Hold a workshop to model how your product works



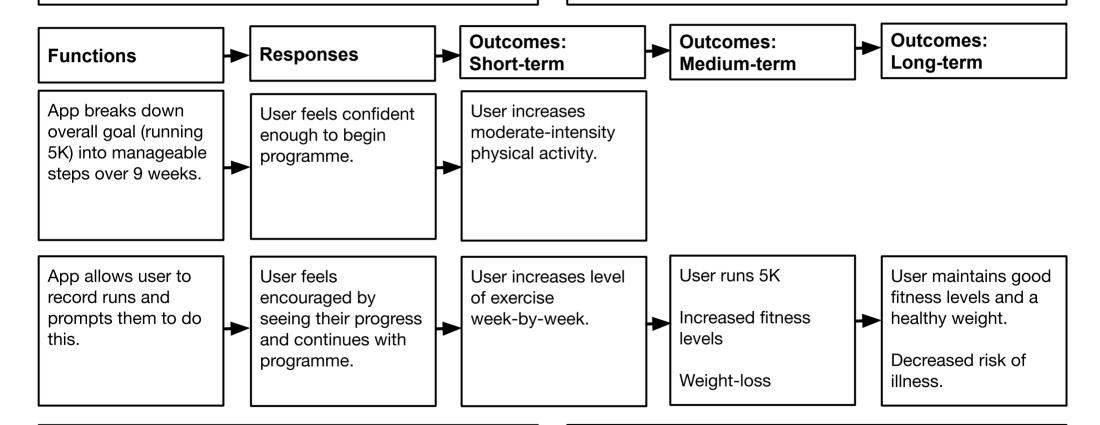
Couch to 5K Exercise App Example - Simplified model

Hypothesis

Couch to 5K is a free step-by-step programme to get you up and running in 9 weeks. C25K provides non-judgemental support to engage in physical activity. It is aimed at non-active people in lower-socio economic groups.

Assumptions

- People want to improve their health.
- People are willing to invest time in getting fitter.



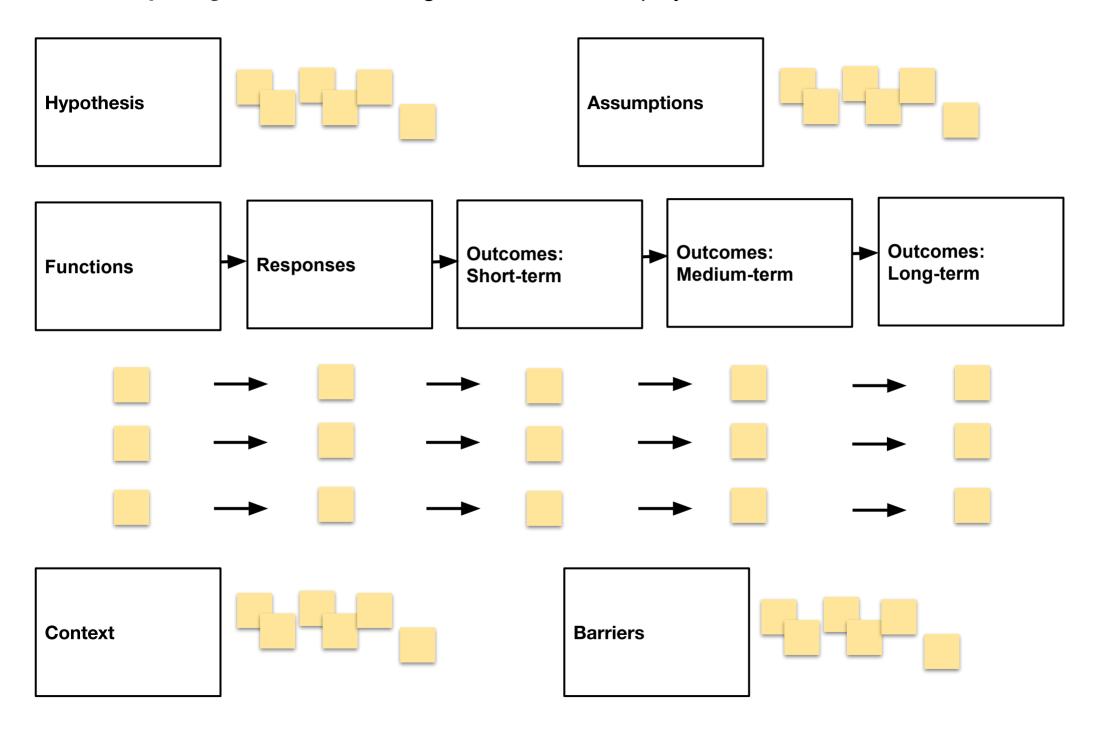
Context

Lower socio-economic groups don't always engage with physical activity and tend to de-prioritise their health. There isn't always a product on the market that works in the same way.

Barriers

- Environmental barriers to running: training, weather, clothes.
- Physical activity barriers: breathing, pain, stiffness.
- Lack of motivation to complete activities.

Workshop Diagram - Stick headings on the wall as displayed



Hypothesis

What problem are you trying to solve? What opportunity are you exploring?

Assumptions

What are your underlying assumptions about the users of your product?

Outcomes: Short-term

What specific changes will your intervention create through its functions and responses?

Outcomes: Medium-term

What specific changes will your intervention create through its functions and responses?

Outcomes: Long-term

What specific changes will your intervention create through its functions and responses?

Functions

What are the specific things your product will do to encourage the user towards outcomes that will improve their health?

Responses

How will your user respond to your product's functions? For example, how will it change their behaviour?

Context

Who is the user?

What are their motivations?

What support do they have?

Barriers

What might prevent someone from using your product?

What might prevent them from achieving the desired health outcomes?