

Eugene Jackson

Manvel, TX 77578 | Eugene.Jackson9@gmail.com | 302-494-0973 | [linkedin.com/in/eugene-jackson-87b24090/](https://www.linkedin.com/in/eugene-jackson-87b24090/)
GitHub profile: <https://github.com/EugeneJac3> | Portfolio: <https://eugenejacksonportfolio.netlify.app/>

SOFTWARE DEVELOPMENT & ENGINEERING PROFESSIONAL

Dedicated, analytical, and adaptable software development and sales professional with expertise in software, web, and application development along with sales, full sales cycles, and selling to all levels of an organization. Leveraging technical expertise to deliver information technology solutions.

Areas of Expertise:

Troubleshooting | Software Development | Operations Optimization | Client Interfacing | Consulting & Advisement | Training | Marketing & Advertising Campaigns | Project Management | Updates & Installations | Product Implementation | Front End | Back End | Full Stack | Recommendations & Solutions | Conflict Resolution | Communication | Collaboration | Sales | API Implementation | API Integration | Authentication | Git | GitHub |

ACADEMIC PROJECTS

React MERN Stack – Surf Shop

May 2022-May,2022

Project Details & Outcomes: Kook Boards is a React surfing Ecommerce website built on the MERN stack by three developers. Our website allows a user to purchase different surfing accessories and checkout their orders via Stripe. My primary contributions were setting up the register and login functionality and setting up the user model in MongoDB, along with debugging group issues and assisting with styling.

Back-End Project – Art Auction

February, 2022-February, 2022

Project Details & Outcome: Partnered with teammates to create an art auction web page. I created the registration and login pages using Bcrypt and JSON Web tokens. I also set up routing throughout the website as the logged in user and as the administrator with special administration rights. I also set up the “submit bid” function. This website was developed with HTML, CSS, JavaScript, Express, Nodejs, Sequelize, and ElephantSQL.

Front-End Project - ShredLightly

December, 2021-February,2022

Project Details & Outcome: Collaborated with a team to research the data and create a mountain biking trail search app. My biggest contributions were integrating both the Google Maps API and Trail API to our website using a nested fetch and rendering the data to our web page using JavaScript. Additionally, I assisted with styling our website using Bootstrap. Lastly, deploying our project using Git, GitHub, and Netlify.

PROFESSIONAL EXPERIENCE

Acute Care Sales Representative

01/2019-Present

Medline Industries

Houston, TX

- Managing 1 large account, growing revenue by \$900K in second year generating \$8.1M total.
- Boosted growth by \$2.4M in 2021 generating \$10.6M in revenue.
- Experience in full sales cycles from discovery, proof of concepts, implementation, and post sales. Lead and implemented the full sales cycle of a \$2.1M procedure pack program.
- Experience selling software platform to operating rooms generating \$108K annually in sales.
- Experience working in cross functional teams from sales, marketing, product managers, and data analyst for large scale projects.
- Liaise between the hospital supply chain at all levels and my organization to meet contractual expectations.

TECHNICAL PROFICIENCIES

Microsoft Office Suite, HTML, CSS, JavaScript, HTTP, Relational Databases, Non-Relational Databases, JSON, React.js, RESTful APIs, Git, GitHub, PostgreSQL, MongoDB, SQL, Deployment, Express.js, Node.js

EDUCATION & CERTIFICATIONS

Bachelor of Science Degree (B.S.), Criminal Justice

Grambling State University

May, 2014

Grambling, LA

Web Development Bootcamp Certification

Digitalcrafts, American Intercontinental University System, Inc.

June, 2022

Online

MILITARY EXPERIENCE

Captain, Armor

United States Army

Honorably Discharged, 2019

Veteran's Preference

- Supervised, managed, trained, and developed 16 Soldiers including 3 Noncommissioned Officers in leadership positions from 2015-2017.
- Executive Officer for unit of 70+ personnel. Primarily focused on maintenance of vehicles and equipment valued at \$60M+, working cross functionally with other units to develop and secure training events, and evaluating and developing 3 senior leaders within unit from 2017-2019.