

# George Samuel Etim

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Ibeagwa Nike. Enugu.

♂ Male

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☎ 08065550603

🇳🇮 Nigerian

💍 Married

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## Profile

With a versatile background across multiple roles, I bring a unique perspective to the table. As a stock controller and floor manager at Massdiscounters t/a Game and Dionwired, I honed my organisational skills while ensuring smooth operations. My role as a system coordinator and stock-take coordinator further refined my attention to detail.

"Passionate about driving sales and optimising supply chain operations, I bring valuable experience as a Sales Territory Executive at Promasidor."

With a commitment to excellence and a track record of success in diverse domains, I thrive on challenges and leverage my multidisciplinary expertise to drive innovation and positive outcomes. Let's connect and explore opportunities to collaborate.

## Education

2012 – 2017

Awka, Anambra State,  
Nigeria

**BSc / Computer Science**

*Nnamdi Azikiwe University*

2010

Borokiri Portharcourt,  
Nigeria

**NECO / O' Level**

*City college*

## Certificates

**ChatGPT Prompt Engineering for Developers**

Level 1 and 2

**Diploma in Desktop Publishing**

Advanced Level

## Web Development

HTML, CSS and Java Script ( in view )

## Professional Experience

2023 – present

Okene, Kogi State,  
Nigeria

**STE ( Sales Territory Executive).**

*PROMASIDOR NIGERIA LIMITED*

**Sales Management:** Manage sales within assigned territory to achieve sales targets and objectives.

**Customer Relationship Management:** Build and maintain relationships with customers, distributors, and retailers to ensure customer satisfaction and loyalty.

**Market Analysis:** Conduct market analysis, identify opportunities, and develop strategies to increase market share.

**Product Promotion:** Implement promotional activities and campaigns to promote company products and increase brand awareness.

**Order Management:** Manage orders, deliveries, and inventory levels to ensure adequate stock availability and timely delivery to customers.

**Sales Reporting, Team Collaboration, Compliance, and training**

2015 – 2022

Enugu, Nigeria

### Floor manager

*Massdiscounters t/a Game and Dionwired* [↗](#)

Developing and implementing sales strategies. Monitoring performance and making adjustments. Managing the sales team. Maintaining store appearance. Resolving customer complaints. Building and maintaining customer relationships. Monitoring sales performance. Managing budgets and expenses. Conducting market research. Managing the sales team. Collaborating with other departments Hiring and training. Creating schedules. Delegation and motivation.

2013 – 2022

Enugu, Nigeria

### Stock-take Supervisor

*Massdiscounters t/a Game and Dionwired* [↗](#)

Implementing stock-take process and guidelines. Managing stock control systems using both POM and SAP. Planning and coordinating stock-taking activities. Leading the stock-taking team. Conducting stock audits. Identifying and investigating stock discrepancies. Ensuring accuracy of stock records. Collaborating with other departments. Ensuring compliance, ensure that accurate stock levels are maintained, Stock discrepancies are identified and addressed, and inventory management processes are aligned with company objectives.

2012 – 2022

Enugu, Nigeria

### Systems Coordinator

*Massdiscounters t/a Game and Dionwired* [↗](#)

Price labelling, Barcode printing, two-ways price check, till point monitoring, computer room GK Back Office Optimisation, the use of POM (Production and Operations Management), SAP (Systems, Applications, and Products in Data Processing), and GKPOS (Software used in Point-Of-Sales transactions), etc.

2011 – 2015

Enugu, Nigeria

### Stock Controller

*Massdiscounters t/a Game and Dionwired* [↗](#)

Managing inventory levels; receiving and processing deliveries. Conducting stock audits. Forecasting demand. Collaborating with vendors. Maintaining accurate records. Managing stock control systems. Managing stock control systems. Use of specialised software and systems to manage inventory levels (POM & SAP), Process orders and track stock movements. Ensuring compliance.

2009 – 2010

Aba, Abia State, Nigeria

### Cool-end Supervisor

*GLASS FORCE BOTTLING COMPANY NIG. LTD.*

Supervising the cooling process. Ensuring quality control. Managing production schedules. Training and development. Maintaining equipment. Ensuring safety and compliance. Collaborating with other departments.

## Skills

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Analytical skills.	<div><div></div><div></div><div></div><div></div><div></div></div>	Strategic thinking and planning abilities.	<div><div></div><div></div><div></div><div></div><div></div></div>
Strong Communication skills.	<div><div></div><div></div><div></div><div></div><div></div></div>	Problem solving skills.	<div><div></div><div></div><div></div><div></div><div></div></div>
Creativity and Project management skills.	<div><div></div><div></div><div></div><div></div><div></div></div>	Budgeting skills.	<div><div></div><div></div><div></div><div></div><div></div></div>
Ability to remain calm under pressure.	<div><div></div><div></div><div></div><div></div><div></div></div>	Leadership Skills.	<div><div></div><div></div><div></div><div></div><div></div></div>
Organizational Skills.	<div><div></div><div></div><div></div><div></div><div></div></div>	Ability to train, coach and mento	<div><div></div><div></div><div></div><div></div><div></div></div>

## Languages

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- English

## Awards

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2014	<b>Best Stock-controller</b> <i>Massdiscounters t/a Game and Dionwired</i>
2013	<b>Best Stock-controller</b> <i>Massdiscounters t/a Game and Dionwired</i>
2014	<b>Best Store Developer for Game Discount World Nig. Ltd. (Game Kano)</b> <i>Massdiscounters t/a Game and Dionwired</i>
2015	<b>Best Store Developer for Game Discount World Nig. Ltd. (Game Abuja).</b> <i>Massdiscounters t/a Game and Dionwired</i>

## Projects

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**STOCKTAKING TRAINING, STORE REVAMP & DEVELOPMENT (GAME KANO 2014 AND GAME ABUJA 2015)**

## References

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**MR. MAX NWACHUKWU**, *Store manager*, Game Discount World Nig. Ltd.  
Mnwachukwu1@gmail.com, +2348028395885

**MRS. OLUCHI NKEMJIKA**, *Admin manager*, Game Discount World Nig. Ltd  
+2348036203790

**MR. ANDREW OSEJI**, *Regional Operations Manager*, Globacom Nigeria.  
osejiandrew@gmail.com, +2348055054331

**MR. KUFRE UDOFIA**, *Regional Sales Manager*, Promasidor Nigeria Ltd.  
kufre.udofia@promasidor.com, +2348035418067