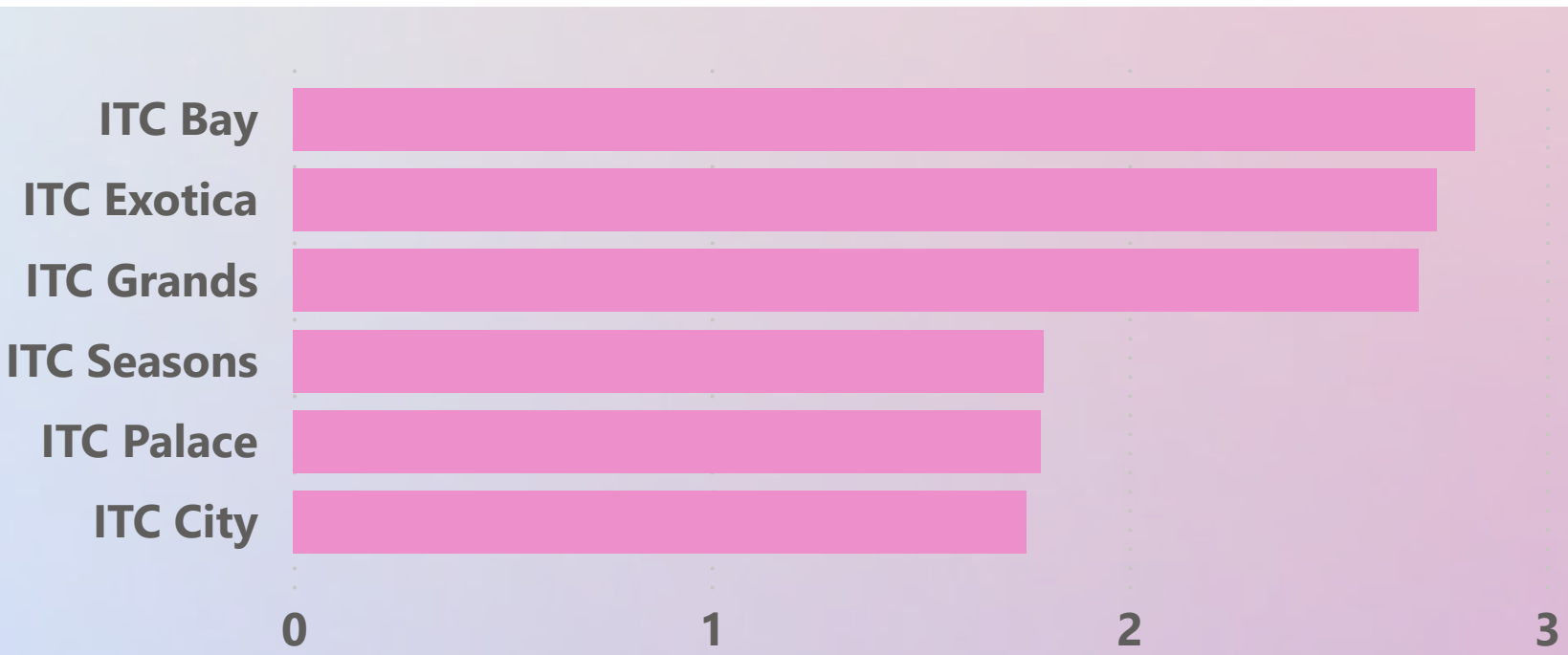
Mumbai

Check_in Date

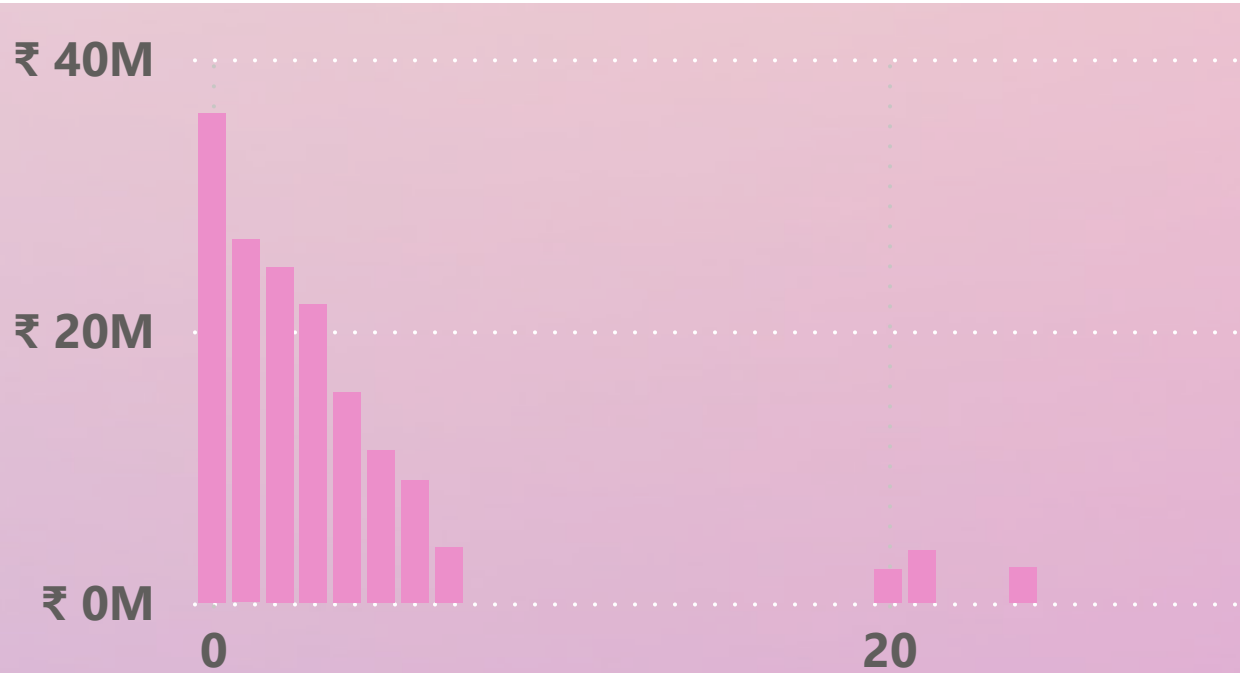
5/1/2022

5/30/2022

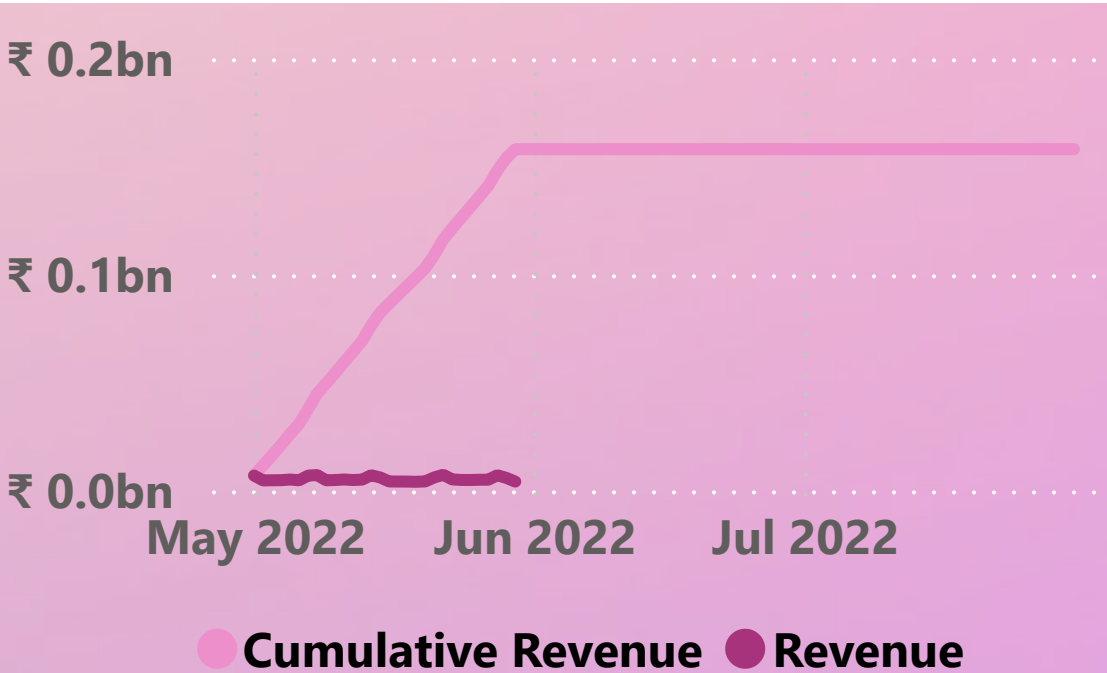
ALOS by Property_Name



Revenue by Booking_Lead_Time



Cumulative Revenue & Revenue by Date



2.24

ALOS

3.41

Booking Lead Time

month_name Revenue MOM%Growth

month_name	Revenue	MOM%Growth
May	₹ 157,969,389	0.00%
June		-100.00%

week_of_year Revenue WOW%Growth

week_of_year	Revenue	WOW%Growth
19	₹ 37,641,400	0.00%
20	₹ 38,648,208	2.67%
21	₹ 32,675,054	-15.46%

