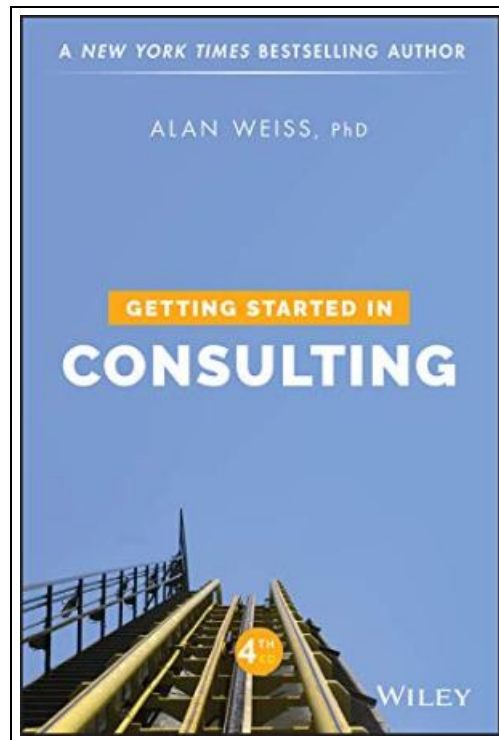


## Getting Started in Consulting (Paperback)



Filesize: 1.97 MB

### ***Reviews***

*A really wonderful book with lucid and perfect reasons. This can be for all who statte there was not a worth reading through. You are going to like how the author write this book.*  
*(Dr. Grady Jacobi DDS)*

## GETTING STARTED IN CONSULTING (PAPERBACK)



John Wiley & Sons Inc, United States, 2019. Paperback. Condition: New. 4th Edition. Language: English. Brand new Book. The definitive guide to getting out of the office and getting into consulting Getting Started in Consulting, Fourth Edition is the acclaimed real-world blueprint to professional and financial freedom. For nearly two decades, this invaluable resource has helped thousands of people quit the daily grind and become their own boss. This practical and motivational guide provides the tools and knowledge to control your future and secure your fortune. From establishing goals and sorting out the legal and financial paperwork, to advanced marketing strategies and relationship building techniques, this indispensable book offers step-by-step instructions for you to establish and grow your own consultancy business. This extensively revised and updated fourth edition includes new and expanded coverage on topics including utilizing informal media, changes in legal and financial guidelines, key distinctions of wholesale and retail businesses, and much more. Author Alan Weiss delivers expert advice on how to combine minimal overhead with optimal organization to produce maximum income. Every step in the process is clearly explained, including financing, marketing, bookkeeping, establishing your fees, and more. This guide is a comprehensive, one-stop source for everything you need to prosper in the rapidly expanding world of private consultancy. Adopt a pragmatic and profitable strategy to achieve incredible results from your consultancy business Learn to identify and address the most common issues facing your prospects and clients Leverage technology to reduce labor, maximize profitability, and increase discretionary time Access sample budgets, case studies, references and appendices, downloadable tools and forms, and online resources The modern business landscape presents unique opportunities for those willing to take the leap from corporate offices to home offices. Getting Started in Consulting, Fourth Edition is the must-have guide for anyone seeking to cut their own...



[Read Getting Started in Consulting \(Paperback\) Online](#)



[Download PDF Getting Started in Consulting \(Paperback\)](#)

## Other PDFs



**Node.js, MongoDB and Angular Web Development: The definitive guide to using the MEAN stack to build web applications (Paperback)**  
Pearson Education (US), United States, 2017. Paperback. Condition: New. 2nd edition. Language: English. Brand new Book. Node.js, MongoDB and Angular Web Development The definitive guide to building JavaScript-based Web applications from server to browser Node.js,...

[Read](#) [ePub](#)

»



**Anatomy & Physiology for Health Professions: An Interactive Journey (Paperback)**

Pearson Education (US), United States, 2019. Paperback. Condition: New. 4th edition. Language: English. Brand new Book. For courses in anatomy & physiology for health professions. An engaging journey through the human form Anatomy & Physiology...

[Read](#) [ePub](#)

»



**Engineering Design Methods: Strategies for Product Design (Paperback)**

John Wiley & Sons Inc, United States, 2008. Paperback. Condition: New. 4th Edition. Language: English. Brand new Book. Written in a clear and readable style by an experienced author of teaching texts, Engineering Design Methods...

[Read](#) [ePub](#)

»



**Introductory Digital Image Processing: A Remote Sensing Perspective (Hardback)**

Pearson Education (US), United States, 2015. Hardback. Condition: New. 4th edition. Language: English. Brand new Book. For junior/graduate-level courses in Remote Sensing in Geography, Geology, Forestry, and Biology. Introductory Digital Image Processing: A Remote Sensing...

[Read](#) [ePub](#)

»



**Growing Media for Ornamental Plants and Turf (Paperback)**

NewSouth Publishing, Australia, 2010. Paperback. Condition: New. 4th edition. Language: English. Brand new Book. For 25 years, Growing Media for Ornamental Plants and Turf has been a core text for horticulture students and an essential...

[Read](#) [ePub](#)

»

**Frank Wood's Business Accounting: Volume Two (Paperback)**

Pearson Education Limited, United Kingdom, 2015. Paperback. Condition: New. 13th New edition. Language: English. Brand new Book. "This is an ideal technical accounting textbook, broken into short chapters that focus on specific areas" Elayne Taylor,

[Read Book](#)

»

**Envision, MLA Update (Paperback)**

Pearson Education (US), United States, 2017. Paperback. Condition: New. 5th edition. Language: English. Brand new Book. For courses in Argument. This version of Envision: Writing and Researching Arguments has been updated to reflect the 8th

[Read Book](#)

»

**Statistical Application Development with R and Python - (Paperback)**

Packt Publishing Limited, United Kingdom, 2017. Paperback. Condition: New. 2nd Revised edition. Language: English. Brand new Book. Software Implementation Illustrated with R and PythonAbout This Book\* Learn the nature of data through software which takes

[Read Book](#)

»

**Beginning PHP and MySQL: From Novice to Professional (Paperback)**

Springer-Verlag Berlin and Heidelberg GmbH & Co. KG, Germany, 2010. Paperback. Condition: New. 4th ed. Language: English. Brand new Book. Beginning PHP and MySQL: From Novice to Professional, Fourth Edition is a major update of

[Read Book](#)

»

**The Business Student's Handbook: Skills for Study and Employment (Paperback)**

Pearson Education Limited, United Kingdom, 2016. Paperback. Condition: New. 6th New edition. Language: English. Brand new Book. 'It is very clear and easy to understand and well laid out. A good key text.' Alison Bragg,

[Read Book](#)

»