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## Top Skills

Financial Analysis  
Product Management  
Teamwork

# Etornam Agbemabiese

Student at The University of North Carolina at Chapel Hill  
High Point, North Carolina, United States

## Summary

Hi, I'm Etornam Agbemabiese, a sophomore at UNC-Chapel Hill double-majoring in Business Administration and Computer Science. With a passion for dissecting complex problems and translating data-driven insights into actionable strategies, I'm focused on gaining hands-on consulting experience that will sharpen my analytical toolkit, client-management skills, and understanding of industry best practices.

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## Experience

### UNC African Students Association

#### Vice President

May 2025 - Present (1 month)

Chapel Hill, North Carolina, United States

#### Key Responsibilities:

- Lead the executive board in designing and executing cultural, educational, and networking events
- Oversee strategic planning and budget management, ensuring efficient allocation of resources and adherence to financial policies.
- Develop and maintain partnerships with campus organizations, community groups, and external sponsors to expand program reach and impact.
- Drive member engagement through targeted communication campaigns, feedback collection, and performance metrics analysis.

### UNC Minority Business Student Alliance

#### Vice President

May 2025 - Present (1 month)

Chapel Hill, North Carolina, United States

Our mission is to cultivate a dynamic, welcoming community that empowers current and aspiring minority students of Kenan-Flagler Business School through targeted networking, professional development, career advancement, and service opportunities.

## Event Partners Incorporated

### Event Staff

April 2025 - Present (2 months)

Durham, North Carolina, United States

#### Key Responsibilities:

- Provide high-quality customer service and ensure a welcoming guest experience at large-scale events.
- Assist with access control, ticket scanning, and bag screening while upholding event safety protocols.
- Adapt to fast-paced environments including concerts, sports events, and community festivals.

## University of North Carolina at Chapel Hill

10 months

### Audio Visual Coordinator at the UNC Student Union

February 2025 - Present (4 months)

Chapel Hill, North Carolina, United States

#### Key Responsibilities:

- Team Leadership: Supervise and train AV assistants, ensuring efficient event setup, troubleshooting, and technical support.
- Event Management: Coordinate AV logistics for a variety of events, including conferences, performances, meetings, and workshops.
- Technical Expertise: Oversee the operation and maintenance of sound systems, projectors, microphones, lighting, and other AV equipment.
- Collaboration: Work closely with event organizers, university staff, and external vendors to ensure high-quality AV experiences.
- Problem-Solving: Diagnose and resolve technical issues quickly to minimize disruptions during live events.

### Audio-Visual Assistant at the UNC Student Union

August 2024 - February 2025 (7 months)

Chapel Hill, NC

#### Key Responsibilities:

- Event Support: Setting up, operating, and troubleshooting audio-visual equipment for events, including - conferences, meetings, performances, and workshops.

- Technical Expertise: Managing sound systems, projectors, microphones, and lighting setups to deliver high-quality experiences.
- Collaboration: Working closely with event organizers, staff, and fellow team members to meet the specific technical requirements of each event.
- Problem Solving: Quickly diagnosing and resolving technical issues to minimize event disruptions.

## Management Leadership for Tomorrow

### Career Prep Fellow

November 2024 - Present (7 months)

#### Key Responsibilities:

- Engaging in comprehensive workshops focused on career navigation, personal branding, and leadership development.
- Collaborating with a national cohort of fellows and mentors to gain industry insights and build a robust professional network.
- Receiving one-on-one coaching to refine career goals and align them with impactful opportunities.
- Committing to self-assessment, discipline, and active contribution to MLT's diverse and accomplished community.

## UNC Student Government Executive Branch

### General Staff, Office of Management and Budget

August 2024 - May 2025 (10 months)

Chapel Hill, North Carolina, United States

#### Key Responsibilities:

- Supporting the Director in managing the budget and financial planning for the Undergraduate Student Government.
- Assisting in the execution of fiscal policies and procedures that enhance the financial health of the organization.
- Collaborating with other team members to allocate funds efficiently and support student initiatives.
- Participating in meetings and contributing to discussions on budget proposals, funding requests, and financial strategies.
- Contributing to setting new standards and practices for the evolving role of the Office of Management and Budget.