₹ 157.97M

Revenue

13.74%

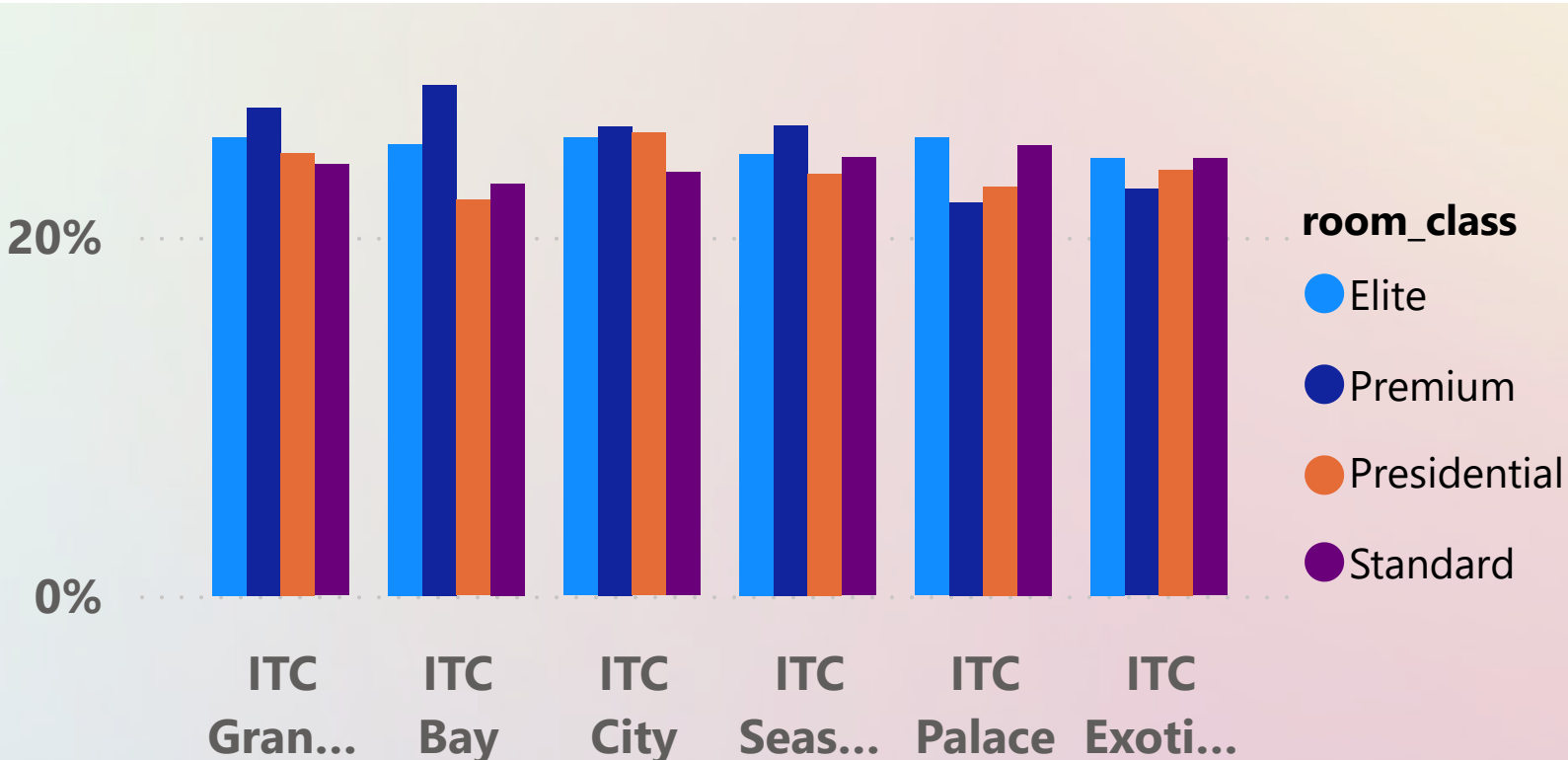
Occupancy Rate

Cancellations & Lost Revenue Analysis

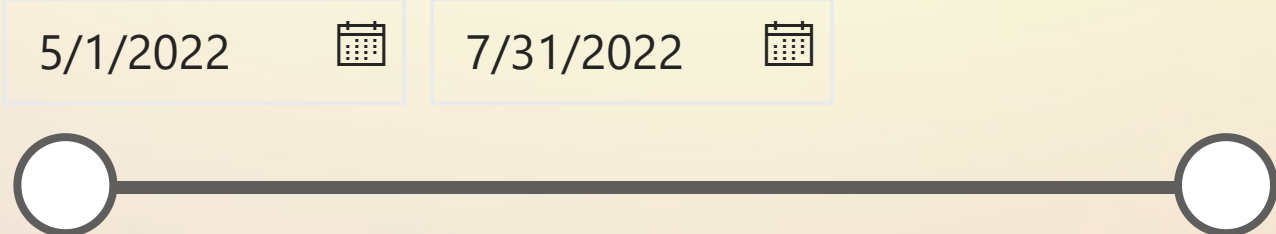


Ethen D'Costa

Cancellation Rate by Property_Name & Room_Classes



Date



Week_of_Year

All

Month_Name

- May
- June
- July

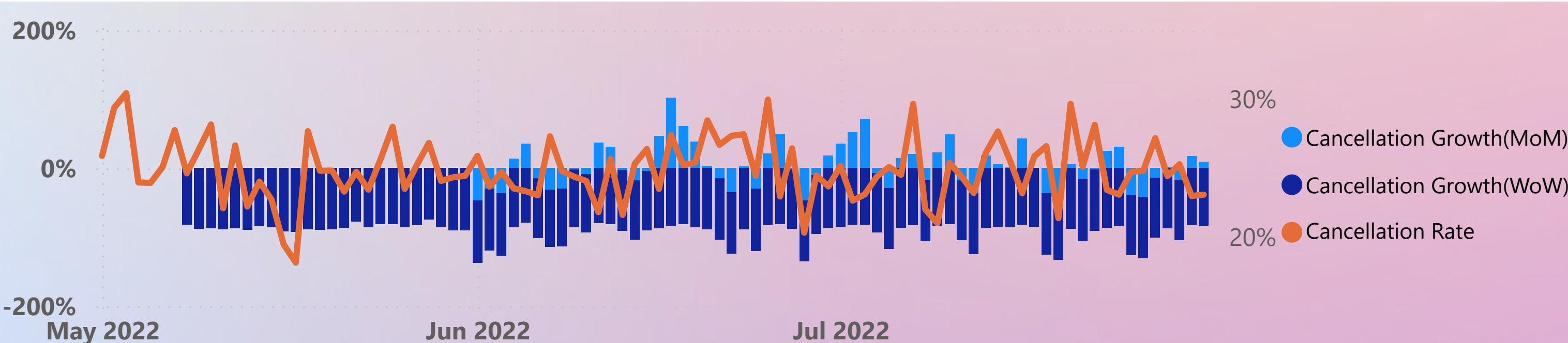
Room Class

- Elite
- Premium
- Presidential
- Standard

City

Mumbai

Cancellation Growth(MoM), Cancellation Growth(WoW) and Cancellation Rate by Date



24.82%

Cancellation Rate

₹ 83.25M

Revenue Lost

7677

Cumul Cancellations

1429.32%

Cancellation Growth(WoW)

week_of_year Cancellation Growth(WoW)

19	0.00%
20	-6.89%
21	-23.03%

Date Cancellations Cumul Cancellations

01 May 2022	117	117
02 May 2022	94	211
03 May 2022	98	309

Date Revenue Lost Cumulative Revenue Lost

01 May 2022	₹ 1,277,550	₹ 1,277,550
02 May 2022	₹ 1,026,630	₹ 2,304,180
03 May 2022	₹ 1,079,568	₹ 3,383,748