**Guru:** Please get back to work

## Kazi Kids + GURU GANG





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### About



Mission: Investing in people to create measurable and enduring social and economic change

- Invest: provide small business loans ranging from \$750-\$350,000 to local entrepreneurs, "never say no" policy
- Educate: offer classes taught by professional trainers and small business experts
- Innovate: offer specialized programming for clients (Food Fort, Women's Business Center, Capital for Construction, etc)

#### **Problem Statement**

How can ECDI use technology to measure the impact of COVID-19 on their clients and best "meet their clients where they are" to determine their needs?

# Our Approach



#### Our Product Needs...

Front-End		Back-End		Data Analytics	
٥	Mobile-first design	۵	Database integration		Need & Engagement Index
	Data Collection Forms				algorithms
٥	Private Message Interface			۵	Email automation
	Meeting Schedule Platform				





## Our Solution



A web application connecting ECDI employees with their clients by means of appointment scheduling, messaging, and financial health evaluation.

Front End	Back End	Data Analytics	
<ul> <li>Django + Bootstrap 4</li> <li>Mobile First design principles for the greatest accessibility</li> </ul>	□ Django + SQLite □ Django ORM compatible with all major database solutions (e.g. SQL Server, Azure, MongoDB, Oracle, PostgreSQL, etc.)	□ Python + Jupyter Notebook □ Matplotlib, SendGrid libraries	

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## Demo Time



Register new user => login => [JOHNATHAN] (30 secs)

click "update my company needs" button => fill out form => show update on dashboard => [ELLEN] hit make new appointment button => show update on dashboard => (70 secs)

send message on messaging platform [COLIN] (30 secs)

Navigate to ECDI platform => show off frontend elements [JORDAN] (50 secs)

Switch zoom share to data notebook [EVAN] (60 secs)

# Impact on ECDI



Improve communication between ECDI & clients



- Platform accessible on mobile/desktop
- Request + schedule1-on-1 Zoom &Phone Meetings
- Instant Messaging platform

Measure COVID's impact on ECDI's clientbase

- Self-reported client data collected at time of registration
- Calculate client confidence, need, & engagement levels
- Clients given peronsalize



Assist clients in need while retaining ECDI's individualized attention approach

- Holistic view of clientbase, ensures proportional focus
- Track & update client's top concerns
- Custom reminders to touch base & set up 1-on-1's

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## Lessons we Learned



#### Some things we learned along the way:

- Building a full-stack web application with Django
- Virtual collaboration
- Role delegation and priority setting
- ☐ AGILE workflow
  - Kanban board
  - Ul wireframing
- Developing a customer-centric product
- Version control with Git

## Future Enhancements



Greater Accessibility: Screen-reader optimization, automatic translation, tab navigation-friendly

Real-time email or text notifications for portal messages

Automatic Zoom call number generation

Monthly (or 2-3 month) check-ins with businesses

Business owners will receive emails every 1-2 months asking to update their company needs in the portal so ECDI can better serve them where they are in that moment

Portal integration with other ECDI services:

- Loan payment progress
- ☐ Class scheduling and sign-ups
- ☐ Links to free online learning resources

## Q & A



#### Feel free to ask us...

- to elaborate on how an area will benefit ECDI and their clients
- for further explanation of specific features
- anything at all!