## Black In Technology @ UNC

### Outreach Coordinator

May 2024 - May 2025 (1 year 1 month)  
Chapel Hill, North Carolina, United States

Key responsibilities:

- Attend all club and executive meetings.
- Communicate with organizations and sponsors.
- Coordinate with the Finance committee on budget matters.
- Work with the Programming committee on event logistics.
- Collaborate with Public Relations for event marketing.
- Maintain communication between the BiT team and other organizations.

## Apollo Designs

Intern

July 2024 - August 2024 (2 months)  
High Point, North Carolina, United States

Actively marketed renovation solutions for the hospitality industry, focusing on high-quality furnishings and light fixtures for hotels.

Key skills developed:

- Sales & Marketing: Crafting tailored sales pitches and presentations.
- Customer Relationship Management: Building and maintaining strong client relationships.
- Market Research: Analyzing trends to identify product opportunities.
- Product Knowledge: Providing expert advice on renovation products.

Enhanced understanding of the renovation industry and sharpened sales and interpersonal skills.

## Etonam's Green Clean

Etonam's Green Clean

May 2024 - August 2024 (4 months)  
High Point, North Carolina, United States

Founder of Etonam's Green Clean, specializing in eco-friendly cleaning and landscaping services.

Key responsibilities:

- Eco-Friendly Advocate: Committed to sustainable products and techniques.

- Service Expertise: Specializes in power washing, driveway/sidewalk cleaning, deck/patio washing, and lawn mowing.
- Customer Satisfaction: Ensures exceptional service and customer satisfaction.
- Leadership: Leads a team focused on excellence and environmental responsibility.

## Etonam's Learning Center

### Private Tutor

May 2023 - August 2024 (1 year 4 months)

High Point, North Carolina, United States

Founder of Etonam's Learning Center, providing individualized Math and English instruction for K-12 students.

#### Key responsibilities:

- Develop tailored lesson plans for diverse learning styles.
- Build rapport with students and parents, creating a supportive environment.
- Track student progress and provide regular feedback.
- Adapt to educational needs and utilize various teaching resources.

## Salsarita's Fresh Mexican Grill

### Food Service Worker

June 2022 - November 2022 (6 months)

High Point, North Carolina, United States

#### Responsibilities:

- Delivered exceptional customer service in a fast-paced environment.
- Ensured efficient food preparation and prompt service.
- Managed cash transactions and handled customer inquiries.
- Maintained cleanliness and adhered to health and safety standards.
- Developed time management and multitasking skills.

## Cisco

1 month

### Shadow Program Participant (Externship)

July 2022 - July 2022 (1 month)

Raleigh, North Carolina, United States

#### Key experiences:

- Shadowing Professionals: Gained insights into daily tasks and workflows of various departments.
- Project Assistance: Assisted with research, data analysis, and documentation.
- Workshops and Training: Participated in sessions on networking, cybersecurity, and cloud computing.
- Team Collaboration: Developed communication and teamwork skills with interns and employees.
- Presentation Skills: Delivered a final presentation summarizing learnings and contributions.

## Hackathon

July 2022 - July 2022 (1 month)

Raleigh, North Carolina, United States

Led a team in a prestigious Cisco Hackathon, creating an innovative website to revolutionize online education.

### Key achievements:

- Coordinated a team of five peers, managing collaboration and workflow.
- Developed a comprehensive platform for online schooling with features like class scheduling, assignment submission, real-time collaboration, and personalized learning resources.
- Earned recognition for practicality, scalability, and impact on digital learning.

## Beautisa

Retail Associate

May 2021 - November 2021 (7 months)

High Point, North Carolina, United States

Provided exceptional customer service and support in a dynamic retail environment.

### Key responsibilities:

- Assisted customers with locating items, pricing, and product-related questions.
- Delivered excellent customer service, addressing needs and concerns promptly.
- Collaborated with team members to complete tasks efficiently.
- Maintained store cleanliness and organization.
- Utilized problem-solving skills to resolve customer inquiries.

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## Education

UNC Kenan-Flagler Business School

Bachelor's degree, Business Administration and Management,  
General · (October 2024)

University of North Carolina at Chapel Hill

· (August 2023 - May 2027)

The North Carolina Leadership Academy

· (August 2019 - June 2023)